



# SINOREF

## 華耐控股有限公司

### SINOREF HOLDINGS LIMITED

*(incorporated in the Cayman Islands with limited liability)*

Stock Code: 1020

# GLOBAL OFFERING



Sole Sponsor and Sole Global Coordinator



Joint Bookrunners and Joint Lead Managers



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## IMPORTANT

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*If you are in any doubt about the contents of this prospectus, you should obtain independent professional advice.*



華耐控股有限公司

**SINOREF HOLDINGS LIMITED**

*(incorporated in the Cayman Islands with limited liability)*

### GLOBAL OFFERING

<b>Number of Offer Shares</b>	<b>:</b>	<b>390,000,000 Shares comprising 300,000,000 New Shares and 90,000,000 Sale Shares (subject to the Over-allotment Option)</b>
<b>Number of Hong Kong Public Offer Shares</b>	<b>:</b>	<b>39,000,000 New Shares (subject to reallocation)</b>
<b>Number of International Placing Shares</b>	<b>:</b>	<b>351,000,000 Shares comprising 261,000,000 New Shares and 90,000,000 Sale Shares (subject to the Over-allotment Option and reallocation)</b>
<b>Offer Price</b>	<b>:</b>	<b>Not more than HK\$0.83 per Offer Share and expected to be not less than HK\$0.71 per Offer Share (payable in full on application and subject to refund, plus brokerage of 1%, SFC transaction levy of 0.004% and Stock Exchange trading fee of 0.005%)</b>
<b>Nominal Value</b>	<b>:</b>	<b>HK\$0.10 per Share</b>
<b>Stock Code</b>	<b>:</b>	<b>1020</b>

**Sole Sponsor and Sole Global Coordinator**



**Joint Bookrunners and Joint Lead Managers**



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Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited and Hong Kong Securities Clearing Company Limited take no responsibility for the contents of this prospectus, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this prospectus.

A copy of this prospectus, having attached thereto the documents specified in the paragraph headed "Documents delivered to the Registrar of Companies in Hong Kong and available for inspection" in Appendix VII to this prospectus, has been registered by the Registrar of Companies in Hong Kong as required under Section 342C of the Companies Ordinance (Chapter 32 of the Laws of Hong Kong). The Securities and Futures Commission and the Registrar of Companies in Hong Kong take no responsibility as to the contents of this prospectus or any other documents referred to above.

The Offer Price is expected to be determined by the Price Determination Agreement between the Joint Bookrunners (for themselves and on behalf of the Underwriters) and us (for ourselves and on behalf of the Selling Shareholders) on 30 June 2010 or such later time as may be agreed between the parties, but in any event, no later than 2 July 2010. If, for any reason, the Joint Bookrunners (for themselves and on behalf of the Underwriters) and us (for ourselves and on behalf of the Selling Shareholders) are unable to reach an agreement on the Offer Price by 2 July 2010, the Global Offering will not become unconditional and will lapse immediately. The Offer Price will be not more than HK\$0.83 per Offer Share and is currently expected to be not less than HK\$0.71 per Offer Share unless otherwise announced in the manner set out below. Investors applying for Offer Shares must pay the maximum Offer Price of HK\$0.83 per Offer Share together with brokerage of 1%, SFC transaction levy of 0.004% and Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price finally determined is lower than HK\$0.83 per Offer Share. The Joint Bookrunners (for themselves and on behalf of the Underwriters) may, with the consent of us (for ourselves and on behalf of the Selling Shareholders), reduce the indicative Offer Price range below that as stated in this prospectus at any time not later than the morning of the last day for lodging applications under the Hong Kong Public Offer. In such case, notice of reduction in the indicative Offer Price range will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the Stock Exchange's website at [www.hkexnews.hk](http://www.hkexnews.hk) and our Company's website at [www.sinoref.com.hk](http://www.sinoref.com.hk) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offer. If applications for Offer Shares have been submitted prior to the day which is the last day for lodging applications under the Hong Kong Public Offer, then even if the Offer Price is so reduced such applications cannot be subsequently withdrawn.

Pursuant to the force majeure provisions contained in the Hong Kong Public Offer Underwriting Agreement, the Joint Bookrunners (for themselves and on behalf of the Hong Kong Public Offer Underwriters) has the right in certain circumstances, subject to its sole and absolute opinion, to terminate the obligations of the Hong Kong Public Offer Underwriters under the Hong Kong Public Offer Underwriting Agreement at any time prior to 8:00 a.m. (Hong Kong time) on the Listing Date (such date is currently expected to be 7 July 2010). Further details of the terms of the force majeure provisions are set out in the section headed "Underwriting" in this prospectus.

The Offer Shares have not been and will not be registered under the US Securities Act or any state securities laws in the United States, and may not be offered, sold, pledged or transferred, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act and in accordance with any applicable U.S. state securities laws. The Offer Shares are being offered and sold only outside of the United States in offshore transactions in reliance on Regulation S.

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## EXPECTED TIMETABLE <sup>(Note 1)</sup>

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Latest time to complete electronic applications under <b>HK eIPO White Form</b> through the designated website at <b>www.hkeipo.hk</b> (note 2) . . . . .	11:30 a.m. on 30 June 2010
Application lists for the Hong Kong Public Offer open (note 3) . . . . .	11:45 a.m. on 30 June 2010
Latest time to lodge <b>WHITE</b> and <b>YELLOW</b> Application Forms . . . . .	12:00 noon on 30 June 2010
Latest time to complete payment of <b>HK eIPO White Form</b> applications by effecting internet banking transfer(s) or PPS payment transfer(s) (note 2) . . . . .	12:00 noon on 30 June 2010
Latest time to give <b>electronic application instructions</b> to HKSCC (note 4). . . . .	12:00 noon on 30 June 2010
Application lists close (note 3). . . . .	12:00 noon on 30 June 2010
Expected Price Determination Date (note 5). . . . .	30 June 2010
Announcement of the final Offer Price, the level of indication of interest in the International Placing, results of applications and the basis of allocation of the Hong Kong Public Offer Shares under the Hong Kong Public Offer to be published (a) in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and (b) on the website of the Stock Exchange at <b>www.hkexnews.hk</b> and the website of our Company at <b>www.sinoref.com.hk</b> . . . . .	6 July 2010
Announcement of results of allocations in the Hong Kong Public Offer (with successful applicants' identification document numbers, where appropriate) to be available through a variety of channels, including the website of the Stock Exchange at <b>www.hkexnews.hk</b> , the website of our Company at <b>www.sinoref.com.hk</b> and at <b>www.tricor.com.hk/ipo/result</b> as described in "How to apply for the Hong Kong Public Offer Shares – Results of allocations" from . . . . .	6 July 2010
Despatch of share certificates in respect of wholly or partially successful applications pursuant to the Hong Kong Public Offer on or before (notes 6, 8 to 11) . . . . .	6 July 2010
Despatch of refund cheques in respect of wholly successful (where applicable) or wholly or partially unsuccessful applications pursuant to the Hong Kong Public Offer on or before (notes 7 to 11) . . . . .	6 July 2010
<b>HK eIPO White Form</b> e-Auto Refund payment instructions in respect of wholly successful (where applicable) or wholly or partially unsuccessful applications pursuant to the Hong Kong Public Offer will be despatched on or before (notes 7 to 11) . . . . .	6 July 2010
Dealings in the Shares on the Main Board expected to commence on . . . . .	7 July 2010

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## EXPECTED TIMETABLE <sup>(Note 1)</sup>

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*Notes:*

- (1) All times refer to Hong Kong local time. Details of the structure of the Global Offering, including its conditions, are set out in “Structure and conditions of the Global Offering”.
- (2) You will not be permitted to submit your application through the designated website at [www.hkeipo.hk](http://www.hkeipo.hk) after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the designated website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the application lists close.
- (3) If there is a “black” rainstorm warning or a tropical cyclone warning signal number eight or above in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on 30 June 2010, the application lists will not open on that day. Further information is set out in “How to apply for the Hong Kong Public Offer Shares – Effect of bad weather conditions on the opening of the application lists”. If the application lists do not open and close on 30 June 2010, the dates mentioned in this section may be affected. An announcement will be made by us in such event.
- (4) Applicants who apply for Hong Kong Public Offer Shares by giving electronic application instructions to HKSCC should refer to “How to apply for the Hong Kong Public Offer Shares – 8. How to apply by giving electronic application instructions to HKSCC”.
- (5) The Offer Price is expected to be determined by 30 June 2010, but in any event, the expected time for determination of the Offer Price will not be later than 2 July 2010. If, for any reason, the Offer Price is not agreed between the Joint Bookrunners (for themselves and on behalf of the Underwriters) and us (for ourselves and on behalf of the Selling Shareholders) on or before 2 June 2010, the Global Offering will not proceed.
- (6) Share certificates for the Hong Kong Public Offer Shares will become valid certificates of title at 8:00 a.m. on 7 July 2010 provided that (i) the Global Offering has become unconditional in all respects and (ii) neither of the Underwriting Agreements has been terminated in accordance with its terms.
- (7) Refund cheques or e-Auto Refund payment instructions will be issued in respect of wholly or partially unsuccessful applications pursuant to the Hong Kong Public Offer and also in respect of wholly or partially successful applications in the event that the final Offer Price is less than the price payable per Offer Share on application. Part of the applicant’s Hong Kong identity card number or passport number, or, if the application is made by joint applicants, part of the Hong Kong identity card number or passport number of the first-named applicant, provided by the applicant(s) may be printed on the refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Banks may require verification of an applicant’s Hong Kong identity card number or passport number before cashing the refund cheque. Inaccurate completion of an applicant’s Hong Kong identity card number or passport number may lead to delays in encashment of, or may invalidate, the refund cheque.
- (8) Applicants who apply via **HK eIPO White Form** for 1,000,000 Hong Kong Public Offer Shares or more or on **WHITE** Application Forms for 1,000,000 Hong Kong Public Offer Shares or more under the Hong Kong Public Offer and have indicated in their applications that they wish to collect any refund cheque(s) (where applicable) and/or share certificate(s) (where applicable) in person from our Hong Kong Share Registrar, Tricor Investor Services Limited, at 26th Floor, Tesbury Centre, 28 Queen’s Road East, Wanchai, Hong Kong, may do so in person from 9:00 a.m. to 1:00 p.m. on 6 July 2010. Applicants being individuals who opt for personal collection must not authorise any other person to make collection on their behalf. Applicants being corporations who opt for personal collection must attend by their authorised representatives bearing letters of authorisation from their corporations stamped with the corporations’ chop. Identification and (where applicable) authorisation documents acceptable to our Hong Kong Share Registrar, Tricor Investor Services Limited, at 26th Floor, Tesbury Centre, 28 Queen’s Road East, Wanchai, Hong Kong, must be produced at the time of collection.

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## EXPECTED TIMETABLE <sup>(Note 1)</sup>

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- (9) Applicants who have applied on **YELLOW** Application Forms for 1,000,000 Hong Kong Public Offer Shares or more under the Hong Kong Public Offer may collect their refund cheque(s) (where applicable) in person but may not elect to collect their Share certificate(s), which will be deposited into CCASS for the credit of their designated CCASS Participants' stock accounts or CCASS Investor Participant stock accounts, as appropriate. The procedures for collection of refund cheque(s) for **YELLOW** Application Form applicants are the same as those for **WHITE** Application Form applicants specified in note (8) above.
- (10) Applicants who apply for Hong Kong Public Offer via **HK eIPO White Form** should refer to "How to apply for the Hong Kong Public Offer Shares – 15. Refund of your money – Additional information".
- (11) Uncollected share certificate(s) and refund cheque(s) will be despatched by ordinary post at the applicants' own risk to the addresses specified in the relevant applications. Further details are set out in "How to apply for the Hong Kong Public Offer Shares – 14. If your application for the Hong Kong Public Offer Shares is successful (in whole or in part) and 15. Refund of your money – Additional information".

For details of the structure of the Global Offering, including the conditions thereof, please refer to the section headed "Structure and conditions of the Global Offering" in this prospectus.

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*You should rely only on the information contained in this prospectus and the Application Forms to make your investment decision. We have not authorised anyone to provide you with information which is different from that contained in this prospectus. Any information or representation not made in this prospectus must not be relied upon by you as having been authorised by us, the Sole Sponsor, the Joint Lead Managers, the Underwriters, any of their respective directors or any other person or party involved in the Global Offering.*

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## SUMMARY

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*This summary aims to give you an overview of the information contained in this prospectus. As this is a summary, it does not contain all of the information which may be important to you. You should read the whole document before you decide to invest in our Shares.*

*There are risks associated with any investment. Some of the particular risks in investing in our Shares are summarised in the section headed "Risk factors" in this prospectus. You should read that section carefully before you decide to invest in our Shares.*

### OVERVIEW

We are engaged in the manufacture of advanced steel flow control products which are used in the continuous casting process to protect, control and regulate the flow of molten steel. Our products include Ladle Shrouds, Stoppers, Tundish Nozzles and Subentry Nozzles. A prominent feature of our products is that they are consumables and must be regularly replaced. The life cycle of our products ranges from 2 to 15 hours depending on the practice and design of the production facilities of our customers. As at the Latest Practicable Date, most of our customers were members of major steel manufacturing groups in the PRC, including Baosteel Group, Hebei Steel Group, Wuhan Steel Group and Shandong Steel Group. We commenced our business with Baosteel Group and Wuhan Steel Group in 2007, and with Hebei Steel Group and Shandong Steel Group in 2009. For the three years ended 31 December 2009, sales to Baosteel Group amounted to approximately RMB14.6 million, RMB11.3 million and RMB27.0 million respectively, while sales to Wuhan Steel Group amounted to approximately RMB13.3 million, RMB11.9 million and RMB16.8 million respectively. For the year ended 31 December 2009, sales to Shandong Steel Group amounted to approximately RMB12.0 million while sales to Hebei Steel Group amounted to approximately RMB1.9 million. We have well-established relationships with our customers. As at the year ended 31 December 2009, we had maintained two years of relationship with our top five largest customers on average. We do not have long term sales contracts with our customers, but we generally enter into one-year framework contracts with them.

Continuous casting is the process whereby molten steel is continuously fed into a water-cooled crystalliser and cast into a semi-finished slabs or billets for subsequent rolling in the rolling mills into various kinds of steel products. Our products, which play a critical part in the continuous casting process, are made with unique mixtures of specialised materials and are customised to meet the specific requirements of each customer.

According to the ACRI Report, steel flow control products for continuous casting process can be broadly grouped into "high-end" and "average" products. Products which do not fall into the "high-end" category are grouped as "average" products.

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## SUMMARY

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Quantitative parameters used by ACRI in determining whether a steel flow control product is “high-end” are set out below:

<b>Product</b>	<b>Specifications</b>
Ladle shrouds	: Bore size of 80 mm or above with alumina content of 60% or above
Stoppers	: Length of 1,100 mm or above with alumina content of 59% or above
Tundish nozzles	: Ratio of outside diameter in the seat end over the outside diameter in the opposite end should be less than 1, and with a sliding plate with modulus of rupture of not less than 10 MPa with alumina content of not less than 80%
Subentry nozzles	: The end closest to the tundish bottom should have an outside diameter of not less than 150mm and the zirconia and hafnia content of the slagline should not be less than 80%

“High-end” steel flow control products are mainly used by steel manufacturing companies for slab casters while “average” steel flow control products are mainly used for billet casters. Slab casters require steel flow control products which are larger in size and more complicated in design as higher molten steel flow rate is involved and more modern tube changer systems are adopted. On the other hand, billet casters typically require steel flow control products which are smaller in size, simpler in design, and relatively easier to be manufactured. According to the ACRI Report, the aforementioned classification of “high-end” and “average” steel flow control products is widely accepted and recognised in the PRC industry. However, there is currently no national standard or requirement which is applicable to such classification.

All of our products, namely Ladle Shrouds, Stoppers, Tundish Nozzles and Subentry Nozzles, are classified as “high-end” products according to the specifications of “high-end” products defined by ACRI. They have the characteristics of high erosion resistance and high stability and they usually have a longer life cycle when compared to the “average” products. All of our products are mainly used by our customers for their slab casters.

According to the ACRI Report, we have a market share of approximately 19% in the “high-end” steel flow control products market in the PRC in 2009 based on our actual annual production volume. We are the second largest “high-end” steel flow control products manufacturer in the PRC while Vesuvius Advanced Ceramics (Suzhou) Co. Ltd. is the largest.

We manufacture our advanced steel flow control products in our wholly-owned production plant situated on a parcel of land with a total site area of approximately 37,704.3 sq.m., located in Yixing, Jiangsu Province, the PRC. In 2007, 2008 and 2009, we produced approximately 1,081 tonnes, 1,688 tonnes and 4,254 tonnes respectively of advanced steel flow control products. As at the Latest Practicable Date, we had an annual production capacity of approximately 8,200 tonnes of advanced steel flow

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## SUMMARY

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control products and we had reached our full capacity. Our production capabilities are supported by our advanced equipment and specialised techniques designed to produce consistently high quality products. We develop our own moulds, which are made from a specialised resin, to manufacture our products to ensure better quality and enhance production efficiency. We have also developed some tooling sets for special shapes to meet our customers' specific demands and a new mixture of raw materials to improve anti-oxidation behaviour.

We have a research and development team that focuses on five main areas, namely to (i) improve and enhance the efficiency of our manufacturing processes; (ii) develop new mixtures of raw materials to enhance product quality; (iii) design better or new products and technologies for our customers; (iv) gather market intelligence and closely monitor the technology trend in our industry globally; and (v) provide technical services and on-site training for our sales staff. In addition, we collaborate with leading research institutions and universities, such as IMUST including its Metallurgy School (冶金學院), and Shanghai University (上海大學), in the research and development of our products and the improvements of our manufacturing techniques.

China has been the world's leading producer of crude steel since 1996. In 2007, 2008 and 2009, China's annual production of crude steel amounted to approximately 489 Mt, 500 Mt and 568 Mt, respectively, representing about 36.3%, 37.6% and 46.6% of the world's total production of crude steel. According to Steel Statistical Yearbook 2009 published by the World Steel Association on 3 March 2010, among the crude steel products produced in China in 2007 and 2008, approximately 474 Mt and 484 Mt, representing over 96.9% and 96.6%, respectively were continuously cast slabs and billets.

It is noted that the total crude steel production volume in the PRC was in a trend similar to that of the steel price movement during the Track Record Period. Further details of the monthly production volume of crude steel in the PRC and China steel plate spot average price are set out in the paragraph headed "Sales and marketing" in the section headed "Business" in this prospectus.

Despite the steel price movement in the PRC, our sales revenue and sales volume increased during the Track Record Period. The increase in sales volume of our products was mainly due to the increase in the number of our customers from 7 in 2007 to 11 in 2008 and to 18 in 2009, and the increase in total sales to our existing customers. The sales to our existing customers (those 7 customers as of 31 December 2007) increased from approximately RMB40.0 million in 2007 to approximately RMB51.6 million in 2008. The sales to our existing customers (those 11 customers as of 31 December 2008) increased from approximately RMB67.2 million in 2008 to approximately RMB117.9 million in 2009.

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## SUMMARY

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On 26 September 2009, the State Council of the PRC (國務院) issued 《國務院批轉發展改革委等部門關於抑制部分行業產能過剩和重複建設引導產業健康發展若干意見的通知》(國發[2009]38號) (Circular of the State Council on the Approval on Some Opinions Given by the National Development and Reform Commission and Other Departments on Containing Surplus Production Capacity and Repetitive Construction in Certain Industries and Facilitating Healthy Industrial Development (Guo Fa [2009] No.38)) (the “**State Council No.38 Circular**”). Certain major principles were put forward, including restricting additional capacity and optimising existing capacity, growing emerging industries and upgrading traditional industries and adopting market orientation and macro controls. The State Council No.38 Circular also required a restriction on the overall production capacity and constrained surplus production capacity, encouraged the development of new industries and products that are of high-technology level, high value-added, low resources consumption and low emission, enhanced merger and corporate restructuring as well as industry consolidation, expedited the retirement of technologically laggard plants, emphasised technology advancement, improved existing capacity, adjusted product mix and pursued an efficient, quality and sustainable industrial development.

The principles set out in the State Council No.38 Circular aimed at consolidating the resources of steel manufacturing companies by merging and reorganising the small-medium companies and eliminating old and outdated production facilities so as to maintain the sustainable development of the steel manufacturing industry. These principles required the steel manufacturing companies to refine their product structure and aimed to eliminate the outdated products and production facilities.

Based on the latest data extracted from Bloomberg, notwithstanding the issuance of the State Council No.38 Circular, monthly production volume of our customers maintained at a steady trend after September 2009. Hebei Steel Group even experienced an increase in monthly production in October 2009, December 2009, and January 2010 as compared to their monthly production in September 2009. Further details of the monthly production volume of the major steel manufacturing groups in the PRC from January 2009 to February 2010 are set out in the paragraph headed “Industry related regulations” in the section headed “Industry overview” in this prospectus.

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## SUMMARY

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As the demand for our products depends on the production volume of the steel manufacturing companies, and most of our customers are members of major steel manufacturing groups in the PRC which would unlikely to be adversely affected by the State Council No.38 Circular, our Directors believe the issuance of the State Council No.38 Circular has limited immediate impact on our business.

With our market position and solid customer base, we believe that we are well-positioned to further expand into the PRC market and to capture new business opportunities. We aim to continue to build on our leading position in the PRC and to expand our business to overseas markets such as Western Europe, Korea and Taiwan. We currently have one production line with an annual production capacity of approximately 8,200 tonnes of advanced steel flow control products which we currently operate at full capacity. In view of the orders we have already received in 2010 and the anticipated growth in demand for our products, we plan to construct a new production plant to expand our production capacity. The new production plant will house an additional production line and will increase our production capacity by an additional 8,600 tonnes. This new production plant is expected to be completed by the end of 2011 and will commence production in 2012. The proposed additional annual production capacity is expected to be utilised to meet the future demand of our existing and potential future customers in the PRC, and the potential future customers in the overseas markets. As stated in paragraph headed “Business strategies” in the section headed “Business” in this prospectus, we will continue to promote our advanced steel flow control products by broadening our customer base and expanding overseas markets. For expanding our PRC market, we will continue to strengthen our marketing efforts and promote our products to potential customers in other potential markets in the PRC not yet covered by our network. Our customer base has grown from 18 as at 31 December 2009 to 20 as at the Latest Practicable Date in the PRC. For expanding our overseas market, we have entered into a memorandum of understanding (“**Carboref MOU**”) with Carboref GMBH (“**Carboref**”) to sell our products in Europe and a framework agreement (“**Sinosteel Agreement**”) with Sinosteel Shanghai Company (“**Sinosteel**”) to market and sell our products in Taiwan and Korea. Prior to completion of the aforesaid new production plant, we plan to expand our business by utilising our existing production capacity and by targeting to sell products with higher profit margins.

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## SUMMARY

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During the Track Record Period, all of our products were sold in the PRC. The following table shows our turnover and average selling price by product type during the Track Record Period:

	Year ended 31 December								
	2007			2008			2009		
	<i>RMB</i> <i>(million)</i>	%	Average selling price <i>RMB</i>	<i>RMB</i> <i>(million)</i>	%	Average selling price <i>RMB</i>	<i>RMB</i> <i>(million)</i>	%	Average selling price <i>RMB</i>
Subentry Nozzles	16.3	40.8	1,511	28.3	42.1	1,610	69.0	44.0	1,664
Stoppers	11.6	29.0	1,098	19.1	28.4	1,098	45.7	29.1	1,192
Tundish Nozzles	6.3	15.8	1,128	14.1	21.0	1,328	33.0	21.0	1,361
Ladle Shrouds	5.8	14.4	1,151	5.7	8.5	1,187	9.2	5.9	1,174
<b>Total</b>	<b>40.0</b>	<b>100.0</b>		<b>67.2</b>	<b>100.0</b>		<b>156.9</b>	<b>100.0</b>	

Since the commencement of our Group's business operations in 2007, we have achieved significant revenue and earnings growth during the Track Record Period. Our turnover grew from approximately RMB40.0 million for the year ended 31 December 2007 to approximately RMB156.9 million for the year ended 31 December 2009, representing a CAGR of approximately 98.1%. Our net profit grew from approximately RMB13.4 million for the year ended 31 December 2007 to approximately RMB70.1 million for the year ended 31 December 2009, representing a CAGR of approximately 128.7%. The increase in our turnover and net profit during the Track Record Period were primarily due to (i) our increased marketing efforts to solicit new customers, (ii) increase in our sales volume to both recurring and new customers (from approximately 1,081 tonnes in 2007 to approximately 4,254 tonnes in 2009); (iii) change in product mix and the increase in sales volume of Subentry Nozzles, from approximately 40.8% of total revenue in 2007 to approximately 44.0% of total revenue in 2009, that had gross profit margins of approximately 60.5% in 2007, approximately 61.8% in 2008 and approximately 69.6% in 2009, which were one of the highest among the Group's products; (iv) higher operating efficiencies achieved through economies of scale resulting from the increase in sales volume. The source of the increase in demand for our products came from both recurring and new customers. Our number of customers increased from 7 in 2007 to 18 in 2009 and 20 as at the Latest Practicable Date. The number of recurring customers in 2008 and 2009 was 7 and 11 respectively, while the number of recurring customers as at the Latest Practicable Date was 18.

### COMPETITIVE STRENGTHS

- Leading manufacturer of highly customisable advanced steel flow control products in the PRC with high turnover and competitive pricing
- Commitment to produce high quality products

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## SUMMARY

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- High gross profit margin
- Commitment to enhance research and development capability
- Strong relationships with key customers supported by personalised on-site services and timely technical support
- Experienced and dedicated management team

### **BUSINESS STRATEGIES**

We have attained a strong market position and were ranked second in the “high-end” steel flow control products market in the PRC in 2009 in terms of our actual annual production volume. We aim to continue to build on our established market position and other competitive strengths to grow our business in the PRC as well as to expand our business into the overseas markets, including Taiwan, Korea and Western Europe. Other than increasing the sales of our existing steel flow control products, it is also one of our growth strategies to expand the range of our products offered to our customers and they include steel flow distributors and side dams for use in the thin strip casting process and monolithic materials, which are not steel flow control products. Monolithic materials can have a variety of applications in different steel casting processes, including in steelmaking furnaces, ladles and tundishes.

Our business strategies include:

- Expand production capacity to increase market penetration
- Broaden customer base and expand to overseas markets
- Develop new products via acquisition and construction of new production facilities to increase our product range
- Enhance our expertise and technical know-how on the development of new products

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## SUMMARY

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### SUMMARY FINANCIAL INFORMATION

The following is a summary of our Group's combined results for the three years ended 31 December 2009 extracted from "Appendix I – Accountants' Report" to this prospectus. The results were prepared on the basis of the presentation as set out in the Accountants' Report. The summary financial information should be read in conjunction with the combined financial statements set out in "Appendix I – Accountants' Report" to this prospectus.

#### Combined statements of comprehensive income

	Year ended 31 December		
	2007	2008	2009
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Revenue	40,006	67,206	156,896
Cost of sales	<u>(17,739)</u>	<u>(27,815)</u>	<u>(51,508)</u>
Gross profit	22,267	39,391	105,388
Other income	39	95	72
Selling and distribution costs	(3,915)	(6,654)	(13,109)
Administrative expenses	(4,457)	(5,588)	(6,263)
Other expenses	–	–	(2,000)
Finance costs	<u>(529)</u>	<u>(1,062)</u>	<u>(195)</u>
Profit before taxation	13,405	26,182	83,893
Taxation	<u>–</u>	<u>(1,211)</u>	<u>(13,817)</u>
Profit for the year and total comprehensive income for the year	<u><u>13,405</u></u>	<u><u>24,971</u></u>	<u><u>70,076</u></u>
Earnings per share			
Basic ( <i>RMB</i> ) ( <i>Note</i> )	<u><u>0.01</u></u>	<u><u>0.03</u></u>	<u><u>0.08</u></u>

*Note:*

The calculations of the basic earnings per share for the three years ended 31 December 2009 are based on the profit for the three years ended 31 December 2009 and on the assumption that 900,000,000 ordinary shares were in issue throughout the three years ended 31 December 2009 comprising 2,000,000 ordinary shares in issue as at the date of this prospectus and 898,000,000 ordinary shares to be issued pursuant to the capitalisation issue as detailed in the paragraph headed "Resolutions in writing of all Shareholders passed on 7 June 2010" in Appendix VI to this prospectus.



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## SUMMARY

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### Combined statements of financial position

	<b>At 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
<b>Non-current assets</b>			
Property, plant and equipment	53,120	49,054	45,344
Prepaid land lease payments	11,036	10,801	10,566
	<u>64,156</u>	<u>59,855</u>	<u>55,910</u>
<b>Current assets</b>			
Inventories	5,133	6,133	8,604
Trade receivables	12,573	8,910	46,490
Bills receivable	200	7,890	12,625
Other receivables and prepayments	680	792	141
Prepaid land lease payments	235	235	235
Bank balances and cash	5,793	20,005	65,500
	<u>24,614</u>	<u>43,965</u>	<u>133,595</u>
<b>Current liabilities</b>			
Trade payables	426	525	1,602
Other payables and accruals	10,460	3,193	16,028
Amount due to a director	10,000	–	–
Amounts due to related companies	7,208	–	–
Secured bank borrowings			
– due within one year	9,000	9,000	–
Discounted bills with recourse	–	6,390	9,012
Tax liabilities	–	–	4,995
	<u>37,094</u>	<u>19,108</u>	<u>31,637</u>
<b>Net current (liabilities) assets</b>	<u>(12,480)</u>	<u>24,857</u>	<u>101,958</u>
<b>Total assets less current liabilities</b>	<u><u>51,676</u></u>	<u><u>84,712</u></u>	<u><u>157,868</u></u>
<b>Capital and reserves</b>			
Paid-in capital	40,187	47,041	47,041
Reserves	11,489	36,460	106,536
<b>Net assets attributable to owners of the Company</b>	51,676	83,501	153,577
<b>Non-current liability</b>			
Deferred taxation	–	1,211	4,291
	<u>51,676</u>	<u>84,712</u>	<u>157,868</u>

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## SUMMARY

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### Combined statements of cash flows

	Year ended 31 December		
	2007	2008	2009
	RMB'000	RMB'000	RMB'000
Net cash from operating activities	6,919	25,156	53,600
Net cash used in investing activities	(18,698)	(5,918)	(1,532)
Net cash from (used in) financing activities	17,239	(5,026)	(6,573)
Cash and cash equivalents at beginning of the year <sup>(1)</sup>	333	5,793	20,005
Cash and cash equivalents at end of the year <sup>(1)</sup>	5,793	20,005	65,500

(1) The balances represented our bank balances and cash as of each of the year-end dates during the Track Record Period.

### DISCLOSURE REQUIRED UNDER THE LISTING RULES

Our Directors have confirmed that, as at the Latest Practicable Date, there were no circumstances that would give rise to a disclosure requirement under Rules 13.13 to 13.19 of the Listing Rules.

### PROFIT FORECAST FOR THE SIX MONTHS ENDING 30 JUNE 2010

Forecast combined profit after taxation of our Group  
for the six months ending 30 June 2010<sup>(1)</sup> Not less than RMB65.8 million  
(equivalent to approximately  
HK\$75.0 million)<sup>(3)</sup>

Unaudited pro forma forecast basic earnings per Share  
for the six months ending 30 June 2010<sup>(2)</sup> Not less than RMB0.05  
(equivalent to approximately HK\$0.06)<sup>(3)</sup>

#### Notes:

- (1) The bases and assumptions on which the forecast combined profit attributable to owners of our Company for the six months period ending 30 June 2010 have been prepared and summarised on page III-1 of Appendix III to this prospectus.

Our forecast combined profit after taxation for the six months ending 30 June 2010 prepared by our Directors is based on the unaudited management accounts of our Group for the four months ended 30 April 2010 and a forecast of the combined results of our Group for the remaining two months ending 30 June 2010. The Directors have undertaken to the Stock Exchange that our interim report for the six months ending 30 June 2010 will be audited pursuant to Rule 11.18 of the Listing Rules. The forecast has been prepared on the basis of the accounting policies consistent in all material respects with those currently adopted by our Group as summarised in the "Accountants' Report" as set out in Appendix I to this prospectus.

- (2) The calculation of the unaudited pro forma forecast basic earnings per Share for the six months ending 30 June 2010 is based on the forecast combined results of our Company for the six months ending 30 June 2010, assuming the Global Offering had been completed on 1 January 2010 and a total of 1,200,000,000 Shares were in issue during the entire period, taking no account of any additional income our Group may have earned from the estimated net proceeds from the Global Offering, or any Shares which may fall to be allotted and issued pursuant to the exercise of the Over-allotment Option.

- (3) The amount stated in Renminbi has been converted into Hong Kong dollars at the rate of RMB1.00 to HK\$1.14.

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## SUMMARY

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### OFFER STATISTICS

We have compiled the Global Offering statistics on the assumption that the Over-allotment Option is not exercised. The indicative offer prices of HK\$0.71 and HK\$0.83 per Offer Share do not include the 1% brokerage fee, 0.004% SFC transaction levy and 0.005% Stock Exchange trading fee, which are payable by investors under the Global Offering.

	<b>Based on indicative Offer Price of HK\$0.71 per Offer Share</b>	<b>Based on indicative Offer Price of HK\$0.83 per Offer Share</b>
Our market capitalisation upon completion of the Global Offering <sup>(1)</sup>	HK\$852 million	HK\$996 million
Unaudited pro forma adjusted net tangible asset value per Share as at 31 December 2009 <sup>(2)</sup>	HK\$0.30	HK\$0.33

- (1) The calculation of the market capitalisation is based on the assumption that 1,200,000,000 Shares will be in issue immediately following completion of the Global Offering and the Capitalisation Issue (excluding any Shares which may be issued under the Over-allotment Option).
- (2) The unaudited pro forma adjusted net tangible asset value per Share in the above table is calculated after the adjustments referred to in the section headed "Financial Information – Unaudited Pro Forma Adjusted Net Tangible Assets" in this prospectus and on the basis of 1,200,000,000 Shares in issue immediately following completion of the Global Offering and the Capitalisation Issue (excluding any Shares which may be issued under the Over-allotment Option).

### DIVIDEND POLICY

We intend to distribute at least 30% of the distributable profits attributable to shareholders of our Company for the financial year ending 31 December 2010 as dividends. Such intention does not amount to any guarantee or representation or indication that our Company must or will declare and pay dividend in such manner or declare and pay any dividend at all. We did not declare or pay any dividends during the Track Record Period.

Going forward, we may distribute dividends by way of cash or by other means that our Directors consider appropriate. A decision to distribute any interim dividend or recommend any final dividend will be at the discretion of our Board. In addition, any final dividend will be subject to Shareholders' approval. Our Board will review our Company's dividend policy from time to time in light of the following factors in determining whether dividends are to be declared and paid:

- financial results of our Company;
- shareholders' interests;
- general business conditions, strategies and future expansion needs;

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## SUMMARY

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- our Company's capital requirements;
- the payment by our subsidiaries of cash dividends to our Company;
- possible effects on liquidity and financial position of our Company; and
- other factors our Board may deem relevant.

### USE OF PROCEEDS

Assuming that the Over-allotment Option is not exercised and an Offer Price of HK\$0.77 per Offer Share (being the mid-point of the indicative Offer Price range), we estimate that the aggregate net proceeds to us from the New Issue will be approximately HK\$199.3 million, after deducting the underwriting fees and other estimated expenses payable by us in connection with the Global Offering. We intend to use the net proceeds from the New Issue as follows:

- (i) approximately 55%, or HK\$109.3 million, will be used to construct a new production plant (including installation of production equipment and machineries) on the existing parcel of land owned by us and will house an additional production line to increase 8,600 tonnes of our existing production capacity. We expect this new plant to be completed by the end of 2011 and commence production in 2012. The gross floor area of the new plant is expected to be approximately 6,600 sq.m. and the current estimated cost of construction is approximately HK\$109.3 million, of which, approximately HK\$26.2 million will be used for construction of the production plant and approximately HK\$83.1 million will be used for purchase of production equipment and machineries. The governmental approval in relation to our Group's application for the proposed construction of the new production plant and increase in our Group's annual production capacity has been obtained. As at the Latest Practicable Date, our Group had not entered into any agreement or memorandum of understanding for related construction work or acquisition of equipment or machineries;
- (ii) approximately 30%, or HK\$60.0 million, will be used to expand our product range in the following manner:
  - (a) acquire a plant for the production of monolithic materials. Monolithic materials are essential materials used in steelmaking furnaces, ladles and tundish applications in conventional continuous casting, thin slab casting and thin strip casting. Our Directors believe that as monolithic materials can be used in a broad spectrum of applications, the production of these materials will increase our Group's product offerings. Further, as monolithic materials can also be used by our Group's existing customers, our Group can further strengthen our businesses with our existing customers by providing a wider range of products to them. Our Directors expect the annual production capacity of the aforesaid new production plant to be approximately 50,000 tonnes; or
  - (b) acquire land and construct a new production plant (including installation of production equipment and machineries) to produce side dams for the thin strip casting process which is expected to be completed in 2012. Side dam is a ceramic part for the thin

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## SUMMARY

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strip casting process to hold molten steel during casting operations. We target to locate such new plant on a piece of land of approximately 20,000 sq.m. adjacent to our existing production plant which is likely to be within the Yixing Economic Development Zone and owned by the local government of Yixing, the PRC. The current estimated cost for such acquisition and construction is approximately HK\$60.0 million, of which approximately HK\$8.8 million is for the acquisition of land, approximately HK\$6.6 million is for the construction of the production plant and approximately HK\$44.6 million is for the purchase of production equipment and machineries,

as at the Latest Practicable Date, our Group was in the course of identifying suitable target plant for the production of monolithic materials for acquisition and appropriate land for the construction of the new production plant to produce side dams. With the intended amount of the net proceeds from the Global Offering (i.e. approximately HK\$60.0 million) to be dedicated for the above purpose, we intend to use the net proceeds from the New Issue to pursue only one of the above expansion plans when suitable opportunities arise. For the remaining expansion plan which we did not pursue by utilising the net proceeds from the Global Offering, we may implement such plan in the future using internally generated funds or by funds from other fund-raising activities as considered appropriate and in the interest of our Company;

- (iii) approximately 5%, or HK\$10.0 million, will be used to strengthen our marketing efforts in the PRC (including providing more staff training to our sales team and expanding our sales teams) and promote our products in other potential markets in the PRC not already covered by our network as well as in oversea markets through participating in industry exhibitions and establishing sales offices;
- (iv) approximately 5%, or HK\$10.0 million, will be used to further strengthen our research and development capabilities and to improve our expertise and technical know-how in relation to our product quality and production techniques; and
- (v) approximately 5%, or HK\$10.0 million, will be used for working capital and other general corporate purposes.

The above allocation of the proceeds will be adjusted on a pro rata basis in the event that the Offer Price is fixed below or above the mid-point of the indicative price range or if the Over-allotment Option is exercised. If the Offer Price is set at the lowest end of the price range (HK\$0.71), the net proceeds will be approximately HK\$182.1 million. If the Offer Price is set at the highest end of the price range (HK\$0.83), the net proceeds will be approximately HK\$216.4 million.

Our Group will control the costs and identify appropriate target for the above plans, in particular, the expenditure referred to in paragraphs (i) and (ii) above. In the event that the actual capital expenditure should exceed the respective net proceeds obtained from the Global Offering, our Group would then consider whether to utilise our own resources or to further raise funds.

Should our Directors decide to re-allocate the intended use of proceeds to other business plans and/or new projects of our Group to a material extent and/or there is to be any material modification to the use of proceeds as described above, we will make appropriate announcement(s) in due course.

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## SUMMARY

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To the extent that the net proceeds from the New Issue are not immediately required for the above purposes or if we are unable to implement any part of our future development plans as intended, we may hold such funds in short-term deposits with licensed banks and authorised financial institutions.

We estimate that the aggregate net proceeds to the Selling Shareholders from the Sale Shares (after deducting underwriting commission and estimated expenses payable by the Selling Shareholders in connection with the Global Offering, and assuming an Offer Price of HK\$0.77 per Offer Share, being the mid-point of the indicative Offer Price range) will be approximately HK\$59.8 million, assuming that the Over-allotment Option is not exercised. Our Company will not receive any of the net proceeds from the Sale Shares.

### RISK FACTORS

Our operations and the industry in which we operate and the Global Offering involve certain risks, a summary of which is set forth in the section headed “Risk factors” in this prospectus. These risks can be classified as follows:

#### Risks relating to our Group

- Risks associated with customers
  - (a) Our business and prospects depend heavily on the performance of the steel industry in China
  - (b) Our business currently relies on members of certain major steel manufacturing groups in the PRC
  - (c) We do not have long term sales contracts with our customers, but we generally enter into one-year framework contracts with them
  - (d) We may face difficulties in sourcing and developing new customers
- Our short operating history and rapid growth may make it difficult for investors to evaluate our business and growth
- We had net current liabilities as at 31 December 2007
- We may not be able to maintain our profit margin in the future and the increasing trend of profit margin may attract competition
- Our business could be adversely and materially affected if we fail to adequately protect our proprietary technology and technical know-how
- Reliance on key management personnel may impose risks on our Group
- Our business depends on reliable supply of quality raw materials

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## SUMMARY

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- We require significant capital investments and a high level of working capital to sustain our operations and overall growth
- We manufacture our products in a single location, and any material disruption of our operations could adversely affect our business
- Our expansion plans may not be successful
- Our production capacity might not be able to meet with growing market demand or changing market conditions
- We manufacture and sell only “high-end” steel flow control products
- We may not be able to develop new products or expand into new markets
- We may be subject to product liability claims
- We may be subject to liability in connection with industrial accidents at our production facilities
- Lack of business insurance coverage may incur substantial costs for our Group
- We are subject to foreign exchange exposure
- The interests of our Controlling Shareholders may differ from those of our other Shareholders

### **Risks relating to the industry**

- Our business depends very much on the continuous casting method in the steel manufacturing industry. Industry-wide adoption of other existing or new technologies that do not require steel flow control products in the future might seriously affect our business
- We cannot assure that we will be able to renew all necessary licences, certificates, approvals and permits for our production. Changes in licensing requirements applicable to our industry may adversely affect us
- The PRC Government may adopt measures to slow down growth in the steel manufacturing industry and other steel consuming industries, thereby adversely affecting the demand for our products
- Our industry is subject to global economic and market conditions
- We operate in a highly competitive industry

### **Risks relating to conducting business in the PRC**

- Political and economic policies of the PRC government and social conditions and legal developments of the PRC could affect our business

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## SUMMARY

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- The government control of currency conversion could affect our business operations
- Uncertainties regarding interpretation and enforcement of the PRC laws and regulations may impose adverse impact on our business, operations and profitability
- The implementation of the new labour contract law and increase in labour costs in the PRC may adversely affect our business and financial conditions
- Under the Enterprise Income Tax Law (中華人民共和國企業所得稅法) and the related implementation regulations, which became effective on 1 January 2008, dividends from our subsidiary in the PRC may be subject to withholding tax or we may be subject to PRC tax on our worldwide income
- Dividends payable by us to our foreign investors and gain on the sale of our Shares may be subject to the PRC tax
- We cannot assure that we will continue to enjoy preferential tax treatments or financial incentives in the future
- PRC regulations on loans to and direct investment by offshore holding companies in PRC entities may delay or prevent us from using the proceeds of this offering to make loans or additional capital contributions to our PRC subsidiary
- We are a holding company and rely on dividend payments from our operating subsidiary
- Uncertainties on the PRC withholding tax rate on dividends payable by our subsidiary in the PRC
- PRC regulations relating to acquisitions of the PRC companies by foreign entities may limit our ability to acquire the PRC companies and adversely affect the implementation of our strategy as well as our business and prospects
- PRC regulations relating to the establishment of offshore special purpose companies by the PRC residents may subject our PRC resident shareholders or our PRC subsidiary to liability or penalties, limit our ability to inject capital into our PRC subsidiary, limit our PRC subsidiary's ability to increase their registered capital or distribute profit to us, or may otherwise adversely affect us
- A shortage of electricity and water supply in the PRC would affect our production and affect our business and financial performance

### **Risks relating to the Global Offering**

- Shareholders' interests in the share capital of our Company may be diluted in the future
- Lack of liquidity of our Shares and volatility of the market price may be resulted
- Fluctuation of RMB may affect value of our dividends (if any) and our financial condition
- Investors may experience difficulties in effecting service of legal process and enforcing judgments against our Company and our management
- We cannot guarantee the accuracy of facts and other statistics with respect to the global steel industry, the PRC economy, the PRC steel industry and the PRC steel flow control products industry in the continuous casting process contained in this prospectus
- Forward-looking statements contained in this prospectus are subject to risks and uncertainties
- We strongly caution you not to place any reliance on any information contained in press articles or media regarding us or the Global Offering



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## DEFINITIONS

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*In this prospectus, unless the context otherwise requires, the following expressions shall have the following meanings.*

“ACRI”	The Association of China Refractories Industry (中國耐火材料行業協會) is a national association representing the refractory materials industry, with members including researchers, research institutions, entrepreneurs and enterprises from the refractory materials industry; the association was set up in 1990 and is supervised by the State-owned Assets Supervision and Administration Commission of the State Council of the PRC. The association is also a member of China Iron and Steel Association
“ACRI Report”	連鑄用鋁碳等靜壓功能性耐火材料市場綜述 (Description of the market of alumina carbon isostatic functional refractory materials used in the continuous casting process) published by ACRI in March 2010 and any supplements thereto
“Application Form(s)”	<b>WHITE, YELLOW and GREEN</b> application form(s), or where the context so requires, any of them, which is used in relation to the Hong Kong Public Offer
“Articles”	the articles of association of our Company adopted on 7 June 2010, as amended from time to time
“associate(s)”	has the meaning ascribed to it under the Listing Rules
“Baosteel Group”	Baosteel Group Corporation (寶鋼集團有限公司) and/or its subsidiaries and associated companies from time to time, including but not limited to Meishan Iron & Steel Company (梅山鋼鐵公司) and Ningbo Iron & Steel Company (寧波鋼鐵公司), our customer during the Track Record Period and an Independent Third Party
“Board”	our board of Directors
“Business Day(s)”	any day(s) (excluding Saturday(s) and Sunday(s)) in Hong Kong on which licensed banks in Hong Kong are open for banking business throughout their normal business hours
“BVI”	the British Virgin Islands
“CAGR”	compound annual growth rate
“Capitalisation Issue”	the issue of Shares to be made upon the capitalisation of certain sums standing to the credit of the share premium account of our Company referred to in “Appendix VI – Statutory and general information – Further information about our Company and our subsidiaries – Resolutions in writing of all Shareholders passed on 7 June 2010” to this prospectus

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## DEFINITIONS

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“CCASS”	the Central Clearing and Settlement System established and operated by HKSCC
“CCASS Clearing Participant”	a person admitted to participate in CCASS as a direct clearing participant or a general clearing participant
“CCASS Custodian Participant”	a person admitted to participate in CCASS as a custodian participant
“CCASS Investor Participant”	a person admitted to participate in CCASS as an investor participant who may be an individual or joint individuals or a corporation
“CCASS Participant”	a CCASS Clearing Participant, a CCASS Custodian Participant or a CCASS Investor Participant
“Companies Law”	the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands
“Companies Ordinance”	Companies Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time
“Company”	Sinoref Holdings Limited (華耐控股有限公司), an exempted company incorporated in the Cayman Islands on 4 February 2010 under the Companies Law with limited liability
“connected person(s)”	has the meaning ascribed to it under the Listing Rules
“Controlling Shareholders”	has the meaning ascribed to it under the Listing Rules and unless the context requires otherwise, refers to Mr. Xu and Dr. Zhang who, in aggregate, control the exercise of 37.5% voting rights in the general meeting of our Company immediately after the Global Offering (assuming that the Over-allotment Option is not exercised) and the Capitalisation Issue
“DBS”	DBS Asia Capital Limited
“Directors”	director(s) of our Company
“Dr. Zhang”	Dr. Zhang Lanyin (張蘭銀), a co-founder of our Group, an executive Director, our chief technical officer and one of our Controlling Shareholders

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## DEFINITIONS

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“EUR”	the Euro, the lawful currency of the European Union and is currently in use in 16 out of the 27 member states
“Global Offering”	the Hong Kong Public Offer and the International Placing
“GREEN Application Forms”	the application form(s) to be completed by the <b>HK eIPO White Form</b> Service Provider
“Group”, “we”, “our” and “us”	our Company and its subsidiaries or, where the context otherwise requires, in respect of the period prior to our Company becoming the holding company of our present subsidiaries, the present subsidiaries of our Company, or some or any of them
“Hangzhou Steel Group”	Hangzhou Iron and Steel Group Company (杭州鋼鐵集團有限公司) and/or its subsidiaries and associated companies from time to time, including but not limited to 杭州鋼鐵集團物資供應分公司 (Hangzhou Iron and Steel Group Material Supply Branch Company), our customer during the Track Record Period and an Independent Third Party
“Hebei Steel Group”	Hebei Iron & Steel Group Co., Ltd (河北鋼鐵集團有限公司) and/or its subsidiaries and associated companies from time to time, including but not limited to Handan Iron & Steel Company (邯鄲鋼鐵公司), our customer during the Track Record Period and an Independent Third Party
“HKSCC”	Hong Kong Securities Clearing Company Limited
“HKSCC Nominees”	HKSCC Nominees Limited, a wholly-owned subsidiary of HKSCC
“HK\$” and “cents”	Hong Kong dollars and cents, respectively, the lawful currency of Hong Kong
“Hong Kong”	the Hong Kong Special Administrative Region of the PRC
“Hong Kong Public Offer”	the offer of the Hong Kong Public Offer Shares by our Company for subscription by members of the public in Hong Kong for cash at the Offer Price, payable in full on application, on and subject to the terms and conditions set out in this prospectus and in the Application Forms
“Hong Kong Public Offer Shares”	the 39,000,000 New Shares initially offered for subscription under the Hong Kong Public Offer subject to re-allocation as described in the section headed “Structure and conditions of the Global Offering” in this prospectus

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## DEFINITIONS

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“Hong Kong Public Offer Underwriters”	the underwriters listed in the paragraph headed “Hong Kong Public Offer Underwriters” under the section headed “Underwriting” in this prospectus, being the underwriters of the Hong Kong Public Offer
“Hong Kong Public Offer Underwriting Agreement”	the public offer underwriting agreement dated 24 June 2010 relating to the Hong Kong Public Offer entered into by our Company, our Controlling Shareholders, the Selling Shareholders, our executive Directors, the Sole Global Coordinator, the Joint Bookrunners and the Hong Kong Public Offer Underwriters, as further described in the section headed “Underwriting” in this prospectus
“Hong Kong Share Registrar”	Tricor Investor Services Limited, the Hong Kong branch share registrar of our Company
“Hunan Valin Group”	Hunan Valin Steel Group Limited Liability Company (湖南華菱鋼鐵集團有限責任公司) and/or its subsidiaries and associated companies from time to time, including but not limited to Lianyuan Steel Group Company Limited (漣源鋼鐵集團有限公司), our customer during the Track Record Period and an Independent Third Party
“IMUST”	Inner Mongolia University of Science and Technology (內蒙古科技大學), including its Metallurgy School (冶金學院), our cooperation partner in research and development and an Independent Third Party
“Independent Third Party(ies)”	a person(s) or company(ies) which is/are independent of and not connected with any Directors, chief executive or Substantial Shareholders of our Company or any of our subsidiaries and their respective associates
“International Placing”	the placing of the International Placing Shares by the International Underwriters for cash at the Offer Price, with professional, institutional and private investors subject to the terms and conditions as described in the section headed “Structure and conditions of the Global Offering” in this prospectus
“International Placing Shares”	the 351,000,000 Shares (comprising 261,000,000 New Shares and 90,000,000 Sale Shares) initially being offered for subscription and purchase under the International Placing subject to re-allocation as described in the section headed “Structure and conditions of the Global Offering” in this prospectus together with any additional Shares which may be issued by our Company upon the exercise of the Over-allotment Option
“International Underwriters”	the underwriters of the International Placing

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## DEFINITIONS

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“International Underwriting Agreement”	the underwriting agreement relating to the International Placing expected to be entered into on or about the Price Determination Date, by, among others, our Company, our Controlling Shareholders, the Selling Shareholders, our executive Directors, the Sole Sponsor, the Joint Bookrunners and the International Underwriters, as further described in the section headed “Underwriting” in this prospectus
“Joint Lead Managers” or “Joint Bookrunners”	DBS and Kim Eng
“Kim Eng”	Kim Eng Securities (Hong Kong) Limited
“Latest Practicable Date”	21 June 2010, being the latest practicable date prior to the printing of this prospectus for ascertaining certain information in this prospectus
“Listing”	the listing of our Shares on the Main Board
“Listing Committee”	the listing sub-committee of the board of directors of the Stock Exchange
“Listing Date”	the date on which dealings in the Shares on the Main Board commences
“Listing Rules”	the Rules Governing the Listing of Securities on the Stock Exchange
“Maanshan Steel”	Maanshan Iron & Steel Company Limited (馬鞍山鋼鐵股份有限公司) and/or its subsidiaries and associated companies from time to time, including but not limited to Maanshan Iron & Steel Company Limited Refractory Materials Company (馬鞍山鋼鐵股份有限公司耐火材料公司), our customer during the Track Record Period and an Independent Third Party
“Main Board”	the stock market operated by the Stock Exchange, which excludes Growth Enterprise Market of the Stock Exchange and the options market
“Mr. Xu”	Mr. Xu Yejun (徐葉君), a co-founder of our Group, our chairman, chief executive officer, an executive Director and one of our Controlling Shareholders
“NDRC”	National Development and Reform Committee
“New Issue”	the issue of the New Shares

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## DEFINITIONS

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“New Shares”	a total of 300,000,000 new Shares being offered by our Company for subscription under the Global Offering (assuming the Over-allotment Option is not exercised)
“Offer Price”	the final price for each Offer Share (exclusive of brokerage, SFC transaction levy and Stock Exchange trading fee payable thereon) of not more than HK\$0.83 per Offer Share and is expected to be not less than HK\$0.71 per Offer Share at which the Offer Shares are to be offered for subscription and purchase pursuant to the Global Offering
“Offer Shares”	the Hong Kong Public Offer Shares and the International Placing Shares
“Over-allotment Option”	the option granted by our Company to the International Underwriters and exercisable by the Joint Bookrunners on behalf of the International Underwriters to require our Company at any time within a period commencing from the Listing Date and ending on the 30th day after the last date for lodging of applications under the Hong Kong Public Offer, to allot and issue Over-allotment Shares at the Offer Price to cover over-allocations in the International Placing and/or to satisfy the obligation of the Joint Bookrunners to return securities borrowed under the Stock Borrowing Agreement
“Over-allotment Shares”	up to an aggregate of 58,500,000 New Shares to be issued pursuant to the exercise of the Over-allotment Option, representing 15% of the number of Shares initially available under the Global Offering
“PRC” or “China”	the People’s Republic of China which, for the purposes of this prospectus only, excludes Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan
“PRC Legal Advisers”	Jingtian & Gongcheng Attorneys at Law, a qualified PRC law firm acting as the PRC legal advisers to our Company in connection with the listing on the Main Board of the Stock Exchange
“Price Determination Agreement”	the agreement to be entered into between our Company (for ourselves and on behalf of the Selling Shareholders) and the Joint Bookrunners (for themselves and on behalf of the Underwriters) on or before the Price Determination Date to fix and record the Offer Price
“Price Determination Date”	the date, expected to be on 30 June 2010, on which the Offer Price is expected to be fixed for the purposes of the Global Offering and in any event no later than 2 July 2010

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## DEFINITIONS

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“Reorganisation”	the corporate reorganisation of our Group in preparation for the Listing as described under the section headed “Reorganisation” in this prospectus
“RMB”	Renminbi, the lawful currency of the PRC
“SAFE”	the State Administration of Foreign Exchange (國家外匯管理局)
“Sale Shares”	a total of 90,000,000 Shares to be offered for sale by the Selling Shareholders at the Offer Price under the International Placing
“Selling Shareholders”	Gao Zhilong and Chai Xishu, whose particulars appear in the paragraph headed “Particulars of the Selling Shareholders” in Appendix VI to this prospectus
“SFC”	the Securities and Futures Commission of Hong Kong
“SFO”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)
“Shandong Steel Group”	Shandong Steel Group (山東鋼鐵集團) and/or its subsidiaries and associated companies from time to time, including but not limited to Jinan Iron & Steel Company (濟南鋼鐵公司), our customer during the Track Record Period and an Independent Third Party
“Share(s)”	the ordinary share(s) of HK\$0.10 each in the share capital of our Company
“Shareholder(s)”	holder(s) of the Share(s)
“Share Option Scheme”	the share option scheme conditionally adopted by our Company on 7 June 2010, a summary of the principal terms of which is set out under the paragraph headed “Share Option Scheme” in Appendix VI to this prospectus
“Sino Super”	Sino Super (Hong Kong) Limited (華鉅(香港)有限公司), a company incorporated in Hong Kong on 19 January 2006 and wholly-owned by Dr. Zhang. Sino Super owned 5% of equity interest in Sinoref (Yixing) prior to the Reorganisation
“Sinoref (BVI)”	Sinoref (BVI) Limited, a company incorporated in the BVI on 12 January 2010, and a direct wholly-owned subsidiary of our Company

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## DEFINITIONS

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“Sinoref (HK)”	Sinoref (Hong Kong) Limited (華耐科技(香港)有限公司), a company incorporated in Hong Kong on 17 February 2010, and an indirect wholly-owned subsidiary of our Company
“Sinoref International”	Sinoref International Limited (華耐國際有限公司), a company incorporated in the BVI on 28 April 2005 and was owned as to approximately 40% by Mr. Xu, approximately 10% by Dr. Zhang, approximately 25% by Mr. Gao Zhilong, a Director, approximately 16% by Mr. Chai Xishu, an Independent Third Party, approximately 4% by Mr. Gu Aoxing, a Director, approximately 2% by Mr. Wang Zhizhong, our senior management staff, and approximately 3% by Mr. Fu Chengzheng, an Independent Third Party, as at the Latest Practicable Date
“Sinoref (Yixing)”	華耐國際(宜興)高級陶瓷有限公司 (Sinoref International (Yixing) Co., Ltd.), a wholly foreign owned enterprise established in the PRC with limited liability on 20 July 2005, and an indirect wholly-owned subsidiary of our Company
“Sole Sponsor” or “Sole Global Coordinator”	DBS
“Stock Borrowing Agreement”	the stock borrowing agreement to be entered into between Mr. Xu and the Joint Lead Managers, pursuant to which the Joint Lead Managers may borrow up to 58,500,000 Shares to cover any over-allocation in the International Placing
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“subsidiary(ies)”	has the meaning ascribed to it under the Companies Ordinance
“Substantial Shareholder(s)”	has/have the meaning ascribed to it under the Listing Rules
“Takeovers Code”	The Hong Kong Codes on Takeovers and Mergers and Share Repurchase as amended, supplemented or otherwise modified from time to time
“Track Record Period”	the three financial years ended 31 December 2009
“Underwriters”	the International Underwriters and the Hong Kong Public Offer Underwriters
“Underwriting Agreements”	the International Underwriting Agreement and the Hong Kong Public Offer Underwriting Agreement
“US” or “United States”	the United States of America



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## DEFINITIONS

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“US\$” or “USD”	United States dollars, the lawful currency of the US
“ <b>HK eIPO White Form</b> ”	the application for the Hong Kong Public Offer Shares to be issued in the applicant’s own name by submitting applications online through the designated website of <b>HK eIPO White Form</b> (www.hkeipo.hk)
“ <b>HK eIPO White Form Service Provider</b> ”	the HK eIPO White Form service provider designated by our Company, as specified on the designated website at www.hkeipo.hk
“Wuhan Steel Group”	Wuhan Iron and Steel (Group) Corp. (武漢鋼鐵(集團)公司) and/or its subsidiaries and associated companies from time to time, including but not limited to Wuhan Iron and Steel Group Refractory Materials Company Limited (武漢鋼鐵集團耐火材料有限責任公司), Yunan Kunming Iron and Steel Company (雲南昆明鋼鐵公司) and Yuxi Xin Xing Iron and Steel Co., Ltd. (玉溪新興鋼鐵有限公司), our customer during the Track Record Period and an Independent Third Party
“Mt”	million tonnes
“sq.m.” or “m <sup>2</sup> ”	square metres
“tonne”	metric tonne, which equals to 1,000 kilogrammes
“%”	per cent.

*Unless otherwise specified, amounts denominated in RMB and US\$ have been converted into Hong Kong dollars and vice versa in this prospectus for the purpose of illustration only at the rates set out below:*

*HK\$1.14 : RMB1.00*

*HK\$7.75 : US\$1.00*

*No representation is made that any amounts in RMB, US\$ or HK\$ can be or could have been converted at the relevant dates at the above rates or any other rates or at all.*

*If there is any inconsistency between the Chinese name of the PRC laws and regulations or the PRC entities mentioned in this prospectus and their English translation, the Chinese version shall prevail. Translated English names of Chinese natural persons, legal persons, governmental authorities, institutions or other entities for which no official English translation exist are unofficial translations for reference only.*

*Certain amounts and percentage figures included in this prospectus have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be the arithmetic sum of the figures preceding them.*

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## GLOSSARY OF TECHNICAL TERMS

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*This glossary contains definitions and other terms as they relate to our Group and as they are used in this prospectus, which may not correspond to the standard industry definitions.*

“argon”	a chemical element designated by the symbol “Ar” and atomic number 18, the third most abundant gas and the most frequently used inert gas during chemical synthesis
“body”	the main part of each of our steel flow control products
“calcia stabilised zirconia”	a kind of raw material used in our products which was electrically melted to incorporate calcia into the lattice of zirconia to reach stability at all temperature before melting
“calcined alumina”	a kind of very fine raw material used in our products to reach a high density in our products
“Compact Strip Process Subentry Nozzles” or “CSP Subentry Nozzles”	subentry nozzles for the thin slab casting process (such casting process was invented by SMS GmbH, a company specialising in making metallurgical equipment)
“continuously cast slabs and billets”	semi-finished products cast into different shapes by the continuous casting process; they are called slabs and billets according to the shape of their cross-sections
“continuous casting process”	the process whereby molten steel is continuously fed into a water-cooled crystalliser and cast into steel of specific sectional shapes and dimensions
“crude steel”	steel at its first stage of solidification, i.e. ingots and continuously cast semi-finished products
“fused alumina”	a kind of raw material used in our products which was electrically melted to reach high density for better erosion and erosion resistance
“graphite”	the most stable form of carbon under standard conditions
“hafnia”	a chemical compound typically co-exists with zirconia which is used as a raw material in our products
“ingot casting”	the process whereby molten steel is poured into moulds to produce steel ingots and it was a casting method generally used in the steel manufacturing industry prior to its being replaced by the continuous casting process
“isostatic pressing”	a pressing technique using a fluid media to exert forces to an object with uniform pressure on all directions.

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## GLOSSARY OF TECHNICAL TERMS

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“Ladle Shroud”	one of our steel flow control products which connects the steel ladle with the tundish
“liner”	the inner part of each of our steel flow control products (except for Stopper)
“magnesia”	a kind of raw material used in our products to counter erosion from molten steel during application
“monolithic materials”	monolithic materials are generally referred to as unshaped refractory materials and they are not a kind of steel flow control product. Monolithic materials are a mixture of refractory grains, fine powders and binders with additives. Monolithic materials are generally loosely mixed with required ingredients and shipped in bulk or in bags or pre-cast shapes. Application of these materials will have to be carried out on site to make these materials into usable solid shapes. Monolithic materials are used as lining in typical steelmaking furnaces, ladles and tundishes in conventional continuous casting, thin slab casting and thin strip casting and as maintenance materials once the lining for the aforementioned parts is eroded.
“MPa”	Megapascal, which is equivalent to $10^6$ pascals. Pascal (symbol: “Pa”) is the measurement unit of pressure
“resin binder”	a binding chemical which is able to provide necessary strength and density for our products at temperatures up to 1,600 degree celsius
“seat”	the joining part of each of our steel flow control products (except for Stopper)
“side dams”	a ceramic part for the thin strip casting process to hold molten steel during casting operations. Side dams are not steel flow control products. They are manufactured through very high temperature and pressure sintering process which is different from steel flow control products manufacturing process
“slagline”	the part of our products in contact with the slag on the surface of molten steel during application
“slide plate”	the part of our products which is a flat sliding surface in contact with another flat sliding surface
“steel flow control products”	products used to protect, control and regulate molten steel flow in the continuous casting process; and they are typically manufactured through isostatic pressing

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## GLOSSARY OF TECHNICAL TERMS

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“steel flow distributors”	steel flow control products which distributes molten steel uniformly in between the twin-roll of the thin strip caster. They are manufactured through the same process as ordinary steel flow control products
“steel ladle”	a container used to transport and pour out molten steel
“Stopper”	one of our steel flow control products which regulates molten steel flowing into a mould
“Subentry Nozzle”	one of our steel flow control products which controls the flow of molten steel
“thin strip casting process”	one kind of continuous casting process carried out by steel manufacturing companies whereby molten steel is directly cast into strip, which requires advanced steel flow control products, monolithic materials, and side dams. When compared to conventional continuous casting process, it has smaller production scale, can produce specific types of products; and it is currently used by certain steel manufacturing companies as a niche production process. It can also save costs as the amount of rolling required is minimised
“tundish”	a container which is used to feed molten steel into a mould
“Tundish Nozzle”	one of our steel flow control products which connects the Stopper and the Subentry Nozzle
“tundish powder”	a covering powder which is placed on top of molten steel in the tundish, which has the functions of acting as a thermal insulator, a barrier between air and molten steel to prevent reoxidation and assimilating the inclusions that separate from the steel during casting; and which is mainly divided into two categories, namely acid and basic
“zirconia”	a chemical used in our products to resist slag erosion during application

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## RISK FACTORS

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*Potential investors should consider carefully all the information set out in this prospectus and, in particular, should evaluate the following risks associated with an investment in our Company before making any investment decision regarding our Company. You should pay particular attention to the fact that our Company is incorporated in the Cayman Islands and all of our operations are conducted in the PRC and are governed by a legal and regulatory environment which in some respects may differ from that in Hong Kong. Any of the risks and uncertainties described below could have a material adverse effect on our business, results of operations, financial condition or on the trading price of our Shares, and could cause you to lose all or part of your investment.*

### RISKS RELATING TO OUR GROUP

#### *Risks associated with customers*

**(a) Our business and prospects depend heavily on the performance of the steel industry in China**

We are primarily engaged in the manufacturing of advanced steel flow control products used by steel manufacturing companies for protection, control and regulation of the molten steel flow. During the Track Record Period, all of our customers are steel manufacturing companies in the PRC.

Our business and prospects depend heavily on the performance of the steel industry in China, as well as industries that consume steel in China, including construction and manufacture of heavy machineries and equipment, aircraft, ships and automobiles. A significant slowdown or downturn of any of these industries or a change of production plans and decline in level of capital spending in any of them, in particular the steel industry, could significantly reduce demand for our advanced steel flow control products, which could depress prices for our products and sales volume and adversely affect our performance and profitability. In addition to the potential impact of these developments on our financial condition and results of operations, they may also affect our expansion plans and adversely affect our ability to make acquisitions.

**(b) Our business currently relies on members of certain major steel manufacturing groups in the PRC**

During the Track Record Period, our revenue was derived entirely from steel manufacturing companies in the PRC. For each of the three years ended 31 December 2009, our five largest customers accounted for approximately 95.5%, 74.2% and 48.0% of our total sales respectively. Sales to our largest customer, Baosteel Group, accounted for approximately 36.4%, 16.8% and 12.3% of our total sales respectively. If one or more major customers were to cease to conduct business with us or we were unable to expand our business with existing customers or attract new customers, our business, financial condition and results of operations would be materially and adversely affected.

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## RISK FACTORS

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**(c) We do not have long term sales contracts with our customers, but we generally enter into one-year framework contracts with them**

We do not have long term sales contracts with any of our customers but we generally enter into one-year framework contracts with them. Our business with our customers has been, and we expect it will continue to be, conducted on the basis of actual purchase orders received from our customers on a monthly basis based on the framework contract with such customers.

We cannot guarantee that our major customers will continue to do business with us at the same or increased levels or at all. If one or more major customers were to cease to conduct business with us and we were unable to expand our business with existing customers or attract new customers, our business, financial condition and results of operations would be materially and adversely affected. A decision made by a major customer, whether motivated by competitive considerations, economic conditions or otherwise, to reduce its purchases from us or any other adverse change in our business relationship with our customer could also have a material adverse effect on our business, financial condition and results of operations.

**(d) We may face difficulties in sourcing and developing new customers**

Our total number of customers amounted to 7, 11, 18 and 20 for the three years ended 31 December 2009 and as at the Latest Practicable Date, respectively.

Our products are specifically designed for use by each customer and every of them has its own supplier selection process which typically includes mould designing, manufacturing and trial. During the Track Record Period, it took us, on average, one to three months from identifying a potential client to becoming one of its qualified suppliers. However, there is no assurance that we will be successfully selected as a qualified supplier by the potential customers that we approach in the future; and we also cannot guarantee that they will make any order for purchase of our products even if we are their qualified supplier.

If we are unable to extend our customer base by adding new customers at desired levels or at all, it could have a material adverse effect on our business, financial condition and results of operations.

**Our short operating history and rapid growth may make it difficult for investors to evaluate our business and growth**

We commenced our business operations in 2007 and have since experienced rapid growth. Our revenue and net profit increased from approximately RMB40.0 million and RMB13.4 million in 2007 to approximately RMB156.9 million and RMB70.1 million respectively in 2009, representing a CAGR of approximately 98.1% and 128.7% respectively. Due to our limited operating history, there may not be an adequate basis on which to evaluate our future operating results and prospects based on our short historical financial performance. Moreover, the rate of our future growth may not continue at the same level as the growth we have experienced in the past. As our past results may not be indicative of our results in the future, investors may have difficulties evaluating our business and prospects.

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## RISK FACTORS

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### **We had net current liabilities as at 31 December 2007**

Our Group recorded net current liabilities as at 31 December 2007 which amounted to approximately RMB12.5 million, with amount due to a director of approximately RMB10.0 million, amounts due to related companies of approximately RMB7.2 million and secured one-year bank borrowings of approximately RMB9.0 million, part of which was used to finance the construction of our plant and our purchases of fixed assets.

Our business, financial position and development plans may be adversely affected if our Group does not generate sufficient cash in-flow from operations to meet our financial obligations. As the operations of our Group expand, more cash is expected to be required to fund our operation. Hence, our Group may need to raise funds through debt or other forms of financing to finance its operations and/or to refinance our debts. The finance costs may as a result increase significantly and affect our profitability. If our Group is unable to repay our loans when they fall due, the relevant creditor may take action to enforce the loans which would adversely affect the operations and operating results of the Group.

If our Group fails to raise necessary funding by borrowings from banks to finance our business operations and capital expenditure (when required), our business and financial position may be adversely affected. The failure of our Group to generate current assets to the extent that the aggregate amount of the current assets on a particular date exceeds the aggregate current liabilities on the same day, our Group may record net current liabilities in the future.

### **We may not be able to maintain our profit margin in the future and the increasing trend of profit margin may attract competition**

We achieved gross profit margin in an increasing trend of approximately 55.7%, 58.6% and 67.2% for each of the three years ended 31 December 2009, respectively. For the same period, our net profit was approximately RMB13.4 million, RMB25.0 million and RMB70.1 million, respectively, representing net profit margin of approximately 33.5%, 37.2% and 44.7%, respectively. There is no assurance that we will be able to maintain or improve such gross profit margins or net profit margins as in the Track Record Period and such increasing trend of profit margins may attract competition and thus may adversely affect our financial condition. It is one of our growth strategies to expand the range of our products offered to our customers and they include steel flow distributors and side dams for use in the thin strip casting process and monolithic materials which can have a variety of applications, including in steelmaking furnaces, ladles and tundishes in different steel casting processes. There is no assurance that the gross profit margins or net profit margins of these new products will be similar or higher than what we have attained with our existing products during the Track Record Period in the future subsequent to our expansion of product range.

### **Our business could be adversely and materially affected if we fail to adequately protect our proprietary technology and technical know-how**

We rely substantially on proprietary technology, technical know-how and research data to conduct our business and to attract and retain customers. In particular, certain formulas of mixes and special designs for our products are involved in our production process. The success of our business depends on our ability to protect our technical know-how and our intellectual property portfolio, and to obtain patents without infringing the proprietary rights of others. If we do not effectively protect our technical know-how and intellectual property, our business and operating results could be adversely affected.

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## RISK FACTORS

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### **Reliance on key management personnel may impose risks on our Group**

Our performance and success is, to a significant extent, attributable to the vision and leadership of our founders, Mr. Xu and Dr. Zhang and the contribution of our other executive Directors and senior management team. Competition for senior management and key personnel in our industry is intense and the pool of qualified candidates is limited. Hence, we may not be able to retain the services of our Directors and members of senior management or other key personnel, or attract and retain high-quality personnel in the future. If any of these persons or any other member of the senior management team leaves us, and we were not able to engage a suitable replacement on a timely basis, our business, operations and financial condition may be materially adversely affected.

### **Our business depends on reliable supply of quality raw materials**

The principal raw materials used in our production are fused alumina, calcined alumina, calcia stabilised zirconia, graphite and resin binder. We obtain these materials from both domestic and overseas suppliers.

For the three years ended 31 December 2009, purchases from our five largest suppliers represented approximately 44.6%, 42.0% and 58.0%, respectively, of our total purchases of raw materials. During the same period, purchases from our largest supplier accounted for approximately 12.1%, 12.1% and 18.6%, respectively, of our total purchases of raw materials. During the same period, our purchases of principal raw materials from overseas suppliers accounted for about 14.7%, 19.6% and 8.3% respectively, of our total purchases of raw materials.

We have not entered into long term supply agreements with all of our suppliers for our principal raw materials. If any of our major suppliers fails to meet our purchase orders on a timely basis or supply us with raw materials of the quality that we require or terminates their business relationship with us, and we are unable to source raw materials from alternative suppliers on a timely basis and acceptable terms, our business, financial condition and results of operations could be materially and adversely affected.

If we are unable to obtain sufficient quantities of our principal raw materials, we may be unable to maintain our production schedules and meet our commitments to our customers. The cost of raw materials consumed amounted to approximately RMB11.2 million, RMB19.8 million and RMB42.7 million for each of the three years ended 31 December 2009, representing approximately 63.2%, 71.3% and 82.8% of our total cost of sales. If the prices of these principal raw materials increase, and we were not able to increase the price of our products accordingly on a timely basis, our gross profit margin, result of operations and operating cash flows could be materially and adversely affected.

### **We require significant capital investments and a high level of working capital to sustain our operations and overall growth**

We require significant capital investments to sustain our operations and pursue future expansion plans. We also depend on cash generated from our operations as well as access to external financing to operate and expand our business. Our future funding requirements will depend, to a large extent, on our working capital requirements and the nature of our capital expenditures. We need substantial capital expenditures to maintain and continuously upgrade and expand our production facilities, research and development functions, and distribution and marketing networks to keep pace with the competitive landscape, technological advances and changing requirements in our industry.



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## RISK FACTORS

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We intend to fund a portion of our future capital expenditures, working capital needs and other funding requirements from cash flows generated from our operating activities and from external sources of financing. If we are unable to generate sufficient cash flows or raise sufficient external financing on attractive terms to fund these activities, we may not be able to manage our existing operations, achieve our desired operating scale or expansion plans, which in turn may adversely impact our competitiveness and, therefore, our results of operations.

### **We manufacture our products in a single location, and any material disruption of our operations could adversely affect our business**

Our operations are subject to uncertainties and contingencies beyond our control that could result in material disruptions in our operations and adversely affect our business. These include industrial accidents, fires, floods, droughts, storms, earthquakes, natural disasters and other catastrophes, equipment failures or other operational problems, strikes or other labour difficulties.

During the Track Record Period, all of our products were manufactured in our production facilities in Yixing, the PRC. If there is any damage to our production facilities, we may not be able to remedy such situations in a timely and proper manner, and our production could be materially and adversely affected. Any breakdown or malfunction of any of our equipment could cause a material disruption of our operations. Any such disruption in our operations could cause us to reduce or halt our production, prevent us from meeting customer orders, adversely affect our business reputation, increase our costs of production or require us to make unplanned capital expenditures, any one of which could materially and adversely affect our business, financial condition and results of operations.

### **Our expansion plans may not be successful**

We plan to expand our production capacity by constructing a new production plant which is expected to start construction during 2011. The new production plant will house an additional production line and is expected, upon full operation, to add an additional annual production capacity of 8,600 tonnes of advanced steel flow control products. We expect to incur significant costs in connection with the expansion of our business, and any failure to successfully implement our expansion plans may materially and adversely affect our business, financial condition and results of operations.

### **Our production capacity might not be able to meet with growing market demand or changing market conditions**

We cannot give assurance that our production capacity will be able to meet our obligations and the growing market demand for our products in the future. Furthermore, we may not be able to expand our production capacity in response to the changing market conditions. If we fail to meet demand from our customers, we may lose our market share.

### **We manufacture and sell only “high-end” steel flow control products**

Our Group is solely engaged in the manufacture of advanced steel flow control products which are used in the continuous casting process to protect, control and regulate the molten steel flow. All of our existing products, namely Ladle Shrouds, Stoppers, Tundish Nozzles and Subentry Nozzles, are classified as “high-end” products according to the specifications of “high-end” products defined by ACRI. If we are unable to sustain or increase the sales of our “high-end” steel flow control products to our customers, our business, financial condition, and operating results would be adversely affected.

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## **RISK FACTORS**

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### **We may not be able to develop new products or expand into new markets**

We intend to develop and produce monolithic materials, side dams, and steel flow distributors to be used in the thin strip casting process after the Global Offering. Monolithic materials, side dams, and steel flow distributors are new products which we have not manufactured on a commercial scale in the past and we may not be able to launch or develop such materials or products successfully.

The launch and development of new products involve considerable time and commitment which may exert a substantial strain on our ability to manage our existing business and operations. We cannot ensure our research and development capacity and capability is sufficient to develop any marketable new products or any income will be generated from such new products. If we are not able to develop and introduce new products successfully, or if our new products fail to generate sufficient revenues to offset our research and development costs, our business, financial condition and operating results could be adversely affected. Failure of such could lead to wasted resources.

An element of our strategy for growth also envisages us selling existing or new products into new markets other than the PRC market. There is no guarantee that we will be successful to execute our strategy for growth and if we should fail to execute our growth strategy successfully, it may have a material and adverse effect on our future revenue and profitability.

### **We may be subject to product liability claims**

As at the Latest Practicable Date, as far as our Directors are aware and after making all reasonable enquiries, no legal claim was made against our Group arising from product defects and we are advised by our PRC Legal Advisers that it is not a mandatory requirement for our Group to maintain third party liability and product liability insurance under the PRC laws. Our Directors believe that, however, if the products manufactured by us contain defects which adversely affect our customers, our Group may incur additional costs in curing such defects or defending any legal proceedings or claims brought against us and may result in negative publicity. There is no assurance that there will not be any product liabilities claims against our Group in the future. If any of our customers make any claim against us due to the defects of our products, our profitability, business and reputation may be adversely affected.

### **We may be subject to liability in connection with industrial accidents at our production facilities**

Our business involve the operation of heavy machinery that could result in industrial accidents which may cause injuries or deaths. We cannot assure you that industrial accidents, whether due to malfunctions of machinery or other reasons, will not occur in the future at our production facilities.

In such an event, we may be liable for loss of life and property, medical expenses, medical leave payments and fines and penalties for violation of applicable PRC laws and regulations. In addition, we may experience interruptions in our operations and may be required to change the manner in which we operate as a result of governmental investigations or the implementation of safety measures as a result of such industrial accidents. Any of the foregoing could adversely affect our business, financial condition and results of operations.

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## **RISK FACTORS**

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### **Lack of business insurance coverage may incur substantial costs for our Group**

We can give no assurance that the present insurance coverage is sufficient to meet any claims to which we may be subject and that we will in the future be able to obtain or maintain insurance on acceptable terms or at appropriate levels or that any insurance maintained will provide adequate protection against potential liabilities. In addition, defending ourselves against such claims may strain management resources, affect our reputation and require us to spend significant sums on legal costs.

To the best knowledge of our Directors, insurance companies in the PRC offer limited business insurance products, and do not offer business liability insurance. As a result, we do not have any business liability insurance coverage for our business operations. Any business disruption, litigation or natural disaster might result in substantial costs and diversion of our resources.

### **We are subject to foreign exchange exposure**

Our costs are denominated in, among others, RMB, USD and EUR, while our sales are mainly denominated in RMB. For the three years ended 31 December 2009, approximately 12.4%, 14.4% and 6.7% of our direct material purchases were denominated in USD respectively; and approximately 0%, 2.2% and 1.5% of our direct material purchases were denominated in EUR respectively.

As at the Latest Practicable Date, we had not engaged in exchange rate hedging activities. Any fluctuation in the RMB exchange rates may have an adverse effect on our results of operations and financial condition. In addition, any future exchange rate volatility relating to RMB may give rise to uncertainties in the value of net assets, profits and dividends. Appreciation of the value of RMB may subject us to increased competition from foreign competitors, and depreciation in the value of RMB may adversely affect the value of our net assets and earnings and dividends from our PRC subsidiaries.

### **The interests of our Controlling Shareholders may differ from those of our other Shareholders**

Our Controlling Shareholders will control the exercise of 37.5% voting rights in the general meeting of our Company after the Global Offering (assuming that the Over-allotment Option is not exercised) and the Capitalisation Issue. The interests of our Controlling Shareholders may differ from the interests of our other Shareholders. If the interests of our Controlling Shareholders conflict with the interests of our other Shareholders, or if our Controlling Shareholders choose to cause our business to pursue strategic objectives that conflict with the interests of our other Shareholders, those Shareholders could be disadvantaged by the actions that our Controlling Shareholders choose to cause us to pursue.

Our Controlling Shareholders could have significant influence in determining the outcome of any corporate transaction or other matter submitted to our Shareholders for approval, including mergers, consolidations and the sale of all, or substantially all, of our assets, election of directors, and other significant corporate actions. Our Controlling Shareholders have no obligation to consider our interests or the interests of our other Shareholders.

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## RISK FACTORS

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### RISKS RELATING TO THE INDUSTRY

**Our business depends very much on the continuous casting method in the steel manufacturing industry. Industry-wide adoption of other existing or new technologies that do not require steel flow control products in the future might seriously affect our business**

We are engaged in the manufacture of advanced steel flow control products which are used in the continuous casting process to protect, control and regulate the molten steel flow. In the event that other casting processing methods, instead of the continuous casting process, are adopted by steel manufacturing companies, our business, financial condition and results of operations would be adversely affected. Our advanced steel flow control products may not be applicable to such new technologies and we may not be able to develop appropriate products successfully to cater for the industry-wide adoption of other existing or new technologies which do not require our products.

**We cannot assure that we will be able to renew all necessary licences, certificates, approvals and permits for our production. Changes in licensing requirements applicable to our industry may adversely affect us**

As at the Latest Practicable Date, we have obtained all necessary licences, certificates, approvals and permits for the production of our existing products. There was no requirement for a particular licence, certificate, approval or permit specific for the production of steel flow control products in the PRC. The abovementioned licences, certificates, approvals and permits that were obtained refer to the government licences, approvals and permits that we have obtained from the relevant government authorities for 1) the incorporation of our subsidiary in the PRC to conduct the production of steel flow control products business and the other licences and permits, including the tax registration, that are generally required for companies to operate their businesses in the PRC; and 2) for the construction and operation of our production facility. In addition, our Group has obtained the Production Permit (全國工業產品生產許可證) from the General Administration of Quality Supervision, Inspection and Quarantine (“AQSIQ”) in accordance with the Regulations on the Administration of Production Permits for Industrial Products (工業產品生產許可證管理條例) and the implementation rules promulgated by the State Council of the PRC (國務院) and AQSIQ in July and September 2005, respectively.

There is no assurance that we will be able to renew such licences, certificates, approvals and permits upon their expiration. The eligibility criteria for such licences, certificates, approvals and permits may change from time to time and may become more stringent. In addition, new requirements for licences, certificates, approvals and permits may come into effect in the future. The introduction of any new and/or more stringent laws, regulations, licenses, certificates, approvals or permits requirements relevant to our business operations and the steel flow control products industry may significantly escalate our compliance and maintenance costs or may limit our Group to continue with our existing operations or may limit or prohibit us from expanding our business. Any such event may have an adverse effect to our business, financial results and future prospects.

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## RISK FACTORS

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### **The PRC Government may adopt measures to slow down growth in the steel manufacturing industry and other steel consuming industries, thereby adversely affecting the demand for our products**

The PRC Government has in the past adopted, and may in the future adopt from time to time, restrictive measures to curtail the growth of various industry sectors in an effort to control inflation and stabilise the value of RMB. Such measures may extend to the steel manufacturing industry and other steel consuming industries, such as construction and manufacturing of heavy equipment, automobiles, aircraft and ships. We cannot assure you that the PRC Government will not take actions in the future that would adversely affect demand and prices for our products in China. Such actions could materially and adversely affect our business, financial condition and results of operations.

On 26 September 2009, the State Council of the PRC (國務院) issued the State Council No.38 Circular. Certain major principles were put forward, including restricting additional capacity and optimising existing capacity, growing emerging industries and upgrading traditional industries and adopting market orientation and macro controls. The State Council No.38 Circular also required a restriction on the overall production capacity and constrained surplus production capacity, encouraged the development of new industries and products that are of high-technology level, high value-added, low resources consumption and low emission, enhanced merger and corporate restructuring as well as industry consolidation, expedited the retirement of technologically laggard plants, emphasised technology advancement, improved existing capacity, adjusted product mix and pursued an efficient, quality and sustainable industrial development.

The principles set out in the State Council No.38 Circular aimed at consolidating the resources of steel manufacturing companies by merging and reorganising the small-medium companies and eliminating old and outdated production facilities so as to maintain the sustainable development of the steel manufacturing industry. These principles required the steel manufacturing companies to refine their product structure and aimed to eliminate the outdated products and production facilities.

Measures adopted by the PRC Government from time to time to slow down the growth in the steel manufacturing industry and other steel consuming industries such as the State Council No.38 Circular, may adversely affect the demand of our products and our results of operation.

### **Our industry is subject to global economic and market conditions**

Our business depends substantially on the global economic and market conditions, in particular China. A slowdown of China's economic growth or a recession could have a material and adverse effect on our business, financial condition and results of operations as well as affecting our expansion strategies. Periods of relatively slow economic growth, a recession or public perception that a slowdown of economic growth or recession may occur, may decrease the demand for our products, thereby adversely affecting our sales and profitability. For example, during periods of a slowdown of economic growth or recession, the construction and manufacturing industries may experience significant cutbacks in production, which could adversely affect demand for steel and, in turn, adversely affect the demand of our products which are advanced steel flow control products used by steel manufacturing companies.

### **We operate in a competitive industry**

The steel flow control products industry in China is competitive with a number of providers throughout the country. Some products used by steel manufacturing companies in China are also imported from overseas.

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## **RISK FACTORS**

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During the Track Record Period, we primarily competed with international industry players in the PRC, but we may also face competition from existing manufacturers in the PRC and new entrants to the market, some of which may have a lower cost structure than ours due to lower capital expenditures. Some of our competitors may have greater financial and other resources than we do. Our products also compete with imported products. Thus, further appreciation of RMB may have the effect of lowering the cost of imported products and intensify the competition between our products and the imported products. We cannot assure you that we will be able to compete successfully in our existing markets or in the new markets where we are expanding into. Any increase in competition may adversely affect our business, financial condition and results of operations.

In addition, we compete with other existing manufacturers in terms of product quality and the ability to recruit experienced and talented employees. If we are not able to maintain our competitiveness in respect of the foregoing, our business operations, market share and financial condition may be adversely affected.

There are no assurances that the competitiveness of our competitors will not improve or that we will be successful in expanding our market share against our competitors. Our competitors may be able to respond more quickly to new or emerging technologies and changes in client requirements and/or demands. Existing and/or increased competition could adversely affect our market share and materially affect our business, financial condition and operating results. If competitive pressure should intensify, it may force us to reduce the price of our products, which could adversely affect our business, financial condition and operating results.

### **RISKS RELATING TO CONDUCTING BUSINESS IN THE PRC**

#### **Political and economic policies of the PRC government and social conditions and legal developments of the PRC could affect our business**

Our results, financial condition and prospects are to a significant degree subject to the economic, political and legal developments of the PRC, as all of our assets are located in the PRC and all of our revenue is derived from operations that take place in the PRC. The economic, political and social conditions, as well as government policies, including taxation policies, of the PRC, could affect our business. The PRC economy differs from the economies of other countries in many respects. The PRC economy has historically been a planned economy and has been in a transitional stage to a more market-driven economy. Although the PRC government has implemented measures emphasizing the use of market forces for economic reform in recent years, there can be no assurance that economic, political or legal systems of the PRC will not develop in a way that is detrimental to our business, results of operations and prospects.

#### **The government control of currency conversion could affect our business operations**

During the Track Record Period, all of our revenue was received in RMB. At present, RMB is not freely convertible to other currencies. Under the current foreign exchange regulations, RMB is convertible without approvals from SAFE only with regard to current account transactions, including trade and service related foreign exchange transactions and payment of dividends to foreign investors, while the foreign exchange transactions in respect of capital account items including the foreign currency capital in any foreign investment enterprise in the PRC, the repayment of foreign currency loans and the payment pursuant to foreign currency guarantees, continue to be subject to significant foreign exchange controls and require the prior approval of the SAFE. There can be no assurance that the PRC government will not impose more stringent restrictions on the convertibility of RMB, especially relating to foreign exchange transactions.

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## RISK FACTORS

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### **Uncertainties regarding interpretation and enforcement of the PRC laws and regulations may impose adverse impact on our business, operations and profitability**

Although many laws and regulations have been promulgated and amended in the PRC since 1978, the PRC legal system is still not sufficiently comprehensive when compared to the legal systems of certain developed countries. The interpretation of the PRC laws and regulations may be influenced by momentary policy changes reflecting domestic political and social changes. In addition, it may also be difficult to enforce judgments and arbitration awards in the PRC.

Many laws and regulations in the PRC are promulgated in broad principles and the PRC government has gradually laid down implementation rules and has continued to refine and modify such laws and regulations. As the PRC legal system develops, the promulgation of new laws or refinement and modification of existing laws may affect foreign investors. There can be no assurance that future changes in legislation or the interpretation thereof will not have an adverse effect upon our business, operations or profitability.

### **The implementation of the new labour contract law and increase in labour costs in the PRC may adversely affect our business and financial conditions**

A new labour contract law became effective on 1 January 2008 in the PRC. It imposes more stringent requirements on employers in relation to entry into fixed term employment contracts and dismissal of employees. In addition, under the newly promulgated “Regulations on Paid Annual Leave for Employees” (職工帶薪年休假條例), which became effective on 1 January 2008, employees who have worked continuously for more than one year are entitled to a paid vacation ranging from 5 to 15 days, depending on the length of the employees’ work time. Employees who consent to waive such vacation at the request of employers shall be compensated an amount equal to three times their normal daily salaries for each vacation day being waived. As a result of the new law and regulations, our labour costs may increase. It cannot be assured that any disputes, work stoppages or strikes will not arise in the future. Increases in our labour costs and future disputes with our employees could adversely affect our business, financial condition or results of operations.

### **Under the Enterprise Income Tax Law (中華人民共和國企業所得稅法) (the “New Tax Law”) and the related implementation regulations, which became effective on 1 January 2008, dividends from our subsidiary in the PRC may be subject to withholding tax or we may be subject to the PRC tax on our worldwide income**

Under the PRC tax laws effective prior to 1 January 2008, dividend payments to foreign investors made by foreign-invested enterprises, such as dividends distributed to our Company from our subsidiary in the PRC, were exempted from the PRC withholding tax. In 2007, the PRC Government adopted its New Tax Law and the related implementation regulations, which became effective on 1 January 2008. Under such income tax law and its implementation regulations, all domestic companies are subject to a uniform enterprise income tax at the rate of 25% and dividends from the PRC companies to their foreign shareholders are subject to a withholding tax generally at a rate of 10%, unless it is entitled to reduction or elimination of such tax under tax treaties. In addition, under this New Tax Law, enterprises organised under the laws of jurisdictions outside China with their “de facto management bodies” located within China may be considered as the PRC resident enterprises and

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## RISK FACTORS

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therefore be subject to the PRC enterprise income tax at the rate of 25% on their worldwide income. Dividends from the PRC companies to their foreign shareholders which are also qualified as the PRC tax residents are tax exempt. Under the implementation regulations of the New Tax Law, “de facto management bodies” are defined as the bodies that have material and overall management and control over the production, business, personnel, accounts and properties of the enterprise. As a majority of the members of our management team continue to be located in China after the effective date of the New Tax Law, we may be treated as a PRC tax resident for enterprise income tax purposes. The tax consequences of such treatment are currently unclear, as they will depend on how tax authorities apply or enforce the New Tax Law or its implementation regulations. See also paragraph headed “Dividends payable by us to our foreign investors and gain on the sale of our Shares may be subject to the PRC tax” below.

### **Dividends payable by us to our foreign investors and gain on the sale of our Shares may be subject to the PRC tax**

Under the New Tax Law and its implementation regulations, a PRC withholding tax at the rate of 10% is applicable to dividends payable to investors that are “non-resident enterprises” (and that do not have an establishment or place of business in the PRC, or that have such establishment or place of business but the relevant income is not effectively connected with such establishment or place of business) to the extent such dividends have their source within the PRC unless there is an applicable tax treaty between the PRC and the jurisdiction in which an overseas holder resides which reduces or exempts the relevant tax. Similarly, any gain realised on the transfer of shares by such investors is subject to a 10% PRC income tax if such gain is regarded as income derived from sources within the PRC. Since it is uncertain whether our Company will be considered a PRC “resident enterprise,” dividends payable to our foreign investors with respect to our Shares, or the gain our foreign investors may realise from the transfer of our Shares, may be treated as income derived from sources within the PRC and be subject to the PRC tax. If we are required under the New Tax Law to withhold the PRC tax on dividends payable to our foreign Shareholders, or if you are required to pay the PRC tax on the transfer of your Shares, the value of your investment in our Shares may be materially and adversely affected.

### **We cannot assure that we will continue to enjoy preferential tax treatments or financial incentives in the future**

Sinoref (Yixing) enjoyed preferential tax treatments, in the form of reduced tax rates and/or tax holidays, provided by the PRC government or its local authorities or bureaus during the Track Record Period. According to the New Tax Law and the Notice in relation to the Implementation of the Transitional Preferential Policy of Enterprise Income Tax issued by the State Council (國務院關於實施企業所得稅過渡優惠政策的通知), Sinoref (Yixing) could enjoy enterprise income tax exemption for a period of two years starting from the first profit making year, followed by a 50% enterprise income tax reduction for a period of three years. Sinoref (Yixing) was exempted from paying the enterprise income tax for 2007 and 2008 and has been entitled to paying the enterprise income tax at a reduced rate of 12.5% in 2009. Assuming that the relevant policies in the PRC remain unchanged, Sinoref (Yixing) will be entitled to paying the enterprise income tax at a reduced rate of 12.5% in 2010 and 2011. However, no assurance can be given that the current policies in the PRC with respect to such preferential tax treatment will not be abolished or unfavorably amended, or that the approval for such preferential tax treatment will be granted to Sinoref (Yixing) in a timely manner, or at all.



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## RISK FACTORS

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### **PRC regulations on loans to and direct investment by offshore holding companies in the PRC entities may delay or prevent us from using the proceeds of this offering to make loans or additional capital contributions to our PRC subsidiary**

As an offshore holding company of our PRC subsidiary, we may make loans to our PRC subsidiary, or we may make additional capital contributions to our PRC subsidiary. Any loans to our PRC subsidiary are subject to the PRC regulations and foreign exchange loan registrations. For example, loans by us to our PRC subsidiary to finance its activities cannot exceed statutory limits and must be registered with the SAFE or its local counterpart. We may also determine to finance our PRC subsidiary by means of capital contributions. These capital contributions must be approved by the Ministry of Commerce of the PRC or its local counterpart. We cannot assure you that we can obtain these government registrations or approvals on a timely basis, if at all, with respect to future loans or capital contributions by us to finance our PRC subsidiary. If we fail to receive relevant registrations or approvals, our ability to use the proceeds of this offering and to capitalise our PRC operations would be negatively affected which would adversely and materially affect our liquidity and our ability to expand our business.

### **We are a holding company and rely on dividend payments from our operating subsidiary**

We are a holding company and conduct substantially all of our business through our operating subsidiary in China. As a result, our ability to pay dividends depends on dividends and other distributions received from our operating subsidiary. If our subsidiary incurs debt or losses, it may impair its ability to pay dividends or other distributions to us, which could adversely affect our ability to pay dividends to our Shareholders.

Under current the PRC laws, dividends of the PRC companies can be paid only once a year and only out of the net profit calculated according to the PRC accounting principles, which differ in many respects from generally accepted accounting principles in other jurisdictions. Furthermore, the PRC law requires foreign invested enterprises, such as our subsidiary in China, to set aside part of their net profit as statutory reserves. Our PRC subsidiary is required to set aside each year at least 10% of its after-tax profits for such year, as reported in its PRC statutory financial statements, to the statutory surplus reserve of such PRC subsidiary. Such reserve may not be discontinued until the accumulated amount has reached 50% of the registered capital of the PRC subsidiary. These statutory reserves are not available for distribution to us, except in liquidation. The calculation of distributable profits under the PRC Accounting Standards and Regulations differs in many aspects from the calculation under International Financial Reporting Standards (“IFRSs”). As a result, our subsidiary in the PRC may not be able to pay any dividend in a given year to us if it does not have distributable profits as determined under the PRC Accounting Standards and Regulations, even if it has profits for that year as determined under IFRSs.

Limitations on the ability of our PRC subsidiary to remit its entire after-tax profits to us in the form of dividends or other distributions could adversely affect our ability to grow, make investments that could be beneficial to our business, pay dividends and otherwise fund and conduct our business. We cannot assure you that our subsidiary will generate sufficient earnings and cash flows to pay dividends or otherwise distribute sufficient funds to us to enable us to pay dividends to our Shareholders.

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## RISK FACTORS

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In addition, restrictive covenants in bank credit facilities, joint venture agreements or other arrangements that we or our subsidiary may enter into in the future may also restrict the ability of our subsidiary to pay dividends or make distributions to us. These restrictions could reduce the amount of dividends or other distributions we receive from our subsidiaries, which in turn would restrict our ability to pay dividends to our Shareholders.

### **Uncertainties on the PRC withholding tax rate on dividends payable by our subsidiary in the PRC**

Under the Arrangement for the Avoidance of Double Taxation on Income and Prevention of Fiscal Evasion between the PRC and HK (中國內地和香港特別行政區關於對所得避免雙重徵稅和防止偷漏稅的安排), Sinoref (HK) should be entitled to a 5% preferential rate on the PRC withholding tax on dividend distribution from Sinoref (Yixing) provided that Sinoref (HK) is qualified as a Hong Kong resident and the beneficial owner of the income. The State Administration of Taxation released a circular in relation to How to Understand and Determine “Beneficial Owners” under Tax Conventions (國家稅務總局關於如何理解和認定稅收協定中“受益所有人”的通知) on 27 October 2009. The circular stipulates that a beneficial owner is a person who has both ownership and right of control over the income or the assets or rights generating the income and generally must be engaged in substantive business. If Sinoref (HK) is not considered as a beneficial owner, 10% PRC withholding tax should be applicable. It is unclear about the application of this circular to our Group.

### **PRC regulations relating to acquisitions of the PRC companies by foreign entities may limit our ability to acquire the PRC companies and adversely affect the implementation of our strategy as well as our business and prospects**

The Rules on the Acquisition of Domestic Enterprises by Foreign Investors (2006 Revision) (關於外國投資者併購境內企業的規定) (“M&A Rules”), which were promulgated in August 2006 and were effective from 8 September 2006, provide the rules with which foreign investors must comply if they are seeking to acquire shares in a domestic enterprise, whether through a purchase agreement with existing shareholders or through a direct subscription from a company, that would result in that company becoming a foreign-funded enterprise. The M&A Rules further require that the business scope of the resultant foreign-funded enterprise conform to the Foreign Investment Industrial Guidance Catalogue (外商投資產業指導目錄). The M&A Rules also provide the takeover procedures for the acquisition of equity interests in domestic enterprises.

There are uncertainties as to how the M&A Rules will be interpreted or implemented. If we decide to acquire a PRC company in the future, there is no assurance that we or the owners of such PRC company can successfully complete all necessary approval requirements under the M&A Rules. This may restrict our ability to implement our expansion and acquisition strategy and could materially and adversely affect our future growth.

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## RISK FACTORS

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**PRC regulations relating to the establishment of offshore special purpose companies by the PRC residents may subject our PRC resident shareholders or our PRC subsidiary to liability or penalties, limit our ability to inject capital into our PRC subsidiary, limit our PRC subsidiary's ability to increase their registered capital or distribute profits to us, or may otherwise adversely affect us**

The SAFE has promulgated several regulations, including the Notice on Issues Relating to the Administration of Foreign Exchange in Fund-Raising and Round-trip Investment Activities of Domestic Residents Conducted via Offshore Special Purpose Companies (關於境內居民通過境外特殊目的公司融資及返程投資外匯管理有關問題的通知), (the “SAFE Circular No.75”) issued on 1 November 2005 and its implementation rules issued on 24 November 2005 and 29 May 2007, respectively, that require the PRC residents and the PRC corporate entities to register with and obtain approval from local branches of the SAFE in connection with their direct or indirect offshore investment activities. These regulations apply to our shareholders who are the PRC residents and may apply to any offshore acquisitions that we make in the future.

Under these foreign exchange regulations, the PRC residents who make, or have previously made prior to the implementation of these foreign exchange regulations, direct or indirect investments in offshore companies will be required to register those investments. In addition, any PRC resident who is a direct or indirect shareholder of an offshore company is required to update the previously filed registration with the local branch of the SAFE, with respect to that offshore company, to reflect any material change involving its round-trip investment, capital variation. If any PRC shareholder fails to make the required registration or update the previously filed registration, the PRC subsidiaries of that offshore parent company may be prohibited from distributing their profits and the proceeds from any reduction in capital, share transfer or liquidation to their offshore parent company, and the offshore parent company may also be prohibited from injecting additional capital into its PRC subsidiaries. Moreover, failure to comply with the various foreign exchange registration requirements described above could result in liability under the PRC laws for evasion of applicable foreign exchange restrictions.

Currently our PRC resident Shareholders have filed and completed the necessary registration for previous offshore investment activities as required under SAFE Circular No. 75 and related rules. However, we cannot provide any assurance that all of our shareholders who are the PRC residents will make, obtain or update any applicable registrations or approvals required by these foreign exchange regulations. The failure or inability of our PRC resident Shareholders to comply with the registration procedures set forth in these regulations may subject us to fines and legal sanctions, restrict our cross-border investment activities, limit our PRC subsidiary's ability to distribute dividends to, or obtain foreign-exchange-dominated loans from, our company, or prevent us from being able to make distributions or pay dividends, as a result of which our business operations and our ability to distribute profits to you could be materially and adversely affected.

**A shortage of electricity and water supply in the PRC would affect our production and affect our business and financial performance**

Our revenue is dependent on the continued operations of our production facilities in Yixing, the PRC. A disruption in the supply of utilities including electricity and water supply, typhoons, floods or other calamities resulting in a prolonged power outage, could result in an interruption or delay of, or require us to curtail, our operations. Any such disruption in our operations could cause us to reduce or halt our production, prevent us from meeting customer orders, adversely affect our business reputation, increase our costs of production or require us to make unplanned capital expenditures, any one of which could materially and adversely affect our business, financial condition and results of operations.

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## RISK FACTORS

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### **RISKS RELATING TO THE GLOBAL OFFERING**

#### **Shareholders' interests in the share capital of our Company may be diluted in the future**

We may in the future expand our capabilities and business through acquisition, joint venture and strategic partnership with parties who can add value to our business. We may require additional equity funding after the Global Offering and the equity interest of our Shareholders will be diluted should our Company issue new Shares to finance future acquisitions, joint ventures and strategic partnerships and alliances.

Any exercise of the options to be granted under the Share Option Scheme in the future and issuance of Shares thereunder would also result in the reduction in the percentage ownership of our Shareholders. There may also be a dilution in the earnings per Share and net asset value per Share as a result of the increase in the number of Shares outstanding after the issue of such additional Shares.

Under the IFRS 2, the costs of share options to be granted to employees under the Share Option Scheme will be charged to our income statement over the vesting period by reference to the fair value at the date at which the share options are granted. As a result, our profitability may be adversely affected.

#### **Lack of liquidity of our Shares and volatility of the market price may be resulted**

Prior to the Global Offering, there has been no public market for our Shares. There is no guarantee that a liquid public market for our Shares will develop or be sustained upon completion of the Global Offering. In addition, the Offer Price has been determined by negotiations between the Joint Bookrunners (for themselves and on behalf of the Underwriters) and our Company (for ourselves and on behalf of the Selling Shareholders), and may not be indicative of the market price of our Shares that will prevail in the trading market and such market prices may be volatile.

If an active public market for the Shares does not develop after the Global Offering, the market price and liquidity of the Shares may be adversely affected. Investors may not be able to sell their Shares at or above the initial public offering price. The stock market of Hong Kong generally has experienced increasing price and volume fluctuations, some of which have been unrelated or have not corresponded to the operating performances of such companies in recent years. Volatility in the price of our Shares may be caused by factors outside our control and may be unrelated or disproportionate to our operating results.

#### **Fluctuation of RMB may affect value of our dividends (if any) and our financial condition**

The value of RMB may fluctuate which is subject to the government policy of the PRC. From 1994 to 2005, RMB was pegged to the USD. The conversion of RMB into foreign currencies in the PRC, including Hong Kong and USD, was based on exchange rates published by the People's Bank of China. The official exchange rate for the conversion of the RMB to USD was in general stable during that period. However, since 2005, RMB has been pegged to a basket of currencies instead of USD alone.

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## RISK FACTORS

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Since our financial statements are denominated in RMB, the termination of the linked exchange rate between RMB and USD has increased the uncertainty of our income and profits. Any unfavourable change in the PRC government's currency policies and conditions of the currency market may have material adverse effect on the value of our dividends, if any, payable in foreign currencies, and also our financial condition.

### **Investors may experience difficulties in effecting service of legal process and enforcing judgments against our Company and our management**

Our Company is a company incorporated in the Cayman Islands under the Companies Law with limited liability and the Companies Law differs in some respects from those of Hong Kong or other jurisdictions where investors may be located. As a result, the remedies available to the minority Shareholders may be different from those they would have under the laws of Hong Kong or other jurisdictions.

Our Company's corporate affairs are governed by its memorandum of association and the Articles, the Companies Law and the common law of the Cayman Islands. The rights of our Shareholders to take legal action against our Directors and our Company, actions by minority Shareholders and the fiduciary responsibilities of our Directors to our Company under the Cayman Islands law are to a large extent governed by the common law of the Cayman Islands. The common law of the Cayman Islands is derived in part from comparatively limited judicial precedent in the Cayman Islands as well as from English common law, which has persuasive, but not binding, authority on a court in the Cayman Islands. The rights of our Shareholders and the fiduciary responsibilities of our Directors under the Cayman Islands law may not be as clearly established as they would be under statutes or judicial precedents in Hong Kong or other jurisdictions where investors may be located. In particular, the Cayman Islands has a less developed body of securities laws.

In addition, although our Company will be subject to the Listing Rules and the Takeovers Code upon the listing of our Shares on the Stock Exchange, our Shareholders will not be able to bring actions on the basis of violations of the Listing Rules and must rely on the Stock Exchange to enforce its rules.

Furthermore, the Takeovers Code does not have the force of law and only provide standards of commercial conduct acceptable for takeover and merger transactions and share repurchases in Hong Kong.

As a result of any or all of the above, our Shareholders may have more difficulty in protecting their interests in the face of actions taken by our Company's management, directors or major shareholders than they would as shareholders of a Hong Kong company or companies incorporated in other jurisdictions.

For further information on the constitution of our Company and the Companies Law, see "Summary of the constitution of our Company and Cayman Islands company law" set out in Appendix V to this prospectus.

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## RISK FACTORS

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**We cannot guarantee the accuracy of facts and other statistics with respect to the global steel industry, the PRC economy, the PRC steel industry and the PRC steel flow control products industry in the continuous casting process contained in this prospectus**

We have derived certain facts and other statistics in this prospectus relating to the global steel industry, the PRC economy, the PRC steel industry and the PRC steel flow control products industry in the continuous casting process from various government publications or various organisations that we believe to be reliable. However, we cannot guarantee the quality or reliability of such source materials. The information has not been prepared or independently verified by us, the Sole Sponsor, the Joint Lead Managers, the Underwriters or any of our or their respective affiliates or advisers. The facts and other statistics include the facts and statistics included in the sections headed “Risk factors”, “Industry overview” and “Business”. Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to official statistics produced for other economies and you should not place undue reliance on them. Further, we cannot assure you that they are stated or compiled on the same basis or with the same degree of accuracy as similar statistics presented elsewhere. In all cases, you should consider carefully how much weight or importance you should attach to or place on such facts or statistics.

**Forward-looking statements contained in this prospectus are subject to risks and uncertainties**

This prospectus contains certain statements that are “forward-looking” and indicated by the use of forward-looking terminology such as “anticipate”, “believe”, “estimate”, “expect”, “may”, “ought to”, “should” or “will” or similar terms. Prospective investors are cautioned that reliance on any forward-looking statement involves risk and uncertainties, any or all of those assumptions could prove to be inaccurate and as a result, the forward-looking statements based on those assumptions could also be incorrect. The risks and uncertainties in this regard consist of those identified in the risk factors discussed above. In light of these and other risks and uncertainties, the enclosure of forward-looking statements in this prospectus should not be regarded as representations by us that the plans and objectives will be achieved, and investors should not place undue reliance on such statements.

**We strongly caution you not to place any reliance on any information contained in press articles or media regarding us or the Global Offering**

There may be press and media coverage regarding us or the Global Offering, which may include certain financial information, financial projections and other information about us that do not appear in this prospectus. We have not authorised the disclosure of any such information in the press or media. We do not accept any responsibility for any such press or media coverage or the accuracy or completeness or reliability of any such information or publication. To the extent that any such information appearing in publications other than this prospectus is inconsistent or conflicts with the information contained in this prospectus, we disclaim it. Accordingly, prospective investors should not rely on any such information. In making your decision as to whether to purchase our Shares, you should rely only on the financial, operational and other information included in this prospectus.

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## WAIVER FROM STRICT COMPLIANCE WITH THE LISTING RULES

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*In preparation for the Listing, we have sought the following waiver from strict compliance with the relevant provisions of the Listing Rules:*

### MANAGEMENT PRESENCE

#### **Waiver from strict compliance with Rule 8.12 of the Listing Rules**

An application has been submitted to the Stock Exchange for a waiver from strict compliance with Rule 8.12 of the Listing Rules which requires a new applicant applying for primary listing on the Main Board to have sufficient management presence in Hong Kong. This normally means that at least two of the issuer's executive directors must be ordinarily resident in Hong Kong. Since the business operation and manufacturing facilities of our Group are located in Yixing, Jiangsu Province, the PRC, the senior management team of our Group is and will continue to be based in the PRC. At present, all of our executive Directors and three out of four of our non-executive Directors are not ordinarily resident in Hong Kong. Further, our Directors consider that it would be practically difficult and not commercially feasible for our Company to appoint two Hong Kong residents as executive Directors or to relocate any of the existing executive Directors to Hong Kong merely for the purpose of complying with Rule 8.12 of the Listing Rules. We do not, and do not contemplate in the foreseeable future, that we will have any management presence in Hong Kong for the purpose of satisfying the requirement under Rule 8.12 of the Listing Rules.

In this regard, the Stock Exchange has granted a waiver to our Company from strict compliance with the requirement under Rule 8.12 of the Listing Rules. In this respect, our Company has appointed two authorised representatives and an alternate authorised representative pursuant to Rule 3.05 of the Listing Rules, namely, Dr. Zhang, our executive Director, Mr. Gu Taojun (alternate authorised representative to Dr. Zhang), and Mr. Tam Chi Ming, George, our company secretary, who will act as our principal channel of communication with the Stock Exchange. Mr. Tam Chi Ming, George is ordinarily resident in Hong Kong. Dr. Zhang and Mr. Gu Taojun have both confirmed that they possess valid travel documents and can readily travel to Hong Kong. Each of the proposed authorised representatives (including alternate authorised representative) of our Company has confirmed that each of them will be available to meet with the Stock Exchange in Hong Kong within a reasonable time upon the request of the Stock Exchange and will be readily contactable by telephone, facsimile and e-mail and that each of them has the means to contact all Directors promptly at all times as and when the Stock Exchange wishes to contact our Directors on any matters. Each of them is authorised to communicate on behalf of our Company with the Stock Exchange.

All of our Directors who are not ordinarily resident in Hong Kong have also confirmed that they possess valid travel documents to visit Hong Kong and will be able to meet with the Stock Exchange in Hong Kong within a reasonable period of time when required. Each of our Directors has provided his mobile phone number, office phone number, e-mail address and fax number to the Stock Exchange.

In addition, our Company will retain a compliance adviser pursuant to Rule 3A.19 of the Listing Rules for the period commencing on the Listing Date and ending on the date on which our Company complies with Rule 13.46 of the Listing Rules in respect of our Company's financial results for the first full financial year after the Listing Date. The compliance adviser will act as an additional channel of communication with the Stock Exchange.

Furthermore, our Company shall also appoint other professional advisers (including legal advisers and accountants) after the Listing to assist our Company in dealing with any questions which may be raised by the Stock Exchange and to ensure that there will be efficient communication with the Stock Exchange.

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## **INFORMATION ABOUT THIS PROSPECTUS AND THE GLOBAL OFFERING**

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### **DIRECTORS' RESPONSIBILITY FOR THE CONTENTS OF THIS PROSPECTUS**

This prospectus contains particulars given in compliance with the Companies Ordinance, the SFO, the Securities and Futures (Stock Market Listing) Rules and the Listing Rules for the purpose of giving information to the public with regard to our Group. Our Directors collectively and individually accept full responsibility for the accuracy of the information contained in this prospectus and confirm, having made all reasonable enquiries that, to the best of their knowledge and belief there are no other facts the omission of which would make any statement in this prospectus misleading.

The Global Offering is made solely on the basis of the information contained and the representations made in this prospectus and the Application Forms. No person is authorised in connection with the Global Offering to give any information or to make any representation not contained in this prospectus and the Application Forms, and any information or representation not contained herein must not be relied upon as having been authorised by our Company, the Sole Sponsor, the Joint Lead Managers, the Underwriters, any of their respective directors or affiliates of any of them or any other persons or parties involved in the Global Offering.

### **UNDERWRITING**

This prospectus is published in connection with the Hong Kong Public Offer, which forms part of the Global Offering, which is sponsored by DBS and managed by the Joint Lead Managers. The Hong Kong Public Offer is fully underwritten by the Hong Kong Public Offer Underwriters subject to the terms and conditions of the Hong Kong Public Offer Underwriting Agreement, including the Joint Bookrunners (for themselves and on behalf of the Underwriters) and our Company (for ourselves and on behalf of the Selling Shareholders) agreeing to the Offer Price. Information relating to the underwriting arrangements is set out in the section headed "Underwriting" in this prospectus. The International Placing will be fully underwritten by the International Placing Underwriters under the terms of the International Placing Underwriting Agreement. Further details about the Underwriters and the Underwriting Agreements are contained in the section headed "Underwriting" in this prospectus.

### **DETERMINATION OF THE OFFER PRICE**

The Offer Shares are being offered at the Offer Price which is expected to be determined by the Joint Bookrunners (for themselves and on behalf of the Underwriters) and our Company (for ourselves and on behalf of the Selling Shareholders) on 30 June 2010, or such later date as may be agreed between the Joint Bookrunners (for themselves and on behalf of the Underwriters) and our Company (for ourselves and on behalf of the Selling Shareholders) but in any event not later than 2 July 2010.

If the Joint Bookrunners (for themselves and on behalf of the Underwriters) and our Company (for ourselves and on behalf of the Selling Shareholders) are unable to reach an agreement on the Offer Price on or before the Price Determination Date, the Global Offering will not become unconditional and will lapse.



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## **INFORMATION ABOUT THIS PROSPECTUS AND THE GLOBAL OFFERING**

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### **PROCEDURES FOR APPLICATION FOR THE HONG KONG PUBLIC OFFER SHARES**

The application procedures for the Hong Kong Public Offer Shares are set out in the section headed “How to apply for the Hong Kong Public Offer Shares” in this prospectus and on the relevant Application Forms.

### **SELLING RESTRICTIONS**

Each person acquiring the Hong Kong Public Offer Shares under the Hong Kong Public Offer will be required to, or be deemed by his acquisition of Offer Shares to, confirm that he is aware of the restrictions on offers of the Offer Shares described in this prospectus.

This prospectus is issued by our Company solely in connection with the Global Offering in Hong Kong and does not constitute an offer to sell or a solicitation of an offer to buy any security other than the Hong Kong Public Offer Shares offered in the Global Offering. This prospectus may not be used for the purpose of, and does not constitute, an offer or invitation in any other jurisdiction or in any other circumstance.

No action has been taken to permit a public offering of the Offer Shares or the distribution of this prospectus in any jurisdiction other than Hong Kong. You should rely only on the information contained in this prospectus and the Application Forms to make your investment decision. We have not authorised anyone to provide you with information that is different from what is contained in this prospectus. Any information or representation not made in this prospectus must not be relied on by you as having been authorised by our Company, the Sponsor, the Joint Lead Managers, any of the Underwriters, any of their respective directors, agents, employees or advisers or any other person or party involved in the Global Offering.

### **APPLICATION FOR LISTING ON THE STOCK EXCHANGE**

Our Company has applied to the Listing Committee for the listing of, and permission to deal in, our Shares in issue, Shares to be issued pursuant to the Global Offering, and any Shares to be issued upon the exercise of the Over-allotment Option, or any options which may be granted under the Share Option Scheme, on the Main Board.

Save as disclosed herein, no part of the Shares or loan capital of our Company is listed or dealt in on the Main Board or on any other stock exchange and at present, no such listing or permission to deal is being or is proposed to be sought on the Main Board or any other stock exchange in the near future.

### **HONG KONG BRANCH REGISTER AND STAMP DUTY**

All Shares to be issued pursuant to the Global Offering will be registered on our Company’s branch register of members to be maintained by Tricor Investor Services Limited in Hong Kong. The principal register of members will be maintained in the Cayman Islands. Only Shares registered on the branch register of members maintained in Hong Kong may be traded on the Stock Exchange.

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## **INFORMATION ABOUT THIS PROSPECTUS AND THE GLOBAL OFFERING**

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Dealings in Shares registered on the Hong Kong branch register of members will be subject to Hong Kong stamp duty.

### **PROFESSIONAL TAX ADVICE RECOMMENDED**

If you are unsure about the taxation implications of subscribing for, purchasing, holding, disposing of, dealing in, or the exercise of any rights in relation to, the Offer Shares, you should consult an expert.

Our Company, our Directors, the Sole Sponsor, the Joint Lead Managers, the Underwriters, any of their respective directors, agents or advisers or any other persons or parties involved in the Global Offering do not accept responsibility for any tax effects on or liabilities resulting from the subscription for, purchase, holding, disposing of, dealing in, or the exercise of any rights in relation to, the Offer Shares.

### **SHARES WILL BE ELIGIBLE FOR ADMISSION INTO CCASS**

Subject to the granting of the approval for listing of, and permission to deal in, our Shares on the Stock Exchange and our Company's compliance with the stock admission requirements of HKSCC, our Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the Listing Date or any other date HKSCC chooses. Settlement of transactions between participants of the Stock Exchange is required to take place in CCASS on the second business day after any trading days. Investors should seek the advice of their stockbrokers or other professional advisers for details of those settlement arrangements and how such arrangements will affect their rights and interests.

All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time. All necessary arrangements have been made for our Shares to be admitted into CCASS.

### **OVER-ALLOTMENT AND STABILISATION**

Details of the arrangements relating to stabilisation and Over-allotment Option are set out in the section headed "Structure and conditions of the Global Offering" in this prospectus.

### **STRUCTURE OF THE GLOBAL OFFERING**

Details of the structure of the Global Offering, including its conditions, are set out in the section headed "Structure and conditions of the Global Offering" in this prospectus.

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## **INFORMATION ABOUT THIS PROSPECTUS AND THE GLOBAL OFFERING**

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### **CURRENCY TRANSLATIONS**

Unless otherwise specified, amounts denominated in RMB and US\$ have been translated, for illustration purposes only, into Hong Kong dollars in this prospectus at the following rates:

HK\$1.14 : RMB1.00

HK\$7.75 : US\$1.00

No representation is made that any amounts in RMB, US\$ or HK\$ can be or could have been at the relevant dates converted at the above rates or any other rates, or at all.

### **LANGUAGE**

The English names of the PRC nationals, entities, departments, facilities, certificates, titles, laws, regulations and the like are translations of their Chinese names and are included for identification purposes only. If there is any inconsistency, the Chinese name prevails.

### **ROUNDING**

Certain amounts and percentage figures included in this prospectus are subject to rounding adjustments. Any discrepancies in any table or chart between the total shown and the sum of the amounts listed are due to rounding.

### **WEBSITES**

The contents of any website mentioned in this prospectus do not form a part of this prospectus.

### **COMMENCEMENT OF DEALINGS IN THE SHARES**

Dealings in our Shares on the Main Board are expected to commence at 9:30 a.m. on 7 July 2010. Shares will be traded in board lots of 4,000 each.

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## DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING

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### DIRECTORS

Name	Residential Address	Nationality
<i>Executive Directors</i>		
Xu Yejun (徐葉君)	No.21-18, Duifang Road Yicheng District, Yixing Jiangsu, China 214200	Chinese
Zhang Lanyin (張蘭銀)	Room 117 No.800 Gaojing Road Qingpu District Shanghai, China 201702	Canadian
Gu Aoxing (顧敖行)	No.38, Wuzhuang Yangzhu Village Dapu Town, Yixing Jiangsu, China 214226	Chinese
<i>Non-executive Director</i>		
Gao Zhilong (高志龍)	Room 603, No.19, District 10 Alley 3118, Yindu Road Minhang District Shanghai, China 201100	Chinese
<i>Independent non-executive Directors</i>		
Yao Enshu (姚恩澍)	No. 301, 2nd Door #11 Building No.47 Ande Road Dongcheng District Beijing, China 100011	Chinese
Yang Fuqiang (楊富強)	No. 402, 4th Door #3 Building, South Lane Tian Ning Si Qian Street Xuanwu District Beijing, China	Chinese
Cheng Yun Ming Matthew (鄭潤明)	Flat B, 9th Floor, Block 8 Aegean Coast 2 Kwun Tsing Road Tuen Mun, New Territories Hong Kong	Chinese

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## DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING

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### PARTIES INVOLVED IN THE GLOBAL OFFERING

**Sole Sponsor and  
Sole Global Coordinator**

DBS Asia Capital Limited  
22nd Floor, The Center  
99 Queen's Road Central  
Hong Kong

**Joint Bookrunners and  
Joint Lead Managers**

DBS Asia Capital Limited  
22nd Floor, The Center  
99 Queen's Road Central  
Hong Kong

Kim Eng Securities (Hong Kong) Limited  
Level 30, Three Pacific Place  
1 Queen's Road East  
Hong Kong

**Auditors and reporting  
accountants**

Deloitte Touche Tohmatsu  
*Certified Public Accountants*  
35th Floor, One Pacific Place  
88 Queensway  
Hong Kong

**Our legal advisers**

*as to Hong Kong law*  
Chiu & Partners  
40th Floor, Jardine House  
1 Connaught Place  
Central  
Hong Kong

*as to PRC law*  
Jingtian & Gongcheng Attorneys at Law  
34th Floor, Tower 3, China Central Place  
77 Jianguo Road  
Chaoyang District  
Beijing, 100025  
China

*as to Cayman Islands law*  
Conyers Dill & Pearman  
Cricket Square  
Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

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## DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING

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**Legal advisers to the  
Sole Sponsor and the Underwriters**

*as to Hong Kong law*

Deacons  
5th Floor, Alexandra House  
18 Chater Road  
Central  
Hong Kong

*as to PRC law*

Jun He Law Offices  
China Resources Building  
20th Floor, 8 Jianguomenbei Avenue  
Beijing 100005  
China

**Property valuer**

Colliers International (Hong Kong) Ltd.  
5701 Central Plaza  
18 Harbour Road  
Wanchai  
Hong Kong

**Receiving bank**

Standard Chartered Bank (Hong Kong) Limited  
15th Floor, Standard Chartered Tower,  
388 Kwun Tong Road, Kowloon

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## CORPORATE INFORMATION

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<b>Registered Office</b>	Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands
<b>Head office and principal place of business in the PRC</b>	East Qingyuan Ave. Yixing EDZ, Jiangsu China 214200
<b>Principal place of business in Hong Kong</b>	40th Floor, Jardine House 1 Connaught Place Central Hong Kong
<b>Company website</b>	<a href="http://www.sinoref.com.hk">www.sinoref.com.hk</a> (information on the website does not form part of this prospectus)
<b>Compliance adviser</b>	DBS Asia Capital Limited
<b>Internal Control Adviser</b>	Deloitte Touche Tohmatsu 35th Floor, One Pacific Place 88 Queensway Hong Kong
<b>Company secretary</b>	Tam Chi Ming, George <i>HKCPA, ACIS, ACS</i>
<b>Authorised representatives</b>	Dr. Zhang Lanyin Room 117 No. 800 Gaojing Road Qingpu District Shanghai, China 201702  Mr. Gu Taojun <i>(alternate authorised representative to Dr. Zhang Lanyin)</i> 3-504, #21 Duifang Road Yicheng District Yixing, Jiangsu China 214200  Tam Chi Ming, George 18E, Gold Ning Mansion 5 Tai Hang Drive Jardine's Lookout Hong Kong

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## CORPORATE INFORMATION

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<b>Audit committee</b>	Cheng Yun Ming, Matthew ( <i>Chairman</i> ) Yao Enshu Yang Fuqiang
<b>Remuneration committee</b>	Yao Enshu ( <i>Chairman</i> ) Xu Yejun Cheng Yun Ming, Matthew Yang Fuqiang
<b>Cayman Islands share registrar and transfer office</b>	Codan Trust Company (Cayman) Limited Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman, KY1-1111 Cayman Islands
<b>Hong Kong branch share registrar and transfer office</b>	Tricor Investor Services Limited 26th Floor, Tesbury Centre 28 Queen's Road East Wanchai Hong Kong
<b>Principal bankers</b>	Bank of Communications No. 98 Renmin Road Yixing, Jiangsu China 214200



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## INDUSTRY OVERVIEW

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*We have derived certain facts and other statistics in this prospectus relating to the global steel industry, the PRC economy, the PRC steel industry and the PRC steel flow control products industry in the continuous casting process from various government publications or various organisations, including World Steel Association, National Bureau of Statistics of China and ACRI, that we believe to be reliable. We have no reason to believe that such information is false or misleading or that any fact had been omitted that would render such information false or misleading. While our Directors have taken reasonable care in the reproduction of the information, such information has not been prepared or independently verified by us, the Sole Sponsor, the Joint Lead Managers, the Underwriters or any of our or their respective affiliates or advisers and, therefore, we make no representation as to the accuracy of such facts and statistics included in this section, which may not be consistent with other information compiled within or outside the PRC. Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to official statistics produced for other economies and you should not place undue reliance on them.*

*Further, we cannot assure you that they are stated or compiled on the same basis or with the same degree of accuracy as similar statistics presented elsewhere. In all cases, you should consider carefully how much weight or importance you should attach to or place on such facts or statistics.*

*In this section, information regarding the relevant industries has been recited or extracted from certain articles, reports or publications, and their preparations were not commissioned or funded by us or the Sole Sponsor.*

## INTRODUCTION

We are engaged in the manufacture of advanced steel flow control products which are used in the continuous casting process to protect, control and regulate the flow of molten steel. The steel manufacturing industry imposes direct impact on our Group. Relevant information and data in relation to each of the global and national crude steel and continuous cast steel industries are set out below.

## CONTINUOUS CASTING PROCESS AND STEEL FLOW CONTROL PRODUCTS

Continuous casting process has been widely used since 1960s. Steel products produced from this process has accounted for more than 90% of the total production of crude steel globally and domestically in the PRC today. It is a process which transforms molten metal into solid form on a continuous basis. Such casting method includes a variety of important commercial processes. These processes are the most efficient way to solidify large volume of metal into simple shapes for subsequent processing.

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## INDUSTRY OVERVIEW

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Continuous casting is distinguished from other solidification processes by its steady state nature. In addition, relative to ingot casting process, continuous casting generally has a lower capital and operating cost and is a more cost-and-energy-efficient method to produce semi-finished metal products with consistent quality in a variety of sizes and shapes.

### **The use of steel flow control products in the continuous casting process and its advantages**

In the continuous casting process, molten steel flows from a ladle, through a tundish into moulds. The tundish holds enough metal to provide a continuous flow to the moulds, even during an exchange of ladles, which are supplied periodically from the steel making process. To produce higher quality product, molten steel must be protected from exposure to air by a slag cover over the liquid surface in each vessel and by using ceramic nozzles between vessels. Otherwise, oxygen in the air will react to form detrimental oxide inclusions in the steel.

Hence, as molten steel flows from the ladle into the mould via the tundish, it is crucial that the rate and timing of flow of molten steel must be carefully controlled and clinically precise throughout the entire continuous casting process in order for the quality of the steel produced to meet the required standards of its end use. Correspondingly, the steel flow control products (such as stoppers, ladle shrouds, and nozzles), which essentially protect and determine the rate and timing of the molten steel flow, play a crucial role in the continuous casting process in ensuring that the quality of the steel being manufactured satisfies the stringent requirements of its end uses.

If the steel flow control products fail to adequately control the rate and timing of steel flow or sufficiently protect the steel from contamination such as exposure to oxygen, the entire batch of steel will be rendered unfit for sale resulting in significant delays and monetary losses to the steel manufacturing companies. Hence, a typical ladle shroud, stopper, subentry nozzle and tundish nozzle can be used for only a few hours depending on the practice of the individual steel plants and the design of their respective steel ladle and tundish. Technological or manufacturing defects in the steel control products may also cause industrial accidents resulting in losses of life and damage to the affected plants and equipments.

Therefore, steel manufacturing companies generally place a high level of emphasis on the quality and reliability of the steel flow control products used in their production plants, which are normally ascertained by examining the track records of the steel flow control products manufacturers, and through a stringent selection and testing of the products of the potential suppliers.

### **Thin strip casting process**

Thin strip casting process is currently the latest continuous casting process carried out by steel manufacturing companies whereby molten steel is directly cast into strip, which requires components such as, advanced steel flow control products including ladle shrouds and stoppers, monolithic materials, steel flow distributors, and side dams. This process requires two tundishes and thus more advanced steel flow control products are required. The steel cast through this process is called ultra thin cast steel. It has better mechanical properties than traditional hot coils and is very close to the properties of cold rolled steel. When compared to conventional continuous casting and thin slab casting processes, thin strip casting has smaller production scale and can be used to produce specific types of products, with lower investment, operation cost, energy consumption and carbon dioxide emission.

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## INDUSTRY OVERVIEW

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However, ultra thin cast steel currently can only be applied in the manufacturing of a limited range of products that requires thin steel sheets such as frames and racks, while the conventional continuous cast billets and slabs can be applied in the manufacturing of steel products used in various industries, such as building construction, machinery and automobile. Therefore, thin strip casting process is not expected to replace conventional continuous casting process in the near future. It is currently only adopted by certain steel manufacturing companies as a niche production process producing ultra thin steels to complement their existing product mix, which can include steel billets, slabs, or ingots.

The concept of thin strip casting was developed by Sir Henry Bessemer approximately 150 years ago. However, it is only in the past decade that the thin strip casting has become a commercially viable technology due to advancements in high speed computing, advanced materials and industrial casting know-how.<sup>1</sup> According to ACRI, there are already a few small scale thin strip casting production lines in China, but they are limited in production type and scale.

Reference:

- <sup>1</sup> The CASTRIP Process – An Update on Process Development at Nucor Steel’s First Commercial Strip Casting Facility, by M. Schueren, P. Campbell from Nucor Steel Indiana and W. Blejde, R. Mahapatra from Castrip LLC

## GLOBAL CRUDE STEEL MANUFACTURING INDUSTRY

### Global crude steel production

According to the Steel Statistical Yearbook 2009 and the most updated World Crude Steel Production issued by the World Steel Association, the global crude steel production volume increased constantly from 2000 to 2007, with drops in 2008 and 2009. The global crude steel production in 2000 and 2007 amounted to approximately 849 Mt and 1,346 Mt respectively. The global crude steel production decreased to approximately 1,329 Mt in 2008 and 1,220 Mt in 2009.

The following chart sets out the amount of the global crude steel production from 2000 to 2009:



Source: World Steel Association

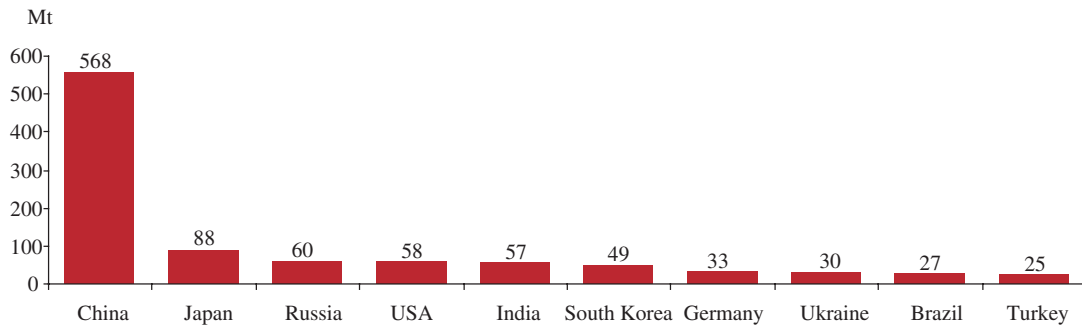
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## INDUSTRY OVERVIEW

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China has been the world's leading producer of crude steel since 1996. In 2007, 2008, and 2009, China's annual production of crude steel amounted to approximately 489 Mt, 500 Mt, and 568 Mt respectively, representing about 36.3%, 37.6% and 46.6% of the world's total production of crude steel. As illustrated in the chart below, China, Japan and Russia had the highest crude steel production amount around the world in 2009. The other countries with large crude steel production volume include the USA, India and South Korea.

**Top 10 crude steel production countries in 2009**



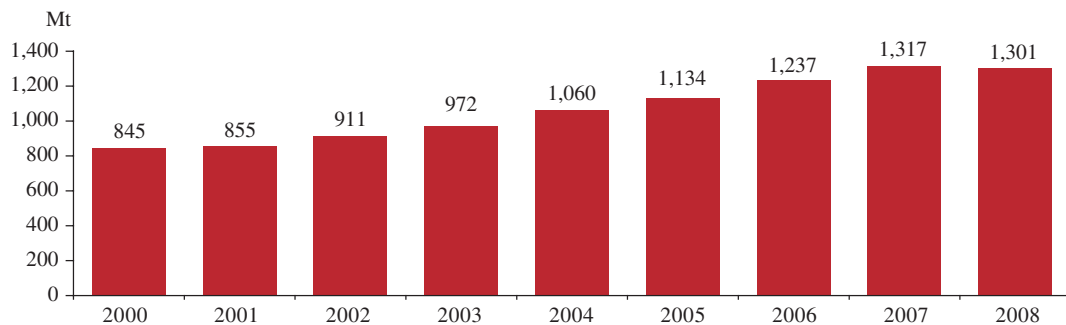
Source: World Steel Association

### Global crude steel consumption

In line with the trend of the global crude steel production, the global consumption of crude steel also increased constantly from 2000 to 2007, with a slight decrease in 2008. The global crude steel consumption amounted to approximately 845 Mt and 1,317 Mt in 2000 and 2007 respectively, while such consumption dropped to approximately 1,301 Mt in 2008.

The following chart illustrates the amount of the global consumption of crude steel from 2000 to 2008:

**Global crude steel consumption from 2000 to 2008**



Source: World Steel Association

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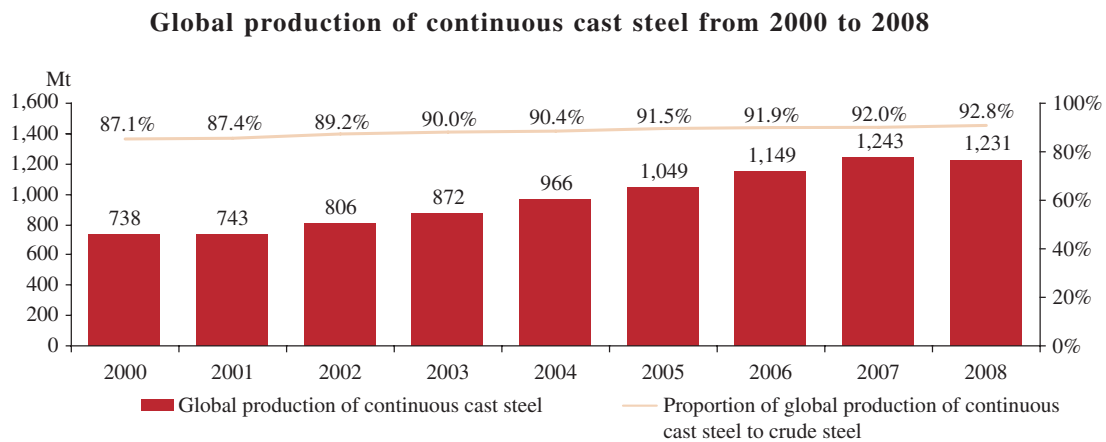
## INDUSTRY OVERVIEW

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### Global continuous cast steel production

According to the Steel Statistical Yearbook 2009 issued by the World Steel Association, the global production of continuous cast steel increased constantly from 2000 to 2007, with a slight decrease in 2008. The global production of continuous cast steel increased from approximately 738 Mt in 2000 to approximately 1,243 Mt in 2007 and decreased slightly to approximately 1,231 Mt in 2008. From 2003 to 2008, production of continuous cast steel accounted for approximately 90% or more of the total production of crude steel globally.

The following chart illustrates the trend of the global production of continuous cast steel from 2000 to 2008 and the proportion of global production of continuous cast steel to crude steel:



Source: World Steel Association

### PRC STEEL MANUFACTURING INDUSTRY

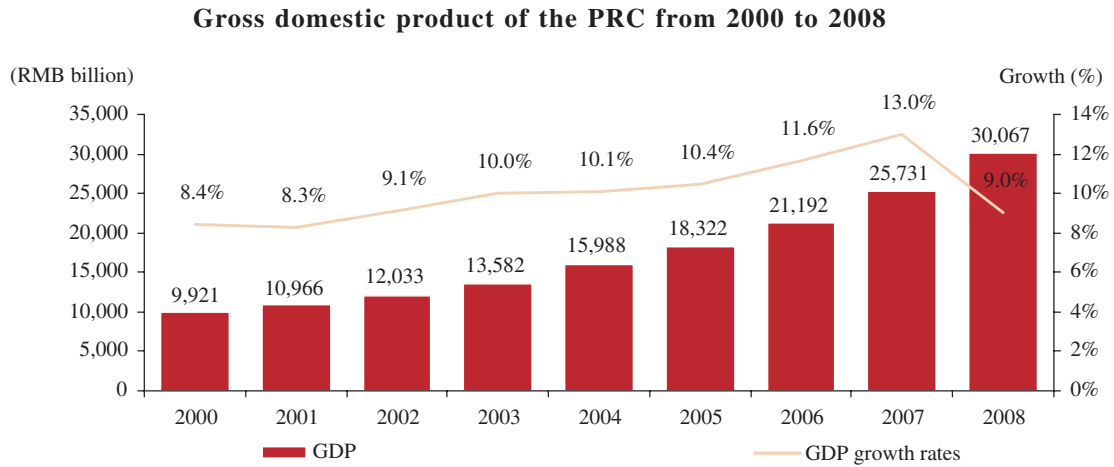
#### PRC economy

##### *Gross domestic product*

China is one of the world's fastest growing economies over the past decade. According to the National Bureau of Statistics of China, the gross domestic product of the PRC grew from approximately RMB9,921 billion in 2000 to approximately RMB30,067 billion in 2008, with the per capita gross domestic product increased from approximately RMB7,858 to approximately RMB22,698 during the same period.

## INDUSTRY OVERVIEW

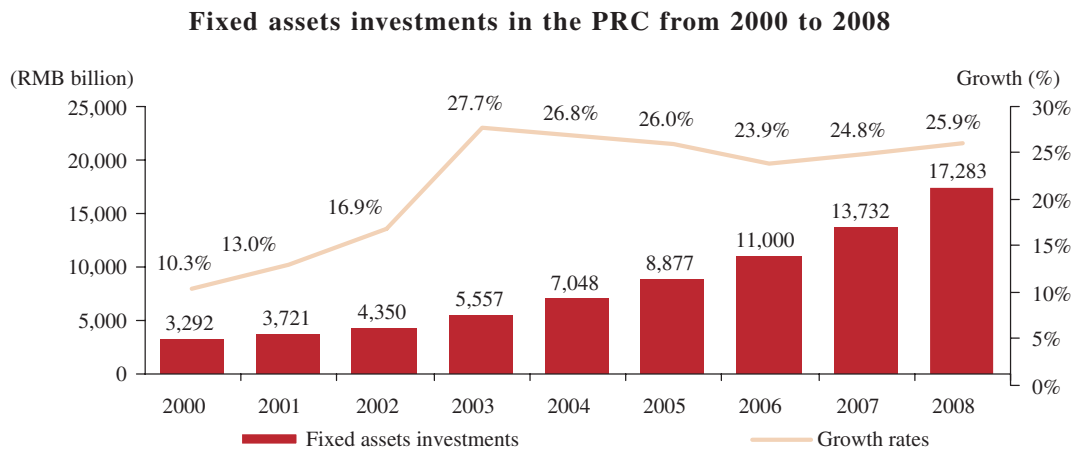
The following chart sets out the gross domestic product of the PRC from 2000 to 2008 and the growth rates:



Source: National Bureau of Statistics of China

### Fixed asset investments

As indicated in the National Bureau of Statistics of China, the total amount of fixed assets investments in China increased from approximately RMB3,292 billion in 2000 to approximately RMB17,283 billion in 2008. From 2003 to 2008, the growth rate of the fixed assets investment in the PRC maintained at a relatively steady pace. The following chart sets out the total amount of fixed assets investments in China from 2000 to 2008 and the growth rates thereof:



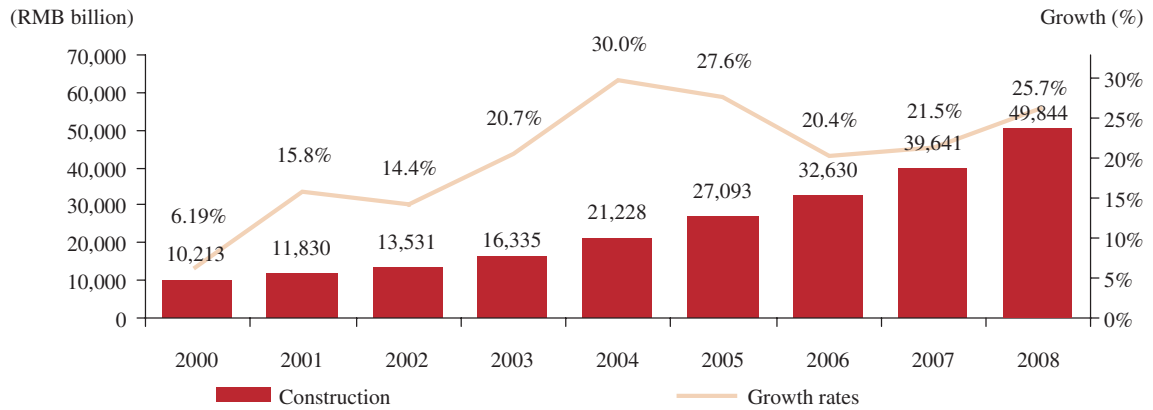
Source: National Bureau of Statistics of China

## INDUSTRY OVERVIEW

### *Investment in Construction*

According to the National Bureau of Statistics of China, the total investment in construction in China increased from approximately RMB10,213 billion in 2000 to approximately RMB49,844 billion in 2008. The growth rate of the investment in construction in the PRC was more than 20% throughout 2003 to 2008. The following chart sets out the total investment amount of construction in China from 2000 to 2008 and the growth rates:

**Total investment in Construction in China from 2000 to 2008**



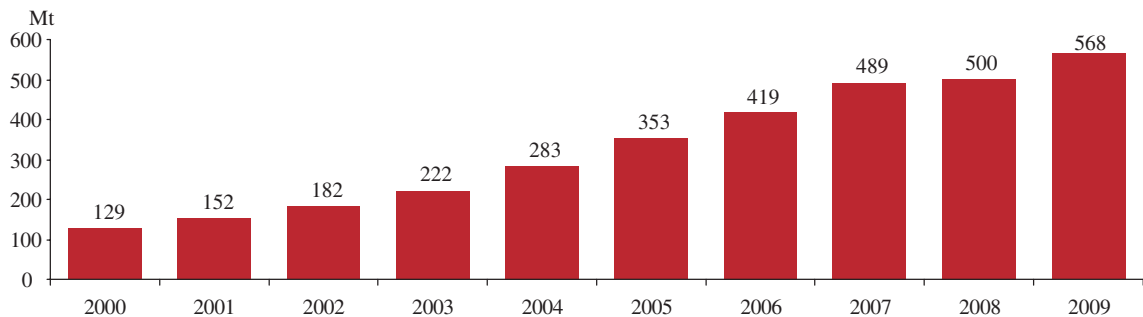
*Source: National Bureau of Statistics of China*

### **PRC crude steel production**

Based on the Steel Statistical Yearbook 2009 and the most updated World Crude Steel Production issued by the World Steel Association, the production volume of crude steel in the PRC increased constantly from 2000 to 2009; with the production of crude steel in the PRC increased from approximately 129 Mt in 2000 to approximately 568 Mt in 2009. Among the crude steel products produced in China in 2007 and 2008, approximately 474 Mt and 484 Mt, representing over 96.9% and 96.6% respectively, were continuously cast slabs and billets.

The following chart sets out the total amount of the PRC crude steel production from 2000 to 2009:

**PRC crude steel production from 2000 to 2009**



*Source: World Steel Association*

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## INDUSTRY OVERVIEW

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Based on the information of the World Steel Association, major steel producers in the PRC include Baosteel Group, Hebei Steel Group and Wuhan Steel Group, all of which possess an annual production capacity of over 25 Mt and rank among the top ten steel manufacturing groups in the PRC.

The following table sets out the production volume for the major steel manufacturing groups in China in 2008:

### Major steel manufacturing groups in the PRC in 2008 in terms of annual production volume

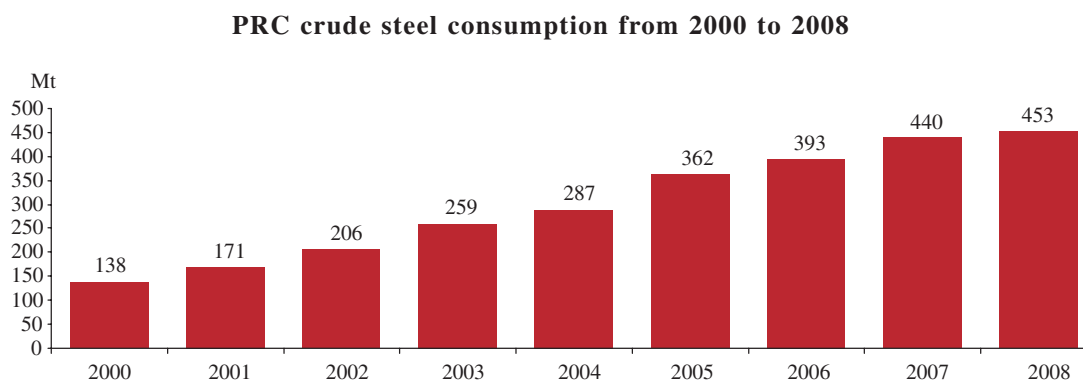
Company name	Mt
Baosteel Group	35.4
Hebei Steel Group	33.3
Wuhan Steel Group	27.7
Jiangsu Shagang Group	23.3
Shandong Steel Group	21.8
Anshan Steel	16.0
Maanshan Steel	15.0
Shougang Group	12.2
Hunan Valin Group	11.3
Baotou Steel	9.8

*Note: Other than Jiangsu Shagang Group, Anshan Steel and Shougang Group, members of the other major steel manufacturing groups in the PRC mentioned above were our customers as at the Latest Practicable Date.*

*Source: World Steel Association*

### PRC crude steel consumption

According to the World Steel Association, the PRC consumption of crude steel increased constantly from 2000 to 2008. The consumption of crude steel in China amounted to approximately 138 Mt in 2000 and increased to approximately 453 Mt in 2008. The following chart sets out the total amount of the PRC consumption of crude steel from 2000 to 2008:



*Source: World Steel Association*

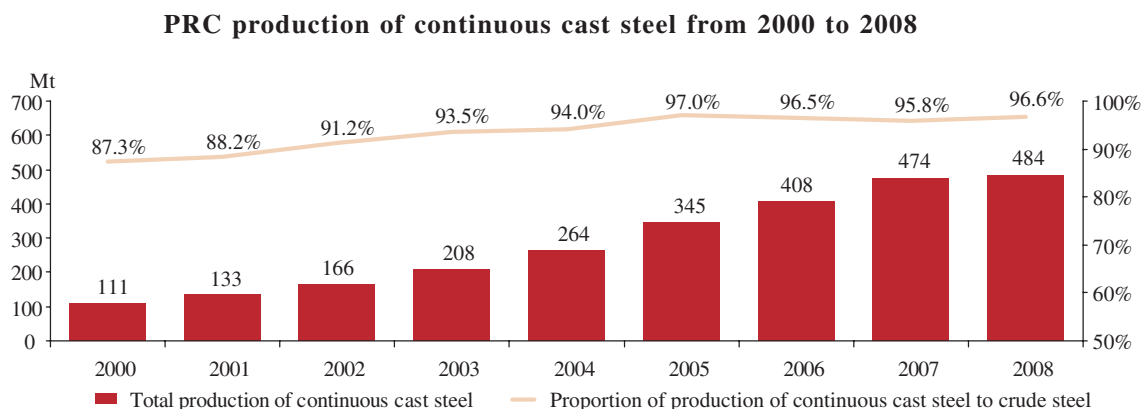


## INDUSTRY OVERVIEW

### PRC continuous cast steel production

According to the Steel Statistical Yearbook 2009, the PRC production of continuous cast steel increased constantly from 2000 to 2008. The production of continuous cast steel increased from approximately 111 Mt in 2000 to approximately 484 Mt in 2008. Since 2002, the production of continuous cast steel has accounted for more than 90% of the total production of crude steel in China.

The following chart sets out the trend of the PRC production of continuous cast steel from 2000 to 2008 and the proportion of production of continuous cast steel to crude steel:



Source: World Steel Association

### PRODUCERS OF STEEL FLOW CONTROL PRODUCTS

#### Global producers of steel flow control products

In respect of the consumption of steel flow control products, the ACRI Report focuses on various regions around the world, including China, Europe (including Germany, Italy, Spain and the United Kingdom), North America (including the United States, Canada and Mexico), India, Korea and Taiwan. The following table shows the consumption of steel flow control products in these regions from 2006 to 2008:

Region	2006 (tonnes)	2007 (tonnes)	2008 (tonnes)
China	43,600	50,720	51,870
Europe	19,700	19,800	19,000
North America	18,100	18,300	17,200
India	4,900	5,300	5,500
Korea and Taiwan	9,630	9,930	10,300

Source: ACRI Report

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## INDUSTRY OVERVIEW

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According to the ACRI Report, the global leading producers of steel flow control products currently include Vesuvius Group, RHI AG, Krosaki Harima Corporation, Shinagawa Refractories Co., Ltd. and Chosun Refractories Chemical Industry Co., Ltd.

### PRC producers of high-end steel flow control products

As compared with other countries, China has a high consumption volume of steel flow control products. According to the ACRI Report, the leading producers of steel flow control products in the PRC currently include Vesuvius Advanced Ceramics (Suzhou) Co., Ltd. (“Vesuvius Suzhou”) and our Group.

Information related to the leading producers of high-end steel flow control products in the PRC are set out below:

Producer	Year of commencement of production	Annual production capacity (tonnes)	Market share in the “high-end” steel flow products market in the PRC <sup>7</sup>
Vesuvius (China) <sup>1</sup>	1998	12,000	50% to 55%
Our Group	2006	8,200	19%
Wuxi Krosaki Sujia Refractories Co. Ltd. <sup>2</sup>	2003	3,000	4% to 5%
Shinagawa Rongyuan Continuous Casting Refractories Co., Ltd. <sup>3</sup>	2005	2,000	4% to 5%
RHI Refractories (Dalian) Co.,Ltd. <sup>4</sup>	2006	4,000	3%
Puyang Refractories Group Co., Ltd. <sup>5</sup>	2002	5,000	5%
Wuhan Chosun Refractories Co., Ltd. <sup>6</sup>	2006	3,000	2%

*Source: ACRI Report*

*Notes:*

1. Vesuvius (China) includes Vesuvius Suzhou and other members of Cookson Group Plc operated in the PRC. Vesuvius Suzhou is the subsidiary of Vesuvius Group which is a member of the Cookson Group Plc group of companies. Cookson Group Plc is based in the United Kingdom and operates on a worldwide basis in ceramics, electronics and precious metals markets.
2. Wuxi Krosaki Sujia Refractories Co., Ltd. is a member of the Krosaki Harima Corporation group of companies. Krosaki Harima Corporation is based in Japan and is engaged in manufacturing and marketing of refractory products, fine ceramics and life space ceramics.
3. Shinagawa Rongyuan Continuous Casting Refractories Co., Ltd. is a member of the Shinagawa Refractories Co., Ltd. group of companies. Shinagawa Refractories Co., Ltd. is based in Japan and is engaged in manufacturing of refractory materials for steel, non-ferrous metal, ceramic, gas and electric power industries.

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## INDUSTRY OVERVIEW

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4. RHI Refractories (Dalian) Co. Ltd. is a member of the RHI AG group of companies. RHI AG is based in Austria and is engaged in manufacturing of high-grade ceramic refractory materials which are used for high-temperature processes.
5. Puyang Refractories Group Co., Ltd. is based in the PRC and is engaged in production of refractory products for steel, non-ferrous metal and electricity industries.
6. Wuhan Chosun Refractories Co., Ltd. is a member of the Chosun Refractories Co. Ltd. group of companies. Chosun Refractories Co., Ltd. is based in Korea and is engaged in manufacturing of refractory products including special alumina bricks, monolithic materials and other related refractory products for the steel industry.
7. Based on the sales volume of the producer to the consumption of steel flow control products in the PRC in 2009.

According to the ACRI Report, steel flow control products for the continuous casting process can be broadly grouped into “high-end” and “average” products. Quantitative parameters used by ACRI in determining whether a steel flow control product is “high-end” are:

<b>Product</b>	<b>Specifications</b>
Ladle shrouds	: Bore size of 80 mm or above with alumina content of 60% or above
Stoppers	: Length of 1,100 mm or above with alumina content of 59% or above
Tundish nozzles	: Ratio of outside diameter in the seat end over the outside diameter in the opposite end should be less than 1, and with a sliding plate with modulus of rupture of not less than 10 MPa with alumina content of not less than 80%
Subentry nozzles	: The end closest to the tundish bottom should have an outside diameter of not less than 150mm and the zirconia and hafnia content of the slagline should not be less than 80%

“High-end” steel flow control products are those generally larger in size and of complicated shapes. They also have the characteristics of high erosion resistance and high stability and they usually have a longer life cycle when compared to the “average” products. Products which do not fall into the “high-end” category can be grouped as “average” products.

“High-end” steel flow control products are mainly used by steel manufacturing companies for slab casters while “average” steel flow control products are mainly used for billet casters. Slab casters require steel flow control products which are larger in size and more complicated in designs as higher molten steel flow rate is involved and more modern tube changer systems are adopted. On the other hand, billet casters typically require steel flow control products which are smaller in size, simpler in designs, and are relatively easier to be manufactured. Our products are within the category of “high-end” steel flow control products and are mainly used by our customers for their slab casters. According to the ACRI Report, the classification of “high-end” and “average” steel flow control products is widely accepted and recognised in the PRC industry. However, there is currently no national standard or requirement which is applicable to such classification.

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## INDUSTRY OVERVIEW

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The following table sets out the consumption of steel flow control products in China by “high-end” and “average” products for years 2007 to 2009 and our Group’s market share in “high-end” products and steel flow control products during the period.

	2007 <i>(tonnes)</i>	2008 <i>(tonnes)</i>	2009 <i>(tonnes)</i>
Steel flow control products			
“High-end” products	18,080	18,440	22,940
“Average” products	32,640	33,430	36,120
	50,720	51,870	59,060
Our Group’s annual production volume	1,080	1,690	4,250
Our Group’s market share in			
“high-end” products	6%	9%	19%
Our Group’s market share in steel			
flow control products	2%	3%	7%

*Source: ACRI Report*

Our Group’s market share in “high-end” products was approximately 6%, 9% and 19% for 2007, 2008 and 2009 respectively according to the actual annual production volume of our Group and ACRI.

### INDUSTRY RELATED REGULATIONS

On 26 September 2009, the State Council of the PRC (國務院) issued the State Council No.38 Circular. Certain major principles were put forward, namely, restricting additional capacity and optimising existing capacity, growing emerging industries and upgrading traditional industries, adopting market orientation and macro controls. The State Council No.38 Circular also required a restriction on the overall production capacity and constrained surplus production capacity, encouraged the development of new industries and products that are high-tech, high value-added, low consumption and low emission, enhanced merger and corporate restructuring as well as industry consolidation, expedited the retirement of technologically laggard plants, emphasised technology advancement, improved existing capacity, adjusted product mix and pursued an efficient, quality and sustainable industrial development.

The principles set out in the State Council No.38 Circular aimed at consolidating the resources of steel manufacturing companies by merging and reorganising the small-medium companies and eliminating old and outdated production facilities so as to maintain the sustainable development of the steel manufacturing industry. These principles required the steel manufacturing companies to refine their product structure and aimed to eliminate the outdated products and production facilities.

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## INDUSTRY OVERVIEW

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Based on the latest data extracted from Bloomberg, the table below shows the monthly production volume of several major PRC steel manufacturing groups which are our customers as at the Latest Practicable Date. Notwithstanding the issuance of the State Council No.38 Circular, monthly production volume of our customers as shown in the table below maintained a steady trend after September 2009. Hebei Steel Group even experienced an increase in monthly production in October 2009, December 2009, and January 2010 as compared to their monthly production in September 2009.

### Monthly production volume of the major steel manufacturing groups in the PRC

For the month ended	Hebei Steel Group (Mt)	Baosteel Group (Mt)	Wuhan Steel Group (Mt)	Shandong Steel Group (Mt)	Maanshan Steel (Mt)	Hunan Valin Group (Mt)
28 February 2010	3.5	3.4	2.8	1.8	1.2	1.0
31 January 2010	3.8	3.8	2.7	1.9	1.2	1.1
31 December 2009	3.8	3.7	2.8	2.0	1.3	1.0
30 November 2009	3.4	3.6	2.6	1.9	1.3	1.0
31 October 2009	3.6	3.6	3.0	2.0	1.3	1.1
30 September 2009	3.5	3.5	2.9	1.9	1.3	1.0
31 August 2009	3.7	3.6	2.7	2.0	1.4	1.0
31 July 2009	3.5	3.5	2.5	1.8	1.3	1.1
30 June 2009	3.2	3.3	2.4	1.7	1.2	1.0
31 May 2009	3.1	3.1	2.4	1.8	1.2	1.0
30 April 2009	2.7	2.7	2.3	1.6	1.2	0.9
31 March 2009	2.8	3.1	2.3	1.6	1.2	0.9
28 February 2009	2.6	2.4	2.2	1.5	1.1	0.9
31 January 2009	2.8	2.3	2.3	1.6	1.1	0.9

*Source: Bloomberg*

As the demand for our products depends on the production volume of the steel manufacturing companies, and most of our customers were members of major steel manufacturing groups in the PRC which would unlikely to be adversely affected by the State Council No.38 Circular, our Directors believe the issuance of the State Council No.38 Circular has limited immediate impact on our business.

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## REGULATIONS

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### SUMMARY OF PRC LAWS AND REGULATIONS REGARDING FOREIGN INVESTMENTS

#### Foreign Investment Laws on Wholly Foreign Owned Enterprises (“WFOE”)

WFOEs are governed by the Law of the PRC Concerning Enterprises (中華人民共和國外資企業法), which was promulgated on 12 April 1986 and amended on 31 October 2000, and its Implementation Regulations promulgated on 12 December 1990 which was amended on 12 April 2001 (collectively the “WFOE Law”).

Investment in the PRC conducted by foreign investors and foreign-invested enterprises shall comply with the Foreign Investment Industrial Guidance Catalogue (外商投資產業指導目錄) (the “Catalogue”), which was amended and promulgated by the Ministry of Commerce (“MOFCOM”) and the NDRC on 31 October 2007. The Catalogue, as amended, became effective on 1 December 2007 and contains specific provisions guiding market access of foreign capital, stipulating in detail the areas of entry pertaining to the categories of encouraged foreign-invested industries, restricted foreign-invested industries and prohibited foreign investment. Any industry not listed in the Catalogue is a permitted industry.

#### *(a) Procedures for establishment of a WFOE*

The establishment of a WFOE will have to be approved by the MOFCOM (or its delegated authorities). If two or more foreign investors jointly apply for the establishment of a WFOE, a copy of the contract between the parties must also be submitted to MOFCOM (or its delegated authorities) for its record. A WFOE must also obtain a business license from State Administration For Industry & Commerce (“SAIC”) (or its delegated authorities) before it can commence business.

#### *(b) Nature*

A WFOE is a limited liability company under the WFOE Law. It is a legal person which may independently assume civil obligations, enjoy civil rights and has the right to own, use and dispose of property. It is required to have a registered capital contributed by the foreign investor(s). The liability of the foreign investor(s) is limited to the amount of registered capital contributed. A foreign investor may make its contributions by installments and the registered capital must be contributed within the period as approved by MOFCOM (or its delegated authorities) in accordance with relevant PRC laws and regulations.

#### *(c) Profit distribution*

Pursuant to the WFOE Law, a WFOE is required to set aside at least 10% of its after-tax profit calculated in accordance with the PRC accounting standards and regulations each year as its general reserves until the cumulative amount of such reserves reaches 50% of its registered capital. These reserves are not distributable as cash dividends. The board of directors of a WFOE has the discretion to allocate a portion of its after-tax profits to its staff welfare and bonus funds, which is likewise not distributable to its equity owners except in the event of a liquidation of the WFOE.

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## REGULATIONS

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### *(d) Project approval*

In accordance with Decision of the State Council on Reforming the Investment System (國務院關於投資體制改革的決定) and the Interim Measures for the Administration of Examining and Approving Foreign Investment Projects (外商投資項目核准暫行管理辦法), a foreign-invested enterprise is required to obtain the approval from the NDRC or its local counterparts as applicable before it starts project. We have obtained the relevant approval in respect of our proposed plant construction and increase in our annual production capacity. Furthermore, the foreign-invested enterprise shall apply for a change of approval for the project if, (i) the construction place is changed; (ii) its investor or shareholding is changed; (iii) material construction content or product is changed; (iv) the total investment amount exceeds the approved total investment amount by 20%; and (v) other changes which are regulated by relevant rules and industry policies. Non-compliance with the above rules may subject the foreign-invested enterprise to restrictions on use of foreign exchange, import of equipments, and acquirement of new land use right and etc.

### **Enterprise Income Tax**

Our primary operating subsidiary, Sinoref (Yixing) was subject to the PRC Enterprise Income Tax Law Concerning Foreign Invested Enterprises and Foreign Enterprises (中華人民共和國外商投資企業和外國企業所得稅法) prior to 1 January 2008. Foreign-invested enterprises engaged in production and scheduled to operate for a period of not less than 10 years shall be entitled to an exemption from enterprise income tax for a period of two years starting from the first profit-making year, followed by a reduction of enterprise income tax by 50% for a period of three years. Sinoref (Yixing) has obtained approval from the relevant PRC tax authorities to enjoy preferential tax treatment in accordance with such laws and regulations. As a result, Sinoref (Yixing) was exempt foreign enterprise income tax in 2007 and 2008 and 50% reduction in 2009, 2010 and 2011.

On 16 March 2007, the PRC National People's Congress enacted the Enterprise Income Tax Law (中華人民共和國企業所得稅法) (the "**New Tax Law**"), and on 6 December 2007, the State Council of the PRC (國務院) issued the Implementation Regulations of the Enterprise Income Tax Law (中華人民共和國企業所得稅法實施細則), both of which became effective on 1 January 2008. The New Tax Law imposes a uniform tax rate of 25% on all PRC enterprises, including foreign-invested enterprises, and eliminates or modifies most of the tax exemptions, reductions and preferential treatments available under previous tax laws and regulations. According to the Notice of the State Council on the Implementation of the Transitional Preferential Policies in respect of Enterprise Income Tax (國務院關於實施企業所得稅過渡優惠政策的通知) which was promulgated and came into effect on 26 December 2007, enterprises that were established before 16 March 2007 and already enjoy preferential tax treatments shall, (i) in the case of preferential tax rates, continue to enjoy the preferential tax rates which will be gradually increased to the new tax rates within five years from 1 January 2008 or (ii) in the case of preferential tax exemption or reduction for a specified term, continue to enjoy the preferential tax holiday until the expiration of such term; for those enterprises whose preferential tax treatment had not commenced before due to lack of profit, such preferential tax treatment shall commence on 1 January 2008. Sinoref (Yixing) should be exempt from enterprise income tax in 2008 and the applicable tax rate for 2009, 2010 and 2011 should be 12.5%.

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## REGULATIONS

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### **Value Added Tax**

The Amended Provisional Regulations of the PRC Concerning Value Added Tax (中國增值稅暫行條例) (the “**VAT Regulations**”) was amended by the State Council of the PRC (國務院) on 10 November 2008 and came into effect on 1 January 2009. Under the VAT Regulations and its implementation regulations, value added tax is imposed on the sales of goods and provision of processing, repair and replacement services within the PRC and the importation of goods into China. The rate of value added tax for a general tax payer is 17% except for certain products. For a small-scale tax payer, the applicable tax rate is 3%.

### **Business Tax**

The Provisional Regulations of the PRC Concerning Business Tax (中國營業稅暫行條例) (the “**Business Tax Regulations**”) was amended by the State Council of the PRC (國務院) on 10 November 2008 and came into effect on 1 January 2009. Under the Business Tax Regulations, businesses that provide services (including entertainment business), assign intangible assets or sell immovable property inside the PRC are liable to business tax at a rate ranging from 3.0% to 20.0%.

### **PRC Customs Duties**

According to the Customs Law of the PRC (中華人民共和國海關法), the consignee of the imports, the consignor of exports and the owner of the imports and the exports are the persons obligated to pay customs duties (generally speaking, exports are not subject to customs duties). The General Administration of Customs is the authorities in charge of the collection of customs duties.

The customs duties in the PRC mainly fall under ad valorem duties, i.e. the price of import/export commodities is the basis for the calculation of the duties. When calculating the customs duties, import/export commodities shall be classified under appropriate tax items in accordance with the category provisions of the Customs Import and Export Tariff and shall be subject to tax levies pursuant to relevant tax rates.

As from 1 January 1998, according to the Notice of the State Council of the PRC (國務院) regarding the Adjustment of Taxation Policy of Import Equipment (國務院關於調整進口設備稅收政策的通知), in respect of the foreign investment projects that fall under Encouraging Category of the Industrial Guidance Catalogue of Foreign Investment and also involve the transfer of technology, the equipment imported for its own use within the total investment can be exempt from the customs duties, except for the commodities listed in the Catalogue of the Non-tax-exemption Import Commodity of Foreign Investment Projects.

### **Tax on dividends from PRC Enterprise with foreign investment**

According to the circular, Ministry of Finance and the State Administration of Taxation Concerning Several Preferential Policies Relevant to Enterprise Income Tax (財政部、國家稅務總局關於企業所得稅若干優惠政策的通知), the undistributed profits earned by foreign investment enterprises prior to 1 January 2008 and distributed to foreign investors later shall be exempt from PRC withholding tax, whereas the profits earned and distributed after 1 January 2008 shall be subject to PRC withholding tax pursuant to the New Tax Law.



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## REGULATIONS

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The New Tax Law prescribes a standard withholding tax rate of 20% on dividends and other China-sourced passive income of non-resident enterprises. The Implementation Regulations reduced the rate from 20% to 10% effective from 1 January 2008. The PRC and Hong Kong signed Arrangement between the Mainland of the PRC and Hong Kong for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income (中國內地和香港特別行政區關於對所得避免雙重徵稅和防止偷漏稅的安排) on 21 August 2006. According to the arrangement, no more than 5% withholding tax rate applies to dividends paid by a PRC company to a Hong Kong tax resident, provided that the recipient is a company that holds at least 25% of the capital of the PRC company in any time for the past 12 months before the dividend distribution. The 10% withholding tax rate applies to dividends paid by a PRC company to a Hong Kong resident if the recipient is a company that holds less than 25% of the capital of the PRC company.

In accordance with the circular issued by the State Administration of Taxation in relation to How to Understand and Determine “Beneficial Owners” under Tax Conventions (國家稅務總局關於如何理解和認定稅收協定中“受益所有人”的通知), a beneficial owner is a person who has both ownership and right of control over the income or the assets or rights generating the income and generally must be engaged in substantive business. A Hong Kong resident entity also needs to be a beneficial owner so as to enjoy the preferential tax treatment.

### Foreign Exchange Control

Foreign exchange regulation in China is primarily governed by the following rules:

- Foreign Currency Administration Rules (中華人民共和國外匯管理條例), as amended, or the Exchange Rules; and
- Administration Rules of the Settlement, Sale and Payment of Foreign Exchange (結匯、售匯及付匯管理規定), or the Administration Rules.

Under the Exchange Rules, the RMB is convertible for current account items, including the distribution of dividends, interest and royalties payments, trade and service-related foreign exchange transactions. Conversion of RMB for capital account items, such as direct investment, loan, securities investment and repatriation of investment, however, is still subject to the approval of SAFE. Under the Administration Rules, foreign-invested enterprises may only buy, sell and/or remit foreign currencies at those banks authorised to conduct foreign exchange business after providing valid commercial documents and, in the case of capital account item transactions, obtaining approval from the SAFE. Capital investments by foreign-invested enterprises outside of China are also subject to limitations, including approval by the MOFCOM, the SAFE and the National Development and Reform Commission or their local counterparts.

On 29 August 2008, SAFE issued the Circular on the Relevant Operating Issues Concerning the Improvement of the Administration of the Payment and Settlement of Foreign Currency Capital of Foreign-Invested Enterprises (關於完善外商投資企業外匯資本金支付結匯管理有關業務操作問題的通知), or Circular No. 142. Pursuant to Circular No. 142, the RMB fund from the settlement of foreign currency capital of a foreign-invested enterprise must be used within the business scope as approved by the examination and approval department of the government, and cannot be used for domestic equity investment unless it is otherwise provided for.

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### **Domestic resident SAFE registration**

Pursuant to the SAFE's Notice on Relevant Issues Concerning Foreign Exchange Administration for PRC Residents to Engage in Financing and Inbound Investment via Overseas Special Purpose Vehicles (關於境內居民通過境外特殊目的公司融資及返程投資外匯管理有關問題的通知), (the “**SAFE Circular No. 75**”), issued on 21 October 2005, (i) a PRC citizen residing in the PRC, who is referred to as a PRC resident in SAFE Circular No. 75, shall register with the local branch of the SAFE before it establishes or controls an overseas special purpose company, for the purpose of overseas equity financing (including convertible debts financing); (ii) when a PRC resident contributes the assets of or its equity interests in a domestic enterprise into an overseas special purpose company, or engages in overseas financing after contributing assets or equity interests into a special purpose company, such PRC resident shall register his or her interest in the special purpose company and the change thereof with the local branch of the SAFE; and (iii) when the special purpose company undergoes a material event outside of China, such as change in share capital or merger and acquisition, the PRC resident shall, within 30 days from the occurrence of such event, register such change with the local branch of the SAFE.

Under SAFE Circular No. 75, failure to comply with the registration procedures set forth above may result in the penalties, including imposition of restrictions on a PRC subsidiary's foreign exchange activities and its ability to distribute dividends to the overseas special purpose company. Currently our PRC resident shareholders have filed and completed the necessary registration for previous offshore investment activities as required under SAFE Circular No. 75 and related rules.

### **Product Quality**

The principal legal provisions governing product liability are set out in the Product Quality Law of the PRC (中華人民共和國產品質量法) (the “**Product Quality Law**”), which was promulgated on 22 February 1993 and becoming effective on 1 September 1993 and amended on 8 July 2000, which amendment became effective on 1 September 2000.

The Product Quality Law is applicable to all activities of production and sale of any product within the territory of the PRC, and the producers and sellers shall be liable for product quality in accordance with the Product Quality Law.

### **Production Permit by the General Administration of Quality Supervision, Inspection and Quarantine (the “AQSIQ”)**

According to the Regulations on the Administration of Production Permits for Industrial Products (工業產品生產許可證管理條例) and the implementation rules promulgated by the State Council of the PRC (國務院) and the AQSIQ in July and September 2005, respectively, any entities engaged in the production of those which are listed in the implementation rules promulgated by the AQSIQ are required to obtain a Production Permit (全國工業產品生產許可證) from AQSIQ before it commences production. According to our PRC Legal Advisers, the PRC subsidiary of our Group has obtained the permit for its operations.

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## REGULATIONS

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### LABOUR LAW

We are subject to the Labour Law of the PRC (中華人民共和國勞動法), pursuant to which companies must enter into employment contracts with their employees, based on the principles of equality, consent and agreement through consultation. Companies must establish and effectively implement a system of ensuring occupational safety and health, educate employees on occupational safety and health, preventing work-related accidents and reducing occupational hazards. Companies must also pay for their employees' social insurance premium.

The principal regulations governing the employment contract is the PRC Employment Contracts Law (中華人民共和國勞動合同法) (the “**Employment Contracts Law**”), which was promulgated by the Standing Committee of the NPC on 29 June 2007 and came into effect on 1 January 2008. Pursuant to the Employment Contracts Law, employers shall establish employment relationship with employees on the date that they start employing the employees. To establish employment, a written employment contract shall be concluded, or employers will be liable for the illegal actions. Furthermore, the probation period and liquidated damages shall be restricted by the law to safeguard employees' rights and interests.

Pursuant to the Regulations on Occupational Injury Insurance (工傷保險條例) promulgated on 27 April 2003 and effective on 1 January 2004 and the Interim Measures concerning the Maternity Insurance for Enterprise Employees (企業職工生育保險試行辦法) promulgated on 14 December 1994 and effective on 1 January 1995, PRC companies shall pay occupational injury insurance premiums and maternity insurance premiums for their employees. Pursuant to the Interim Regulations on the Collection and Payment of Social Insurance Premiums (社會保險費徵繳暫行條例) promulgated and effective on 22 January 1999 and the Interim Measures concerning the Administration of the Registration of Social Insurance (社會保險登記管理暫行辦法) promulgated and effective on 19 March 1999, basic pension insurance, medical insurance and unemployment insurance are collectively referred to as social insurance. Each of the PRC companies and their employees are required to contribute to the social insurance plan. Pursuant to the Regulations on the Administration of Housing Fund (住房公積金管理條例) promulgated and effective on 3 April 1999, as amended on 24 March 2002, PRC companies must register with the applicable housing fund management center and establish a special housing fund account in an entrusted bank. Each of the PRC companies and their employees are required to contribute to the housing fund.

### ENVIRONMENTAL PROTECTION REGULATIONS

Pursuant to the Environmental Protection Law of the PRC (中華人民共和國環境保護法) adopted by the Standing Committee of the NPC on 26 December 1989, the Administration Supervisory Department of Environmental Protection of the State Council of the PRC (國務院) sets the national guidelines for the discharge of pollutants. The provincial and municipal governments of provinces, autonomous regions and municipalities may also set their own guidelines for the discharge of pollutants within their own provinces or districts in the event that the national guidelines are inadequate.

Any company or enterprise which causes environmental pollution and discharges polluting materials that endanger the public should implement environmental protection methods and procedures into their business operations. This may be achieved by setting up a system of accountability within the company's business structure for environmental protection; adopting effective procedures to prevent environmental hazards such as waste gases, water and residues, dust powder, radioactive materials and noise arising from production, construction and other activities from polluting and endangering the environment. The environmental protection system and procedures should be implemented

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## REGULATIONS

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simultaneously with the commencement of and during the operation of construction, production and other activities undertaken by the company. Any company or enterprise which discharges environmental pollutants should report and register such discharge with the Administration Supervisory Department of Environmental Protection and pay any fines imposed for the discharge. A fee may also be imposed on the company for the cost of any work required to restore the environment to its original state. Companies which cause severe pollution to the environment are required to restore the environment or remedy the effects of the pollution within a prescribed time limit.

If a company fails to report and/or register the environmental pollution caused by it, it will receive a warning or be penalised. Companies which fail to restore the environment or remedy the effects of the pollution within the prescribed time will either be penalised or have their business licenses terminated. Companies or enterprises which have polluted and endangered the environment must bear the responsibility for remedying the danger and effects of the pollution, as well as to compensate for any losses or damages suffered as a result of such environmental pollution.

According to the “Administrative Regulations on Levy and Utilisation of Sewage Charge” (排污費徵收使用管理條例), enterprises which discharge water, air, noise pollutants and the solid wastes shall pay discharge fees pursuant to the types and volume of pollutants discharged. The discharge fees are calculated by the local environmental protection authority which shall review and verify the types and volume of pollutants discharged. Once the discharge fees have been calculated, a notice on payment of discharge fees shall be issued to the relevant enterprises. Our local environmental protection authority, namely the Yixing Environment Protection Bureau, issued a confirmation letter on 22 April 2010 confirming that we do not discharge water, air, noise pollutants and the solid wastes, and no need to declare or pay the discharge fees according to the “Administrative Regulations on Levy and Utilisation of Sewage Charge”. Since our business will remain the same after the proposed listing, we believe that the “Administrative Regulations on Levy and Utilisation of Sewage Charge” will not have material impact on our business in the future.

The Environmental Impact Appraisal Law (中華人民共和國環境影響評價法) promulgated by the Standing Committee of the NPC on 28 October 2002 which became effective on 1 September 2003 and the Administration Rules on Environmental Protection of Construction Projects (建設項目環境保護管理條例) promulgated by the State Council of the PRC (國務院) on 29 November 1998 which became effective on 29 November 1998, require enterprises planning construction projects to engage qualified professionals to provide assessment reports on the environmental impact of such projects. The assessment report must be filed with, and approved by, the local environmental protection bureau, prior to commencement of any construction work. We had obtained the approval before the construction of our current production project. For the construction of the proposed new production plant and the increase of the production capability, we will conduct the environmental impact assessment and file with the authority prior to the construction.

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## REGULATIONS

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### ENERGY SAVING

The Energy Saving Law of the PRC (中華人民共和國節約能源法) was revised on 27 October 2007 and came into effect on 1 April 2008. The Energy Saving Law implements an energy saving appraisal and examination system with respect to fixed asset investment projects in the PRC. In cases where a particular project fails to comply with the compulsory energy saving standards, the authorities in charge of the examination and approval or verification of projects shall not approve or certify the construction; the construction unit shall not begin construction on the project; or if completed, the completed construction project shall be prohibited from commencing production or use. The Energy Saving Law also implements a compulsory retirement system for superseded or outdated products, facilities and production techniques that consume excessive amounts of energy.

### TRADEMARK LAW

The PRC Trademark Law (中華人民共和國商標法) which was promulgated on 23 August 1982, amended on 22 February 1993 and on 27 October 2001, seeks to improve the administration of trademarks, protect the right to exclusive use of trademarks and encourage producers and operators to guarantee the quality of their goods and services and maintain the reputation of their trademarks, so as to protect the interests of consumers and of producers and operators.

Under this law, any of the following acts shall be an infringement upon the right to exclusive use of a registered trademark:

- using a trademark which is identical with or similar to the registered trademark on the same kind of commodities or similar commodities without a license from the registrant of that trademark;
- selling the commodities that infringe upon the right to exclusive use of a registered trademark;
- forging, manufacturing without authorisation the marks of a registered trademark of others, or selling the marks of a registered trademark forged or manufactured without authorisation;
- changing a registered trademark and putting the commodities with the changed trademark into the market without the consent of the registrant of that trademark; and
- causing other damage to the right to exclusive use of a registered trademark of another person.

In the event of any above mentioned acts which infringe upon the right to the exclusive use of a registered trademark, the infringer would be imposed a fine, ordered to stop the infringement acts immediately, and give the infringed party compensation.

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## REGULATIONS

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### PRC PATENT LAW

According to the PRC Patent Law (中華人民共和國專利法) last amended on 27 December 2008, patent protection is divided into three categories: invention patents, utility patents and design patents. Invention patents are intended to protect new technology or measures for a product, method or its improvement. Utility patents are intended to protect new technology or measures to increase the utility of a product's shape, structure or combination. Design patents are intended to protect new designs of a product's shape, graphic or colour with aesthetic and industrial application value. As at the Latest Practicable Date, we held two registered utility patents and seven pending patent applications in China.

#### **Invention Patents**

Products seeking invention patent protection must possess novel and innovative characteristics, and the grant of an invention patent is subject to disclosure and publication. Normally, the patent administrative authority publishes the application 18 months after it is filed, which period may be shortened upon request by the applicant. After the application is published, the patent administrative authority conducts a substantive review upon request by the applicant and makes a decision. The protection period for an invention patent is 20 years from the date of application.

During the protection period, unless otherwise permitted by law, no individual or entity is permitted to engage in the manufacture, use, sale or import of the product protected by such patent or otherwise engage in the manufacture, use, sale or import of the product directly derived from applying the production technology or method protected by such patent without the consent of the patent holder.

#### **Utility Patents**

Products seeking utility patent protection must also possess novel and innovative characteristics. Utility patents are granted and registered upon application unless there are reasons for the patent administrative authority to reject the application after preliminary review. Utility patents are also subject to disclosure and publication upon application. The protection period for a utility patent is ten years from the date of application.

During the protection period, unless otherwise permitted by law, no individual or entity is permitted to engage in the manufacture, use, sale or import of the product protected by such patent or otherwise engage in the manufacture, use, sale or import of the product directly derived from applying the production technology or method protected by such patent without the consent of the patent holder.

#### **Design Patents**

Products seeking design patent protection must not be the same as or similar to those previously released in domestic or overseas publications, publicly used in the country or infringe upon third parties' legal rights. The application procedures and protection period are the same as utility patents.

During the protection period, no individual or entity is permitted to engage in the manufacture, use, sale or import of the product protected by such patent without the consent of the patent holder.

We have received acceptance confirmation for all of our applications of patent registration listed in the paragraph headed "Intellectual property rights of our Group" of Appendix VI to this prospectus. Based on our experience, we expect to obtain certificates for our patent rights by the end of 2012.

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## HISTORY AND DEVELOPMENT

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### OUR CORPORATE HISTORY

Our principal operating entity is Sinoref (Yixing), a wholly-owned subsidiary of Sinoref (HK). Sinoref (HK) is a wholly-owned subsidiary of Sinoref (BVI) which is in turn wholly-owned by our Company. We underwent certain reorganisation steps for the purpose of the Global Offering, further information on which is set forth in the section headed “Reorganisation” in this prospectus.

#### **Sinoref International**

Sinoref International was incorporated on 28 April 2005 in the BVI with an authorised share capital of US\$50,000 divided into 50,000 ordinary shares of US\$1.00 each. Sinoref International is an investment holding company, it does not carry on any business other than holding its interests in Sinoref (Yixing) in the past.

As at 29 April 2005, Sinoref International was held by Mr. Xu as to 35%, Dr. Zhang as to 30%, Mr. Xu Yexin (Mr. Xu’s brother) as to 20%, Mr. Gu Aoxing as to 5%, Mr. Fu Chengzheng as to 5% and another PRC individual (Mr. Wu Weiqun) as to 5%.

As at 8 June 2006, Sinoref International was held by Mr. Xu as to 45%, Dr. Zhang as to 10%, Mr. Xu Yexin (Mr. Xu’s brother) as to 27%, Mr. Gu Aoxing as to 6%, Mr. Fu Chengzheng as to 6% and another PRC individual (Mr. Wu Weiqun) as to 6%.

As at 5 January 2007, Sinoref International was held by Mr. Xu as to approximately 53%, Dr. Zhang as to approximately 6%, Mr. Xu Yexin (Mr. Xu’s brother) as to approximately 35% and Mr. Fu Chengzheng as to approximately 6%.

As at 19 November 2007, Sinoref International was held by Mr. Xu as to approximately 58%, Dr. Zhang as to approximately 6%, Mr. Fu Chengzheng as to approximately 6%, Mr. Gu Aoxing as to approximately 8%, Mr. Wang Zhizhong as to approximately 2%, a PRC individual (Mr. Liu Caijun) as to approximately 7% and another PRC individual (Mr. Cui Junrui) as to approximately 13%.

As at 1 August 2008, Sinoref International was held by Mr. Xu as to approximately 42%, Dr. Zhang as to approximately 5%, Mr. Fu Chengzheng as to approximately 3%, Mr. Gu Aoxing as to approximately 4%, Mr. Wang Zhizhong as to approximately 2%, Mr. Gao Zhilong as to 27% and Mr. Chai Xishu as to 17%.

As at the Latest Practicable Date, Sinoref International was held by Mr. Xu as to approximately 40%, Dr. Zhang as to approximately 10%, Mr. Fu Chengzheng as to approximately 3%, Mr. Gu Aoxing as to approximately 4%, Mr. Wang Zhizhong as to approximately 2%, Mr. Gao Zhilong as to 25% and Mr. Chai Xishu as to 16%.

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## HISTORY AND DEVELOPMENT

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### **Sinoref (Yixing)**

Our history began with the establishment of Sinoref (Yixing) on 20 July 2005. Based on the articles of association of Sinoref (Yixing) dated 18 July 2005, the registered capital of Sinoref (Yixing) of US\$6,000,000 would be contributed by Sinoref International and the principal business activities of Sinoref (Yixing) included manufacture of advanced steel flow control products.

On 19 July 2005, the said articles of association of Sinoref (Yixing) and its establishment by Sinoref International were approved by the relevant PRC regulatory authorities. Each of the Certificate of Approval for Establishment of Enterprises with Foreign Investment in the PRC (the “**Certificate of Approval**”) and the business licence was granted to Sinoref (Yixing) on 19 July 2005 and 20 July 2005 respectively. As at 25 July 2005, the paid-up capital of Sinoref (Yixing) amounted to US\$2,000,000. As at 23 January 2006, its paid-up capital increased to US\$4,000,000. All such capital was contributed by Sinoref International.

On 12 December 2006, Sinoref International and Sino Super entered into an equity transfer agreement pursuant to which Sinoref International agreed to transfer its 22% equity interest in Sinoref (Yixing) (i.e. paid-up capital of US\$1,320,000) to Sino Super at a consideration of US\$1,320,000 which was determined based on the then paid-up capital. Sino Super was incorporated on 19 January 2006 in Hong Kong with an authorised and issued share capital of HK\$10,000 divided into 10,000 ordinary shares of HK\$1.00 each. Sino Super was set up by Dr. Zhang as his investment vehicle holding interests in Sinoref (Yixing). Sino Super has been wholly owned by Dr. Zhang since its incorporation. Other than holding its interests in Sinoref (Yixing), Sino Super does not carry on any business. Approval for such transfer was obtained on 14 May 2007 from the relevant PRC regulatory authorities. The Certificate of Approval in respect of transfer and the updated business licence was granted to Sinoref (Yixing) in May 2007 and on 6 August 2007, respectively.

As at 18 July 2007, the paid-up capital of Sinoref (Yixing) amounted to US\$5,000,000, of which each of Sinoref International and Sino Super contributed US\$3,680,000 and US\$1,320,000 respectively. As at 3 July 2008, the registered capital of Sinoref (Yixing) of US\$6,000,000 was fully paid up, out of which each of Sinoref International and Sino Super contributed US\$4,680,000 (representing 78%) and US\$1,320,000 (representing 22%), respectively.

In August 2009, Dr. Zhang, being the sole shareholder of Sino Super, required financial resources due to personal reasons while the then shareholders of Sinoref International were interested to increase their investment in Sinoref (Yixing). On 22 August 2009, Sinoref International and Sino Super entered into an equity transfer agreement pursuant to which Sino Super agreed to transfer its 17% equity interest in Sinoref (Yixing) (i.e. paid-up capital of US\$1,020,000) to Sinoref International at a consideration of US\$1,020,000 which was determined based on the then paid-up capital. Approval for such transfer was obtained on 23 September 2009 from the relevant PRC regulatory authorities. The articles of association of Sinoref (Yixing) were amended accordingly to reflect such change in shareholding. Each of the updated Certificate of Approval and the updated business licence was granted to Sinoref (Yixing) on 23 September 2009 and 9 October 2009, respectively.



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## HISTORY AND DEVELOPMENT

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On 2 February 2010, as part of the Reorganisation and to streamline the structure of Sinoref (Yixing), Sinoref International and Sino Super entered into an equity transfer agreement pursuant to which Sino Super agreed to transfer its 5% equity interest in Sinoref (Yixing) (i.e. paid-up capital of US\$300,000) to Sinoref International at a consideration of and in exchange for which Sinoref International allotted and issued 263,158 shares of US\$0.01 each in its share capital to Dr. Zhang (as directed by Sino Super), such consideration was determined with reference to the 5% shareholding of Dr. Zhang in Sinoref (Yixing) through Sinoref International. Approval for such transfer was obtained on 23 February 2010 from the relevant PRC regulatory authorities. Each of the updated Certificate of Approval and the updated business licence was granted to Sinoref (Yixing) on 23 February 2010 and 9 March 2010 respectively.

On 8 March 2010, Sinoref International and Sinoref (HK) entered into an equity transfer agreement pursuant to which Sinoref (HK) agreed to acquire the entire equity interest in Sinoref (Yixing) in consideration of and in exchange for which Sinoref (HK) procured Sinoref (BVI) to allot and issue one share of HK\$1 in the share capital of Sinoref (BVI) to Sinoref International. Approval for such transfer was obtained on 22 March 2010 from the relevant PRC regulatory authorities. Each of the updated Certificate of Approval and the updated business licence was granted to Sinoref (Yixing) on 22 March 2010 and 25 March 2010 respectively.

As at the Latest Practicable Date, the registered capital of Sinoref (Yixing) was entirely owned by Sinoref (HK). The principal business activities of Sinoref (Yixing) include manufacture of advanced steel flow control products.

### **Sinoref (HK)**

On 17 February 2010, Sinoref (HK) was incorporated under the Companies Ordinance in Hong Kong for the purpose of acting as the intermediate company of our Group with an authorised share capital of HK\$10,000 divided into 10,000 shares of HK\$1 each. On the same date, Sinoref (HK) allotted and issued one share to Sinoref (BVI). Sinoref (HK) had been a wholly-owned subsidiary of Sinoref (BVI) since its incorporation and up to the Latest Practicable Date.

### **Sinoref (BVI)**

On 12 January 2010, Sinoref (BVI) was incorporated in BVI for the purpose of acting as the intermediate company of our Group with an authorised share capital of US\$50,000 divided into 50,000 shares of US\$1 each. On the same date, Sinoref (BVI) allotted and issued one share to Sinoref International.

Pursuant to the Reorganisation, Sinoref (BVI) further allotted and issued, credited as fully paid, one share in its capital to Sinoref International on 25 March 2010. Pursuant to a share purchase agreement dated 7 June 2010 and entered into by, among other parties, Sinoref International as vendor and our Company as purchaser for the acquisition of the entire issued share capital in Sinoref (BVI), being two shares of US\$1.00, in consideration of and in exchange for which our Company (i) credited as fully paid at par the 1,000,000 nil-paid Shares then held by the shareholders of Sinoref International; and (ii) allotted and issued, at the direction of Sinoref International, 1,000,000 Shares credited as fully paid to the shareholders of Sinoref International in proportion to their respective shareholdings in Sinoref International. Sinoref (BVI) was a wholly-owned subsidiary of our Company as at the Latest Practicable Date.

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## HISTORY AND DEVELOPMENT

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### Our Company

For the purpose of Listing, our Company was incorporated on 4 February 2010 in the Cayman Islands as an exempted company with limited liability, which became the ultimate holding company of our Group as a result of the Reorganisation. Details of the Reorganisation are set out in the section headed “Reorganisation” in this prospectus.

For charts illustrating the shareholding structure of our Group (i) after the Reorganisation and immediately prior to the Global Offering and the Capitalisation Issue; and (ii) following completion of the Capitalisation Issue and the Global Offering (assuming that the Over-allotment Option is not exercised and that no Shares have been issued pursuant to the exercise of any option which may be granted under the Share Option Scheme), please refer to the section headed “Reorganisation” in this prospectus.

### OUR BUSINESS HISTORY

In 2005, Mr. Xu and Dr. Zhang, who have extensive experience in the advanced steel flow control products industry of more than 25 years, founded our Group by setting up Sinoref (Yixing) to engage in the advanced steel flow control products business.

Soon after the setting up of Sinoref (Yixing), we commenced the design and construction of our production plant in the Zhuqiao Industrial Zone, Yixing, Jiangsu Province, the PRC. The construction of our plant and installation and trial-run of our production equipment was completed in about one year in 2006. During the period, we formulated our sales and marketing strategies and built our core management team. We established customer relationship with our targeted medium-size steel manufacturing companies as our pioneer customers from the past working and business experiences of our founders. We then tailored-made our products for use in their production facilities.

In December 2006, trial production of our products was completed and they were test-run in our target customers’ steel plants in January 2007. Our products successfully passed the various tests required by our target customers and we began to supply our products to two steel manufacturing companies in the first quarter of 2007.

In November 2007, we began our technological cooperation with IMUST for the development of products and CSP Subentry Nozzles (開發CSP浸入式水口項目) (the “**CSP Project**”). At the end of 2007, the number of our customers grew from two to seven.

We have continued to expand our sales and marketing effort and diversified our product range to meet the requirements of different steel manufacturing companies. By the end of 2009, the number of our customers had grown to 18 and as at the Latest Practicable Date, our customer base further grew to 20, many of which are members of prominent steel manufacturing groups in the PRC.

We have our in-house research and development team. As at the Latest Practicable Date, we had obtained two patent registrations (both in respect of utility) for our new product 薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process) developed under the CSP Project and our product 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow) respectively. We had also made applications for patent registrations for 薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process) developed under the CSP Project and 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow) (both in respect of invention), another two new products (in respect of utility and invention), and one product (in respect of utility) developed by us during the Track Record Period.

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## HISTORY AND DEVELOPMENT

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Below are the milestones in our business development since our establishment in 2005 and up to the Latest Practicable Date:

<b>Time</b>	<b>Event</b>
July 2005	Establishment of Sinoref (Yixing)
November 2005-2006	Construction of our production plant
December 2006	Commenced trial production
February 2007	Commenced supply of our products to the Yunan Kunming Iron and Steel Company (who becomes a member of Wuhan Steel Group)
March 2007	Commenced supply of our products to the Baosteel Group
May 2007	Commenced supply of our products to the Hangzhou Steel Group
October 2007	Entered into a framework cooperation agreement with IMUST for the development of our products
November 2007	Began cooperation with IMUST for the CSP Project
December 2007	<ul style="list-style-type: none"><li>- Number of customers grew to seven</li><li>- Sales volume amounted to 1,027 tonnes of our products</li></ul>
December 2008	<ul style="list-style-type: none"><li>- Cooperation with IMUST in a project to improve the Meishan #2 Casting Machine Subentry Nozzles (梅山#2鑄機浸入式水口優化項目)</li><li>- Number of customers grew to 11</li><li>- Sales volume amounted to 1,713 tonnes of our products</li></ul>

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## HISTORY AND DEVELOPMENT

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January 2009	Accredited as an Environmental Advanced Unit (環境創優先進單位) in 2008 by Chinese Communist Jiangsu Yixing Economic Development Zone Working Committee (中共江蘇宜興經濟開發區工作委員會) and Jiangsu Yixing Economic Development Zone Administrative Committee (江蘇宜興經濟開發區管理委員會)
April 2009	Applied for patent registration (in respect of both invention and utility) in respect of the new product 薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process) developed under the CSP Project
June 2009	Exhibited our products in an international conference for thin slab casting in Nanjing to international steel manufacturing companies
July 2009	Applied for patent registration (in respect of both invention and utility) in respect of a new product 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow)
September 2009	Accredited with ISO 9001 quality management system certification by the Beijing BTIHEA Certification Co., Ltd. (北京博天亞認證有限公司) in respect of our manufacture and service of alumina carbon isostatic products (being the formal name of our products) (in permission scope)
October 2009	Commenced supply of our products to the Wuhan Steel Group
December 2009	<ul style="list-style-type: none"><li>- Number of customers grew to 18</li><li>- Sales volume amounted to 3,972 tonnes of our products</li><li>- Casco (USA) Inc. entered into a cooperation agreement with us regarding thin strip casting technology</li></ul>
January 2010	<ul style="list-style-type: none"><li>- Obtained patent registration (in respect of utility) for our new product 薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process) developed under the CSP Project</li></ul>

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## HISTORY AND DEVELOPMENT

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- Entered into a memorandum of understanding with Carboref GMBH (“Carboref”), an established global player in the trading of steel flow control products, in respect of the sale of our products into Europe, details of which are disclosed in the paragraph headed “Business strategies” in the section headed “Business” in this prospectus. Order has been placed by Carboref for our products for trial purposes
  
- February 2010

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Entered into a framework agreement with Sinosteel Shanghai Company (“Sinosteel”) in respect of the sale of our products into Korea and Taiwan, details of which are disclosed in the paragraph headed “Business strategies” in the section headed “Business” in this prospectus
  
- Entered into an agreement with Shanghai University (上海大學) for the joint research and development of steel flow distributors and side dams for the thin strip casting process
  
- March 2010

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Applied for patent registration (in respect of utility) in respect of a new product 一種內裝浸入式水口 (A built-in Subentry Nozzle)

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Applied for patent registration (in respect of both invention and utility) in respect of a new product 複合式棒頭結構塞棒 (Compound-head structured Stopper)
  
- May 2010

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Obtained patent registration (in respect of utility) for our new product 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow)

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## REORGANISATION

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### INTRODUCTION

In contemplation of Listing, members of our Group have undergone certain restructuring steps whereby a coherent corporate structure of our Group has been established. The Reorganisation involved the following principal steps:-

- (1) acquisition of 5% equity interest in Sinoref (Yixing) by Sinoref International;
- (2) incorporation of Sinoref (BVI) and Sinoref (HK);
- (3) acquisition of entire equity interest in Sinoref (Yixing) by Sinoref (HK);
- (4) incorporation of our Company; and
- (5) acquisition of entire issued share capital in Sinoref (BVI) by our Company.

### DETAILED PROCEDURES

Prior to the Reorganisation, Sinoref (Yixing) was held by Sinoref International and Sino Super as to 95% and 5% respectively. For the purpose of Listing, the following Reorganisation steps have been implemented:

**(1) Acquisition of 5% equity interest in Sinoref (Yixing) by Sinoref International**

On 2 February 2010, Sino Super and Sinoref International entered into an equity transfer agreement, pursuant to which Sino Super transferred its 5% equity interest in Sinoref (Yixing) to Sinoref International in consideration of Sinoref International allotting and issuing 263,158 shares of US\$0.01 each in its share capital credited as fully paid to Sino Super. Sino Super had directed such shares to be issued to Dr. Zhang, being the sole shareholder of Sino Super, on 5 March 2010 (after the share subdivision as referred to in the paragraph below). Upon completion of the above procedures, Sinoref (Yixing) has become a wholly-owned subsidiary of Sinoref International. As at the Latest Practicable Date, the shareholding of Sinoref International was as follows:

Shareholder	Approximate shareholding %
Mr. Xu	40
Mr. Gao Zhilong	25
Dr. Zhang	10
Mr. Gu Aoxing	4
Mr. Wang Zhizhong	2
Mr. Fu Chengzheng ( <i>Note 1</i> )	3
Mr. Chai Xishu ( <i>Note 2</i> )	16

*Notes:*

1. Mr. Fu Chengzheng is an investment shareholder in Sinoref International. He has been a shareholder of Sinoref International since its incorporation.
2. Mr. Chai Xishu is an investment shareholder in Sinoref International and has been a shareholder of Sinoref International since 1 August 2008. He is a personal friend of Mr. Xu and he was engaged in the business of sales of detergent and other cleaning agents. Mr. Xu introduced our business to him and he invested in Sinoref International due to his personal interest in the business.

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## REORGANISATION

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On 4 March 2010, each of the then issued shares of Sinoref International having a par value of US\$1.00 each was subdivided into 100 subdivided shares having a par value of US\$0.01 each, thereby the number of the then issued shares was increased from 50,000 shares of US\$1.00 each to 5,000,000 shares of US\$0.01 each. On the same date, the authorised share capital of Sinoref International was increased from US\$50,000 divided into 5,000,000 shares of US\$0.01 each to US\$55,000 divided into 5,500,000 shares of US\$0.01 each.

### **(2) Incorporation of Sinoref (BVI) and Sinoref (HK)**

On 12 January 2010, Sinoref (BVI) was incorporated in the BVI for the purpose of acting as the intermediate company of our Group with an authorised share capital of US\$50,000 divided into 50,000 shares of US\$1.00 each. On the same date, Sinoref (BVI) allotted and issued one share to Sinoref International.

On 17 February 2010, Sinoref (HK) was incorporated under the Companies Ordinance in Hong Kong for the purpose of acting as the intermediate company of our Group with an authorised share capital of HK\$10,000 divided into 10,000 shares of HK\$1.00 each. On the same date, Sinoref (HK) allotted and issued one share to Sinoref (BVI).

### **(3) Acquisition of the entire equity interest in Sinoref (Yixing) by Sinoref (HK)**

On 8 March 2010, Sinoref International and Sinoref (HK) entered into an equity transfer agreement, pursuant to which Sinoref International transferred its entire equity interest in Sinoref (Yixing) to Sinoref (HK) in consideration of Sinoref (HK) procuring Sinoref (BVI) allotting and issuing one share of US\$1.00 each in its share capital credited as fully paid to Sinoref International. Upon completion of the equity transfer agreement, Sinoref (Yixing) has become a wholly-owned subsidiary of Sinoref (HK).

### **(4) Incorporation of our Company**

On 4 February 2010, our Company was incorporated under the Companies Law as an exempted company with an authorised share capital of HK\$100,000 divided into 1,000,000 shares of HK\$0.10 each. On 4 February 2010, our Company allotted and issued one nil-paid Share to Codan Trust Company (Cayman) Limited, which was transferred to Sinoref International on the same date. Our Company also allotted and issued another 999,999 nil-paid Shares to Sinoref International on the same date. The said 1,000,000 Shares were transferred to the shareholders of Sinoref International in proportion to their respective shareholdings in Sinoref International, at nil consideration, immediately prior to completion of the share purchase agreement referred to in paragraph (5) below and were subsequently paid up in the manner described therein.

On 11 February 2010, the name of our Company changed from Sinoref Holdings Ltd. to Sinoref Holdings Limited 華耐科技控股有限公司. On 11 May 2010, the name of our Company changed from Sinoref Holdings Limited 華耐科技控股有限公司 to Sinoref Holdings Ltd., and from Sinoref Holdings Ltd. to Sinoref Holdings Limited 華耐控股有限公司, which is our current company name.

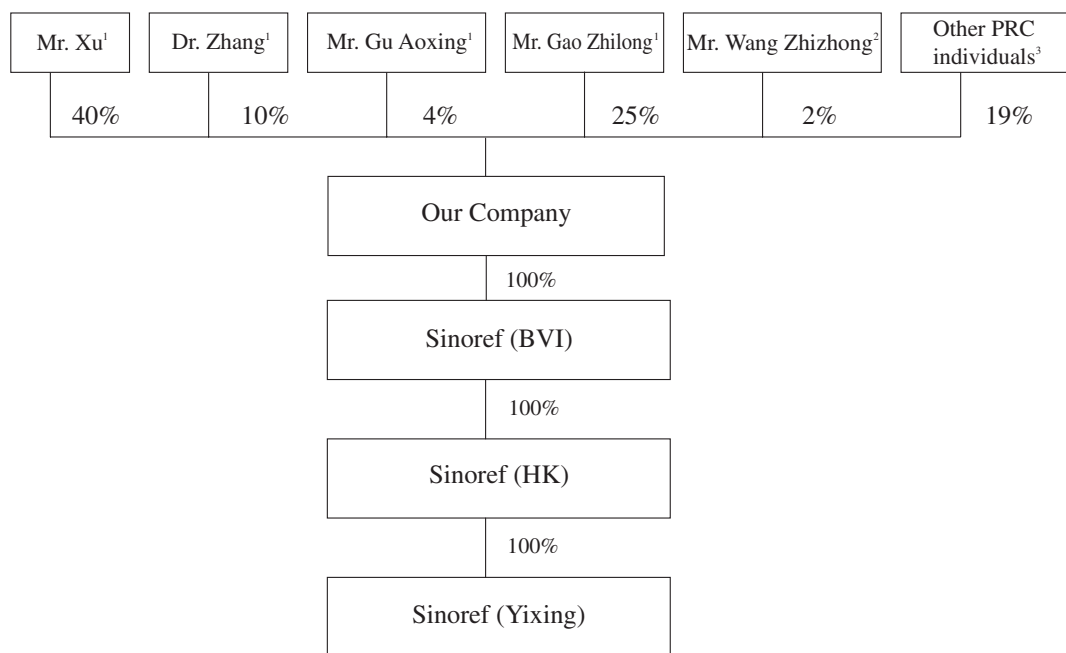
## REORGANISATION

### (5) Acquisition of the entire issued share capital in Sinoref (BVI) by our Company

On 7 June 2010, the authorised share capital of our Company was increased from HK\$100,000 to HK\$300,000,000. Pursuant to a share purchase agreement dated 7 June 2010 and entered into by, among other parties, Sinoref International as vendor and our Company as purchaser for the acquisition of the entire issued share capital of Sinoref (BVI), being two shares of US\$1.00 each, in consideration of and in exchange for which our Company (i) credited as fully paid at par the 1,000,000 nil-paid Shares then held by the shareholders of Sinoref International; and (ii) allotted and issued, at the direction of Sinoref International, 1,000,000 Shares credited as fully paid to the shareholders of Sinoref International in proportion to their respective shareholdings in Sinoref International.

### CORPORATE STRUCTURE

Set out below is the shareholding structure of our Group after the Reorganisation and immediately prior to the Global Offering and the Capitalisation Issue:



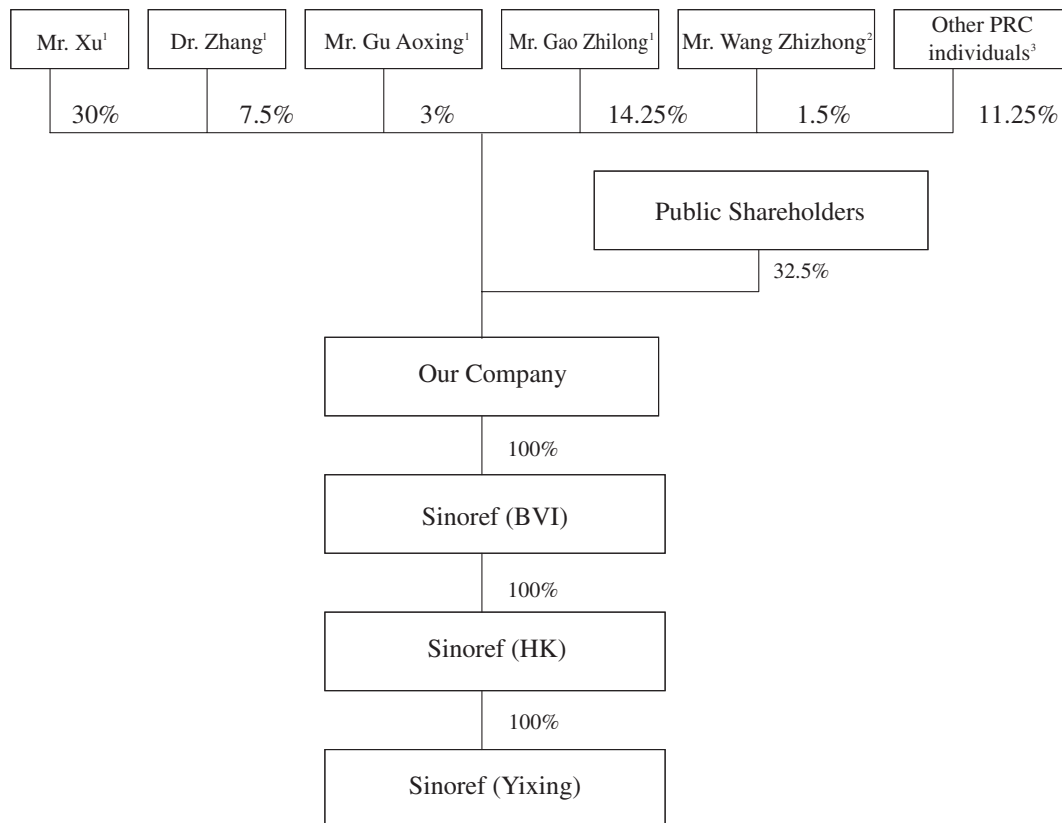
*Notes:*

- <sup>1</sup> Each of Mr. Xu, Dr. Zhang, Mr. Gu Aoxing and Mr. Gao Zhilong is our Director.
- <sup>2</sup> Mr. Wang Zhizhong is one of our senior management staff.
- <sup>3</sup> To the best knowledge of our Directors, these two PRC individuals (i.e. Mr. Fu Chengzheng who held 3% of the total issued share capital of our Company and Mr. Chai Xishu who held 16% of the total issued share capital of our Company) were Independent Third Parties.
- <sup>4</sup> The percentage shareholdings shown in this chart are rounded up to the nearest integral number, where applicable.



## REORGANISATION

Set out below is the shareholding structure of our Group following completion of the Capitalisation Issue and the Global Offering (assuming that the Over-allotment Option is not exercised and no Shares have been issued pursuant to the exercise of any option which may be granted under the Share Option Scheme):



*Notes:*

- <sup>1</sup>. Each of Mr. Xu, Dr. Zhang, Mr. Gu Aoxing and Mr. Gao Zhilong is our Director.
- <sup>2</sup>. Mr. Wang Zhizhong is one of our senior management staff.
- <sup>3</sup>. To the best knowledge of our Directors, these two PRC individuals (i.e. Mr. Fu Chengzheng who held 2.25% of the total issued share capital of our Company and Mr. Chai Xishu who held 9% of the total issued share capital of our Company) were Independent Third Parties.
- <sup>4</sup>. The percentage shareholdings shown in this chart are rounded up to the nearest integral number, where applicable.

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## BUSINESS

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### OVERVIEW

We are engaged in the manufacture of advanced steel flow control products which are used in the continuous casting process to protect, control and regulate the flow of molten steel. Our products include Ladle Shrouds, Stoppers, Tundish Nozzles and Subentry Nozzles. During the Track Record Period, the revenue generated from the sales of our advanced steel flow control products, amounted to approximately RMB40.0 million, RMB67.2 million and RMB156.9 million, respectively.

Our products are specifically designed for use at the stage of continuous casting. Continuous casting is the process whereby molten steel is continuously fed into a water-cooled crystalliser and cast into a semi-finished slabs or billets for subsequent rolling in the rolling mills into various kinds of steel products.

According to the ACRI Report, steel flow control products for the continuous casting process can be broadly grouped into “high-end” and “average” products. Products which do not fall into the “high-end” category are grouped as “average” products. Quantitative parameters used by ACRI in determining whether a steel flow control product is “high-end” are set out below:

<b>Product</b>	<b>Specifications</b>
Ladle shrouds	: Bore size of 80 mm or above with alumina content of 60% or above
Stoppers	: Length of 1,100 mm or above with alumina content of 59% or above
Tundish nozzles	: Ratio of outside diameter in the seat end over the outside diameter in the opposite end should be less than 1, and with a sliding plate with modulus of rupture of not less than 10 MPa with alumina content not less than 80%
Subentry nozzles	: End closest to the tundish bottom should have an outside diameter of not less than 150mm and the zirconia and hafnia content of the slagline should not be less than 80%

According to the ACRI Report, the classification of “high-end” and “average” steel flow control products is widely accepted and recognised in the PRC industry. However, there is currently no national standard or requirement which is applicable to such classification.

“High-end” steel flow control products are mainly used by steel manufacturing companies for slab casters while “average” steel flow control products are mainly used for billet casters. Slab casters require steel flow control products which are larger in size and more complicated in design as higher molten steel flow rate is involved and more modern tube changer systems are adopted. On the other hand, billet casters typically require steel flow control products which are smaller in size, simpler in design, and relatively easier to be manufactured.

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## BUSINESS

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All of our products, namely Ladle Shrouds, Stoppers, Tundish Nozzles and Subentry Nozzles, are classified as “high-end” products according to the specifications of “high-end” products defined by ACRI. They have the characteristics of high erosion resistance and high stability and they usually have a longer life cycle when compared to the “average” products. All of our products are mainly used by our customers for their slab casters.

According to the ACRI Report, we have a market share of approximately 19% in the “high-end” steel flow control products market in the PRC in 2009 based on our actual annual production volume. We are the second largest “high-end” steel flow control products manufacturer in the PRC while Vesuvius Advanced Ceramics (Suzhou) Co. Ltd. is the largest.

As at the Latest Practicable Date, we had an annual production capacity of approximately 8,200 tonnes of advanced steel flow control products and the utilisation rate of our production plant had reached 100%. Our production capabilities are supported by our advanced production equipment and specialised production techniques designed to produce consistently high quality products. We develop our own tooling sets, which are made from specialised resin, for our products to ensure better quality and enhance our production efficiency. We also develop tooling sets for special shapes to meet our customers’ specific demands and new mixtures of raw materials to improve anti-oxidation behaviour.

During the Track Record Period, all of our products were sold in the PRC. As at the Latest Practicable Date, most of our customers were members of major steel manufacturing groups in the PRC, including Baosteel Group, Hebei Steel Group, Wuhan Steel Group and Shandong Steel Group. We commenced our business with Baosteel Group and Wuhan Steel Group in 2007, and with Hebei Steel Group and Shandong Steel Group in 2009. For the three years ended 31 December 2009, sales to Baosteel Group amounted to approximately RMB14.6 million, RMB11.3 million and RMB27.0 million respectively, while sales to Wuhan Steel Group amounted to approximately RMB13.3 million, RMB11.9 million and RMB16.8 million respectively. For the year ended 31 December 2009, sales to Shandong Steel Group amounted to approximately RMB12.0 million while sales to Hebei Steel Group amounted to approximately RMB1.9 million. We have well-established relationships with our customers. As at the year ended 31 December 2009, we had maintained two years of relationship with our top five largest customers on average.

Since 2007, we have enjoyed a rapid growth. Our turnover has grown from approximately RMB40.0 million for the year ended 31 December 2007 to approximately RMB156.9 million for the year ended 31 December 2009, representing a CAGR of approximately 98.1%. Our net profit has grown from approximately RMB13.4 million for the year ended 31 December 2007 to approximately RMB70.1 million for the year ended 31 December 2009, representing a CAGR of approximately 128.7%. The increase in our turnover and net profit during the Track Record Period were primarily due to (i) our increased marketing efforts to solicit new customers, (ii) increase in our sales volume to both recurring and new customers (from approximately 1,027 tonnes in 2007 to approximately 3,972 tonnes in 2009); (iii) change in product mix and the increase in the sales volume of Subentry Nozzles, from approximately 40.8% of total revenue in 2007 to approximately 44.0% of total revenue in 2009, that had gross profit margins of approximately 60.5% in 2007, approximately 61.8% in 2008 and approximately 69.6% in 2009 which were one of the highest among the Group’s products; and (iv) higher operating efficiencies achieved through economies of scale resulting from the increase in sales volume. Our number of customers increased from 7 in 2007 to 20 as at the Latest Practicable Date. The number of recurring customers in 2008 and 2009 was 7 and 11 respectively, while the number of recurring customers as at the Latest Practicable Date was 18.

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China has been the world's leading producer of crude steel since 1996. In 2007, 2008 and 2009, China's annual production of crude steel amounted to approximately 489 Mt, 500 Mt and 568 Mt, respectively, representing about 36.3%, 37.6% and 46.6% of the world's total production of crude steel. According to Steel Statistical Yearbook 2009 published by the World Steel Association on 3 March 2010, among the crude steel products produced in China in 2007 and 2008, approximately 474 Mt and 484 Mt, representing over 96.9% and 96.6%, respectively, were continuously cast slabs and billets.<sup>1,2,3</sup>

With our market position and solid customer base, we are confident in further penetrating the existing domestic steel flow control products market and increasing our market share in the PRC. We believe we are also well-positioned to capture new business opportunities within the expanding PRC market and to expand our business to overseas markets such as Western Europe, Korea and Taiwan. We currently have one production line with an annual production capacity of approximately 8,200 tonnes of advanced steel flow control products and the utilisation rate of our production plant had reached 100%. In view of the orders we have already received in 2010 and the anticipated growth in demand for our products, we plan to construct a new production plant to expand our production capacity. The new production plant will house an additional production line and will increase our production capacity by an additional 8,600 tonnes. This new production plant is expected to be completed by the end of 2011 and will commence production in 2012. The proposed additional annual production capacity is expected to be utilised to meet the future demand of our existing and potential future customers in the PRC, and the potential future customers in the overseas market. As stated in paragraph headed "Business strategies" in the section headed "Business" in this prospectus, we will continue to promote our advanced steel flow control products by broadening our customer base and expanding overseas market. For expanding our PRC market, we will continue to strengthen our marketing efforts and promote our products to potential customers in other potential markets in the PRC not yet covered by our network. Our customer base has grown from 18 as at 31 December 2009 to 20 as at the Latest Practicable Date in the PRC. For expanding our overseas market, we have entered into the Carboref MOU with Carboref to sell our products in Europe and the Sinosteel Agreement with Sinosteel to market and sell our products in Taiwan and Korea. Prior to completion of the aforesaid new production plant, we plan to expand our business by utilising our existing production capacity and targeting product mix with higher profit margins.

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Sources:

- <sup>1</sup> Steel Statistical Yearbook 2008, World Steel Association.
- <sup>2</sup> World Steel in Figures 2009, World Steel Association.
- <sup>3</sup> World Crude Steel Production, World Steel Association.

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## BUSINESS

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### COMPETITIVE STRENGTHS

We believe that our success to date and potential for future long-term growth can be attributed to our following strengths:

#### **Leading manufacturer of highly customisable advanced steel flow control products in the PRC with high turnover and competitive pricing**

We are currently one of the leading manufacturers of the advanced steel flow control products based in the PRC. As the production plants of steel manufacturing companies are different from each other and vary significantly in accordance with their scale of operation and end usage of steel, all of our products are customised to the exact requirements of our customers to suit their specific needs and precise parameters of their respective production equipment. To cater for such level of sophistication and customisation for our customers, we have fitted our production facilities with custom-made equipment, with the key equipment imported from Germany. We have also employed specialised production techniques based on our proprietary know-how to ensure the timely delivery of high quality steel flow control products on a consistent basis.

In order to maintain and enhance our level of technological capability and efficiency, we are committed to invest in advanced production equipment and machineries and improve our technological know-how. During the Track Record Period, we had invested a total of approximately RMB6.6 million on our machineries and the upgrading of our production techniques. The revenue generated from the sale of our advanced steel flow control products amounted to approximately RMB156.9 million in 2009. We have a market share of approximately 19% in the “high-end” steel flow control products in the PRC in 2009 based on our actual annual production volume.

In addition, a key feature of steel flow control products in general is that they are “consumable” in nature. For example, a typical ladle shroud usually can only be used for 3 to 10 hours depending on the practice of the relevant steel plants and the design of the relevant steel ladle and tundish; while a typical stopper, a typical tundish nozzle and a typical subentry nozzle can be used for 2 to 15 hours. To the best of our knowledge, the pricing of our products is also generally more competitive than that of our competitors who are selling similar types of products of comparable quality due to our ability to control costs effectively and employ the latest production techniques to improve our efficiency. As a result, we believe that we are able to secure a high and consistent level of demand for our products from our existing and new customers who demand high quality products with competitive pricing as our reputation as an established and reliable supplier of high quality advanced steel flow control products grows.

In view of the above factors, we are confident that our Group is well positioned to supply to those customers who require high quality advanced steel flow control products. Our advanced production capabilities, extensive experience and leading market position in the manufacturing of advanced steel flow control products would provide us with a strong foundation to further develop our products and expand our customer base.

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### **Commitment to produce high quality products**

We are committed to producing high quality and customised products for our customers and have placed strong emphasis on product quality in our production process by implementing comprehensive quality control procedures at each stage of our main production process. In September 2009, we have been accredited with ISO 9001 quality management system certification by the Beijing BTIHEA Certification Co., Ltd. (北京博天亞認證有限公司) in respect of our manufacture and service of alumina carbon isostatic products (being the formal name of our products) (in permission scope), which is valid until September 2012. Beijing BTIHEA Certification Co., Ltd. (北京博天亞認證有限公司) was established by China Household Electric Appliance Research Institute with the approval of the Certification and Accreditation Administration of the PRC and China National Accreditation Service for Conformity Assessment. It is a third party certification organisation which possesses independent legal entity qualification. We believe that our stringent quality control standards can enhance our market reputation and strengthen our customers' confidence in our products. Our quality control department will conduct regular internal audits to ensure compliance with the above standard.

We develop our own moulds, which is made of a kind of specialised resin, for our products. Usually, moulds are made of rubber or plastic materials, which are less costly than resin. However, we use resin to develop our moulds to ensure better quality and enhance our production efficiency in addition to ensuring more detailed specifications of our products as mentioned above. Resin, which is more elastic than rubber and plastic materials, could be used to develop various kinds of moulds, in particular moulds suitable for products which require detailed specifications. By using moulds with higher elasticity, fewer fractures would occur resulting in less processing procedures for our products. This enhances the efficiency of our production process and the quality of our products. Besides, resin is more resistant to wear-and-tear and thus more durable than mould made of other materials. Hence, our moulds could be used for a longer period of time and which in turn would be cost-saving.

### **High profit margin**

For the three years ended 31 December 2009, our Group's net profit margins were approximately 33.5%, 37.2%, and 44.7%, respectively. This is calculated after taking into account the depreciation arising from our capital expenditures of property, plant and equipment, which amounted to RMB4.2 million, RMB4.5 million and RMB4.6 million for the three years ended 31 December 2009, respectively, which are expected to be relatively higher at the initial stages of our Group's development. With a low cost structure, our Group has a significant degree of flexibility in determining its market strategy in the event of increased competition or unforeseeable market changes in the future. Further, our Group specialises in producing only one type of refractory products, i.e. "high-end" steel flow control products. Due to the unique importance of "high-end" steel flow control products in the steel casting process and the higher technology requirements of their production, the gross profit margin for producing "high-end" steel flow control products is relatively higher.

### **Commitment to enhance research and development capability**

Apart from maintaining the quality of our products, we have also demonstrated our ability to improve our existing products and introduce new products to satisfy customers' needs. We have set up a research and development team to design new products and improve our existing products and develop production technologies that will enable us to improve our production efficiency and enhance our product quality. We also cooperate with academic institutions for research and development of our products.

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In October 2007, we entered into a framework cooperation agreement with IMUST for the development of our products. Pursuant to the development agreement entered into between the School of Metallurgy of IMUST and Sinoref (Yixing) in November 2007, IMUST agreed to cooperate with Sinoref (Yixing) in the development of CSP Subentry Nozzles (CSP浸入式水口) (the “CSP Project”). In accordance with such agreement, Sinoref (Yixing) would provide relevant information to IMUST for preparation of the design of the CSP Subentry Nozzles at a fee of RMB200,000. Sinoref (Yixing) would enjoy the exclusive right to the intellectual property rights of the new product.

In January 2010, we obtained the patent registration (in respect of utility) for the new product, Subentry Nozzle for thin slab casting process (薄板坯浸入式水口) developed under the CSP Project. Improvements have been successfully made to our Subentry Nozzles and the new product further stabilises the molten steel flow and enhances the quality of steel produced by our customers. Such new product is well received by our customers and we successfully marketed them to customers in Jiuquan, Baotou, Lianyuan, Wuhan and Maanshan in the PRC.

Towards the end of 2009, we applied for registration for two other patents (in respect of both invention and utility) on a new design of thin slab casting Subentry Nozzle. This new design, which has been developed under another project between IMUST and us, could enhance the consistency of temperature of molten steel in the mould, improve the performance of our products and better regulate the molten steel flow for the production of slabs with better quality.

In March 2010, we applied for registration for a new product 複合式棒頭結構塞棒 (Compound-head structured Stopper). This new design enabled our products to have stronger resistance to scrubbing and molten steel erosion during the continuous casting process. We also applied for registration of a new product 一種內裝浸入式水口 (A built-in Subentry Nozzle) (in respect of utility). This new design can prevent oxidation of the neck of the Subentry Nozzle and provide stronger erosion resistance.

In May 2010, we obtained the patent registration (in respect of utility) for our new product 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow).

Pursuant to another development agreement entered into between IMUST and Sinoref (Yixing) in December 2008, IMUST agreed to cooperate with Sinoref (Yixing) in a project to improve the Meishan #2 Casting Machine Subentry Nozzles (梅山#2鑄機浸入式水口優化項目). In accordance with such agreement, Sinoref (Yixing) would provide relevant information to IMUST for preparation of the design of a new product at a fee of RMB150,000. Sinoref (Yixing) would enjoy the exclusive right to the intellectual property rights of such new product.

We believe that the thin strip casting technology, currently the latest continuous casting process, may shape the future development of the continuous casting industry. Steel manufacturing companies in China would increasingly employ this technology in their manufacturing processes. To strengthen our research and development capability in this area, we entered into a cooperation agreement with Shanghai University in February 2010 for the joint research and development of steel flow distributors and side dams, which are two of the major new products for this casting process. Our steel flow control products, Ladle Shrouds and Stoppers, are also components required for thin strip casting process. To the best of our knowledge, Shanghai University has a team of scientists and engineers who have been working in this field for a substantive period of time and they have developed and obtained at least five relevant patents. Pursuant to the agreement with Shanghai University, Shanghai University is responsible for product design and laboratory tests, while we are responsible for pilot scale manufacturing and field tests. Shanghai University and us will each bear their own costs incurred in relation to this cooperation agreement. According to such agreement, intellectual property rights derived from the project will be jointly owned by both parties. We have also agreed to pay 10% of the sales revenue of the relevant products developed under the project to Shanghai University. The term of engagement of Shanghai University and our Company will end in October 2010 and April 2011 respectively. We believe that we are the forerunner in the development and production of this category of products and the successful development and sales of these products will add to our competitive edge.

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### **Strong relationships with key customers supported by personalised on-site services and timely technical support**

Our management focuses on maintaining good relationships with our customers. Our customers are members of major steel manufacturing groups in the PRC and they include Baosteel Group, Hebei Steel Group, Wuhan Steel Group and Shandong Steel Group, which are prominent players in the steel industry in China and worldwide. We have maintained well-established relationships with our customers, some of which have been doing business with us since we commenced our business operations in 2007.

One of our business strategies is to assign our customer services manager to station at the production plant of each of our customers to provide personalised on-site after-sale services and technical assistance to them. As at 31 December 2009, our sales team consisted of 17 customer services managers, and they are broadly divided into three groups based on different regions in China, namely, the Northern region, the Eastern region and the South Western region; and each region is headed by a regional manager. Through our customer services managers who possess specialised technical knowledge, we can provide immediate and direct responses to our customers on-site and address most of their concerns and technical enquiries. Where there are enquiries that they could not address on-site, our customer services managers can easily and quickly access our chief technical officer or other members of our research and development team to provide the relevant solutions to our customers in a timely manner. Further, by assigning our staff to station at our customers' production plants, we can be more familiar with our customers' production facilities and equipment as well as their needs so that more practical solutions or suggestions on improvements to their production process could be made.

We believe that with our quality products and pragmatic and responsive customer services, we have successfully built up and maintained strong relationships with our customers. Our established customer base is a clear demonstration of our capabilities and enhances our ability to attract new customers.

With a solid customer base and close relationships with our customers, we are also able to gain further insights into our customers' requirements as well as the development trend of the steel industry, which in turn can help us develop our products and design our expansion plans more effectively.

### **Experienced and dedicated management team**

The founders of our Group, Mr. Xu and Dr. Zhang, have been engaging in the advanced steel flow control products business for more than 25 years. Their combined experience and knowledge of the industry have been fundamental to our Group in building a solid foundation for the subsequent development of our advanced steel flow control products business. Mr. Xu, our chairman, chief executive officer and executive Director, was trained in 洛陽耐火材料研究院 (Luoyang Institute of Refractories Research\*), the largest research institution under the then Ministry of Metallurgical Industry. He had also been a plant technical manager for 10 years before he started his own business in 1995. Mr. Xu has extensive experience in the areas of production, technical management, sales management as well as financial management. Dr. Zhang, our chief technical officer and executive Director, has been working on steel flow control products since 1982 after his graduation from 武漢鋼鐵學院 (Wuhan Institute



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of Steel and Iron Technology), the former Wuhan University of Science and Technology. Through his research experiences in 洛陽耐火材料研究院 (Luoyang Institute of Refractories Research\*), and his working experiences in Vesuvius International Inc. and a member of Minerals Technologies Inc., both being international recognised companies in the industry of steel flow control products and monolithic products for steel industry respectively, Dr. Zhang has gained extensive technical knowledge and management experience in the industry. The other members of our management team also possess extensive operating experience and industry knowledge of steel flow control products business. Most of our senior management team members have joined us since the establishment of our Company. We believe that our management team's in-depth knowledge of the steel flow control products industry can enable us to respond efficiently to various challenges from the changing market conditions and consolidate our Group's position in the industry.

### **BUSINESS STRATEGIES**

With our market position and solid customer base, we believe we are well-positioned to further expand into the PRC market and to capture new business opportunities. We aim to continue to build on our leading position in the PRC and to expand our business to overseas markets such as Western Europe, Korea and Taiwan. Other than increasing the sales of our existing steel flow control products, it is also one of our growth strategies to expand the range of our products offered to our customers and they include steel flow distributors and side dams for use in the thin strip casting process and monolithic materials, which are not steel flow control products. Monolithic materials can have a variety of applications in different steel casting processes, including in steelmaking furnaces, ladles and tundishes.

To achieve this, we plan to implement the following business strategies:

#### **Expand production capacity to increase market penetration**

We currently have one production line with an annual production capacity of approximately 8,200 tonnes of advanced steel flow control products and the utilisation rate of our production plant had reached 100%. In view of the orders we have already received in 2010 and the anticipated growth in demand for our products, we plan to expand our production capacity by constructing a new production plant which is expected to start construction during 2011. The new production plant will house an additional production line and is expected to be completed by the end of 2011. This new plant will provide an additional annual production capacity of 8,600 tonnes of advanced steel flow control products. With the expected increase of our production capacity, we target to further extend our sales coverage in the PRC market as well as to the overseas market.

#### **Broaden customer base and expand to overseas market**

We will continue to promote our advanced steel flow control products and broaden our customer base. We believe that reputation and image is essential to our business and a strong and reputable customer base is also important as it demonstrates our capabilities and distinguishes us from other suppliers in the market. We will continue to build up our reputation and image for hi-tech, quality and safe products and will maintain and continue to develop our customer base. We will continue to strengthen our marketing efforts in the PRC and promote our products to potential customers in

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other potential markets in the PRC not yet covered by our network. We currently plan to expand our sales team by hiring 10 more sales managers in 2010 and 2011 to cover newly developed customers and two more technical managers in 2010 to assist the customer services managers. We also target to establish two new representative offices in the south western China region and northern China region respectively. On-the-job training programs in technical institutions for our sales team will be enhanced. Further, we also plan to advertise in industry-wide newsletters, magazines and participate in industry exhibitions and conferences in China and overseas.

Other than the PRC market, we are also actively looking at opportunities to expand our business to other countries. As part of our expansion strategy, we have entered into the Carboref MOU on 13 January 2010 to appoint Carboref as our sales agent for all types of our products in Europe. Pursuant to the Carboref MOU, Carboref will promote and sell our products to major steel manufacturing companies in Europe, starting with Germany and the United Kingdom, and we will manufacture the advanced steel flow control products according to the specifications of Carboref and deliver such products in accordance with the schedule required by each individual purchase order. The sales agent status of Carboref is not exclusive, but we have agreed to appoint Carboref as an exclusive sales agent in Germany and the United Kingdom for a period of one year commencing from the date of the Carboref MOU. We have agreed to give better trade terms to Carboref. There are no specific clauses in relation to profit sharing arrangement and termination in the Carboref MOU. The Carboref MOU is not legally binding on both parties. An order has been placed by Carboref for our products for trial purposes in January 2010.

In addition, we have also entered into the Sinosteel Agreement with Sinosteel on 13 February 2010 to market and sell all types of our products in Taiwan and Korea. Pursuant to the Sinosteel Agreement, we will use best endeavours not to appoint other sales agent for sales in Taiwan and Korea for a period of one year commencing from the date of the Sinosteel Agreement. However, if we can locate a sales agent which is proved to be more capable than Sinosteel, we are entitled to appoint that sales agent provided that we have notified Sinosteel two months in advance and the business obtained by Sinosteel before the appointment of the new sales agent belongs to Sinosteel. We have agreed to give better trade terms to Sinosteel, the details of which shall be set out in individual purchase orders. If Sinosteel received price quotations or orders from regions other than Taiwan and Korea, we have agreed to give Sinosteel better trade terms on such orders provided that there shall be no conflicts with other sales agent of us. There are no specific clauses in relation to profit sharing arrangement and termination in the Sinosteel Agreement. The Sinosteel Agreement is not legally binding on the parties.

As at the Latest Practicable Date, no commercial order had been placed under the Carboref MOU or the Sinosteel Agreement. The trading terms under these agreements are subject to discussion and negotiation between our Group and the respective counterparties when orders are placed. Going forward, it is our intention to continue engaging overseas major traders or agents to promote and market our products to overseas markets. We will also pro-actively looking for partnership or suppliership opportunities with overseas steel manufacturing companies to directly penetrate the overseas markets. At the same time, we will strengthen our relationship with Carboref and Sinosteel, and our cooperation with Casco (USA) Inc. for trials on their thin strip casters. We also plan to establish representative offices in Taiwan, Korea and Western Europe in 2010 and 2011 to expand our business to the overseas markets.

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### **Develop new products via acquisition or construction of new production facilities to increase our product range**

We intend to increase the product range by developing monolithic materials via acquisition of production plant or side dams via construction of new production plant.

We intend to acquire a plant for the production of monolithic materials. Monolithic materials are refractory products but not steel flow control products. They are essential materials used in steelmaking furnaces, ladles and tundish applications in conventional continuous casting, thin slab casting and thin strip casting. Our Group had been focusing on the production of steel flow control products in the Track Record Period and we did not engage in the production of monolithic materials. Our Directors believe that as monolithic materials can be used in a broad spectrum of applications; the production of these materials will increase our Group's range of product offerings. Further, as monolithic materials can also be used by our Group's existing customers, our Group can further strengthen our businesses with our existing customers by providing a wider range of products to them.

We also intend to acquire land and construct a new plant for the production of side dams for the use of thin strip casting process. Thin strip casting process is currently the latest continuous casting process with lower investment, lower operation cost, lower energy consumption and lower carbon dioxide emission as compared to conventional continuous casting and thin slab casting. The steel cast through this process, namely ultra thin cast steel, has better mechanical properties than traditional hot coils and is very close to the properties of cold rolled steel. Such casting process requires two tundishes resulting in the utilisation of more advanced steel flow control products, which is advantageous to our Group's sales. Our Directors believe that there is a substantial growth potential for the thin strip casting process which will translate into an increasing demand for the related advanced steel flow control products.

We have entered into a cooperation agreement with Casco (USA) Inc., the non-exclusive agent of marketing and selling CASTRIP Technology licences in China and related matters for Castrip LLC in the PRC in relation to the supply of products for CASTRIP Technology. CASTRIP Technology is a thin strip casting process. Pursuant to such cooperation agreement, Casco (USA) Inc. agreed to form a strategic partnership with us by procuring exclusively from us the monolithic materials, steel flow distributors and side dams.

### **Enhance our expertise and technical know-how on the development of new products**

We intend to invest additional resources to further strengthen our research and development capabilities and to improve our expertise and technical know-how in relation to product knowledge and production techniques of advanced steel flow control products. The primary focus of our research and development will be placed on enhancing the quality of our products whilst improving the production techniques and efficiency and reducing costs of our production process.

We will continue to cooperate with universities and other academic and research institutions to keep abreast of the latest technical know-how and expertise. In respect of the conventional casting process, we will focus on improving the thermal shock resistance and anti erosion properties of our products to further improve the life-span and purity of steel. In respect of advanced continuous casting process, we will further work with our customers to develop optimised solutions to their CSP (Compact Strip Casting Process) and BSP (Benxi Strip Casting Process) processes in terms of both geometric design and material development. In respect of thin strip casting, we have entered into a cooperation agreement with Casco (USA) Inc., the non-exclusive agent of marketing and selling CASTRIP Technology licences in China and related matters for Castrip LLC in China. Pursuant to such cooperation agreement, Casco (USA) Inc. agreed to form a strategic partnership with us by procuring exclusively from us the monolithic materials, steel flow distributors and side dams.

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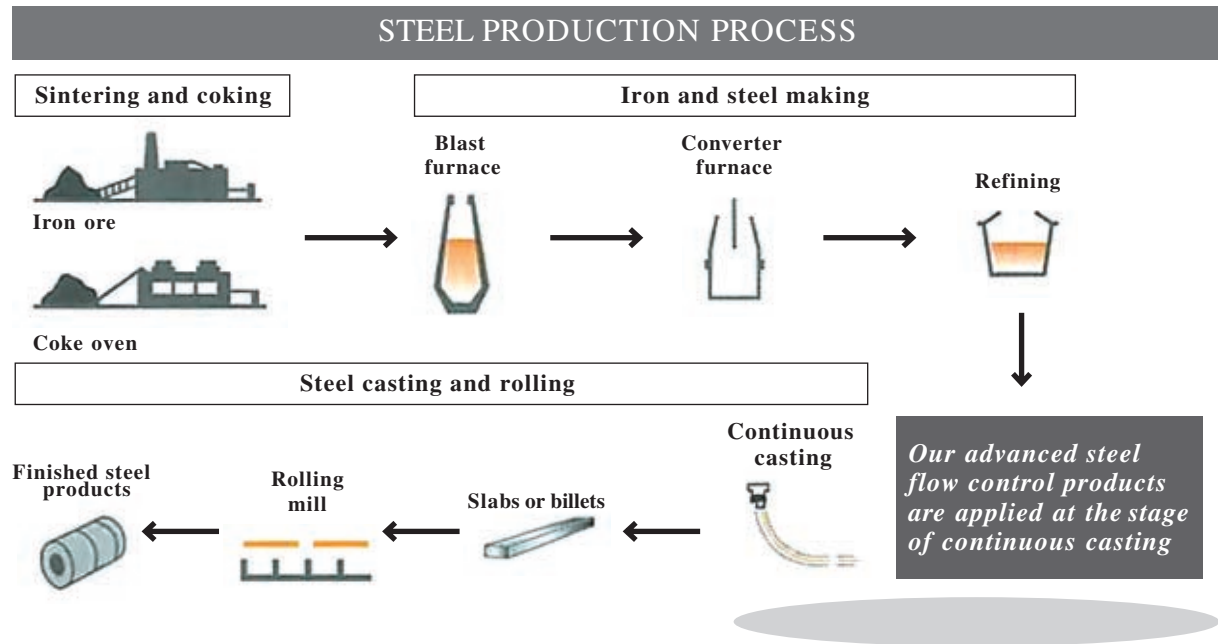
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In February 2010, we have also entered into a cooperation agreement with the Shanghai University for the joint research and development of steel flow distributors and side dams, being two of the key new products for the thin strip casting process, which is currently the latest continuous casting technology. We plan to produce steel flow distributors at our existing production plant and acquire land to construct a new plant for the production of side dams utilising the proceeds from the Global Offering if suitable opportunities arise (as detailed in the section headed “Future plans and use of proceeds from the Global Offering”). To the best of our knowledge, Shanghai University has a team of scientists and engineers who have been working in this field for a substantive period of time and the team has developed and obtained at least five relevant patents. In the agreement with Shanghai University, we will work with their team in product development and to manufacture these products to be used in the thin strip casters of the steel manufacturing companies.

### PRODUCTS

Our products are specifically designed for use during the stage of continuous casting of steel production for steel oxidation protection and control of steel flow and are one of the most crucial components to be used in the continuous casting process.

As illustrated in the diagram below, the major processing stages of steel production include sintering and coking, iron and steel making, and steel casting and rolling. Continuous casting is the process whereby molten steel is continuously fed into a water-cooled crystalliser and cast into a semi-finished slabs or billets for subsequent rolling in the rolling mills into various kinds of steel products.



A prominent feature of our products is that they are consumables and must be regularly replaced. A typical ladle shroud can be used for 3 to 10 hours depending on the practice and design of the customer's production facility; while a typical stopper, a typical tundish nozzle and a typical subentry nozzle can be used for 2 to 15 hours. Although the life span of advanced steel flow control products are short, they form a critical part in the steel production process. During casting process, molten steel has to go through these products, which help to protect, control and regulate steel flow.

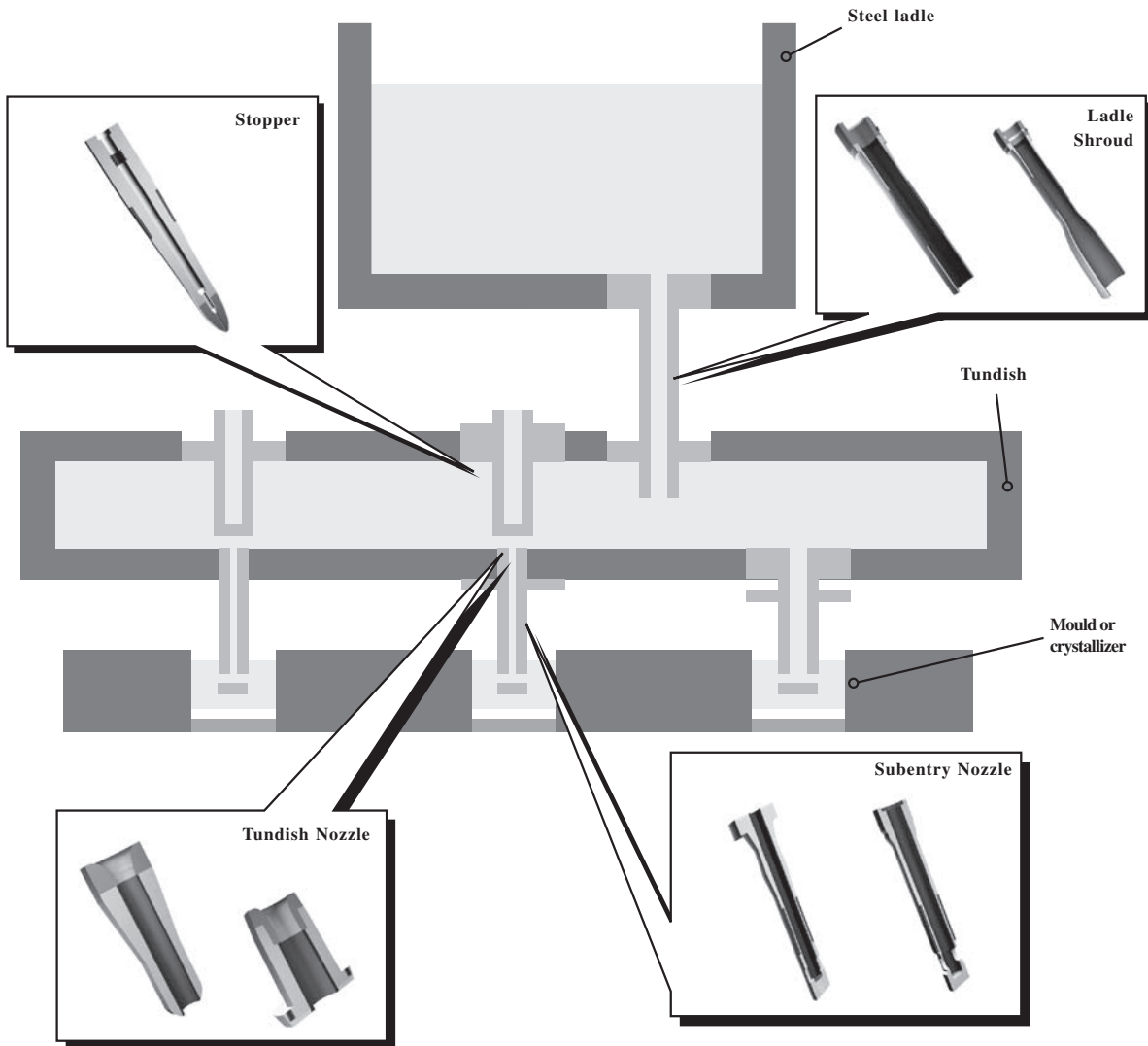
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Our products have different mixtures of materials and specifications, such as porosity and density. We normally design each of the Ladle Shroud, Stopper, Tundish Nozzle and Subentry Nozzle for a majority of our customers so that they can combine to use all of our products in their continuous casting process.

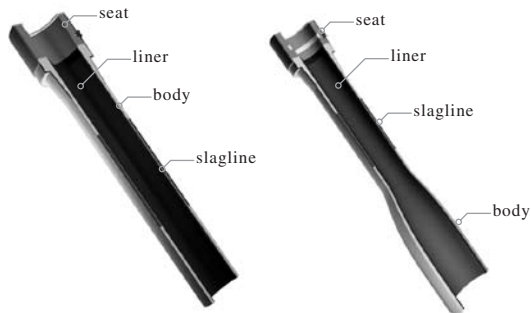
The following diagram illustrates the part of the continuous casting process where our advanced steel flow control products are applied:



## Category of our products

Our products are broadly categorised as follows:

### 1. Ladle Shrouds



A Ladle Shroud mainly comprises four parts, namely the seat, the liner, the body and the slagline. The main function of a Ladle Shroud is to protect the steel stream from splashing and oxidation as it flows from the steel ladle to the tundish. We manufacture different types of Ladle Shroud with customised argon sealing and/or bell design for our customers. To enhance durability of our Ladle Shrouds, we apply specialised materials at the seat which has high exposure to oxygen burning. We also utilise a special mixture of materials for the liner to prevent gouging. A mixture of zirconia or magnesia is used for the slagline to protect our Ladle Shrouds from chemical corrosion caused by tundish powder. As at the Latest Practicable Date, our Group had developed more than 10 patterns of Ladle Shrouds to suit different designs of steel ladle and tundish of our customers.

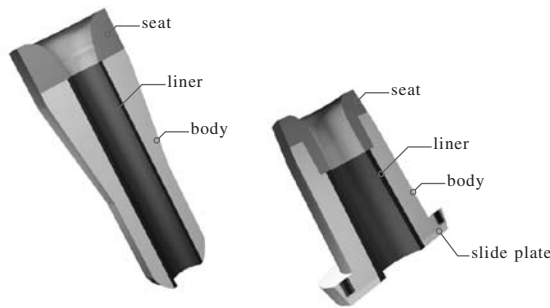
### 2. Stoppers



A Stopper, mainly comprises three parts, namely the body, the slagline and the nose, is one of the important steel flow regulation components. As a Stopper regulates molten steel flowing into the mould, it is exposed to vigorous thermal shock. The nose of a Stopper has to be specially designed to avoid molten steel erosion. As a Stopper is immersed in the tundish,

its slagline has to be strong enough to withstand possible chemical corrosion caused by tundish powder. Further, in order to prevent oxygen ingress, argon has to be introduced to a Stopper. Our Group manufactures different types of Stoppers with customised specifications for our customers to suit the different designs of their tundish. During our manufacturing process, different mixtures of alumina or magnesia are applied to the nose of our Stoppers for our customers to cast various types of steel. As at the Latest Practicable Date, our Group had developed more than 30 patterns of Stoppers.

### 3. Tundish Nozzles



A Tundish Nozzle mainly comprises four parts, namely the seat, the liner, the body and/or the slide plate. Tundish Nozzles are placed at the bottom of the tundish, being a linkage between a Stopper and a Subentry Nozzle and some are used for slab casters which have tube changers. Similar to the nose of a Stopper, the seat of a Tundish Nozzle has to be specially designed to prevent erosion caused by molten steel. Besides, argon has to be introduced to the body of the Tundish Nozzle to avoid aluminum in molten steel from clogging. Our Group manufactures different types of Tundish Nozzle with customised specifications for our customers. As at the Latest Practicable Date, our Group had developed more than 20 patterns of Tundish Nozzle.

### 4. Subentry Nozzles



Among our advanced steel flow control products, Subentry Nozzle is one of the most complicated and important parts within the continuous casting process and it is employed between the tundish and the mould. Subentry Nozzle mainly comprises four parts, namely the seat, the liner, the body and the slagline. Generally, a Subentry Nozzle is installed to prevent oxidation in the continuous casting process.

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The commercialisation of the thin slab casting technology in the steel casting process has led to an increase in the demand for subentry nozzles with better specifications and designs of Subentry Nozzles. Our Group manufactures a wide variety of Subentry Nozzles with customised specifications for our customers. As at the Latest Practicable Date, our Group had developed more than 50 patterns of Subentry Nozzles.

### Comparison among our products

The following table sets out some general information about our advanced steel flow control products as at 31 December 2009:

	Ladle Shroud	Stopper	Tundish Nozzle	Subentry Nozzle
Number of patterns	10	35	25	55
Average life-span (hours)	3 to 10	2 to 15	2 to 15	2 to 15

The following table shows our turnover and average selling price by product type during the Track Record Period:

	Year ended 31 December								
	2007			2008			2009		
	<i>RMB</i> (million)	%	Average selling price <i>RMB</i>	<i>RMB</i> (million)	%	Average selling price <i>RMB</i>	<i>RMB</i> (million)	%	Average selling price <i>RMB</i>
Subentry Nozzle	16.3	40.8	1,511	28.3	42.1	1,610	69.0	44.0	1,664
Stopper	11.6	29.0	1,098	19.1	28.4	1,098	45.7	29.1	1,192
Tundish Nozzle	6.3	15.8	1,128	14.1	21.0	1,328	33.0	21.0	1,361
Ladle Shroud	5.8	14.4	1,151	5.7	8.5	1,187	9.2	5.9	1,174
<b>Total</b>	<b>40.0</b>	<b>100.0</b>		<b>67.2</b>	<b>100.0</b>		<b>156.9</b>	<b>100.0</b>	

During the Track Record Period, the proportion in the sales of our Subentry Nozzles, Stoppers, Tundish Nozzles and Ladle Shrouds changed from representing approximately 40.8%, 29.0%, 15.8% and 14.4% of our total sales for the year ended 31 December 2007 to approximately 44.0%, 29.1%, 21.0% and 5.9% of the total sales for the year ended 31 December 2009. Our Directors decided to increase the proportion of Subentry Nozzles in our product mix because this product has a higher gross profit margin and a higher average selling price.



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### PRODUCTION

We believe that our ability to produce high quality products is crucial to maintaining our competitiveness. We also believe that by placing emphasis on our research and development and by using advanced production equipment and machineries during our production process, we can ensure consistency and quality of our products. We have implemented stringent quality control procedures to ensure high quality of our advanced steel flow control products.

#### Production facilities and capacities

We manufacture our advanced steel flow control products in our wholly-owned production plant situated on a parcel of land with a total site area of approximately 37,704.3 sq.m., located at Zhuqiao Industrial Zone, Yixing, Jiangsu Province, the PRC.

Operating at full capacity, our production line is able to operate on a continuous basis, with three work shifts per day, subject to regular inspection and maintenance work that last for about two days in aggregate each month and an annual maintenance lasting for approximately 24 days. As at 31 December 2007, 2008 and 2009, we had 62, 67 and 102 production and supporting staff to support our manufacturing operation. Details of our production line are set out as follows:

	For the year ended 31 December		
	2007	2008	2009
Annual production capacity ( <i>tonnes</i> )	6,400	6,700	8,200
Actual annual production volume ( <i>tonnes</i> )	1,081	1,688	4,254
Average capacity utilisation rate (%)	16.9	25.2	51.9

*Notes:*

1. The designed production capacity for our production line is calculated on the basis of 330 days per year and the figures are estimates based on equipment manufacturers' specifications, historical figures and other data we believe to be reliable. However, actual production capacity may differ from estimated capacity due to variation in product mix and other factors.
2. Our average capacity utilisation rate for each of the three years ended 31 December 2009 is calculated based on the actual production volume of our products for each of the three years ended 31 December 2009 divided by the production capacity of our production line as at 31 December 2007, 2008 and 2009 respectively.

For the year ended 31 December 2009, our annual average utilisation rate was approximately 51.9%. The number of customers increased from 11 as of 31 December 2008 to 18 as of 31 December 2009 and 20 as at the Latest Practicable Date. The sales to our existing customers (those 11 customers as of 31 December 2008) increased from approximately RMB67.2 million in 2008 to approximately RMB117.9 million in 2009. In order to meet the increasing customers' demand from our new customers and existing customers, the actual annual production volume steadily increased throughout 2009 and our average utilisation rate increased to above 90% as of 31 December 2009. With the new sales

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orders from the 2 new customers in 2010 and the increasing demand from our existing customers, as at the Latest Practicable Date, the utilisation rate of our production plant had reached 100%. In anticipation of the growing demand for our products, we plan to expand our production capacity by constructing a new production plant which is expected to start construction during 2011. The new production plant will house an additional production line and is expected to add to us an additional annual production capacity of 8,600 tonnes of advanced steel flow control products. As at the Latest Practicable Date, our Group had not entered into any contract in relation to the construction of such new production plant.

Our Group's annual actual production volume grew from approximately 1,081 tonnes in 2007 to 1,688 tonnes in 2008, and grew further to approximately 4,254 tonnes in 2009 and the utilisation rate of our production plant had reached 100% as at the Latest Practicable Date. Our Group was able to meet at least 95% of the agreed sales amount in all the framework contracts for the three years ended 31 December 2009. Moreover, as at the Latest Practicable Date, our Group had already received sales order through the framework contracts of approximately RMB340 million for 2010, the sales volume of which amounted to approximately 8,200 tonnes.

Some of the major equipment used in our production is as follows:

<b>Production area</b>	<b>Equipment</b>	<b>Principal specifications</b>	<b>Place of manufacture</b>
Mixer area	Mixing system	10,000 tonnes/year	China
Press area	Iso pressing system	8,100 tonnes/year	Germany
After press area	Carbonisation kiln	8,300 tonnes/year	China
After press area	Precision lathe	8,200 tonnes/year	China

We have a comprehensive maintenance system for our production plant and equipment, including scheduled downtimes for maintenance and repairs, and regular inspection of our production facilities and equipment in order to ensure our production line runs smoothly and operates at optimal levels. Our production line is subject to on-going maintenance checks. We had not experienced any material or prolonged interruptions to our facilities due to equipment or machinery failure during the Track Record Period.

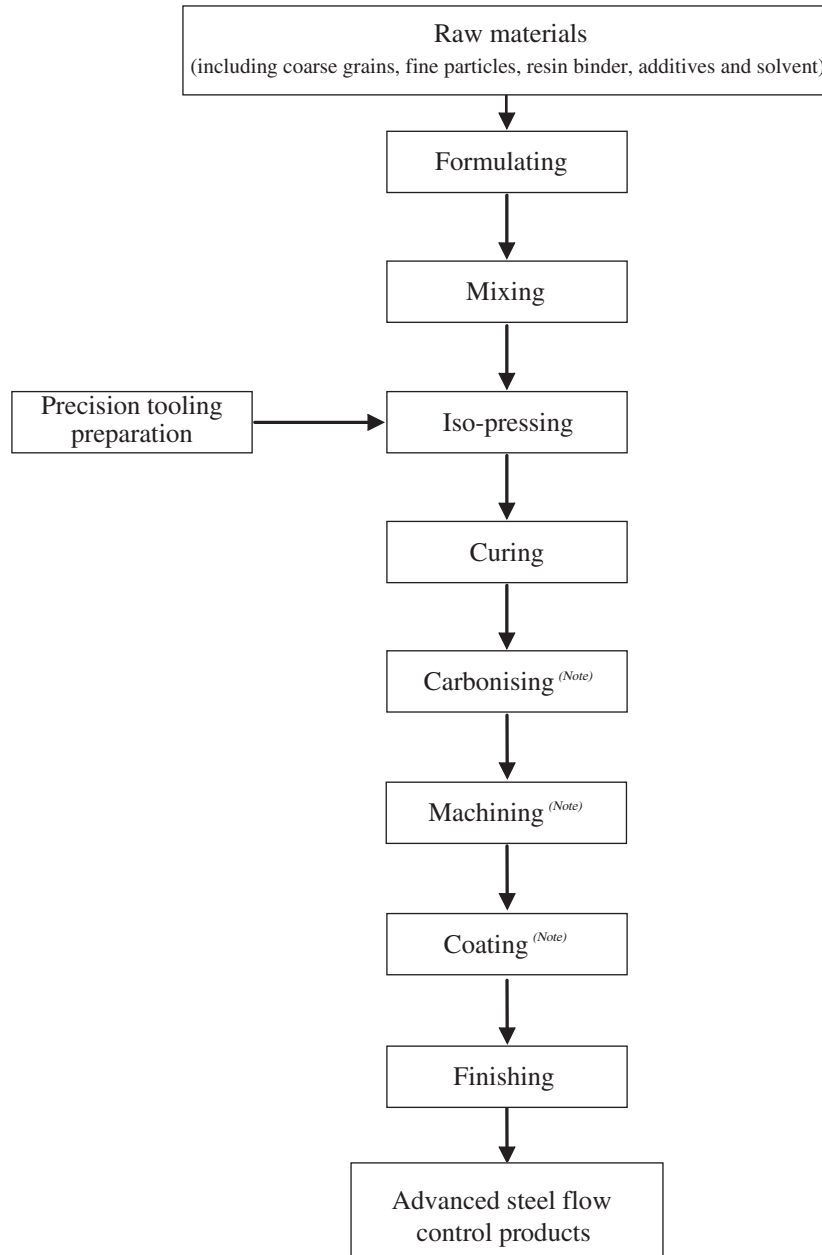
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### Production process

Our production process complies with international quality control standards. The following flow chart illustrates the typical production process of our advanced steel flow control products:



*Note: For Stoppers and Ladle Shrouds, the coating process will take place prior to the carbonising process as these products usually do not need to go through the machining process.*

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### *Materials sorting and formulating*

As one of the initial steps in preparation for our production process, different kinds of materials are gathered for our production staff to prepare various mixtures according to different formulations. Chemical components, quality, quantity and appearance of each type of materials will be examined to ensure certifiable standards.

Raw materials could, to a very large extent, determine the physical and chemical behaviour of our final products. We perform extensive inspection of our raw materials. We use our testing equipment to check the particle size distribution, moisture content and perform chemical analysis of our raw materials before they are sent to our warehouse. For some raw materials, further checking of the PH value, free flowing density and tapped densities will be performed.

Each mix used in the production of our products has a different mixture of chemicals according to its application environment. Extensive work has been done to optimise the specifications of a mix to meet the requirements of relevant physical and chemical properties required by our customers.

### *Mixing*

Appropriate mixtures of materials formulated by our production staff are placed into the mixer for mixing. Mixing is a process whereby raw materials, including special additives and resin binder particles, are evenly dispersed around bigger particles to form a homogenous microstructure.

During the mixing process, solvent will be added and the mixture mass is further pelletised to form a final mix. Our automated mixing system will control the mixing process, which includes feeding pre-weighed raw materials, controlling the temperature and humidity of the environment, and adding solvent and the final mix to ensure all the batches of materials are mixed according to the same set of parameters. As a safety precaution, we have installed an alarm system in the mixing system so that a mix will be discharged automatically if the temperature of solvent reaches the flash point.

After the mixes are prepared, a period of not less than ten days of aging is necessary to ensure the homogeneous distribution of solvent via capillary action. This is to further improve the consistency of each individual pellet.

The core equipment of our mixing system is assembled in China. Our mixing facility has an annual capacity of 10,000 tonnes of mixes.

All mixes will have to pass through various quality control tests, such as tests on moisture content, particle size distribution and compression ratio. Only mixes which match with our specifications will be used in the next stages of our processing.

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### *Precision tooling preparation*

A tooling set has to be prepared to fit the design of our products. Our tooling set typically involves several parts, the bag (typically made of a form of resin), the mandrel and the filling devices. The bag is a core part of a tooling set. Our bag is made with high precision to avoid fractures in our products. The mandrel is the part that will form the space where steel flow through when the products are used. The filling devices are designed to allow the correct amount of mixes to be placed in the right position. Normally, we will have different tooling sets for various models of our products.

### *Iso-pressing*

The iso-pressing process involves several sequential processes which include further blending of the aged mixes, filling of the mixes into the tooling sets, pressing and demoulding.

Further blending of the aged mixes is critical as it ensures that different batches of mixes are further homogenised to ensure the consistency of quality of our final products. Our filling operation is highly automatic. The mixes which are filled into our tooling sets are processed precisely at the same magnitude, frequency and time duration. Pressing is performed in an isostatic manner where every point of the mixes is under the same pressure in order to form uniform and identical products. Demoulding is the process where all the parts of a tooling set is taken away carefully from the body of the mould for further processing.

At this stage of the processing, the mixes are very sensitive to temperature and humidity, and fluctuation in temperature or humidity may affect the physical and chemical properties of our end products, such as lower strength, higher porosities and poorer microstructure. Hence, our iso-pressing process is performed in an enclosed workshop with precisely controlled constant temperature and humidity.

All of our semi-finished products are checked to make sure that they are within the required dimension.

### *Curing*

Our semi-finished products will then have to be cured, through heating in an enclosed oven, to enhance their strength. Temperature, ramp speed and time are precisely controlled through our automated system.

Curing at elevated temperatures, through a series of chemical reactions, transforms the resin binder in our semi-finished products into a three-dimensionally cross-linked, insoluble and infusible state and the carbonisation process can be initiated later on.

### *Carbonising*

Cured semi-finished products are treated under controlled atmosphere at high temperature to allow various chemical reactions to further take place. During this process, if the atmosphere is not well controlled, the semi-finished products may be oxidised or poorly carbonised. Temperature,

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ramp speed and time are also factors that may influence the final properties of our products and therefore, all such factors have to be controlled precisely according to our production procedures. After carbonisation, the residual carbon left by the resin binder forms an interwoven continuous three dimensional carbon link binding all the other particles into one product body.

Carbonising at high temperature removes hydrogen from the resin binder in our products to achieve a solid structure with desired physical and chemical properties for the steel making applications. Strength, density and porosities are tested for these semi-finished products after carbonising to ensure they are within our specifications.

### *Machining*

For Tundish Nozzles and Subentry Nozzles, dimensional precision has to be maintained to fit into our customers' mechanical systems at their site. Since our tooling design can guarantee a near net shape forming, the process of machining in our production process is minimised.

### *Coating*

Protective materials is applied to our semi-finished products during coating to make sure the three dimensional carbon structure in our composite products is not oxidised at high temperature when our products are in contact with molten steel. The coating material is a highly complicated slurry mixture of mainly borosilicates. At the appropriate temperature and concentration, the coating material is applied to the semi-finished products through flooding or dipping depending on the type of products. Our semi-finished products are dried to remove all water that remains after coating.

For Stoppers and Ladle Shrouds, the coating process will take place prior to the carbonising process as these products usually do not need to go through the machining process.

### *Finishing*

Several steps are involved in this process. For Ladle Shrouds, canning is necessary to make sure argon can flow freely into the bore where molten steel flows through when they are installed in our customers' plants. For Stoppers, a further coating of non-sticking nature at high temperature will be applied to the nose part to make sure it is not stuck with the tundish bottom when used in our customers' plants.

For Subentry Nozzles, a blanket of thermal insulating layer is applied onto their coated surface to keep them warm for a short period of time after preheating and before used in the casting process. This will help eliminate potential thermal shock when molten steel is poured into the tundish.

Final dimensions of our products have to be checked precisely so that they will fit the different specifications required by our customers.

After the above steps, our products will be packed with shock reducing packaging materials into rigid boxes and ready for delivery.

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### PROCUREMENT

#### Raw materials and suppliers

The principal raw materials used in our production are fused alumina, calcined alumina, calcia stabilised zirconia, graphite and resin binder. We obtain these materials from both domestic and overseas suppliers. Further, we develop our own moulds for our advanced steel flow control products. The principal raw material used in the manufacture of our moulds is a specialised resin which is sourced from the United States.

We strive to obtain high quality raw materials for the production of our advanced steel flow control products, and we believe that this differentiates our products from those of our competitors. During the Track Record Period, to ensure we have a stable supply of quality raw materials, we sourced some of our principal raw materials from suppliers overseas although the procurement costs for such materials were higher when compared to sourcing from local suppliers in the PRC. For the three years ended 31 December 2009, approximately 14.7%, 19.6% and 8.3% of our raw materials, in terms of total procurement costs for raw materials, were sourced from overseas suppliers.

Our procurement standards are determined by our stringent quality control procedures. Raw materials will be tested and inspected when they are delivered to us and for those that do not pass our standards will be returned to the suppliers. Moreover, we also have supplier investigation and evaluation procedures in place to ensure the quality of our suppliers and to constantly monitor their performance. A supplier evaluation checklist, which includes background information, production capacity and volume, product quality and relevant experience, will have to be completed for each potential supplier before they are included in our qualified suppliers. For existing qualified suppliers, they are also subject to ongoing evaluation and a supplier evaluation checklist has to be completed annually or semi-annually for reviewing their performance and quality. We have developed stable relationships with most of our key suppliers. As at the Latest Practicable Date, we had maintained business relationships with some of our major suppliers for over three years.

To ensure a stable supply of our raw materials, it is our practice to maintain at least two qualified suppliers for each of our principal raw materials. During the Track Record Period, we had a total of 26, 30 and 35 suppliers, respectively. During the Track Record Period, our five largest suppliers accounted for approximately 44.6%, 42.0% and 58.0%, respectively of the total purchase of raw materials and our largest supplier accounted for approximately 12.1%, 12.1%, and 18.6% respectively, of the total purchase of raw materials. We consider that there is no over-reliance on any individual supplier.

We do not have long term supply agreements with all of our suppliers. We usually enter into annual purchasing agreements with our suppliers and make purchase orders for each type of raw materials from time to time. Payments to our suppliers are made by cash before delivery, by cash against delivery or are settled with a credit term of up to 30 days. Delivery and related transportation is usually arranged by our suppliers who will bear the risks associated with the delivery of our raw materials, such as transportation accidents, delivery delays or losses.

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None of our Directors or their respective associates, and none of our existing Shareholders who (to the best knowledge of our Directors) own more than 5% of the issued share capital of our Company immediately after completion of the Global Offering and taking no account of any Shares which may be taken up under the Global Offering, have any interest in any of our five largest suppliers during the Track Record Period. As at the Latest Practicable Date, we had not any outstanding material disputes with our existing suppliers.

### **Inventory control**

Our inventory mainly consists of finished products and raw materials, which are stored in our warehouses located within our production plant. Our policy is to maintain a safety inventory level of raw materials of approximately 30 days' production volume to avoid disruption of production in case of any delays in delivery of raw materials by our suppliers.

It is our policy to keep our inventory level at low level while keeping a safety inventory level of approximately 30 days' sales volume, and hence we rarely face the problem of obsolete stock. No provision for obsolete inventories was made during the Track Record Period. Nevertheless, stock control procedures have been implemented by us to keep the occurrence of obsolete stock to the minimum level.

### **QUALITY CONTROL**

We have a strict quality control system covering each of our production processes as illustrated in the paragraph headed "Production process" above, from procurement of raw materials to the delivery of products to our customers. If the raw materials supplied to our Group do not meet our internal standards, they will be returned to our suppliers.

In September 2009, we have been accredited with ISO 9001 quality management system certification by the Beijing BTIHEA Certification Co., Ltd. (北京博天亞認證有限公司) in respect of our manufacture and service of alumina carbon isostatic products (being the formal name of our products) (in permission scope), which is valid until September 2012. Beijing BTIHEA Certification Co., Ltd. (北京博天亞認證有限公司) was established by China Household Electric Appliance Research Institute with the approval of the Certification and Accreditation Administration of the PRC and China National Accreditation Service for Conformity Assessment. It is a third party certification organisation which possesses independent legal entity qualification.

ISO 9001 is a set of standards and guidelines relating to quality management systems, and represents an international consensus on good quality management practices. ISO 9001 is maintained by International Organisation for Standardisation, and is administered by accreditation and certification bodies. Our quality control department will conduct regular internal audits to ensure compliance with the above standard. Our certification to ISO 9001 standard certifies that consistent business process are being applied, and provides an objective standard against which third parties can assess the quality of our management and production process. Our quality management system meets both the domestic and international standards of quality assurance and attests to the superior quality of our products.



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For each of the three years ended 31 December 2009, our quality control team comprised two, two, and four employees, respectively. Our quality control team closely monitors our production process. We perform regular inspections and examinations to ensure that our end products achieve our targeted quality standards and to avoid sub-standard products being delivered to customers.

During the Track Record Period, we had not failed in any external inspection carried out by independent third parties, nor received any complaints from our customers regarding the quality of our products.

### SALES AND MARKETING

#### Customers

For each of the three years ended 31 December 2009, our total turnover amounted to approximately RMB40.0 million, RMB67.2 million and RMB156.9 million, respectively, representing a CAGR of approximately 98.1% from 2007 to 2009. During the Track Record Period, all of our advanced steel flow control products were sold in the PRC. Many of our customers are members of major steel manufacturing groups in the PRC, including Baosteel Group, Hebei Steel Group, Wuhan Steel Group and Shandong Steel Group. The number of our customers increased from 7 in 2007 to 18 in 2009 and 20 as at the Latest Practicable Date. Our Group's total sales to the selected major steel manufacturing groups in the PRC during the Track Record Period are set out below:

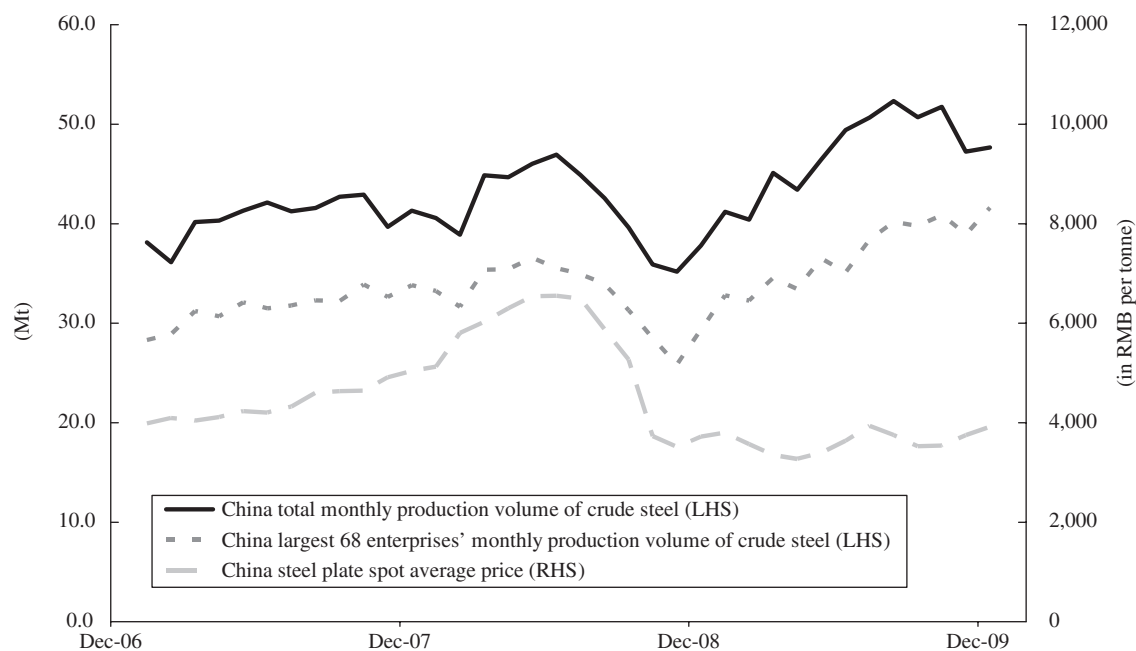
<i>RMB ('million)</i> <b>Customer name</b>	<b>For the year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
Baosteel Group	14.6	11.3	27.0
Wuhan Steel Group	13.3	11.9	16.8
Shandong Steel Group	–	–	12.0
Hebei Steel Group	–	–	1.9

Sales to our top five largest customers amounted to approximately RMB38.2 million, RMB49.9 million and RMB75.3 million, representing approximately 95.5%, 74.2% and 48.0% of our total revenue for each of the three years ended 31 December 2009 respectively. During the same period, our largest customer accounted for approximately 36.4%, 16.8% and 12.3%, respectively of our total revenue. Our sales are denominated in RMB.

As the cost for steel flow control products only forms an insignificant part of the total costs for steel manufacturing companies, steel manufacturing companies generally opt to source their required steel flow control products only from reliable and reputable suppliers. Further, as such advanced steel flow control products are an essential part used in the steel casting process while their cost in the whole steel production process is relatively insignificant, our Directors are of the view that steel price movement during the Track Record Period did not have a strong correlation with demand for our products from our customers.

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The following chart shows (i) the total monthly production volume of crude steel in the PRC; (ii) the PRC's largest 68 enterprises' monthly production volume of crude steel; and (iii) China steel plate spot average price, during the Track Record Period:



Source: Bloomberg

With reference to the chart set out above, the total crude steel production volume in the PRC was generally in a trend similar to that of the steel price movement during the Track Record Period. The China's steel price increased by approximately 35.0% year-on-year from RMB3,733 per tonne as at 31 December 2006 to RMB5,040 per tonne as at 31 December 2007, and then decreased by approximately 26.2% year-on-year to RMB3,720 per tonne as at 31 December 2008 and then increased by approximately 5.3% year-on-year to RMB 3,918 per tonne as at 31 December 2009.

Despite the steel price movement in the PRC, our sales revenue and sales volume increased during the Track Record Period. The increase in sale volume of our products was mainly due to the increase in the number of our customers from 7 in 2007 to 11 in 2008 and to 18 in 2009 and the increase in total sales to our existing customers. The sales to our existing customers (those 7 customers as of 31 December 2007) increased from approximately RMB40.0 million in 2007 to approximately RMB51.6 million in 2008. The sales to our existing customers (those 11 customers as of 31 December 2008) increased from approximately RMB67.2 million in 2008 to approximately RMB117.9 million in 2009.

During the Track Record Period, our Group had, however, experienced fluctuation in sales to two of our customers, namely, Baosteel Group and Wuhan Steel Group with a decrease of approximately 22.6% and 10.5% respectively between 2007 and 2008 and an increase approximately of 138.9% and 41.2% respectively between 2008 and 2009. Since the sales to all other customers increased during the Track Record Period and the amount of increase in revenue from other customers outweighed the amount of decrease in revenue from Baosteel Group and Wuhan Steel Group between 2007 and 2008, our Group's sales revenue increased during the Track Record Period.

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None of our Directors or their respective associates, and none of the existing Shareholders who (to the best knowledge of our Directors) own more than 5% of the issued share capital of our Company immediately after completion of the Global Offering and taking no account of any Shares which may be taken up under the Global Offering, have any interest in any of our five largest customers during the Track Record Period.

Our management believes that with our solid customer base and established business relationships with these prominent players in the steel industry, we are able to gain further insights into our customers' requirements as well as the development trend of the steel industry, which in turn can help us develop our products and design our expansion plans more effectively.

### **Payment terms**

During the Track Record Period, credit terms granted to our customers are up to 90 days. The credit term granted to each customer vary, depending on its business relationship with us, its creditworthiness and settlement record. A majority of our customers settle their payments by cash or banker's notes (銀行承兌匯票).

To ensure timely settlement of our accounts receivables, we have designated staff to follow up with our customers on outstanding payments. For customers showing slow repayment, reminder will be prepared and submitted to our sales team and appropriate course of action will be taken. During the Track Record Period, we had not provided for any significant bad debts or doubtful debts.

### **Sales team**

Our sales team consists of 23 employees. For the purposes of effective management, we have broadly divided our sales team in China into three regions, namely, the Northern region, the Eastern region and the South Western region. We have three regional sales managers who are responsible for managing and overseeing our sales in their respective designated region. All of our regional sales managers have established experiences in sales and marketing. Within each of these three regions, we have an additional seven, five and five customer services managers, respectively.

Our customer services managers are assigned to station at the production plants of our customers to provide on-site after-sale services and technical assistance.

Our sales team will report to us our customers' requirements and collect market data for our analysis. Based on our customers' feedback and the statistics and information collected by our sales team, we are able to continuously improve and develop new products for our customers and identify suitable regions and markets for our products.

We also provide on-the-job training to our sales team from time to time to enhance their capabilities and competence. In addition, we hold technical and sales training sessions annually to enhance the product knowledge of our sales staff and their understanding of our customers' needs. We also provide information to them on the latest development and technologies in our industry during such trainings.

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The following table shows the geographical division of our sales team in China and the number of our sales staff stationed in each region as at 31 December 2009:

Region	Location	Regional sales manager	Customer services manager
Northern China	Beijing, Jilin Henan, Inner Mongolia Hebei, Tianjin Shandong, Shanxi Liaoning, Xinjiang Gansu	1	7
Eastern China	Shanghai Jiangsu Zhejiang Anhui	1	5
South Western China	Hubei, Chongqing Sichuan, Fujian Yunnan, Guangdong Hunan, Guangxi Jiangxi	1	5



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Our management together with our sales team will identify and approach potential customers. After the initial meeting with a potential customer, our sales team will hold meetings with such customer and conduct on-site inspection at the customer's production facilities. Various discussions will also be held on matters such as the required product-type, designs and specifications. Upon obtaining necessary information on the type of products required by a potential customer, we will enter into a framework contract with such customer. Under a typical framework contract, we will manufacture a small quantity of products according to the standards and specifications required by the potential customer and usually, a few sets of such products will be provided to the customers for trial at no cost. Typically, the trial will take around two to thirty days to complete.

Upon completion of the trial phase, the technical and production staff of the potential customer will evaluate every aspect of our products and prepare an evaluation report. If it is successful, the customer will sign a purchase contract. Typically, the first 2 to 30 sets of products are used under intensive technical supervision from our technical personnel.

The entire process from identifying a potential customer to becoming its qualified supplier usually takes, on average, one to three months. During the Track Record Period, we had not experienced any major difficulties in any of the trial phase that we did and we had been successful in being selected as a qualified supplier of each of our potential customers that we approached.

We do not enter into any long term sales contracts with any of our customers but we generally enter into a one-year framework contracts with our customers. As the framework contract is customer-specific, the terms of which differ for individual customer. Terms such as product return policy and termination also differ in each case. However, a one-year framework contract typically specifies the total amount and the unit price of products to be purchased by our customers. There are also no specific clauses in relation to renewal in a typical one-year framework contract. Our business with our customers has been, and we expect it will continue to be, conducted on the basis of actual purchase orders received from our customers on a monthly basis based on the framework contracts with them. We believe this is the commercial practice in our industry in China.

### **Pricing policy**

The prices at which we sell our advanced steel flow control products are determined through negotiation with our customers to arrive at a price acceptable to both parties based on the market price of similar products and taking into consideration our cost structure. Based on information available, we believe that prices of our products are lower than those of our overseas competitors, but higher than those of our domestic competitors.

### **Products returns**

During the Track Record Period, we had not experienced any material product returns or made any product recalls due to any quality defects or harmful chemicals or substances.

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### Marketing and promotion

We participate in exhibitions organised by industry players from time to time. For instance, we joined the “2009年薄板坯連鑄連紮國際研討會” organised by The Chinese Society for Metals (中國金屬學會) and The Chinese Academy of Engineering Production Technology Committee (中國工程院產業科技委員會) as exhibitor in May 2009. As our Group’s products are solely sold to steel manufacturing companies, we do not rely heavily on public advertising and promotional activities. We build up our customer base by solid track records and reputation in the industry and through referrals from existing customers. Our sales and marketing staff is mainly responsible for the overall supervision of a sales cycle, which includes, preparing quotations, taking sales orders, coordinating workflow with production team and settling payments. We intend to participate in more promotional events organised by our industry players in the future to further enhance our reputation and customer base.

To further promote our corporate image, we joined the ACRI as a member in March 2010. ACRI is a national association representing the refractory materials industry, with members including researchers, research institutions, entrepreneurs and enterprises from the refractory materials industry. The association was set up in 1990 and is supervised by the State-owned Assets Supervision and Administration Commission of the State Council of the PRC (國務院). This association is also a member of the China Iron and Steel Association.

In addition, we, from time to time, organise presentations with steel manufacturing companies which are our potential or existing customers. For instance, we held a technical meeting in Jiuquan, Gansu Province, the PRC in 2009. Through these technical presentations and discussions, our reputation could be promoted and customers’ awareness of our Group as well as our products could be enhanced.

### RESEARCH AND DEVELOPMENT

We recognise the importance of our research and development in order to provide high-quality products and we have been consistently dedicated to improve the quality of our products. Our costs for research and development mainly represents the salaries for a director of our Company, Dr. Zhang, and other staffs of the research and development team of our Group. Besides normal daily operation, Dr. Zhang spends about half of his time on the research and development work of our Group. Our total staff costs of the research and development team for 2007, 2008 and 2009 were approximately RMB638,000, RMB819,000 and RMB837,000 respectively. In addition, our Group collaborated with IMUST to carry out certain research and development work for our products and the manufacturing technique and the Group paid RMB200,000 in 2007 and RMB150,000 in 2008 to IMUST.

As at the Latest Practicable Date, our research and development team consisted of seven members, with Dr. Zhang being our chief technical officer. Among those members, Dr. Zhang holds a degree of Doctor of Philosophy awarded by the department of Materials and Metallurgical Engineering of Queen’s University at Kingston, Canada, and Mr. Tang Jishan (唐繼山), one of our senior management staff, holds a master’s degree in Metallurgy of Iron and Steel awarded by Wuhan University of Science and Technology and three members hold bachelor’s degree. Our research and development team primarily focuses on five main areas, namely to (i) improve and enhance the efficiency of our manufacturing

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processes; (ii) develop new mixtures of raw materials to enhance product quality; (iii) design better or new products and technologies for customers; (iv) gather market intelligences and closely monitor the technology trend in our industry globally; and (v) provide technical services and on-site training for our sales staff.

During the past years, we achieved various technological developments. We have developed a special machine to reduce the alumina carbon layer thickness thus increase the thickness of zirconia layer to give longer service life-span for our Subentry Nozzles. We have also developed some tooling sets for special shapes to meet our customers' specific demands and a new mix to improve anti-oxidation behaviour.

We also cooperate with other academic institutions for research and development of our products. In October 2007, we entered into a framework cooperation agreement with IMUST, a university in the PRC, for the development of our products. Pursuant to such agreement, the parties agree to exchange ideas on a regular basis on new product development and IMUST will be responsible for the research and development of new products. Fees, duration, rights to intellectual property and other specific terms will be negotiated by the parties and will be set out in the separate development agreements to be signed for each individual project. The parties have agreed to keep the research results in strict confidence within a period to be mutually agreed by the parties.

Pursuant to the development agreement entered into between IMUST and Sinoref (Yixing) on 2 November 2007, IMUST agreed to cooperate with Sinoref (Yixing) in the development of CSP Subentry Nozzles (開發CSP浸入式水口項目) (“**CSP Project**”). In accordance with such agreement, Sinoref (Yixing) would provide relevant information to IMUST for preparation of the design of the CSP Subentry Nozzles at a fee of RMB200,000. IMUST shall complete the design of the CSP Subentry Nozzles within six months from the date of the agreement. Sinoref (Yixing) would enjoy the exclusive right to the intellectual property rights of the new product. Prior to our obtaining the patent registration, both parties shall keep the contents of the agreement in strict confidence, and shall take all necessary measures to prevent information leakage. The co-operation in the CSP Project is exclusive for both parties. There are no specific clauses in relation to termination in the agreement.

In January 2010, we obtained the patent registration (in respect of utility) for the new product Subentry Nozzle for thin slab casting process (薄板坯浸入式水口) developed under the CSP Project. Improvements have been successfully made to our Subentry Nozzle and the new product further stabilises the steel flow and enhances the quality of steel for our customers. Such new product is highly welcomed by our customers. Pursuant to another development agreement entered into between IMUST and Sinoref (Yixing) on 16 December 2008, IMUST has agreed to cooperate with Sinoref (Yixing) in a project to improve the Meishan #2 Casting Machine Subentry Nozzles (梅山#2鑄機浸入式水口優化項目). In accordance with such agreement, Sinoref (Yixing) would provide relevant information to IMUST for preparation of the design of the new product at a fee of RMB150,000. IMUST shall complete the design of the new product within six months from the date of the agreement. Sinoref (Yixing) would enjoy the exclusive right to the intellectual property rights of the new product. Prior to our obtaining of the patent registration, both parties shall keep the contents of the agreement in strict confidence, and shall take all necessary measures to prevent information leakage. The co-operation in this project is exclusive for both parties. There are no specific clauses in relation to termination in the agreement.

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Through our work with IMUST, a new CSP Subentry Nozzle with improved mould surface temperature distribution was also being developed and two patent (in respect of both invention and utility) applications were submitted for approval in December 2009.

In March 2010, we applied for registration for two new products 複合式棒頭結構塞棒 (Compound-head structured Stopper) and 一種內裝浸入式水口 (A built-in Subentry Nozzle).

Our research and development team works closely with IMUST through discussions and exchanging ideas on new products and further development and improvement on existing products that meet consumers' demands. We will continue to cooperate with IMUST or other universities, academic or research institutes from time to time to further strengthen our capabilities in developing new products and enhancing our production technologies.

Our research and development manager visits our customers and provides training to our on-site sales staff. The training by our technical personnel has been proven to be valuable to our sales team and has enhanced the efficiency and effectiveness of our services.

Our research and development team also focuses on the international industry trends. Recent development of thin strip casting technology has been closely monitored. This is the latest technology in the continuous casting industry with lower investment, lower operation cost, lower energy consumption and lower carbon dioxide emission as compared with conventional continuous casting and thin slab casting. The steel cast through this process is called ultra thin cast steel. It has better mechanical properties than traditional hot coils and is very close to the properties of cold rolled steel. This process requires two tundishes and thus more advanced steel flow control products are necessary. Our steel flow control products, Ladle Shrouds and Stoppers are also components required for thin strip casting process.

We have entered into a cooperation agreement with Casco (USA) Inc., the non-exclusive agent of marketing and selling CASTRIP Technology licences in China and related matters for Castrip LLC in the PRC in relation to the supply of products for CASTRIP Technology. CASTRIP Technology is a thin strip casting process. Pursuant to such cooperation agreement, Casco (USA) Inc. agreed to form a strategic partnership with us by procuring exclusively from us the monolithic materials, steel flow distributors and side dams. We agreed to give Casco (USA) Inc. the best price comparable to the price of our products of similar quality. We also agreed tentatively that the sales amount will not exceed RMB25 million for each type of products each year under normal operating conditions. Further, we agreed to spend 3% of the sales amount derived from the cooperation with Casco (USA) Inc. on research and development activities upon commencement of business, and we will give a further 10% of such sales amount to Casco (USA) Inc. as technical supervision fee.

In order to develop our business in supplying steel flow control products to thin strip casting technology, we are working closely with Shanghai University (上海大學). We have entered into an agreement with Shanghai University on 4 February 2010 for the joint research and development of steel flow distributors and side dams for the thin strip casting process. Pursuant to such agreement, we shall prepare a task list for both parties to perform in developing a new product. In principle, Shanghai University will be responsible for product design and laboratory test while we will be responsible for pilot scale manufacturing and field tests. For a successful development, Shanghai University will



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provide technical support to us in the manufacture of such product. Each party will be responsible for preparing progress reports for each stage for project appraisal and patent application. Further, each party shall bear their own costs incurred for the project, and Shanghai University shall be entitled to receive 10% of the revenue generated from the sale of the product(s) jointly developed by the parties. The intellectual property rights arising from the project will be jointly owned by Shanghai University and us. Shanghai University shall finish its tasks within eight months from the date of the agreement, while we shall finish our tasks within six months from the day on which Shanghai University finished its obligations. Each party agreed that they will keep the information obtained from the other party in strict confidence, and the senior staffs and research and development team members are required to sign separate confidentiality agreement. The co-operation with Shanghai University is exclusive to both parties. There are no specific clauses in relation to termination in the agreement. We plan to produce steel flow distributors at our existing production plant and acquire land to construct a new plant for the production of side dams utilising the proceeds from the Global Offering if suitable opportunities arise (as detailed in the section headed “Future plans and use of proceeds from the Global Offering”).

### EMPLOYEES

As at 31 December 2007, 2008 and 2009, we had 85, 96 and 153 employees respectively. The following table shows a breakdown of our employees by department as at 31 December 2009:

<b>Department</b>	<b>Number of employees</b>
Management	2
Procurement	4
Sales	23
Production	102
Quality control	4
Corporate administration	7
Finance	4
Research and development	7
<b>Total</b>	<b>153</b>

We provide training to our staff to enhance their technical and product knowledge including industry quality standards, safety standards and sales skills. We carry out staff evaluation to assess their performance.

We contribute to social insurance scheme in accordance with PRC laws and regulations. Based on the confirmation issued by Yixing Labour and Social Protection Bureau (宜興市勞動及社會保障局), our PRC Legal Advisers confirmed that we have complied with the PRC labour law and regulations in material aspects.

We maintain good working relationships with our staff. Our Directors believe that our working environment and benefits offered to our employees have contributed to building good staff relations and retention. As at the Latest Practicable Date, we had not experienced any strikes or any labour disputes with our staff which had any material impact on our business.

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### AWARDS AND ACCREDITATION

We have received the following awards and accreditations:

Year of grant	Award/Certificate	Awarding body
2008	Wuxi Work Safety Type A Enterprise (無錫市安全生產A類企業)	Wuxi Administration of Work Safety (無錫市安全生產監督管理局) (Note 1)
2009	Environmental Advanced Unit (環境創優先進單位)	Chinese Communist Jiangsu Yixing Economic Development Zone Working Committee (中共江蘇宜興經濟開發區 工作委員會) (Note 1) and Jiangsu Yixing Economic Development Zone Administrative Committee (江蘇宜興經濟開發區管理委員會) (Note 1)
2009	ISO 9001 quality management system certification	Beijing BTIHEA Certification Co., Ltd. (北京博天亞認證有限公司) (Note 2)
2010	Environmental Advanced Unit (環境創優先進單位)	Chinese Communist Jiangsu Yixing Economic Development Zone Working Committee (中共江蘇宜興經濟開發區 工作委員會) (Note 1) and Jiangsu Yixing Economic Development Zone Administrative Committee (江蘇宜興經濟開發區管理委員會) (Note 1)
2010	Technology Innovation Enterprise (科技創新型企業)	Chinese Communist Jiangsu Yixing Economic Development Zone Working Committee (中共江蘇宜興經濟開發區 工作委員會) (Note 1) and Jiangsu Yixing Economic Development Zone Administrative Committee (江蘇宜興經濟開發區管理委員會) (Note 1)
2010	Advanced Enterprise Award (工業先進企業)	Chinese Communist Jiangsu Yixing Economic Development Zone Working Committee (中共江蘇宜興經濟開發區 工作委員會) (Note 1) and Jiangsu Yixing Economic Development Zone Administrative Committee (江蘇宜興經濟開發區管理委員會) (Note 1)
2010	Outstanding Supplier (優秀供貨商)	Anyang Steel Equity Company Limited (安陽鋼鐵股份有限公司) (Note 3)

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*Notes:*

1. It is a local government body in the PRC.
2. Beijing BTIHEA Certification Co., Ltd. (北京博天亞認證有限公司) was established by China Household Electric Appliance Research Institute with the approval of the Certification and Accreditation Administration of the PRC and China National Accreditation Service for Conformity Assessment. It is a third party certification organisation which possesses independent legal entity qualification.
3. Anyang Steel Equity Company Limited (安陽鋼鐵股份有限公司) is one of our customers.
4. Other than the ISO9001 quality management system certification obtained by our Group in September 2009 which is valid until September 2012 and Wuxi Work Safety Type A Enterprise (無錫市安全生產A類企業) obtained by our Group in November 2008 which is valid until November 2010, all the above awards and accreditation are valid for one year from the respective year of grant.

## INSURANCE

We maintain insurance policies which cover our production plants and equipment, and our inventories. However, we do not have insurance on third party liability or product liability with respect to the products sold by us. We believe that the product liability risk is mitigated by the quality control procedures adopted by our Group. During the Track Record Period, we had not experienced any material claims from third parties as a result of the quality of our products.

Social insurance is provided for our employees including insurance for retirement, unemployment, sickness and injury as required by the PRC social security regulations, our Directors believe that the coverage is adequate for our Group's operation. As at the Latest Practicable Date, we had not been the subject of any insurance claims which are material to us.

Based on the confirmation issued by Yixing Labour and Social Protection Bureau (宜興市勞動及社會保障局) on 12 March 2010, our PRC Legal Advisers confirmed that we have complied with the PRC labour law and regulations in respect of the social insurance in material aspects.

## SAFETY

In November 2008, we were accredited as Wuxi Work Safety Type A Enterprise (無錫市安全生產A類企業) by Wuxi Administration of Work Safety (無錫市安全生產監督管理局). Such accreditation is valid for two years until November 2010. The factors taken into account by the Administration of Work Safety for granting the accreditation include the number of accidents happened in a production plant and the compliance of relevant safety standards of an enterprise. To ensure our production facilities comply with the applicable safety standards, our production line is regularly inspected by our safety committee. As at the Latest Practicable Date, we had been in compliance with all applicable safety laws, rules, regulations and standards in the PRC and we had obtained all necessary licences in relation to safety in relation to our operation.

We have set up a safety committee and it consists of 14 members, including Mr. Jiang Panyuan (蔣盤元) (one of our senior management staff) as the safety supervisor. About one to two employees are assigned to monitor the safety measures of each production area. Our safety committee is established to, among other matters, ensure all relevant safety and labour protection rules and regulations are complied with, carry out regular safety management inspection in our production plant and to formulate internal safety rules and standards for employees.

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Our production staff who is responsible to operate our machineries is required to attend trainings. Training sessions are provided on production facilities on operation techniques and related requisite safety standards. During the Track Record Period, we had not experienced any material or prolonged stoppage of production due to machinery failure and there was no major accident causing death or serious bodily injury during our production process.

### INTELLECTUAL PROPERTY RIGHTS

Our Group owns two trademarks for its trade names and two patents (both in respect of utility) for the new product 薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process) developed under the CSP Project and 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow) respectively in the PRC. We have also applied for patent registrations (both in respect of invention) for the same products 薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process) developed under the CSP Project and 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow) respectively, two patents (in respect of invention and utility) for a new type of Stopper, three patents (two in respect of utility and one in respect of invention) for two new design of Subentry Nozzle in the PRC. CSP technology (“**CSP Technology**”) is the thin slab casting process which was invented by SMS GmbH. The products which our Group produce and has applied for patent registrations are a type of Subentry Nozzle to be used in the CSP Technology and a new design of Stopper. As our Group is not using the CSP Technology, our Directors and the PRC Legal Advisers both confirm that the production of CSP Subentry Nozzle does not infringe the right of CSP Technology.

Further details of the intellectual property rights of our Group are set out in the paragraph headed “Intellectual property rights of our Group” in Appendix VI to this prospectus.

We have confidentiality protection arrangements in place to protect our trade secrets, including the requirement for our technical and management personnel and personnel involved in outsourced technical institutions such as IMUST to enter into confidentiality agreements to ensure that our trade secrets are not passed onto any third party. Dr. Zhang left the Vesuvius group in 2002 and founded our Group in 2005. Dr. Zhang has confirmed that the non-competition undertaking under his employment agreement with the Vesuvius group had been expired before he founded our Group. He has also provided full indemnity to cover any losses resulting from any successful claim(s) of infringement of intellectual property rights taken out by the Vesuvius group relating to his previous employment with the Vesuvius group which might arise in the future.

During the Track Record Period, our Group did not violate any third party intellectual property rights and our intellectual property rights had not been infringed by any third parties.

### ENVIRONMENTAL PROTECTION

We recognise the importance of environmental protection and follow the relevant laws and regulations in the PRC in our production process. We were accredited as an Environmental Advanced Unit (環境創優先進單位) in 2009 and 2010 by Chinese Communist Jiangsu Yixing Economic Development Zone Working Committee (中共江蘇宜興經濟開發區工作委員會) and Jiangsu Yixing Economic Development Zone Administrative Committee (江蘇宜興經濟開發區管理委員會).

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To comply with the applicable rules and regulations in the PRC, we have implemented measures for solid waste treatment and fume waste treatment. In respect of solid waste, we have engaged relevant waste treatment company to collect our solid waste for use as raw materials at minimal value and no cost is incurred by our Group. For fume waste treatment, we use incinerators in our production plant to turn fume into non-pollutant gas before discharge. For the year ended 31 December 2009, the amount we spent on fume waste treatment was approximately RMB110,000. We will continue to implement such measures of solid and fume waste treatment in the future. Our Directors expect that we will not incur any cost in relation to the solid waste treatment in the future, while we expect our annual cost of fume waste treatment would increase to more than RMB400,000 taking into account the expected expansion of our production capacity and on the assumption that the production facilities are running at full capacity.

During the Track Record Period, we had not breached any environmental protection laws and regulations in the PRC and were not subject to any material claim or penalty in relation to environmental protection. Our Directors confirm that we have been in compliance with all applicable environmental protection laws and regulations in the PRC.

### COMPETITION

Our Group specialises in the manufacture of advanced steel flow control products. We face competition from local, as well as foreign, steel flow control product manufactures in the PRC. Market participants in the steel flow control products market in the PRC are normally competing on product quality, price and after-sales customer services.

Although our Group has a shorter operating history than our competitors, we believe we possess advanced production facilities and stringent production and quality control procedures which distinguish us from our local competitors. We are able to manufacture products that are comparable to the quality of those of the global players in the PRC. Our Group, as domestic manufacturer, could maintain lower costs and more competitive prices for our products relative to our competitors which are global industry players within the PRC.

We provide strong after-sales services to and maintain close relationship with our customers. Our sales managers have built strong contacts with our customers at their production plants through the provision of daily on-site services, while Mr. Xu and Dr. Zhang, with more than 25 years of experiences working in this field, have maintained solid relationship with our customers at the management level.

Some of our competitors manufacture a whole spectrum of refractory products for the steel making industry. We believe that we are more focused and committed to expand and develop advanced steel flow control products to meet our customers' growing needs. With our dedication and concentration of resources, we believe that we are well-positioned to compete effectively in the PRC and that our strengths and strategies will distinguish us from our competitors. A discussion of our competitive strengths is set out in the paragraph headed "Competitive strengths" in this section.

Our products are made of the precise mixture of specialised materials and are customised to meet the specific requirements of each customer. Such level of customisation and specialisation in the steel flow control products coupled with the experience and technical knowhow of management and staff and on-site customised after-sales service are necessary in order for major steel manufacturing companies to choose us as one of their qualified suppliers for their advanced steel flow control products.

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## BUSINESS

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The supplier selection processes of steel manufacturing companies are relatively long and potential suppliers are required to undergo multiple product trials. The entire process for our Group from identifying a potential customer to becoming its qualified supplier usually takes, on average, one to three months. At the onset, upon obtaining the necessary information on the type of steel flow control products required by a potential customer, our Group will manufacture a small quantity of the products according to the standards and specifications required by the potential customer and usually, a few sets of such products will be provided to the customers for trial at no cost. Typically, the trial will take around two to thirty days to complete. Upon completion of the trial phase, the technical and production staff of the potential customer will evaluate every aspect of our products and prepare an evaluation report. Only upon the satisfactory conclusion of the aforesaid evaluation report, the customer will sign a purchase contract.

There is no special regulatory barrier to enter into the steel flow control products manufacturing industry as there is no particular licence or permit required for this industry in the PRC. However, with the nature of the steel flow control product industry, in particular, the high level of customisation required and the stringent supplier selection process of the steel manufacturing companies, it will not be easy for new entrants to attain a sizeable revenue and scale of operation within a short period of time while our Group has already built up the scale for our business.

Our Controlling Shareholders and our Directors do not have any interest in a business apart from the Group's business which competes or is likely to compete, directly or indirectly, with our Group's business.

## PROPERTIES

As at the Latest Practicable Date, Sinoref (Yixing) owned a parcel of land (the "Land"), with a total site area of approximately 37,704.3 sq.m., located at Zhuqiao Industrial Zone, Yixing, Jiangsu Province, the PRC. The three buildings with total floor area of 10,949.49 sq.m. erected on the Land are owned by Sinoref (Yixing). Our PRC Legal Advisers confirmed that, as at the Latest Practicable Date, we had obtained all necessary land use right certificates and building ownership right certificates for our properties. Details of our properties are set out in Appendix IV to this prospectus.

## REGULATORY COMPLIANCE

As advised by our PRC Legal Advisers, as at the Latest Practicable Date, we had duly obtained all approvals, permits, consents, licences and registrations relating to our incorporation and necessary for the conduction of our business and all of them are presently in force. Our PRC Legal Advisers have also confirmed that, we do not contravene any of the material laws and regulations in the PRC. Please refer to the section headed "Regulations" in this prospectus for the laws and regulations applicable to our operations in the PRC.

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## DIRECTORS, SENIOR MANAGEMENT AND STAFF

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### DIRECTORS

Our Board consists of seven Directors, including three executive Directors, one non-executive Director and three independent non-executive Directors.

The information of our Directors is set out as follows:

Name	Age	Position/Title
Mr. Xu Yejun (徐葉君)	46	Chairman and chief executive officer
Dr. Zhang Lanyin (張蘭銀)	48	Executive Director and chief technical officer
Mr. Gu Aoxing (顧敖行)	58	Executive Director
Mr. Gao Zhilong (高志龍)	34	Non-executive Director
Mr. Yao Enshu (姚恩澍)	77	Independent non-executive Director
Mr. Yang Fuqiang (楊富強)	66	Independent non-executive Director
Mr. Cheng Yun Ming Matthew (鄭潤明)	40	Independent non-executive Director

### Executive Directors

**Mr. Xu Yejun (徐葉君)**, aged 46, the co-founder of our Group, is the chairman, chief executive officer and our executive Director. Mr. Xu was appointed as our executive Director on 4 February 2010. He is responsible for the overall strategic planning and management of our Group. Mr. Xu has extensive experience in the advanced steel flow control products industry, and has been engaging in such business for over 25 years. Mr. Xu is the son-in-law of the brother of Mr. Gu Aoxing (顧敖行), one of our executive Directors.

Mr. Xu studied in 宜興縣大浦中學 (Yixing Dapu Secondary School\*) from 1979 to 1981. Mr. Xu had been trained in 洛陽耐火材料研究院 (Luoyang Institute of Refractories Research\*) from 1984 to 1986. He had worked in 宜興市鎂質耐火材料廠 (Yixing Magnena Refractory Materials Factory\*) from 1981 to 1983 and from 1987 to 1989, in Yixing Wellfire Nonmetal Materials Co., Ltd. 宜興威爾發非金屬材料有限公司 from 1990 to 1995 and in 宜興中村窯業有限公司 (Yixing Zhongcun Kiln Products Co., Ltd.\*) from 1996 till the establishment of Sinoref (Yixing) in 2005.

For his research item 玻璃熔窯蓄熱室系列配套優質耐火材料新產品研製 (The research and manufacture of new high quality refractory accessory materials in glass melting furnace regenerative chamber series\*), Mr. Xu was awarded 中國輕工業科技進步獎 (China Light Industry Technological Advancement Award\*) by 中國輕工總會 (China Light Industry Association\*) in 1991, 上海市科學技術進步獎 (Science and Technology Progress Awards of Shanghai) by 上海市科學技術進步獎評審委員會 (Science and Technology Progress Awards Jury, Shanghai Municipality) in 1995 and 上海市科技成果完成者證書 (Certificate for Accomplisher of Technological Advancement in Shanghai\*) by 上海市科學技術委員會 (Science and Technology Commission of Shanghai Municipality) in 1996. Mr. Xu was also awarded 上海市科學技術進步獎 (Science and Technology Progress Awards of Shanghai) by 上海市科學技術進步獎評審委員會 (Science and Technology Progress Awards Jury, Shanghai Municipality) in 1996 in respect of 優質特異型蓄熱室格子磚系列配套產品研製 (The research and manufacture of high quality specific regenerative chambers checkers series accessory products\*).

*For the purpose of this section, “\*” denotes unofficial English translation.*

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## DIRECTORS, SENIOR MANAGEMENT AND STAFF

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Mr. Xu, jointly with Dr. Zhang, also invented the 薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process) under the CSP Project which was registered as a patent (in respect of utility) in the PRC in January 2010. In addition, Mr. Xu, jointly with Dr. Zhang and Mr. Wang Zhizhong, our senior management staff, invented the 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow) which was registered as a patent (in respect of utility) in the PRC in May 2010.

**Dr. Zhang Lanyin (張蘭銀)**, aged 48, the co-founder of our Group and our chief technical officer, was appointed as our executive Director on 8 March 2010. Dr. Zhang is responsible for the production and research and development aspects of our Group.

Dr. Zhang obtained a bachelor's degree in Science (majoring in refractory materials) from 武漢鋼鐵學院 (Wuhan Institute of Steel and Iron Technology\*), the former Wuhan University of Science and Technology, in 1982 and a master's degree in Science from 洛陽耐火材料研究院 (Luoyang Institute of Refractories Research\*) in 1985. He obtained a degree of Doctor of Philosophy by the department of Materials and Metallurgical Engineering of Queen's University at Kingston, Canada in 1996.

Dr. Zhang has been engaging in the advanced steel flow control products business for over 25 years. Dr. Zhang worked in 洛陽耐火材料研究院 (Luoyang Institute of Refractories Research\*) from 1986 to 1990. He then went to Canada for his degree of Doctor of Philosophy at Queen University in 1991. He joined Vesuvius International Inc. in 1994 and worked in the Vesuvius group for eight years until he left as the Deputy General Manager of Vesuvius Advanced Ceramics (Suzhou) Co. Ltd. in 2002. So far as our Directors are aware, our Group did not have any actual or threatened claims of infringement of intellectual property rights by Vesuvius group in the past. He then joined Minteq International (Suzhou) Co., Ltd., a subsidiary of Minerals Technologies Inc., an international refractory company, as the Vice President Asia in 2002 and worked there for four years until 2006.

During the past years, Dr. Zhang had issued various publications. For instance, he published a paper titled "High toughness silicon carbide/ graphite laminar composite by slip casting" in 1995. Further, based on the records of the United States Patent and Trademark Office, Dr. Zhang, jointly with others, were the inventors of the "high toughness carbide ceramics by slip casting and method thereof" which was registered as a patent in the United States in 1995. He, jointly with Mr. Xu, also invented the 薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process) under the CSP Project which was registered as a patent (in respect of utility) in the PRC in January 2010. In addition, Dr. Zhang, jointly with Mr. Xu and Mr. Wang Zhizhong, our senior management staff, invented the 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow) which was registered as a patent (in respect of utility) in the PRC in May 2010.

**Mr. Gu Aoxing (顧敖行)**, aged 58, was appointed as our executive Director on 7 June 2010. Mr. Gu is responsible for the corporate and financial matters of our Group. Mr. Gu Aoxing is the brother of Mr. Xu's father-in-law.

Mr. Gu completed a professional technical training in relation to Rural Finance organised by 宜興市科學技術委員會 (Yixing Technology Committee\*) and 宜興市財政局 (Yixing Finance Bureau\*) in 1989. In 2000, Mr. Gu passed the examination on 會計電算化初級知識培訓 (Basic Knowledge on Computerised Accounting\*) organised by 宜興市財政局 (Yixing Finance Bureau\*). In 2001, Mr. Gu was qualified as an accountant by 無錫市人事局 (Wuxi Municipal Personnel Bureau\*).

Prior to joining our Group in 2007, Mr. Gu had held financial managerial positions in various companies, including acting as the Assistant Finance Manager at 宜興新威集團 (Yixing Xinwei Group\*) from 1991 to 1999 and the Finance Manager at 宜興中村窯業有限公司 (Yixing Zhongcun Kiln Products Co., Ltd.\*) from 2000 to 2007. Mr. Gu was also an executive director of China Rare Earth Holdings Limited (Stock Code: 769), a company listed on the Main Board, from 25 August 1999 to 19 May 2000.



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## DIRECTORS, SENIOR MANAGEMENT AND STAFF

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### Non-executive Director

**Mr. Gao Zhilong** (高志龍), aged 34, was appointed as our non-executive Director on 7 June 2010. Mr. Gao obtained a bachelor's degree in mechanical design and manufacture from 南京農業大學 (Nanjing Agricultural University) in 1999. He then worked as an assistant engineer in 常州長江客車集團有限公司 (Changzhou Changjiang Coach Group Company Limited\*). Mr. Gao has worked in the quality control department in 華偉納精密工具公司 (Hua Wei Na Jingmi Gongju Company\*) since December 2005. Mr. Gao is interested in approximately 25% of the share capital of Sinoref International.

### Independent non-executive Directors

**Mr. Yao Enshu** (姚恩澍), aged 77, was appointed as our independent non-executive Director on 7 June 2010. He was appointed as 冶金工業部幹部司副司長 (Deputy Head of the Personnel Department in the Ministry of Metallurgical Industry\*) in the PRC in 1983 and was appointed as 冶金工業部人事司司長 (Head of the Human Resources Department in the Ministry of Metallurgical Industry\*) in 1988. He was recognised as a senior economist by 冶金工業部 (The Ministry of Metallurgical Industry\*) in the PRC in 1992.

**Mr. Yang Fuqiang** (楊富強), aged 66, was appointed as our independent non-executive Director on 7 June 2010. He engaged in research and development work of nonferrous metals metallurgy, and was awarded the 三等國家發明獎 (Third State Invention Prize\*) in 1987. He was appointed as the deputy head and head of 工業綜合一司稀土處 (Department of Nonferrous Metals, Consolidated Industry Bureau\*) in 1998 and in 1990 respectively. Mr. Yang retired in December 1998.

**Mr. Cheng Yun Ming, Matthew** (鄭潤明) *HKCPA, ACCA*, aged 40, was appointed as our independent non-executive Director on 7 June 2010. He is a Certified Public Accountant, an associate member of Hong Kong Institute of Certified Public Accountants and a fellow member of the Association of Chartered Certified Accountants. Mr. Cheng obtained a bachelor's degree in accountancy from the Hong Kong Polytechnic University in 1992. Mr. Cheng worked at an accounting firm, Price Waterhouse which is now PricewaterhouseCoopers, from 1992 to 1997, and as a financial controller in various listed companies from 1997 to 2007. From 6 August 2004 to 1 August 2007, Mr. Cheng had been an independent non-executive director of China Electric Power Technology Holdings Limited (formerly known as A & K Educational Software Holdings Limited) (Stock Code: 8053), a company listed on the Growth Enterprise Market of the Stock Exchange. Mr. Cheng has been an independent non-executive director of Sino Haijing Holdings Limited (Stock Code: 8065), a company listed on the Growth Enterprise Market of the Stock Exchange since 11 November 2005.

Save as disclosed above, each of our Directors (i) did not hold other positions in our Company or our subsidiaries as at the Latest Practicable Date; (ii) had no other relationship with any Directors, senior management or substantial or controlling shareholder(s) of our Company as at the Latest Practicable Date; and (iii) did not hold any other directorships in listed public companies in the three years prior to the Latest Practicable Date. As at the Latest Practicable Date, save for the interests of Mr. Xu, Dr. Zhang, Mr. Gu Aoxing and Mr. Gao Zhilong in our Shares which are disclosed in the paragraph headed "Interest and short positions of our Directors in the Shares, underlying Shares or debentures of our Company and our associated corporations following the Global Offering" in Appendix VI to this prospectus, none of our Directors had any interest in the Shares within the meaning of Part XV of the SFO.

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## DIRECTORS, SENIOR MANAGEMENT AND STAFF

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Save as disclosed herein, to the best of the knowledge, information and belief of our Directors having made all reasonable enquiries, there was no other matter with respect to the appointment of our Directors that needs to be brought to the attention of our Shareholders and there was no information relating to our Directors that is required to be disclosed pursuant to Rules 13.51(2)(h) to (v) of the Listing Rules as at the Latest Practicable Date.

### SENIOR MANAGEMENT

**Mr. Wang Zhizhong** (王志中), aged 42, is the deputy general manager and the head of our Production Department. Mr. Wang joined our Group in 2005. Mr. Wang was qualified as an assistant engineer by 無錫市人事局 (Wuxi Municipal Personnel Bureau\*) in 1995. He obtained 上海市科技成果完成者證書 (Certificate for Accomplisher of Technological Achievement in Shanghai\*) for each of the project named “復合結構電熔澆注空心磚研製” (Development of hollow composite fusion cast blocks\*) and “大型玻璃窯上部結構用新型耐火材料品種的研究” (Research on novel refractories for super structure of glass furnace\*) from 上海市科學技術委員會 (Science and Technology Commission of Shanghai Municipality) in 2000.

Mr. Wang worked in the production technology department in various companies including Yixing Wellfire Nonmetal Materials Co., Ltd. 宜興威爾發非金屬材料有限公司 and 宜興中村窯業有限公司 (Yixing Zhongcun Kiln Products Co., Ltd.\*), before joining our Group in 2005. In addition, Mr. Wang, jointly with Mr. Xu and Dr. Zhang, invented the 可控制流入氣體的整體式塞棒 (Mono block Stopper with controlled gas flow) which was registered as a patent (in respect of utility) in the PRC in May 2010.

**Mr. Jiang Panyuan** (蔣盤元), aged 46, joined us in 2007 as head of our Purchasing Department. Mr. Jiang is mainly responsible for our procurement and environmental protection matters. Mr. Jiang graduated from 江蘇省廣播電視學校 (Jiangsu Radio and TV Institute\*) in 2001 and worked as the officer in a community association in Yixing Yang'an (宜興市洋岸村民委員會) from 1989 to 2007 prior to joining our Group.

**Mr. Tam Chi Ming, George** (譚志明) *HKCPA, ACIS, ACS*, aged 34, is the chief financial officer and company secretary of our Company. He joined our Group in January 2010 and is responsible for managing the corporate finance department of our Group, including overseeing financial management, compliance and reporting obligations of our Group. Mr. Tam has over 10 years' experience in auditing, financial management and corporate finance. Prior to joining our Group, Mr. Tam worked for KPMG Corporate Finance Limited as Senior Manager, responsible for executing merger and acquisition transactions. Mr. Tam is a fellow member of the Hong Kong Institute of Certified Public Accountants and an associate member of the Hong Kong Institute of Chartered Secretaries. Mr. Tam holds a bachelor's degree in Accountancy from the Hong Kong Polytechnic University and a master's degree in Business Administration from the University of London.

**Mr. Tang Jishan** (唐繼山), aged 36, joined us in 2007 as head of our Research and Development Department. He obtained his bachelor's and master's degree in Metallurgy of Iron and Steel in 2001, both from Wuhan University of Science and Technology. He has experience in the field of metallurgical industry. He worked in the sales department in Vesuvius Advanced Ceramics (Suzhou) Co. Ltd..

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## DIRECTORS, SENIOR MANAGEMENT AND STAFF

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**Mr. Dai Donglin** (戴東林), aged 41, joined us in 2007 as executive regional sales manager. He obtained a bachelor's degree in Arts from Henan University in 1992. He then joined Vesuvius Advanced Ceramics (Suzhou) Co. Ltd. from 1995 to 2004. Mr. Dai furthered his studies on Civil and Commercial Law between 1998 and 2000 in Jilin University. He has many years of experiences in sales management.

**Ms. Zhang Yuehua** (張月華), aged 33, one of our executive sales assistant managers, joined us in 2007. Ms. Zhang worked in 宜興新威集團 (Yixing Xinwei Group\*) from 1996 to 2006, and was responsible for sales coordination work.

### COMPANY SECRETARY

**Mr. Tam Chi Ming, George** (譚志明) *HKCPA, ACIS, ACS*, was appointed as the company secretary of our Company on 7 June 2010. His details are set out under the paragraph headed "Senior management" above.

### STAFF

We maintain good working relations with our staff. We have not experienced any significant problems with the recruitment and retention of experienced employees. In addition, we have not suffered from any material disruption of our normal business operations as a result of labour disputes or strikes.

### Benefits

As required by the PRC regulations on social insurance, we participate in the social insurance schemes operated by the relevant local government authorities which include retirement pension, medical insurance, unemployment insurance, industrial injuries insurance and maternity insurance.

### Compensation

The aggregate amounts of remuneration of our Directors for the three years ended 31 December 2009 were approximately RMB625,000, RMB666,000 and RMB766,000 respectively. Details of the arrangement for remuneration are set out in Note 11 to the Accountants' Report in Appendix I to this prospectus. Under such arrangement and pursuant to our Directors' service agreements and letters of appointment referred to in the paragraph headed "Particulars of Directors' service contracts" in Appendix VI to this prospectus, the aggregate amount of directors' fee and other emoluments payable to our Directors for the year ending 31 December 2010 is estimated to be approximately RMB1,500,000, excluding any discretionary bonuses.

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## **DIRECTORS, SENIOR MANAGEMENT AND STAFF**

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Our Directors and senior management receive compensation in the form of salaries, benefits in kind and/or discretionary bonuses relating to the performance of our Group. We regularly review and determine the remuneration and compensation packages of our Directors and senior management.

We also reimburse them for expenses which are necessarily and reasonably incurred for providing services to us or executing their functions in relation to our operations.

After Listing, our Remuneration Committee will review and determine the remuneration and compensation packages of our Directors and senior management with reference to salaries paid by comparable companies, time commitment and responsibilities of our Directors and performance of our Group.

During the Track Record Period, no remuneration was paid by us to, or received by, our Directors as an inducement to join or upon joining us.

### **BOARD COMMITTEES**

#### **Audit committee**

Our Company established an audit committee with written terms of reference in compliance with Rule 3.21 of the Listing Rules pursuant to a resolution of our Directors passed on 7 June 2010. The primary duties of our audit committee are mainly to make recommendations to our Board on the appointment and removal of the external auditor, review the financial statements and material advice in respect of financial reporting and oversee the internal control procedures of our Company. At present, our audit committee comprises Mr. Cheng Yun Ming, Matthew, Mr. Yao Enshu and Mr. Yang Fuqiang, all being independent non-executive Directors. Mr. Cheng Yun Ming, Matthew is the chairman of our audit committee.

#### **Remuneration committee**

Our Company established a remuneration committee on 7 June 2010 with written terms of reference. The primary functions of our remuneration committee are to make recommendation to our Board on the overall remuneration policy and structure relating to all Directors and senior management of our Group, review performance based remuneration and ensure none of our Directors determine their own remuneration. At present, our remuneration committee comprises Mr. Xu, Mr. Yao Enshu, Mr. Yang Fuqiang and Mr. Cheng Yun Ming, Matthew, all of them (except Mr. Xu) are independent non-executive Directors. Mr. Yao Enshu is the chairman of our remuneration committee.

### **COMPLIANCE ADVISER**

We have appointed DBS as our compliance adviser pursuant to Rule 3A.19 of the Listing Rules. Pursuant to Rule 3A.23 of the Listing Rules, the compliance adviser will advise us, among others, at the following circumstances:

- (1) before the publication of any regulatory announcement, circular or financial report;

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## DIRECTORS, SENIOR MANAGEMENT AND STAFF

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- (2) before entering into a transaction, which might be a notifiable or connected transaction (including but not limited to share issues and share repurchases or any fund raising exercises) as defined in the Listing Rules;
- (3) where our Company proposes to use the proceeds of the New Issue in a manner different from that detailed in this prospectus or where our business activities, developments or results deviate from any forecast, estimate, or other information in this prospectus; and
- (4) where the Stock Exchange makes an inquiry of us regarding Rule 13.10 of the Listing Rules.

The term of appointment of our compliance adviser shall commence on the Listing Date and end on the date of despatch of our annual report in respect of our financial results for the first full financial year commencing after the Listing Date and such appointment shall be subject to extension by mutual agreement.

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## SUBSTANTIAL SHAREHOLDERS

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### SUBSTANTIAL SHAREHOLDERS

So far as our Directors are aware, immediately following the completion of the Global Offering (but without taking into account Shares to be issued pursuant to the exercise of the Over-allotment Option) and the Capitalisation Issue, the following persons will have an interest or short position in the Shares and the underlying Shares which would fall to be disclosed to our Company under provisions of Divisions 2 and 3 of Part XV of the SFO, or who will be, directly or indirectly, interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of members of our Group other than our Company:

#### Long and short positions in the Shares and underlying Shares

Name of Shareholder	Nature of interest	Number of securities held <i>(Note 1)</i>	Shareholding percentage <i>(%)</i>
Mr. Xu	Beneficial owner	360,000,000 Shares (L)	30.00
Ms. Gu Shuping <i>(Note 2)</i>	Interest of spouse	360,000,000 Shares (L)	30.00
Mr. Gao Zhilong	Beneficial owner	171,000,000 Shares (L)	14.25
Ms. Chai Xiaoyuan <i>(Note 3)</i>	Interest of spouse	171,000,000 Shares (L)	14.25
Mr. Chai Xishu	Beneficial owner	108,000,000 Shares (L)	9.00
Ms. Wang Suying <i>(Note 4)</i>	Interest of spouse	108,000,000 Shares (L)	9.00
Dr. Zhang	Beneficial owner	90,000,000 Shares (L)	7.50
Ms. Zhao Yijun <i>(Note 5)</i>	Interest of spouse	90,000,000 Shares (L)	7.50

*Note:*

1. The letter "L" denotes the person's long position in our Shares.
2. Ms. Gu Shuping is the wife of Mr. Xu.
3. Ms. Chai Xiaoyuan is the wife of Mr. Gao Zhilong.
4. Ms. Wang Suying is the wife of Mr. Chai Xishu.
5. Ms. Zhao Yijun is the wife of Dr. Zhang.

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## FINANCIAL INFORMATION

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### OVERVIEW

We are engaged in the manufacture of advanced steel flow control products which are used in the continuous casting process to protect, control and regulate the flow of molten steel in its manufacturing process. Our products include Ladle Shrouds, Stoppers, Tundish Nozzles and Subentry Nozzles.

As at the Latest Practicable Date, many of our customers were members of major steel-producing groups in the PRC, including members of the Baosteel Group, Hebei Steel Group, Wuhan Steel Group and Shandong Steel Group. Since our Group was founded in 2005, we have enjoyed a rapid growth. Our turnover has grown from approximately RMB40.0 million for the year ended 31 December 2007 to approximately RMB156.9 million for the year ended 31 December 2009, representing a CAGR of approximately 98.1%. Our net profit has grown from approximately RMB13.4 million for the year ended 31 December 2007 to approximately RMB70.1 million for the year ended 31 December 2009, representing a CAGR of approximately 128.7%.

### BASIS OF PREPARATION

We are a Cayman Islands holding company and conduct substantially all of our business through our principal subsidiary, Sinoref (Yixing), in China. During the periods presented in the financial information set forth in “Appendix I – Accountants’ Report” to this prospectus, we derived all of our revenue from sales of our advanced steel flow products.

### FACTORS AFFECTING OUR RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The major factors affecting our results of operations and financial condition include the following:

#### **Recent global economic downturn, economic growth and level of demand for steel flow control products in the PRC**

We generated all of our turnover in the PRC during our Track Record Period. Our financial results have been, and we expect them to continue to be, affected by the levels of growth of steel manufacturing markets in the PRC. In 2007, 2008 and 2009, China’s annual production of crude steel amounted to approximately 489 Mt, 500 Mt and 568 Mt, respectively, representing about 36.3%, 37.6% and 46.6% of the world’s total production of crude steel.

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## FINANCIAL INFORMATION

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Demand for our advanced steel flow control products is particularly sensitive to the levels of activities in the PRC infrastructure, transportation, machinery and equipment, and construction industries. Economic growth in China, particularly in areas in which we operate, has a direct impact on virtually all aspects of our operations, including the level of demand for our products, the availability and prices of our raw materials and costs of our other operating expenses.

In response to the global economic slowdown and market volatility, as described in “Risk factors – Risks relating to the industry – our industry is subject to global economic and market conditions,” the PRC government has lowered interest rates and announced large fiscal stimulus packages to boost the domestic economy, which include RMB4.0 trillion investments in, among other things, airports, highways, railways, power grids and other infrastructure developments in China. These packages have caused our customers, who are the major suppliers of the steel products in the above-mentioned sectors to increase their expected purchases from us in 2009. The average monthly sales volume of our advanced steel flow control products increased from approximately 143 tonnes in 2008 to approximately 331 tonnes in 2009.

### **The fixed asset investments in China**

Our results of operations are impacted by the development of fixed asset investments in China, which in turn, affects various industries, such as the construction industry where our customer’s final steel products are mainly used. As indicated in the National Bureau of Statistics of China, the total amount of fixed asset investments in China increased from approximately RMB3,292 billion in 2000 to approximately RMB17,283 billion in 2008, representing a CAGR of 23.0%. According to the National Bureau of Statistics of China, the total investment in construction in China increased from approximately RMB10,213 billion in 2000 to approximately RMB49,844 billion in 2008, representing a CAGR of 21.9%.

### **Product mix**

We produce four types of advanced steel flow control products including Ladle Shrouds, Stoppers, Tundish Nozzles and Subentry Nozzles. Our product mix with different specifications, affects our gross profit margins since different products have different levels of demand and corresponding selling prices in different markets. From time to time, we vary our product mix in order to meet market demand and customers’ requirements, which could have an impact on our overall gross profit margins. We intend to continue to manage and optimise our product mix in response to market conditions in order to maintain and increase our gross profit margins.

### **Sales volume**

Our results of operations are directly affected by our sales volume, which in turn is largely determined by the market demand for our advanced steel flow control products, and our ability to meet that demand. Our sales volume increased across our product mix from 2007 to 2009 primarily due to the increasing customer demand for our products, particularly our Subentry Nozzles, as a result of the growing reputation of our brand and our high-quality products. We



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## FINANCIAL INFORMATION

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sold approximately 1,027 tonnes, 1,713 tonnes and 3,972 tonnes of advanced steel flow control products in 2007, 2008 and 2009, respectively. With a production capacity of approximately 8,200 tonnes as at the Latest Practicable Date, we are operating at full production capacity. If we are successful in implementing our expansion plans, which include increasing our production capacity, we believe we could meet growing market demands.

### **Pricing of our products**

Competition and demand significantly affect the pricing of our products. Although the PRC steel flow control product market is competitive, a majority of the steel flow control product manufacturers in China have small-scale operations that produce average steel flow control products with simple designs. We sell our products to customers on a “cost-plus” basis, under which we add our processing charges and a margin to the prevailing market price of the raw materials. The average selling price per unit of Subentry Nozzle for the three years ended 31 December 2009 was RMB1,511, RMB1,610 and RMB1,664 respectively. The average selling price per unit of Stopper for the three years ended 31 December 2009 was RMB1,098, RMB1,098 and RMB1,192 respectively. The average selling price per unit of Tundish Nozzle for the three years ended 31 December 2009 was RMB1,128, RMB1,328 and RMB1,361 respectively. The average selling price per unit of Ladle Shroud for the three years ended 31 December 2009 was RMB1,151, RMB1,187 and RMB1,174 respectively.

### **Cost of raw materials**

Price fluctuations of raw materials we use in our production process affect our cost of sales and could adversely impact on our results of operations. The principal raw materials used in our production are fused alumina, calcined alumina, calcia stabilised zirconia, graphite and resin binder. We obtain these materials from both domestic and overseas suppliers. Further, we develop our own moulds for our advanced steel flow control products. The principal raw material used in developing the moulds is a specialised resin which is purchased from the United States.

In 2007, 2008 and 2009, our cost of raw materials amounted to approximately RMB11.2 million, RMB19.8 million and RMB42.7 million, respectively, representing approximately 63.2%, 71.3% and 82.8% of our total cost of sales.

We typically purchase fused alumina, calcined alumina, calcia stabilised zirconia, graphite and resin binder from suppliers based on the prevailing market prices during the month prior to the month we receive shipments from our suppliers. Prices of fused alumina, calcined alumina, calcia stabilised zirconia, graphite and resin binder fluctuate over time, and the prevailing prices at the time of our purchase may not be equal to the prevailing prices at the time of our sale.

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The following table sets forth the average price per ton of our major raw materials for their periods indicated:

	<b>Year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB</i>	<i>RMB</i>	<i>RMB</i>
Graphite	3,658	4,885	4,103
Fused alumina	3,712	5,255	4,231
Calcined alumina	5,897	6,033	5,620
Resin binder	16,195	16,018	11,120
Calcia stabilised zirconia	30,029	25,703	25,409

### FINANCIAL OVERVIEW

#### Revenue

We generated all of our revenue from the sales of our advanced steel flow control products during the Track Record Period. Our products include Ladle Shrouds, Stoppers, Tundish Nozzles and Subentry Nozzles.

The following table shows our revenue and average selling price by product type during the Track Record Period:

	<b>Year ended 31 December</b>								
	<b>2007</b>			<b>2008</b>			<b>2009</b>		
	<i>RMB</i>	%	<b>Average selling price</b>	<i>RMB</i>	%	<b>Average selling price</b>	<i>RMB</i>	%	<b>Average selling price</b>
<i>(million)</i>		<i>RMB</i>	<i>(million)</i>		<i>RMB</i>	<i>(million)</i>		<i>RMB</i>	
Subentry Nozzles	16.3	40.8	1,511	28.3	42.1	1,610	69.0	44.0	1,664
Stoppers	11.6	29.0	1,098	19.1	28.4	1,098	45.7	29.1	1,192
Tundish Nozzles	6.3	15.8	1,128	14.1	21.0	1,328	33.0	21.0	1,361
Ladle Shrouds	5.8	14.4	1,151	5.7	8.5	1,187	9.2	5.9	1,174
<b>Total</b>	<b>40.0</b>	<b>100.0</b>		<b>67.2</b>	<b>100.0</b>		<b>156.9</b>	<b>100.0</b>	

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Revenue of our products increased from approximately RMB40.0 million in 2007 to approximately RMB67.2 million in 2008 and to approximately RMB156.9 million in 2009, due to the increase in the overall sales volume of our advanced steel flow control products. Such increase was mainly attributable to our increased marketing effort to solicit new customers in 2008 and 2009 and the change in our sales and product mix. The source of the increase in demand for our products came from both recurring and new customers. Our number of customer increased from 7 in 2007 to 11 in 2008 and 18 in 2009. The number of recurring customers in 2008 and 2009 was 7 and 11 respectively, while the number of recurring customers as at the Latest Practicable Date was 18.

We sell our products directly to steel manufacturing companies, with whom we typically enter into written framework contracts on a one-year term. In 2007, 2008 and 2009, turnover from our five largest customers accounted in aggregate for approximately 95.5%, 74.2% and 48.0% respectively, of our turnover. We generally bill our customers upon delivery, with credit terms of up to 90 days from the day of delivery. A portion of our customers make payments by bank bills. Historically, we have not experienced any losses on trade receivables or bills receivables.

### Cost of sales

Our cost of sales consists of the cost associated with the manufacture of our products, which primarily consists of raw materials consumed, depreciation of property, plant and equipment, labour costs and other direct manufacturing overhead.

The following table sets forth a breakdown of our cost of sales for the period indicated:

	<b>Year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Raw materials consumed	11,220	19,822	42,651
Depreciation of property, plant and equipment	3,569	3,663	3,660
Labour costs	1,520	2,024	1,930
Others <sup>(1)</sup>	1,430	2,306	3,267
	<u>17,739</u>	<u>27,815</u>	<u>51,508</u>

*Note:*

<sup>(1)</sup> Others mainly consists of utilities and natural gas.

The increase in raw materials consumed from approximately RMB19.8 million in 2008 to approximately RMB42.7 million in 2009 and other direct manufacturing overhead from approximately RMB2.3 million to approximately RMB3.3 million were mainly attributable to the increase in the overall sales volume of our advanced steel flow control products. The decrease in labour costs from approximately RMB2.0 million in 2008 to approximately RMB1.9 million 2009 was mainly a result of the departure of 3 experienced technicians during 2009, whose responsibilities were taken up by their successors with lower staff cost.

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### Gross profit and gross profit margin

Gross profit is equal to revenue less cost of sales. Gross profit margin is equal to gross profit divided by revenue. Gross profit and gross profit margin should be taken into consideration together with net profit and net profit margin, with net profit being the remainder of gross profit after deducting selling and distribution costs, administrative expenses, other expenses, finance costs and taxation; and net profit margin equal to net profit divided by revenue. Our gross profit increased from approximately RMB22.3 million in 2007 to approximately RMB39.4 million in 2008 and to approximately RMB105.4 million in 2009. In 2007, 2008 and 2009, our gross profit margin was approximately 55.7%, 58.6% and 67.2% respectively. Our gross profit margin increased is primarily attributable to economies of scale resulted from the increase in our overall sales volume and change in our product mix.

The following table shows our gross profit margin by product type during the Track Record Period:

	Year ended 31 December					
	2007		2008		2009	
	Gross profit <i>RMB</i> <i>(million)</i>	Gross profit margin <i>%</i>	Gross profit <i>RMB</i> <i>(million)</i>	Gross profit margin <i>%</i>	Gross profit <i>RMB</i> <i>(million)</i>	Gross profit margin <i>%</i>
Subentry Nozzle	10.0	60.5	17.5	61.8	48.1	69.6
Stopper	5.3	45.9	9.0	47.4	26.4	57.7
Tundish Nozzle	4.4	69.8	9.7	68.8	25.2	76.3
Ladle Shroud	2.6	46.0	3.2	55.1	5.7	62.5
<b>Total</b>	<b>22.3</b>	<b>55.7</b>	<b>39.4</b>	<b>58.6</b>	<b>105.4</b>	<b>67.2</b>

### Other income

Other income comprises of bank interest income, exchange gains and gain on disposal of equipment.

### Selling and distribution costs

Our selling and distribution costs primarily consist of expenses on commission, transportation and staff costs. Our selling and distribution costs amounted to approximately RMB3.9 million, RMB6.7 million, and RMB13.1 million in 2007, 2008 and 2009 respectively. Selling and distribution costs increased from 2007 to 2009 primarily attributable to the increase in commission paid to our salespersons and transportation costs resulted from the increase in the sales volume of our advanced steel flow control products.

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The following table sets forth a breakdown of our selling and distribution costs for the periods indicated:

	<b>Year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Commission	2,572	4,746	10,185
Transportation costs	488	893	1,532
Other staff costs	348	908	1,119
Others	<u>507</u>	<u>107</u>	<u>273</u>
	<u><u>3,915</u></u>	<u><u>6,654</u></u>	<u><u>13,109</u></u>

### Administrative expenses

Our administrative expenses primarily consist of directors' remuneration, administrative staff costs, depreciation, office expenses, travelling expenses, entertainment, amortisation of prepaid land lease payments, professional fees and various tax expenses. In 2007, 2008 and 2009, our administrative expenses amounted to approximately RMB4.5 million, RMB5.6 million and RMB6.3 million, respectively.

The following table sets forth a breakdown of our administrative expenses for the periods indicated:

	<b>Year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Directors' remuneration	625	666	766
Administrative staff costs	977	1,333	1,654
Depreciation	657	841	932
Entertainment	366	718	944
Amortisation of prepaid land lease payments	235	235	235
Travelling expenses	225	467	567
Tax expenses	414	398	419
Office expenses	224	194	245
Others	<u>734</u>	<u>736</u>	<u>501</u>
	<u><u>4,457</u></u>	<u><u>5,588</u></u>	<u><u>6,263</u></u>

### Other expenses

Other expenses represent professional fees and other expenses in relation to the Global Offering. For the year ended 31 December 2009, our other expenses amounted to approximately RMB2.0 million.

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### Finance costs

Our finance costs consist of interests on bank borrowings and discounted bills with recourse wholly repayable within one year. Interest rates on our bank loans, all of which are granted by PRC commercial banks and denominated in RMB, are typically linked to benchmark rates published by the PBOC. In 2007, 2008 and 2009, our finance costs amounted to approximately RMB0.5 million, RMB1.1 million and RMB0.2 million respectively.

### Taxation

Under the current laws of Cayman Islands, we are not subject to any income or capital gains tax.

On 16 March 2007, the PRC promulgated the Law of the PRC on Enterprise Income Tax (the “New EIT Law”) by Order No. 63 of the President of the PRC. On 6 December 2007, the State Council of the PRC (國務院) issued Implementation Regulations of the New EIT Law (the “Implementation Regulations”). The New EIT Law and Implementation Regulations unify the Enterprise Income Tax rate for domestic and foreign enterprises at 25% from 1 January 2008. Pursuant to an approval document issued by the National Taxation Bureau of Yixing, the PRC dated 1 March 2010, Sinoref (Yixing) was entitled to the exemption from the PRC Enterprise Income Tax for the first two years commencing from the first profit-making year of operations, after offsetting all unexpired tax losses from previous years, and thereafter to a 50% relief from the PRC Enterprise Income Tax for the following three years. As a result, Sinoref (Yixing) was exempt from the PRC Enterprise Income Tax for the years ended 31 December 2007 and 2008 and was subject to the PRC Enterprise Income Tax rate of 12.5% for the year ended 31 December 2009.

According to a joint circular of the Ministry of Finance and State Administration of Taxation – Cai Shui [2008] No. 1, dividend distributed out of the profits generated since 1 January 2008 shall be subject to the PRC withholding tax which is withheld by the PRC entity. Deferred tax expense of approximately RMB1.2 million and RMB3.1 million charged on the undistributed earnings of Sinoref (Yixing) has been recognised in the combined statements of comprehensive income for the years ended 31 December 2008 and 2009 respectively.

### CRITICAL ACCOUNTING POLICIES

Critical accounting policies and estimates are those accounting policies and estimates that involve significant judgements and uncertainties and potentially yield materially different results under different assumptions and conditions. Our accounting policies have a significant impact on our operating results as shown in our combined financial statements included in this prospectus. Estimates and judgements are based on historical experience, prevailing market conditions and various other factors that we believe are reasonable under the circumstances. We review our estimates and underlying assumptions on an ongoing basis taking into account the changing environment and circumstances. The critical accounting policies adopted and estimates made in preparation of our financial statements are set out as follows:

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### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold in the normal course of business, net of sales tax. Revenue from sales of goods are recognised when goods are delivered and title has passed. Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

### **Property, plant and equipment**

Property, plant and equipment are stated at cost less subsequent accumulated depreciation and accumulated impairment losses, if any. Depreciation is provided to write off the cost of items of property, plant and equipment over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the period in which the item is derecognised.

### **Depreciation, amortisation and valuation of property, plant and equipment**

The recorded values of property, plant and equipment are affected by a number of management estimates, including estimated useful lives, residual values and impairment losses. Our Directors assess the need for any impairment write-down on a regular basis and consider if there is any information indicating the impairment loss. Such information may include a significant decrease in the market value or a significant deterioration of market conditions such that the carrying value of property, plant and equipment is lower than the present value of the estimated future cash flows which are discounted using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the assets.

### **Impairment of tangible assets**

At the end of each reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately.

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### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the weighted-average method.

### **Trade receivables and impairment of trade receivables**

For certain categories of financial assets, such as trade and bills receivables, assets that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, observable changes in national or local economic conditions that correlate with default on receivables.

### **Taxation and deferred income tax**

Income tax expense represents the sum of the tax currently payable and deferred tax. The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the combined statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other periods, and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted at the end of the reporting period.

Deferred tax is recognised on differences between the carrying amount of assets and liabilities in the combined financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary of difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.



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Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly in equity respectively.

### RESULTS OF OPERATIONS

The following table sets forth information from our combined statements of comprehensive income for the periods indicated:

	<b>Year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Revenue	40,006	67,206	156,896
Cost of sales	<u>(17,739)</u>	<u>(27,815)</u>	<u>(51,508)</u>
Gross profit	22,267	39,391	105,388
Other income	39	95	72
Selling and distribution costs	(3,915)	(6,654)	(13,109)
Administrative expenses	(4,457)	(5,588)	(6,263)
Other expenses	–	–	(2,000)
Finance costs	<u>(529)</u>	<u>(1,062)</u>	<u>(195)</u>
Profit before taxation	13,405	26,182	83,893
Taxation	<u>–</u>	<u>(1,211)</u>	<u>(13,817)</u>
Profit for the year and total comprehensive income for the year	<u><u>13,405</u></u>	<u><u>24,971</u></u>	<u><u>70,076</u></u>
Earnings per share			
Basic ( <i>RMB</i> ) ( <i>Note</i> )	<u><u>0.01</u></u>	<u><u>0.03</u></u>	<u><u>0.08</u></u>

*Note:*

The calculations of the basic earnings per share for the three years ended 31 December 2009 are based on the profit for the three years ended 31 December 2009 and on the assumption that 900,000,000 ordinary shares were in issue throughout the three years ended 31 December 2009 comprising 2,000,000 ordinary shares in issue as at the date of this prospectus and 898,000,000 ordinary shares to be issued pursuant to the capitalisation issue as detailed in the paragraph headed “Resolutions in writing of all Shareholders passed on 7 June 2010” in Appendix VI to this prospectus.

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### **Year ended 31 December 2009 compared with year ended 31 December 2008**

#### **Revenue**

Our revenue increased by approximately 133.5% from approximately RMB67.2 million for the year ended 31 December 2008 to approximately RMB156.9 million for the year ended 31 December 2009. The increase was mainly attributable to the increase in the overall sales volume of our advanced steel flow control products. The sales volume of our advanced steel flow control products for the year ended 31 December 2009 was approximately 3,972 tonnes, representing an increase of approximately 131.9% as compared to approximately 1,713 tonnes for the year ended 31 December 2008. Such growth was a combined effect of (i) our acquisition of 7 new customers in the northern region of the PRC in 2009 who purchased approximately 894 tonnes from us during the year ended 31 December 2009 and contributed approximately RMB39.0 million or 24.9% to our total revenue in 2009; (ii) the increase in sales to our customers acquired in 2008 by approximately 239.2% from approximately 347 tonnes in 2008 to approximately 1,177 tonnes in 2009. As a result, our revenue contributed from our customers acquired in 2008 has significantly increased from approximately RMB15.6 million for the year ended 31 December 2008 to approximately RMB48.1 million for the year ended 31 December 2009.

#### **Cost of sales**

Our costs of sales increased by about 85.3% from approximately RMB27.8 million in 2008 to approximately RMB51.5 million in 2009 which was in line with the increase in the sales volume of our advanced steel flow control products as discussed under the paragraph headed "Revenue" above.

#### **Gross profit and gross profit margin**

Our gross profit increased by approximately 167.5% from approximately RMB39.4 million for the year ended 31 December 2008 to approximately RMB105.4 million for the year ended 31 December 2009. Our gross profit margin also increased from approximately 58.6% for the year ended 31 December 2008 to approximately 67.2% for the year ended 31 December 2009. The increase in our gross profit and gross profit margin were mainly attributable to the economies of scale resulted from the significant increases in our overall sales volume by approximately 131.2% from approximately 1,713 tonnes for the year ended 31 December 2008 to approximately 3,972 tonnes for the year ended 31 December 2009. Our sales and product mix remained relatively stable in the year ended 31 December 2009 as compared to 2008.

#### **Other income**

Other income comprises bank interest income and exchange gains.

#### **Selling and distribution costs**

Our selling and distribution costs increased by approximately 95.5% from approximately RMB6.7 million for the year ended 31 December 2008 to approximately RMB13.1 million for the year ended 31 December 2009. The increase was mainly attributable to (i) the increase in commission paid to our salespersons, who assisted to obtain successful sales orders, by approximately 117.0%

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from approximately RMB4.7 million for the year ended 31 December 2008 to approximately RMB10.2 million for the year ended 31 December 2009 and (ii) the increase in transportation costs by approximately 66.7% from approximately RMB0.9 million in 2008 to approximately RMB1.5 million in 2009 as a result of increased delivery costs of our products in relation to the increased sales volume. As a percentage of revenue, our selling and distribution costs remained stable at approximately 9.9% and 8.4% for the years ended 31 December 2008 and 31 December 2009 respectively.

### **Administrative expenses**

Our administrative expenses increased by approximately 12.5% from approximately RMB5.6 million for the year ended 31 December 2008 to approximately RMB6.3 million for the year ended 31 December 2009. The increase was primarily due to the combined effect of (i) the increase in staff costs (other than directors' remuneration) by approximately 30.8% from approximately RMB1.3 million for the year ended 31 December 2008 to approximately RMB1.7 million for the year ended 31 December 2009 as our headcount of administration staff increased from approximately 29 as at 31 December 2008 to 31 as at 31 December 2009; and (ii) the increase in travelling expenses and entertainment expenses by approximately 25.0% from approximately RMB1.2 million for the year ended 31 December 2008 to approximately RMB1.5 million for the year ended 31 December 2009 mainly attributable to the increased sales and marketing activities.

### **Finance costs**

Our finance costs decreased by approximately 81.8% from approximately RMB1.1 million for the year ended 31 December 2008 to approximately RMB0.2 million for the year ended 31 December 2009 primarily due to the full repayment of our approximately RMB9.0 million bank borrowings in January 2009.

### **Taxation**

Our tax charge increased by approximately 1050.0% from approximately RMB1.2 million for the year ended 31 December 2008 to approximately RMB13.8 million in 2009 primarily due to the increased income tax rate as a result of the expiration of the exemption from EIT for Sinoref (Yixing) beginning on 1 January 2009 and the increase in deferred tax charge on undistributed profit of Sinoref (Yixing) from approximately RMB1.2 million in 2008 to approximately RMB3.1 million in 2009. Sinoref (Yixing) was subject to a preferential EIT tax rate of 12.5% for the year ended 31 December 2009. As a result, our effective tax rates in 2008 and 2009 were approximately 4.6% and approximately 16.5% respectively.

### **Profit for the year**

As a result of the foregoing, the Group's profit for the year increased by approximately 180.4% to approximately RMB70.1 million for the year ended 31 December 2009 from approximately RMB25.0 million for the year ended 31 December 2008 and its net profit margin increased to approximately 44.7% in 2009 from approximately 37.2% in 2008.

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### **Year ended 31 December 2008 compared with year ended 31 December 2007**

#### **Revenue**

Our revenue increased by approximately 68.0% from approximately RMB40.0 million for the year ended 31 December 2007 to approximately RMB67.2 million for the year ended 31 December 2008. The increase was mainly attributable to the increase in the overall sales volume of our advanced steel flow control products. The sales volume of our advanced steel flow control products for the year ended 31 December 2008 was approximately 1,713 tonnes, representing an increase of approximately 66.8% as compared to approximately 1,027 tonnes for the year ended 31 December 2007. Such growth was primarily attributable to the acquisition of 4 new customers in 2008 who purchased approximately 347 tonnes from us during the year ended 31 December 2008 and contributed approximately RMB15.6 million or approximately 23.2% to our total revenue in 2008. In addition, the sales of our products to one of our customers in the eastern region of the PRC has increased by approximately 1376.9% from approximately 13 tonnes in 2007 to approximately 191 tonnes in 2008. As a result, our revenue generated from this customer has significantly increased from approximately RMB0.7 million for the year ended 31 December 2007 to approximately RMB11.1 million for the year ended 31 December 2008.

#### **Cost of sales**

Our cost of sales mainly includes costs of raw materials, labour costs, depreciation and utilities expenses. Among all these costs, the cost of direct materials account for approximately 63.2% and 71.3% of the total cost of sales of our Group in 2007 and 2008 respectively.

Our costs of sales increased by about 57.1% from approximately RMB17.7 million in 2007 to approximately RMB27.8 million in 2008 which was in line with the increase in the sales volume of our advanced steel flow control products as discussed under the paragraph headed "Revenue" above.

#### **Gross profit and gross profit margin**

Our gross profit increased by approximately 76.7% from approximately RMB22.3 million for the year ended 31 December 2007 to approximately RMB39.4 million for the year ended 31 December 2008. Our gross profit margin also increased from approximately 55.7% for the year ended 31 December 2007 to approximately 58.6% for the year ended 31 December 2008. The increase in our gross profit and gross profit margin were mainly attributable to (i) higher operating efficiencies achieved through economies of scale resulting from the significant increases in our overall sales volume by approximately 66.8% from approximately 1,027 tonnes for the year ended 31 December 2007 to approximately 1,713 tonnes for the year ended 31 December 2008; and (ii) the change in our sales and product mix in the year ended 31 December 2008 as compared to 2007. The percentage of our revenue generated from our Tundish Nozzles and Subentry Nozzles, which, in general, have higher gross profit margins relative to our Stoppers and Ladle Shrouds, increased from approximately 56.6% for the year ended 31 December 2007 to approximately 63.1% for the year ended 31 December 2008 and the revenue generated from our Tundish Nozzles and Subentry Nozzles has increased significantly by approximately 87.6% from approximately RMB22.6 million for the year ended 31 December 2007 to approximately RMB42.4 million for the year ended 31 December 2008.

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### **Other income**

Other income comprises bank interest income, exchange gain, and gain on disposal of property, plant and equipment.

### **Selling and distribution costs**

Our selling and distribution costs mainly represent expenses on commissions, transportation, staff costs, consumables and travelling.

Our selling and distribution costs increased by approximately 71.8% from approximately RMB3.9 million for the year ended 31 December 2007 to approximately RMB6.7 million for the year ended 31 December 2008. The increase was mainly attributable to (i) the increase in commission paid to our salespersons, who assisted to obtain successful sales orders, by approximately 80.8% from approximately RMB2.6 million for the year ended 31 December 2007 to approximately RMB4.7 million for the year ended 31 December 2008 and (ii) the increase of transportation costs by approximately 80.0% from approximately RMB0.5 million in 2007 to approximately RMB0.9 million in 2008 as a result of increased delivery costs of our products in relation to the increased sales volume. As a percentage of revenue, our selling and distribution costs remained stable at approximately 9.8% and 9.9% for the year ended 31 December 2007 and 31 December 2008 respectively.

### **Administrative expenses**

Our administrative expenses mainly represent administrative staff costs, directors' remuneration, depreciation expenses, office expenses, travelling expenses, entertainment, amortisation of prepaid land lease payments, professional fees and various tax expenses.

Our administrative expenses increased by approximately 24.4% from approximately RMB4.5 million for the year ended 31 December 2007 to approximately RMB5.6 million for the year ended 31 December 2008. The increase was primarily due to the combined effect of (i) the increase in staff costs (excluding directors' remuneration) by approximately 30.0% from approximately RMB1.0 million for the year ended 31 December 2007 to approximately RMB1.3 million for the year ended 31 December 2008 as our headcount of administrative staff increased from approximately 25 as at 31 December 2007 to 29 as at 31 December 2008; and (ii) the increase in travelling expenses by approximately 150.0% from approximately RMB0.2 million for the year ended 31 December 2007 to approximately RMB0.5 million for the year ended 31 December 2008, and the increase in entertainment expenses by approximately 75.0% from approximately RMB0.4 million in 2007 to approximately RMB0.7 million in 2008, mainly attributable to the increased sales and marketing activities.

### **Finance costs**

Our finance costs represent interest expenses incurred for our bank loans and discounted bills.

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Our finance costs increased by approximately 120.0% from approximately RMB0.5 million for the year ended 31 December 2007 to approximately RMB1.1 million for the year ended 31 December 2008 mainly attributable to the payment of approximately RMB0.4 million interest expenses for discounted bills in 2008 as a result of the increase in the gross amounts of bills discounted to banks from nil in 2007 to approximately RMB17.5 million in 2008. Interest expenses incurred for our bank loans amounted to approximately 0.5 million and 0.7 million for the years ended 31 December 2007 and 2008 respectively.

### Taxation

Sinoref (Yixing) was entitled to the exemption from EIT for the years ended 31 December 2007 and 2008. Tax charge for the year ended 31 December 2008 represented deferred tax on undistributed profit of Sinoref (Yixing) for 2008.

### Profit for the year

As a result of the foregoing, the Group's profit for the year increased by approximately 86.6% to approximately RMB25.0 million for the year ended 31 December 2008 from approximately RMB13.4 million for the year ended 31 December 2007 and its net profit margin increased to approximately 37.2% in 2008 from approximately 33.5% in 2007.

### Impact of fluctuations in raw material prices and product selling prices on the Group's gross profit and gross profit margin

The following table sets forth the Group's gross profit and gross profit margin and fluctuations in raw material prices and product selling prices:

	2007 (RMB)	2008 (RMB)	2009 (RMB)
Revenue ('000)	40,006	67,206	156,896
Gross profit ('000)	22,267	39,391	105,388
Gross profit margin	55.7%	58.6%	67.2%
Average product selling price per unit	1,251	1,334	1,402
Average cost of raw material per unit	351	393	381

Average procurement price/tonne of the Group's 5 major materials:

	RMB	RMB	RMB
Graphite	3,658	4,885	4,103
Fused alumina	3,712	5,255	4,231
Calcined alumina	5,897	6,033	5,620
Resin binder	16,195	16,018	11,120
Calcium stabilised zirconia	30,029	25,703	25,409

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From the above analysis, despite the average cost of raw material per unit increased by approximately 12.0% to approximately RMB393 per unit in 2008 from approximately RMB351 per unit in 2007, the gross profit margin increased by approximately 2.9% to approximately 58.6% in 2008 from approximately 55.7% in 2007 mainly attributable to the increase in average product selling price by approximately 6.6% to approximately RMB1,334 per unit in 2008 from approximately RMB1,251 per unit in 2007 and economies of scale resulted from the increase in our overall sales volume. The gross profit margin has further increased by approximately 8.6% to approximately 67.2% in 2009 from approximately 58.6% in 2008 primarily due to the increase in average product selling price by approximately 5.1% to approximately RMB1,402 per unit in 2009 from approximately RMB1,334 per unit in 2008 and economies of scale. Depreciation of property, plant and equipment, being the second major part of our cost of sales, remained stable at approximately RMB3.6 million for 2007, 2008 and 2009. As such, we consider the impact of price fluctuation of raw material is less significant on impacting our Group's gross profit margin than average product selling price and economies of scale.

### LIQUIDITY AND CAPITAL RESOURCES

We have financed our operations primarily through cash flows from operations, short-term bank borrowings, discounted bills with recourse, amount due to a director, amounts due to related companies, and capital contributions from shareholders. We recorded net cash inflows of approximately RMB5.5 million, RMB14.2 million and RMB45.5 million in 2007, 2008 and 2009. We were able to repay our obligations, bank loans, amount due to a director and amounts due to related companies when they became due during the Track Record Period.

As of 31 December 2009, we had no outstanding bank loans. During the Track Record Period, we had not experienced any delay in renewing our existing banking facilities. We had no outstanding amount due to any director or amounts due to related companies as of 31 December 2009. See paragraph headed "Indebtedness."

### Cash flows

The following table sets forth a summary of our net cash flows for the periods indicated:

	Year ended 31 December		
	2007	2008	2009
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Net cash from operating activities	6,919	25,156	53,600
Net cash used in investing activities	(18,698)	(5,918)	(1,532)
Net cash from (used in) financing activities	17,239	(5,026)	6,573
Net increase in cash and cash equivalents	5,460	14,212	45,495

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### Net cash from operating activities

Our net cash from operating activities was approximately RMB53.6 million in 2009, which was derived from our profit before taxation of approximately RMB83.9 million, adjusted to reflect net increases relating to non-cash items and items of income or expense associated with investing or financing cash flows, and a net decrease relating to changes in operating assets and liabilities. The adjustments relating to non-cash items primarily comprised depreciation expenses of approximately RMB4.6 million and release of prepaid land lease payments of approximately RMB0.2 million. The adjustments relating to changes in operating assets and liabilities, which resulted in a net decrease of approximately RMB29.5 million, primarily comprised:

- an increase in inventories of approximately RMB2.5 million principally due to an increase in inventories of raw materials resulted from management expectation of growth in production and sales of our products in the first quarter of 2010;
- an increase in trade receivables of approximately RMB37.6 million and in bills receivable of approximately RMB4.7 million principally due to an increase in sales of our products in the fourth quarter of 2009;
- a decrease in other receivables and prepayments of approximately RMB0.7 million principally due to the repayment from other debtors;
- an increase in trade payables of approximately RMB1.1 million principally due to an increase in purchase of raw materials resulted from management expectation of growth in production and sales of our products in the first quarter of 2010; and
- an increase in other payables and accruals of approximately RMB13.6 million principally due to an increase in other tax payables of approximately RMB4.7 million resulted from the increase in sales of our products in the fourth quarter of 2009 and an increase in accrued sales commission of approximately RMB6.5 million which payment was made following the year end of 2009;

Our net cash from operating activities was approximately RMB25.2 million in 2008, which was derived from our profit before taxation of approximately RMB26.2 million, adjusted to reflect net increases relating to non-cash items and items of income or expense associated with investing or financing cash flows, and a net decrease relating to changes in operating assets and liabilities. The adjustment relating to non-cash items primarily comprised depreciation expenses of approximately RMB4.5 million, interest expense of approximately RMB1.1 million, and release of prepaid land lease payments of approximately RMB0.2 million. The adjustments relating to changes in operating assets and liabilities, which resulted in a net decrease of approximately RMB6.8 million, primarily comprised:

- an increase in inventories of approximately RMB1.0 million principally due to increase in raw materials as a result of the unexpected decrease in the production of our products in the fourth quarter of 2008 due to the global financial crisis and economic downturn;
- a decrease of trade receivables of approximately RMB3.7 million was primarily a combined effect of (i) the unexpected decrease in the production and sales of our products in the fourth quarter of 2008 due to the global financial crisis; and (ii) the Group's acceptance of settlement by bills from our customers, resulting an increase in bills receivable of approximately RMB7.7 million;



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- a decrease in other payables and accruals of approximately RMB1.7 million was principally due to a decrease in sales commission of approximately RMB2.3 million which payment was made before the year end of 2008.

Our net cash from operating activities was approximately RMB6.9 million in 2007, which was derived from our profit before taxation of approximately RMB13.4 million, adjusted to reflect net increases relating to non-cash items and items of income or expense associated with investing or financing cash flows, and a net decrease relating to changes in operating assets and liabilities. The adjustments relating to non-cash items were primarily comprised of depreciation expenses of approximately RMB4.2 million and release of prepaid land lease payments of approximately RMB0.2 million. The adjustments relating to changes in operating assets and liabilities, which resulted in a net decrease of approximately RMB11.4 million, primarily comprised:

- an increase in inventories of approximately RMB3.7 million principally due to an increase in purchase of raw materials resulted from management expectation of growth in production and sales of our products in the first quarter of 2008;
- an increase in trade receivables of approximately RMB12.6 million as a result of the commencement of our manufacturing and sales of our products in 2007;
- an increase in other payables and accruals of approximately RMB4.1 million principally a combined effect of (i) an increase in accrued sales commission of approximately RMB2.3 million which was fully paid after the year end of 2007; and (ii) an increase in other tax payables of approximately RMB1.5 million.

### **Net cash used in investing activities**

Our net cash used in investing activities was approximately RMB1.5 million in 2009. This was primarily used for the payment of approximately RMB1.6 million for the purchase of property, plant and equipment and was offset by RMB0.1 million interest received.

Our net cash used in investing activities was approximately RMB5.9 million in 2008. This was primarily used for the payment of approximately RMB6.1 million for the purchase of property, plant and equipment and was offset by approximately RMB0.1 million proceeds received on disposal of property, plant and equipment and interest received.

Our net cash used in investing activities was approximately RMB18.7 million in 2007. This was primarily used for the payment of approximately RMB18.7 million purchase of property, plant and equipment.

### **Net cash from and used in financing activities**

Our net cash used in financing activities was approximately RMB6.6 million in 2009. This was primarily used for interest payment of approximately RMB0.2 million, repayment of bank loan of approximately RMB9.0 million, and additions of discounted bills with recourse of approximately RMB2.6 million resulted from the increase in sales volume of our products in the fourth quarter.

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Our net cash used in financing activities was approximately RMB5.0 million in 2008. This was primarily due to interest payment of approximately RMB1.1 million, repayment of an amount due to a director of approximately RMB10.0 million, repayments to related companies of approximately RMB7.2 million, additions of discounted bills with recourse of approximately RMB6.4 million and capital contributions from Sinoref International of approximately RMB6.9 million.

Our net cash from financing activities was approximately RMB17.2 million in 2007. This was primarily due to interest payment of approximately RMB0.5 million, advances from related companies of approximately RMB7.2 million, net bank loan increment of approximately RMB3.0 million and capital contributions from Sinoref International of approximately RMB7.6 million.

### STATEMENTS OF FINANCIAL POSITION

The following table sets forth our current assets and current liabilities as of the dates indicated:

	As at 31 December			As at
	2007	2008	2009	30 April 2010
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
				(unaudited)
<b>Current assets</b>				
Inventories	5,133	6,133	8,604	9,768
Trade receivables	12,573	8,910	46,490	81,855
Bills receivable	200	7,890	12,625	19,497
Other receivables and prepayments	680	792	141	1,496
Prepaid land lease payment	235	235	235	235
Bank balances and cash	5,793	20,005	65,500	95,558
	24,614	43,965	133,595	208,409
<b>Current liabilities</b>				
Trade payables	426	525	1,602	7,117
Other payables and accruals	10,460	3,193	16,028	31,813
Amount due to a director	10,000	–	–	–
Amounts due to related companies	7,208	–	–	–
Secured bank borrowings				
– due within one year	9,000	9,000	–	–
Discounted bills with recourse	–	6,390	9,012	11,840
Tax liabilities	–	–	4,995	4,092
	37,094	19,108	31,637	54,862
<b>Net current (liabilities) assets</b>	(12,480)	24,857	101,958	153,547

The increase in current assets by approximately RMB74.8 million from approximately RMB133.6 million at 31 December 2009 to approximately RMB208.4 million at 30 April 2010 is mainly attributable to the increase in trade receivables by approximately RMB35.4 million and the increase in bank balances and cash by approximately RMB30.1 million. The increase in trade receivables is primarily due to the increased sales orders from existing customers and the new sales orders from 2 new customers during the four months period ended 30 April 2010. The outstanding trade receivables balance at 30 April 2010 is fully related to the sales to the customers during the four months period ended 30 April 2010. The increase in bank balances and cash is mainly attributable to the full settlement of trade receivables balance of approximately RMB46.5 million outstanding at 31 December 2009 and the increased operating cash inflow generated by the increase in sales volume of our products during the four months period ended 30 April 2010.

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The increase in current liabilities by approximately RMB23.3 million from approximately RMB31.6 million at 31 December 2009 to approximately RMB54.9 million at 30 April 2010 is mainly attributable to the increase in trade payables by approximately RMB5.5 million and other payables and accruals by approximately RMB15.8 million. The increase in trade payables is primarily due to the increase in purchase of raw materials in order to satisfy the confirmed sales orders placed by our customers for the four months period ended 30 April 2010 while the increase in other payables is mainly attributable to the accrued professional fees of approximately RMB10 million in relation to the Global Offering for the four months period ended 30 April 2010.

We had net current liabilities of approximately RMB12.5 million as of 31 December 2007 with amount due to a director of approximately RMB10.0 million, amounts due to related companies of approximately RMB7.2 million and secured 1-year bank borrowings of approximately RMB9.0 million, part of which was used to finance the construction of our plant and our purchases of fixed assets. The Group fully repaid the advances due to a director and related companies in 2008 and all bank borrowings in 2009.

The following table sets forth a breakdown of other payables and accruals as of the dates indicated:

	<b>As at 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Accrued sales commission <sup>(1)</sup>	2,320	–	6,450
Accrued staff costs	205	815	1,201
Other tax payables	1,533	1,198	5,944
Payables for acquisition of property, plant and equipment	6,363	815	92
Accrued professional fees	–	–	2,000
Other payables	39	365	341
	<u>10,460</u>	<u>3,193</u>	<u>16,028</u>

*Note:*

<sup>(1)</sup> Accrued sales commission represented sales commission payable to our salespersons. The accrued sales commission of approximately RMB6.5 million as at 31 December 2009 has been fully paid in January 2010.

### **Turnover days of trade and bills receivables, inventories and trade payables and gearing ratios**

The following table sets forth the turnover days of our Group's trade and bills receivables, inventories and trade payables and gearing ratios as of the dates indicated:

	<b>As at 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
Turnover days of trade and bills receivables <sup>(1)</sup>	58.3	63.0	70.4
Turnover days of inventories <sup>(2)</sup>	67.7	73.9	52.2
Turnover days of trade payables <sup>(3)</sup>	5.9	8.3	8.6
Gearing ratios <sup>(4)</sup>	10.1%	14.8%	4.8%

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*Notes:*

- (1) Turnover days of trade and bills receivables for a period is derived by dividing the arithmetic mean of the opening and closing balances of trade and bills receivables by turnover during the Track Record Period and then multiplying the quotient by 365 days (for a year) as applicable. Bills discounted were excluded in the calculation of turnover days of trade and bills receivables.
- (2) Turnover days of inventories for a period is derived by dividing the arithmetic mean of the opening and closing balances of inventory by cost of goods sold during the Track Record Period and then multiplying the quotient by 365 days (for a year), as applicable.
- (3) Turnover days of trade payables for a period is derived by dividing the arithmetic mean of opening and closing balances of trade payables by purchases for the Track Record Period and then multiplying the quotient by 365 days (for a year) as applicable.
- (4) Gearing ratio is derived by dividing bank borrowings and discounted bills with recourse by total assets.

### **Trade and bills receivables**

During the Track Record Period, credit terms granted to our customers ranged from immediately due to 90 days. The credit terms granted to each customer vary, depending on its business relationship with us, its creditworthiness and settlement record. A majority of our customers settle their payments by cash or banker's notes (銀行承兌匯票). To ensure timely settlement of our accounts receivables, our finance team followed up closely with the relevant customers on the outstanding payments. During the Track Record Period, we did not have any bad debts or doubtful debts.

The increase in trade receivables balance from approximately RMB8.9 million as of 31 December 2008 to approximately RMB46.5 million as of 31 December 2009 was mainly due to the increase in our total revenue, which increased from approximately RMB67.2 million for the year ended 31 December 2008 to approximately RMB156.9 million for the year ended 31 December 2009. Increase in our revenue was mainly attributable to our acquisition of new customers bringing in additional revenue and the increase in the sales orders from our existing customers. The number of customers increased from 11 as of 31 December 2008 to 18 as of 31 December 2009 and the 7 new customers generated additional revenue of approximately RMB39.0 million in 2009. The sales to our existing customers (those 11 customers as of 31 December 2008) increased from approximately RMB67.2 million in 2008 to approximately RMB117.9 million in 2009.

Our sales and marketing team is in charge of periodic collection tasks, and our finance team periodically verifies collection status with our sales and marketing team, monitors the aging of trade receivables and prepares financial records. Stronger collection efforts will be made with respect to long outstanding trade debts. Trade and bills receivables turnover days increased from 58 days in 2007 to 63 days in 2008 and up to 70 days in 2009, primarily due to the sales of our products to the 7 new customers acquired in 2009, who normally settled the trade receivables in more than two months. These new customers contributed approximately RMB39.0 million sales in 2009 and the trade receivables due from them as of 31 December 2009 were approximately RMB15.1 million, or approximately 32.5% of our trade receivables as of 31 December 2009. As at the Latest Practicable Date, trade receivables of approximately RMB46.5 million as of 31 December 2009 were fully settled. Regarding the bill receivables of approximately RMB12.6 million as of 31 December 2009, approximately RMB12.6 million were settled as at the Latest Practicable Date.

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The following table sets forth a summary of aging analysis of our trade receivables as of the dates indicated:

	<b>As at 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
0 – 30 days	3,822	3,130	16,500
31 – 60 days	4,859	2,317	21,895
61 – 90 days	2,681	2,702	7,995
91 – 120 days	1,211	761	100
	<u>12,573</u>	<u>8,910</u>	<u>46,490</u>

Our trade receivables of 91 days to 120 days had decreased from approximately RMB1.2 million as of 31 December 2007 to approximately RMB0.8 million as of 31 December 2008 to approximately RMB0.1 million as of 31 December 2009 as management has allocated more resources to follow up outstanding payments during the Track Record Period.

### **Inventories**

Our inventories comprise raw materials, work-in-progress and finished goods. The following table sets forth our ending inventory balances as of the dates indicated:

	<b>As at 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Raw materials	3,103	4,513	3,447
Work-in-progress	1,321	1,355	2,345
Finished goods	709	265	2,812
	<u>5,133</u>	<u>6,133</u>	<u>8,604</u>

Our inventories increased from approximately RMB5.1 million as of 31 December 2007 to approximately RMB6.1 million as of 31 December 2008, primarily due to the increase in raw materials resulted from the decrease in the sales volume of our products caused by the global financial crisis and economic downturn in the last quarter of 2008. Inventories increased to approximately RMB8.6 million as of 31 December 2009 primarily due to the increase in work-in-progress resulted from the increase in production volume and confirmed sales orders of our products in the first quarter of 2010. In addition, more finished goods were ready for delivery as of the year end of 2009 to fulfill the growth in sales volume.

As one of our risk management policies, we always maintain a safety inventory level of raw materials of approximately 30 days' production volume to avoid disruption of production in case of any delays in delivery of raw materials by our suppliers. In addition, it is our policy to keep our inventory level at low level while keeping a safety inventory level of approximately 30 days' sales volume, and hence we rarely face the problem of obsolete stock. No provision for obsolete inventories was made during the Track Record Period. Nevertheless, stock control procedures have been implemented by us to keep the occurrence of obsolete stock to a minimum level.

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Our inventory turnover days increased from 67.7 days as of 31 December 2007 to 73.9 days as of 31 December 2008 mainly attributable to the increase in inventory of raw materials as a result of an unexpected decrease in production caused by the global financial crisis and economic downturn in the last quarter of 2008. Inventory turnover day decreased to 52.2 days as of 31 December 2009 resulted from the increase in production and sales volume of our products due to the gradual economic recovery in 2009.

As at 30 April 2010, raw materials of approximately RMB2.8 million, work-in-progress of approximately RMB2.3 million and finished goods of approximately RMB2.8 million out of the respective year end balances were utilised.

### Trade payables

Our trade payables primarily represent payables to our raw material suppliers. Payments to our suppliers are made by cash before delivery, by cash against delivery or are settled with a credit term of up to 30 days. Our trade payables as of 31 December 2007 amounted to approximately RMB0.4 million, compared to approximately RMB0.5 million as of 31 December 2008 and approximately RMB1.6 million as of 31 December 2009. The increase in our trade payables during the Track Record Period was primarily due to the increase in purchase of raw materials to satisfy the increased sales orders confirmed by our customers.

The trade payables turnover days increased from 8.3 days as of 31 December 2008 to 8.6 days as of 31 December 2009 mainly due to the increase in purchases from one of our major raw material suppliers who offers credit term of 30 days.

The following table sets forth a summary of aging analysis of our trade payables (by good receipt day) as of the dates indicated:

	As at 31 December		
	2007	2008	2009
	RMB'000	RMB'000	RMB'000
0 – 30 days	156	285	1,426
31 – 60 days	27	2	40
61 – 90 days	201	36	59
Over 90 days	42	202	77
	<u>426</u>	<u>525</u>	<u>1,602</u>

As at 30 April 2010, trade payables of approximately RMB1.5 million out of the total balances of approximately RMB1.6 million as at 31 December 2009 were settled.

### Gearing ratios

Gearing ratio represents total bank borrowings and discounted bills with recourse as a percentage of total assets. Our gearing ratio was approximately 10.1%, 14.8%, and 4.8% as of 31 December 2007, 2008 and 2009, respectively. The increase in gearing ratio by approximately 4.7% as of 31 December 2008 compared to 31 December 2007 was primarily due to bills discounted to banks in 2008 but nil in 2007 and increase of bank balances and cash. The decrease in gearing ratio by approximately 10.0% as of 31 December 2009 compared to 31 December 2008 was mainly attributable to repayment of secured short term bank borrowings and the increase in bank balances and cash.

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### Summary of key financial ratios during the Track Record Period

#### Return on equity

The table below sets forth our return on equity ratios for the periods indicated:

	Year ended 31 December		
	2007	2008	2009
Return on equity <sup>(1)</sup>	<u>32.5%</u>	<u>36.9%</u>	<u>59.1%</u>

*Note:*

- <sup>(1)</sup> Return on equity is calculated by profit for the year divided by the arithmetic mean of the opening and closing balances of shareholders' equity expressed during the relevant year as a percentage.

#### Liquidity ratios

The table below sets forth our liquidity ratios for the periods indicated:

	As at 31 December		
	2007	2008	2009
Current ratio <sup>(1)</sup>	66.4%	230.1%	422.3%
Quick ratio <sup>(2)</sup>	52.5%	198.0%	395.1%

*Notes:*

- <sup>(1)</sup> Current ratio is calculated by dividing current assets by current liabilities.

- <sup>(2)</sup> Quick ratio is calculated by dividing current assets less inventories by current liabilities.

Our current ratio increased from approximately 66.4% as of 31 December 2007 to approximately 230.1% as of 31 December 2008 whereas our quick ratio increased from approximately 52.5%, as of 31 December 2007 to approximately 198.0% as of 31 December 2008 primarily due to the net increase in bank balances and cash after the repayment of the amount due to a director and amounts due to related companies by the cash receipt from our expanded business.

Our quick ratio and current ratio increased from approximately 198.0% and 230.1%, respectively, as of 31 December 2008 to approximately 395.1% and 422.3%, respectively, as of 31 December 2009, primarily due to the increase in trade receivables and bank balances and cash as our business further expanded and our short term bank borrowings were fully repaid. This was partially off set by the increase in accrued sales commission and tax payables.

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### INDEBTEDNESS

We have financed our operations primarily through short-term bank borrowings, discounted bills with recourse, amount due to a director and amounts due to related companies. Short-term bank borrowings are in the form of interest bearing short-term loans, whereas amount due to a director and amounts due to related companies are non-interest bearing. As at 31 December 2009, except for the discounted bills with recourse amounted to approximately RMB9.0 million, the Group had no outstanding bank borrowing.

The following table sets forth the breakdown of our short-term indebtedness as at the dates indicated:

	As at 31 December			As at
	2007	2008	2009	30 April
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
				<i>(Unaudited)</i>
Amount due to a director	10,000	–	–	–
Amounts due to related companies	7,208	–	–	–
Secured bank borrowings				
– due within one year	9,000	9,000	–	–
Discounted bills with recourse	–	6,390	9,012	11,840
	<u>26,208</u>	<u>15,390</u>	<u>9,012</u>	<u>11,840</u>

All amount due to a director and amounts due to related companies were settled prior to the date of this prospectus.

As at 30 April 2010, the leasehold land of the Group is pledged against a loan facility of RMB8,000,000, which has not been drawn down by the Group.

Except as disclosed in this section of the prospectus, apart from intra-group liabilities, neither our Company nor any of our Company's subsidiaries had, as of 30 April 2010, mortgages, charges, debentures, bank overdrafts, loans, liabilities under acceptance, hire purchase commitments, debt securities or material amounts of quantifiable guarantees and contingent liabilities.

### SUBSEQUENT CHANGES

The Directors have confirmed that there has not been any material changes in the indebtedness or contingent liabilities of our Group since 30 April 2010.



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### CAPITAL EXPENDITURES

Our capital expenditures consist of cash used in construction of our production facilities and purchase of machines and equipment. We have financed our capital expenditures through cash flows from operations, short-term bank borrowings, advances from a director and related companies and capital injection from shareholders. In 2007, 2008, and 2009, our capital expenditures amounted to approximately RMB5.2 million, RMB0.6 million and RMB0.9 million, respectively.

The following table sets forth our capital expenditures for the periods indicated:

	As at 31 December		
	2007	2008	2009
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Property, plant and equipment	<u>5,198</u>	<u>553</u>	<u>881</u>

### CAPITAL COMMITMENTS

As of 31 December 2007, 2008 and 2009 and the Latest Practicable Date, neither our Company nor any of our Company's subsidiaries had any material capital commitments.

### WORKING CAPITAL CONFIRMATION

The Directors are of the opinion that, after taking into account the estimated net proceeds of the New Issue (see section headed "Future plans and use of proceeds from the Global Offering – Use of proceeds") and our internally generated funds, our Group has sufficient working capital to satisfy its requirements for at least the next 12 months following the date of this prospectus.

### OFF-BALANCE SHEET ARRANGEMENTS AND CONTINGENCIES

As of 31 December 2007, 2008 and 2009 and the Latest Practicable Date, neither our Company nor any of our Company's subsidiaries had provided any guarantees to third parties and related companies. We have not entered into any derivative financial instruments, interest rate swap transactions or foreign currency forward contracts. We do not engage in speculative transactions involving derivatives.

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## FINANCIAL INFORMATION

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### QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

#### Currency risk

Certain purchase transactions of the Group are denominated in foreign currencies, which expose the Group to foreign currency risk. The Group does not have a foreign currency hedging policy. However, the management monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise.

The financial assets and financial liabilities that are denominated in foreign currencies are insignificant as at 31 December 2007, 2008 and 2009.

#### Interest rate risk

The Group was exposed to fair value interest rate risk in relation to the fixed-rate secured bank borrowings and discounted bills with recourse. The Group's exposure to cash flow interest rate risk in relation to bank balances is considered as insignificant. The Group does not have an interest rate hedging policy. However, the management monitors interest rate exposure and will consider hedging significant interest rate exposure should the need arise.

#### Inflation

In recent years, China has not experienced significant inflation and thus inflation has not materially impacted our results of operations. According to the National Bureau of Statistics of China, the change in the Consumer Price Index in China was 4.8%, 5.9% and -0.7% in 2007, 2008 and 2009, respectively. Based on the upward change of the Consumer Price Index in late 2007, the PRC government announced measures to restrict bank lending and investment in China in order to reduce inflationary pressures on China's economy. Such measures adopted by the PRC government may not be successful in reducing or slowing the rate of inflation in China, and sustained or increased inflation in China in the future may adversely affect our business and financial results.

### RULES 13.13 TO 13.19 OF THE LISTING RULES

The Directors confirm that they are not aware of any circumstances which would give rise to a disclosure requirement under Rules 13.13 to 13.19 of the Listing Rules.

### PROPERTY INTERESTS AND VALUATION OF PROPERTIES

Our properties were revalued at RMB33,000,000 as at 31 March 2010 by Colliers International (Hong Kong) Limited. Details of the valuation are summarised in Appendix IV to this prospectus.

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## FINANCIAL INFORMATION

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Disclosure of the reconciliation of the property interests and the valuation of such property interests as required under Rule 5.07 of the Listing Rules are set out below.

	<i>RMB'000</i>	<i>RMB'000</i>
Valuation of properties as of 31 March 2010 as set out in the Valuation Report included in Appendix IV		33,000
Carrying value of the following properties as at 31 December 2009 as set out in the Accountants' Report on the Group included in Appendix I		
– Buildings	16,949	
– Land use rights	<u>10,801</u>	
	27,750	
Less: Depreciation of buildings during the period from 31 December 2009 to 31 March 2010 (unaudited)	230	
Less: Amortisation of land use rights during the period from 31 December 2009 to 31 March 2010 (unaudited)	<u>59</u>	
Carrying value of properties as at 31 March 2010 subject to valuation as set out in the Valuation Report included in Appendix IV		<u>27,461</u>
Net valuation surplus		<u><u>5,539</u></u>

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## FINANCIAL INFORMATION

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### DIVIDEND POLICY

We intend to distribute at least 30% of the distributable profits attributable to shareholders of our Company for the financial year ending 31 December 2010 as dividends. Such intention does not amount to any guarantee or representation or indication that our Company must or will declare and pay dividend in such manner or declare and pay any dividend at all. We did not declare or pay any dividends during the Track Record Period.

Going forward, we may distribute dividends by way of cash or by other means that our Directors consider appropriate. A decision to distribute any interim dividend or recommend any final dividend will be at the discretion of our Board. In addition, any final dividend will be subject to Shareholders' approval. Our Board will review our Company's dividend policy from time to time in light of the following factors in determining whether dividends are to be declared and paid:

- financial results of our Company;
- shareholders' interests;
- general business conditions, strategies and future expansion needs;
- our Company's capital requirements;
- the payment by our subsidiaries of cash dividends to our Company;
- possible effects on liquidity and financial position of our Company; and
- other factors our Board may deem relevant.

### DISTRIBUTABLE RESERVES

There had been no distributable reserves available for distribution to our Shareholders as of the Latest Practicable Date.

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## FINANCIAL INFORMATION

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### UNAUDITED PRO FORMA ADJUSTED NET TANGIBLE ASSETS STATEMENT

The following is an illustrative statement of unaudited pro forma adjusted net tangible assets of our Group, which has been prepared for the purpose of illustrating the effect of the Global Offering as if it had taken place on 31 December 2009:

	Audited combined net tangible assets of our Group attributable to owners of our Company as of 31 December 2009 <i>RMB'000</i> <i>(Note 1)</i>	Estimated net proceeds from the Global Offering <i>RMB'000</i> <i>(Notes 2 and 4)</i>	Unaudited pro forma adjusted net tangible assets attributable to owners of our Company <i>RMB'000</i>	Unaudited pro forma adjusted net tangible assets per Share	
				<i>RMB</i> <i>(Note 3)</i>	<i>HK\$</i> <i>(Note 4)</i>
Based on an Offer Price of HK\$0.71 per share	153,577	159,710	313,287	0.26	0.30
Based on an Offer Price of HK\$0.83 per share	153,577	189,867	343,444	0.29	0.33

*Notes:*

- (1) The audited combined net tangible assets of the Group attributable to owners of our Company as of 31 December 2009 is based on the net assets attributable to owners of our Company extracted from the Accountants' Report set out in Appendix I to this prospectus.
- (2) The estimated net proceeds from the Global Offering are based on an Offer Price of HK\$0.71 and HK\$0.83 per Share, respectively (after deducting the underwriting fees and other related expenses), and takes no account of any Shares which may be issued pursuant to the exercise of the Over-allotment Option.
- (3) The number of shares used for the calculation of unaudited pro forma adjusted net tangible assets attributable to owners of our Company per Share is based on 1,200,000,000 Shares in issue immediately after the Global Offering without taking into account any Share which may be issued upon the exercise of the Over-allotment Option.
- (4) The amount stated in Renminbi has been converted into Hong Kong dollars at the rate of RMB1.00 to HK\$1.14.
- (5) With reference to the valuation of our Group's buildings and prepaid land lease payments as at 31 March 2010 as set out in Appendix IV to this prospectus, there was a valuation surplus of our Group's buildings and prepaid land lease payments of approximately RMB5,539,000. Our Group will not incorporate the valuation surplus in its future financial statements. If the valuation surplus were to be incorporated in our Group's financial statements, additional annual depreciation and amortisation charge of approximately RMB110,000 would have been charged against the combined statement of comprehensive income.

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## FINANCIAL INFORMATION

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### B. PROFIT FORECAST FOR THE SIX MONTHS ENDING 30 JUNE 2010

Forecast combined profit after taxation of our Group for the six months ending 30 June 2010 <sup>(1)</sup>	Not less than RMB65.8 million (equivalent to approximately HK\$75.0 million) <sup>(3)</sup>
Unaudited pro forma forecast basic earnings per Share for the six months ending 30 June 2010 <sup>(2)</sup>	Not less than RMB0.05 (equivalent to approximately HK\$0.06) <sup>(3)</sup>

*Notes:*

1. The bases and assumptions on which the forecast combined profit attributable to owners of our Company for the six months ending 30 June 2010 have been prepared and summarised on page III-1 of Appendix III to this prospectus.

Our forecast combined profit after taxation for the six months ending 30 June 2010 prepared by our Directors is based on the unaudited management accounts of our Group for the four months ended 30 April 2010 and a forecast of the combined results of our Group for the remaining two months ending 30 June 2010. The Directors have undertaken to the Stock Exchange that our interim report for the six months ending 30 June 2010 will be audited pursuant to Rule 11.18 of the Listing Rules. The forecast has been prepared on the basis of the accounting policies consistent in all material respects with those currently adopted by our Group as summarised in the "Accountants' Report" as set out in Appendix I to this prospectus.

2. The calculation of the unaudited pro forma forecast basic earnings per Share for the six months ending 30 June 2010 is based on the forecast combined results of our Group for the six months ending 30 June 2010, assuming the Global Offering had been completed on 1 January 2010 and a total of 1,200,000,000 Shares were in issue during the entire period, taking no account of any additional income our Group may have earned from the estimated net proceeds from the Global Offering, or any Shares which may fall to be allotted and issued pursuant to the exercise of the Over-allotment Option.
3. The amount stated in Renminbi has been converted into Hong Kong dollars at the rate of RMB1.00 to HK\$1.14.

### NO MATERIAL ADVERSE CHANGE

The Directors confirm that there has been no material adverse change in the financial or trading position or prospects of our Company since 31 December 2009, being the last date of our latest audited financial results as set out in Appendix I "Accountants' Report" to this prospectus.

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## FUTURE PLANS AND USE OF PROCEEDS FROM THE GLOBAL OFFERING

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### FUTURE PLANS

Detailed description of our future plans are set out the paragraph headed “Business strategies” under the section headed “Business” in this prospectus.

### USE OF PROCEEDS

Assuming that the Over-allotment Option is not exercised and an Offer Price of HK\$0.77 per Offer Share (being the mid-point of the indicative Offer Price range), we estimate that the aggregate net proceeds to us from the New Issue will be approximately HK\$199.3 million, after deducting the underwriting fees and other estimated expenses payable by us in connection with the Global Offering. We intend to use the net proceeds from the New Issue as follows:

- (i) approximately 55%, or HK\$109.3 million, will be used to construct a new production plant (including installation of production equipment and machineries) on the existing parcel of land owned by us and will house an additional production line to increase 8,600 tonnes of our existing production capacity. We expect this new plant to be completed by the end of 2011 and commence production in 2012. The gross floor area of the new plant is expected to be approximately 6,600 sq.m. and the current estimated cost of construction is approximately HK\$109.3 million, of which, approximately HK\$26.2 million will be used for construction of the production plant and approximately HK\$83.1 million will be used for purchase of production equipment and machineries. The governmental approval in relation to our Group’s application for the proposed construction of the new production plant and increase in our Group’s annual production capacity has been obtained. As at the Latest Practicable Date, our Group had not entered into any agreement or memorandum of understanding for related construction work or acquisition of equipment or machineries;
- (ii) approximately 30%, or HK\$60.0 million, will be used to expand our product range in the following manner:
  - (a) acquire a plant for the production of monolithic materials. Monolithic materials are essential materials used in steelmaking furnaces, ladles and tundish applications in conventional continuous casting, thin slab casting and thin strip casting. Our Directors believe that as monolithic materials can be used in a broad spectrum of applications, the production of these materials will increase our Group’s product offerings. Further, as monolithic materials can also be used by our Group’s existing customers, our Group can further strengthen our businesses with our existing customers by providing a wider range of products to them. Our Directors expect the annual production capacity of the aforesaid new production plant to be approximately 50,000 tonnes; or
  - (b) acquire land and construct a new production plant (including installation of production equipment and machineries) to produce side dams for the thin strip casting process which is expected to be completed in 2012. Side dam is a ceramic part for the thin strip casting process to hold molten steel during casting operations. We target to locate such new plant on a piece of land of approximately 20,000 sq.m. adjacent to our existing production plant which is likely to be within the Yixing Economic Development Zone and owned by the local government of Yixing, the PRC. The current estimated cost for such acquisition and construction is approximately HK\$60.0 million, of which approximately HK\$8.8 million is for the acquisition of

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## FUTURE PLANS AND USE OF PROCEEDS FROM THE GLOBAL OFFERING

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land, approximately HK\$6.6 million is for the construction of the production plant and approximately HK\$44.6 million is for the purchase of production equipment and machineries,

as at the Latest Practicable Date, our Group was in the course of identifying suitable target plant for the production of monolithic materials for acquisition and appropriate land for the construction of the new production plant to produce side dams. With the intended amount of the net proceeds from the Global Offering (i.e. approximately HK\$60.0 million) to be dedicated for the above purpose, we intend to use the net proceeds from the New Issue to pursue only one of the above expansion plans when suitable opportunities arise. For the remaining expansion plan which we did not pursue by utilising the net proceeds from the Global Offering, we may implement such plan in the future using internally generated funds or by funds from other fund-raising activities as considered appropriate and in the interest of our Company;

- (iii) approximately 5%, or HK\$10.0 million, will be used to strengthen our marketing efforts in the PRC (including providing more staff training to our sales team and expanding our sales teams) and promote our products in other potential markets in the PRC not already covered by our network as well as in oversea markets through participating in industry exhibitions and establishing sales offices;
- (iv) approximately 5%, or HK\$10.0 million, will be used to further strengthen our research and development capabilities and to improve our expertise and technical know-how in relation to our product quality and production techniques; and
- (v) approximately 5%, or HK\$10.0 million, will be used for working capital and other general corporate purposes.

The above allocation of the proceeds will be adjusted on a pro rata basis in the event that the Offer Price is fixed below or above the mid-point of the indicative price range or if the Over-allotment Option is exercised. If the Offer Price is set at the lowest end of the price range (HK\$0.71), the net proceeds will be approximately HK\$182.1 million. If the Offer Price is set at the highest end of the price range (HK\$0.83), the net proceeds will be approximately HK\$216.4 million.

Our Group will control the costs and identify appropriate target for the above plans, in particular, the expenditures referred to in paragraphs (i) and (ii) above. In the event that the actual capital expenditure should exceed the respective net proceeds obtained from the Global Offering, our Group would then consider whether to utilise our own resources or to further raise funds.

Should our Directors decide to re-allocate the intended use of proceeds to other business plans and/or new projects of our Group to a material extent and/or there is to be any material modification to the use of proceeds as described above, we will make appropriate announcement(s) in due course.

To the extent that the net proceeds from the New Issue are not immediately required for the above purposes or if we are unable to implement any part of our future development plans as intended, we may hold such funds in short-term deposits with licensed banks and authorised financial institutions.

We estimate that the aggregate net proceeds to the Selling Shareholders from the Sale Shares (after deducting underwriting commission and estimated expenses payable by the Selling Shareholders in connection with the Global Offering, and assuming an Offer Price of HK\$0.77 per Offer Share, being the mid-point of the indicative Offer Price range) will be approximately HK\$59.8 million, assuming that the Over-allotment Option is not exercised. Our Company will not receive any of the net proceeds from the Sale Shares.



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## SHARE CAPITAL

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HK\$

*Authorised share capital:*

<u>3,000,000,000</u>	Shares of HK\$0.10 each	<u>300,000,000</u>
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*Issued and to be issued, fully paid or credited as fully paid*

2,000,000	Shares in issue at the date of this prospectus	200,000
898,000,000	Shares to be issued pursuant to the Capitalisation Issue	89,800,000
300,000,000	Shares to be issued pursuant to the New Issue (excluding any Shares which may be issued under the Over-allotment Option)	30,000,000
<u>1,200,000,000</u>	Shares	<u>120,000,000</u>

### ASSUMPTIONS

The table above assumes the Global Offering has become unconditional and the issue of Shares pursuant thereto is made as described herein. It takes no account of any Shares which may be allotted and issued under the Over-allotment Option or upon the exercise of options which may be granted under the Share Option Scheme or of any Shares which may be allotted and issued or repurchased by our Company under the general mandates for the allotment and issue or repurchase of Shares granted to our Directors as referred to below or otherwise.

### RANKING

The Offer Shares and the Shares which may be issued under the Over-allotment Option or upon the exercise of any options which may be granted under the Share Option Scheme will rank equally with all of the Shares now in issue or to be issued, and will qualify for all dividends or other distributions declared, made or paid on the Shares after the date of this prospectus except for the Capitalisation Issue.

### SHARE OPTION SCHEME

Our Company has conditionally adopted the Share Option Scheme. A summary of the principal terms of the Share Option Scheme is set out in the paragraph headed "Share Option Scheme" in Appendix VI to this prospectus.

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## SHARE CAPITAL

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### GENERAL MANDATE TO ISSUE SHARES

Upon the Global Offering becoming unconditional, our Directors have been granted a general unconditional mandate to allot, issue and deal with Shares with a total nominal value of not more than the sum of:

- i. 20% of the aggregate nominal amount of our share capital in issue immediately following completion of the Global Offering and the Capitalisation Issue but excluding any Shares that may be issued pursuant to the exercise of the Over-allotment Option; and
- ii. the nominal amount of our share capital repurchased by our Company (if any) pursuant to the repurchase mandate (as referred to below).

Our Directors may, in addition to the Shares which they are authorised to issue under this mandate, allot, issue and deal in the Shares pursuant to a rights issue, scrip dividend scheme or similar arrangements providing for allotment of Shares in lieu of the whole or in part of any dividend in accordance with the Articles, or pursuant to the exercise of any options that may be granted under the Share Option Scheme, or under the Global Offering or the Capitalisation Issue or upon the exercise of the Over-allotment Option.

This mandate will expire:

- at the conclusion of our next annual general meeting;
- on the date by which our next annual general meeting is required by the Articles or any applicable laws to be held; or
- when the authority given to our Directors is revoked or varied by an ordinary resolution of our Shareholders in general meeting,

whichever is the earliest.

For further details of this general mandate, see the sub-paragraph headed “Resolutions in writing of all Shareholders passed on 7 June 2010” in the paragraph headed “Further information about our Company and our subsidiaries” in Appendix VI to this prospectus.

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## SHARE CAPITAL

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### GENERAL MANDATE TO REPURCHASE SHARES

Upon the Global Offering becoming unconditional, our Directors have been granted a general unconditional mandate to exercise all the powers of our Company to repurchase Shares with a total nominal amount of not more than 10% of the total nominal amount of the our share capital in issue immediately following completion of the Global Offering and the Capitalisation Issue but excluding any Shares that may be issued pursuant to the exercise of the Over-allotment Option. This mandate only relates to repurchases made on the Stock Exchange, or on any other stock exchange on which the Shares are listed (and which is recognised by the SFC and the Stock Exchange for this purpose), and which are in accordance with the Listing Rules. A summary of the relevant Listing Rules is set out in the sub-paragraph headed “Repurchase by our Company of our own securities” in the paragraph headed “Further information about our Company and our subsidiaries” in Appendix VI to this prospectus.

This mandate will expire:

- at the conclusion of our next annual general meeting;
- on the date by which our next annual general meeting is required by the Articles or any applicable laws to be held; or
- when the authority given to our Directors is revoked or varied by an ordinary resolution of our Shareholders in general meeting;

whichever is the earliest.

For further details of this general mandate, see the sub-paragraph headed “Resolutions in writing of all Shareholders passed on 7 June 2010” in the paragraph headed “Further information about our Company and our subsidiaries” in Appendix VI to this prospectus.

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## UNDERWRITING

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### HONG KONG PUBLIC OFFER UNDERWRITERS

DBS Asia Capital Limited  
Kim Eng Securities (Hong Kong) Limited  
Celestial Capital Limited  
KGI Capital Asia Limited  
VC Brokerage Limited

### UNDERWRITING ARRANGEMENTS AND EXPENSES

#### Hong Kong Public Offer

##### *Hong Kong Public Offer Underwriting Agreement*

Pursuant to the Hong Kong Public Offer Underwriting Agreement, we have agreed to offer the Hong Kong Public Offer Shares for subscription by the public in Hong Kong on and subject to the terms and conditions of this prospectus and the Application Forms. Subject to, among other conditions, the granting of the listing of, and permission to deal in, the Shares in issue and to be issued as mentioned in this prospectus by the Listing Committee and to certain other conditions set out in the Hong Kong Public Offer Underwriting Agreement, the Hong Kong Public Offer Underwriters have severally but not jointly agreed to procure subscribers, or failing which they shall subscribe for their respective applicable proportions of the Hong Kong Public Offer Shares now being offered which are not taken up under the Hong Kong Public Offer on the terms and conditions of this prospectus, the Application Forms and the Hong Kong Public Offer Underwriting Agreement.

##### *Grounds for termination*

The obligations of the Hong Kong Public Offer Underwriters to subscribe or procure subscribers for the Hong Kong Public Offer Shares are subject to termination if certain events, including force majeure, shall occur at any time at or before 8:00 a.m. (Hong Kong time) on the Listing Date. The Joint Lead Managers (for themselves and on behalf of the Hong Kong Public Offer Underwriters) have the right, at their sole and absolute discretion, to terminate the Hong Kong Public Offer Underwriting Agreement if any of the following events occur:

- (a) there has come to the notice of the Joint Lead Managers:
  - (i) that any statement contained in any offer documents as defined in the Hong Kong Public Offer Underwriting Agreement (“**Offer Documents**”) including this prospectus and the Application Forms, considered by the Joint Lead Managers in their sole and absolute opinion to be material in the context of the Global Offering, was, when it was issued, or has become, untrue, incorrect or misleading in any respect or that

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## UNDERWRITING

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any forecasts, expression of opinion, intention or expectation expressed in any Offer Documents including this prospectus and the Application Forms are not, in the sole and absolute opinion of the Joint Lead Managers, in all material respects, fair and honest and based on reasonable assumptions, when taken as a whole; or

- (ii) that any matter has arisen or has been discovered which would, had it arisen or been discovered immediately before the date of this prospectus, constitute an omission therefrom considered by the Joint Lead Managers in their sole and absolute opinion to be material in the context of the Global Offering; or
  - (iii) any breach of any of the obligations imposed upon any party to the Hong Kong Public Offer Underwriting Agreement which is considered by the Joint Lead Managers in their sole and absolute opinion to be material in the context of the Global Offering (other than the Hong Kong Public Offer Underwriters or the International Underwriters); or
  - (iv) any change or development involving a prospective change in the conditions, assets, liabilities, business affairs, prospects, profits, losses or the financial or trading position or performance of any member of our Group which is considered by the Joint Lead Managers in their sole and absolute opinion to be material in the context of the Global Offering; or
  - (v) any breach, considered by the Joint Lead Managers in their sole and absolute opinion to be material in the context of the Global Offering, of any of the warranties contained in the Hong Kong Public Offer Underwriting Agreement; or
  - (vi) approval by the Listing Committee of the listing of, and permission to deal in, our Shares is refused or not granted, other than subject to customary conditions, or if granted, the approval is subsequently withdrawn, qualified (other than by customary conditions) or withheld; or
  - (vii) our Company withdraws any of the Offer Documents (and/or any other documents used in connection with the contemplated subscription and sale of the Offer Shares) or the Global Offering; or
  - (viii) any person (other than the Hong Kong Public Offer Underwriters) has withdrawn or sought to withdraw its consent to being named in any of the Offer Documents or to the issue of any of the Offer Documents; or
- (b) there shall develop, occur, exist or come into effect:
- (i) any event, or series of events, beyond the reasonable control of the Underwriters (including, without limitation, acts of government or orders of any courts, strikes, calamity, crisis, lock-outs, fire, explosion, flooding, civil commotion, acts of war, outbreak or escalation of hostilities (whether or not war is declared), acts of God,

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## UNDERWRITING

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acts of terrorism, declaration of a national or international emergency, riot, public disorder, economic sanctions, outbreaks of diseases or epidemics and such related or mutated forms or interruption or delay in transportation); or

- (ii) any change or development involving a prospective change, or any event or series of events likely to result in any change or development involving a prospective change, in local, regional, national, international, financial, economic, political, military, industrial, fiscal, regulatory, currency or market conditions or matters or monetary or trading settlement system (including without limitation any moratorium, suspension or material restriction on trading in securities generally on the Stock Exchange, or a material fluctuation in the exchange rate of the Hong Kong dollar against any foreign currency, or any interruption in securities settlement or clearance service or procedures in Hong Kong or anywhere in the world); or
- (iii) any new law or regulation or change or development involving a prospective change in existing laws or regulations or any change in the interpretation or application thereof by any court or other competent authority in Hong Kong, the PRC or any other jurisdictions relevant to any members of our Group; or
- (iv) the imposition of economic sanctions, in whatever form, directly or indirectly, by, or for the United States or by the European Union (or any member thereof) on Hong Kong, the PRC or any other jurisdictions relevant to any members of our Group; or
- (v) a change or development occurs involving a prospective change in taxation or exchange control (or the implementation of any exchange control), currency exchange rates or foreign investment laws or regulations in Hong Kong, the PRC or any other jurisdictions relevant to any member of our Group; or
- (vi) any change or development involving a prospective change, or a materialisation of, any of the risks set out in the section headed “Risk factors” in this prospectus; or
- (vii) any litigation or claim of material importance of any third party being threatened or instigated against any member of our Group; or
- (viii) a Director being charged with an indictable offence or prohibited by operation of law or regulations or otherwise disqualified from taking part in the management of a company; or
- (ix) the chairman or chief executive officer of our Company vacating his office in circumstances where the operations of our Group will be materially and adversely affected; or

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## UNDERWRITING

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- (x) the commencement by any regulatory body of any public action against a Director in his capacity as such or an announcement by any regulatory body that it intends to take any such action; or
- (xi) a contravention by any member of our Group of the Companies Ordinance, the Companies Law, the Listing Rules or any applicable laws; or
- (xii) a prohibition on our Company for whatever reason from allotting or selling the Offer Shares pursuant to the terms of the Global Offering; or
- (xiii) non-compliance of this prospectus (or any other documents used in connection with the subscription and purchase of the Offer Shares) or any aspect of the Global Offering with the Listing Rules or any other applicable laws and regulations; or
- (xiv) other than with the approval of the Joint Lead Managers, the issue or requirement to issue by us of a supplementary prospectus (or any other documents used in connection with the subscription or sale of the Offer Shares) pursuant to the Companies Ordinance or the Listing Rules; or
- (xv) a valid demand by any creditor for repayment or payment of any indebtedness of any member of our Group or in respect of which any member of our Group is liable prior to its stated maturity; or
- (xvi) any loss or damage sustained by any member of our Group (howsoever caused and whether or not the subject of any insurance or claim against any person); or
- (xvii) a petition or an order is presented for the winding-up or liquidation of any member of our Group or any member of our Group makes any composition or arrangement with our creditors or enters into a scheme of arrangement or any resolution is passed for the winding up of any member of our Group or a provisional liquidator, receiver or manager is appointed over all or part of the assets or undertaking of any member of our Group or anything analogous thereto occurs in respect of any member of our Group; or
- (xviii) any general moratorium on commercial banking activities in Hong Kong (imposed by the Financial Secretary of Hong Kong and/or the Hong Kong Monetary Authority or other competent authority) or other jurisdictions relevant to any member of our Group,

which in each case or in aggregate in the sole and absolute opinion of the Joint Lead Managers (for themselves and on behalf of the Hong Kong Public Offer Underwriters):

- (a) is or will or could be expected to have an adverse effect on the general affairs, management, business, financial, trading or other condition or prospects or risks of us or any member of our Group or on any present or prospective shareholder in his, her or its capacity as such; or

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## UNDERWRITING

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- (b) has or will have or could be expected to have an adverse effect on the success, marketability or pricing of the Global Offering or the level of applications under the Hong Kong Public Offer or the level of interest under the International Placing; or
- (c) makes it inadvisable, inexpedient or impracticable for the Global Offering to proceed or to market the Global Offering; or
- (d) would have the effect of making any part of the Hong Kong Public Offer Underwriting Agreement, the International Underwriting Agreement and the Price Determination Agreement (including underwriting) or any agreement between the Hong Kong Public Offer Underwriters and the International Underwriters incapable of performance in accordance with its terms or which prevents the processing of applications and/or payments pursuant to the Global Offering or pursuant to the underwriting thereof.

### UNDERTAKINGS

#### Undertakings to the Stock Exchange under the Listing Rules

*(A) Undertaking by us*

Under Rule 10.08 of the Listing Rules, we have undertaken to the Stock Exchange that we will not issue any further Shares or securities convertible into our equity securities (whether or not of a class already listed) or enter into any agreement to such issue within six months from the Listing Date (whether or not such issue of Shares or our securities will be completed within six months from the commencement of dealing), except pursuant to the Global Offering (including the exercise of the Over-allotment Option and any options which may be granted under the Share Option Scheme) or for the circumstances provided under Rule 10.08 of the Listing Rules.

*(B) Undertaking by our Controlling Shareholders*

Pursuant to Rule 10.07(1) of the Listing Rules, each of our Controlling Shareholders has undertaken to our Company and the Stock Exchange that:

- (a) each of them shall not and shall procure that his associates or companies controlled by each of them or his nominees or trustees (as the case may be) shall not, except pursuant to the Stock Borrowing Agreement, in the period commencing on the date of this prospectus and ending on the date which is six months from the Listing Date (“**First Six Month Period**”) dispose of, nor enter into any agreement to dispose of or otherwise create any options, rights, interests or encumbrances in respect of, any of our Shares in respect of which they are shown by this prospectus to be the beneficial owners (whether direct or indirect); and
- (b) in the period of six months immediately after the expiry of the First Six Month Period (“**Second Six Month Period**”), dispose of, nor enter into any agreement to dispose of or otherwise create any options, rights, interests or encumbrances in respect of, any of our Shares referred to in (a) above if, immediately following such disposal or upon the exercise or enforcement of such options, rights, interests or encumbrances, our Controlling Shareholders would cease to be the controlling shareholders (as defined in the Listing Rules) of our Company.



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## UNDERWRITING

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Each of our Controlling Shareholders has also undertaken to our Company and the Stock Exchange that within the period commencing on the date by reference to which disclosure of his shareholding is made in this prospectus and ending on the date which is 12 months from the date on which dealings in our Shares commence on the Stock Exchange, each of them will:

- (a) when he pledges or charges any Shares beneficially owned by him in favour of an authorised institution pursuant to Note (2) to Rule 10.07(2) of the Listing Rules, immediately inform our Company in writing of such pledge or charge together with the number of Shares so pledged or charged; and
- (b) when he receives indications, either verbal or written, from the pledgee or chargee that any of the pledged or charged Shares will be disposed of, immediately inform our Company in writing of such indications.

We undertake to inform the Stock Exchange as soon as we have received information relating to the above pledge or charge and disclose such matters by way of an announcement which will be published in accordance with the requirements under the Listing Rules.

### **Other undertakings**

#### *(A) Undertaking by us*

We have undertaken to each of the Joint Lead Managers, the Sole Global Coordinator and the Hong Kong Public Offer Underwriters that at any time from the date of the Hong Kong Public Offer Underwriting Agreement up to and including the date ending the First Six Month Period, we will not (except for the issue of Shares under the Global Offering, the Over-allotment Option and any options which may be granted, or the grant of options under the Share Option Scheme) without the prior written consent of the Joint Lead Managers (for themselves and on behalf of the Hong Kong Public Offer Underwriters) (subject to the requirements set out in the Listing Rules):

- (a) offer, accept subscription for, pledge, charge, mortgage, allot, issue, sell, assign, contract to allot, issue or sell, sell any option or contract to purchase, purchase any option or contract to sell, grant or agree to grant any option, right or warrant to purchase or subscribe for, lend or otherwise transfer or dispose of, either directly or indirectly, conditionally or unconditionally, or repurchase, any of the share capital or securities of our Company or any interest in our securities or any voting right or any other right attaching thereto (including but not limited any securities convertible into, exercisable or exchangeable for, or that represent the right to receive such share capital or securities or any interest in our share or debt capital); or
- (b) enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of such share or debt capital or securities or any interest in our securities or any voting right or any other right attaching thereto;  
or

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## UNDERWRITING

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- (c) offer or agree or contract to enter or enter into any transaction with the same economic effect as any transaction described in (a) or (b) above; or
- (d) publicly announce any intention to enter into any transaction described in (a), (b) or (c) above,

in each case, whether any of the foregoing transactions described in (a), (b) or (c) above is to be settled by delivery of share capital or such other securities, in cash or otherwise. We further agree that in the event of an issue or disposal of any Shares, securities or any interest of our securities or any voting right or any other right attaching thereto during the Second Six Month Period, we will take all reasonable steps to ensure that such an issue or disposal will not create a disorderly or false market for the Shares.

*(B) Undertaking by Undertaking Shareholders*

Each of our Controlling Shareholders, Mr. Gao Zhilong, Mr. Gu Aoxing, Mr. Wang Zhizhong, Mr. Fu Chengzheng and Mr. Chai Xishu (together with the Controlling Shareholders, the “**Undertaking Shareholders**”) has further undertaken with each of the Joint Lead Managers, the Sole Global Coordinator and the Hong Kong Public Offer Underwriters that, except pursuant to the Global Offering, the Over-allotment Option or the stock borrowing arrangement, the Undertaking Shareholders shall not, without the prior written consent of the Sole Global Coordinator (for itself and on behalf of the Hong Kong Public Offer Underwriters), which consent shall not be unreasonably withheld, at any time during the period commencing from the date of this prospectus and ending on the date which is 12 months from the Listing Date:

- (a) offer, pledge, charge, sell, contract to sell, sell any option or contract to purchase, purchase any option or grant, contract to sell, grant or agree to grant any option, right or warrant to purchase or subscribe for, lend, make any short sale or otherwise transfer or dispose of (nor enter into any agreement to transfer or dispose of or otherwise create any options, rights, interest or encumbrances in respect of), either directly or indirectly, conditionally or unconditionally, or cause us to repurchase, any of our Shares or debt capital or our other securities or any interest in our Shares or debt capital or any voting right or any other right attaching thereto (including but not limited to any securities that are convertible into or exercisable or exchangeable for, or that represent the right to receive, any of our Shares or debt capital or our other securities or any interest in our Shares or debt capital owned directly by the Undertaking Shareholders (including holding as a custodian) or with respect to which the Undertaking Shareholders have beneficial ownership (collectively the “**Lock-up Shares**”). The foregoing restriction is expressly agreed to preclude the Undertaking Shareholders from engaging in any hedging or other transaction which is designed to or which reasonably could be expected to lead to or result in a sale or disposition of the Lock-up Shares even if such Shares would be disposed of by someone other than the Undertaking Shareholders, respectively. Such prohibited hedging or other transactions would include without limitation any short sale or any purchase, sale or grant of any right (including without limitation any put or call option) with respect to any of the Lock-up Shares or with respect to any security that includes, relates to, or derives any significant part of its value from such Shares; or
- (b) enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of any of share or debt capital or our other securities or any interest in our share or debt capital or any voting right or any other right attaching thereto; or
- (c) offer or agree or contract to enter or enter into any transaction with the same economic effect as any transaction described in (a) or (b) above; or

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## UNDERWRITING

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- (d) publicly announce any intention to enter into, any transaction described in (a), (b) or (c) above,

whether any transaction described in (a), (b) or (c) above is to be settled by delivery of Shares or such other securities in cash or otherwise.

The Undertaking Shareholders further agree that in the event of a disposal of any Lock-up Shares, securities or any interest of our securities or any voting right or any other right attaching thereto during the Second Six Month Period, he will take all reasonable steps to ensure that such a disposal will not create a disorderly or false market for the Shares.

The Joint Bookrunners will not give its written consent allowing either of the Controlling Shareholders to dispose of the Lock-up Shares during the Second Six Month Period, if such disposal will render the Controlling Shareholders collectively cease to be the controlling shareholder (as defined in the Listing Rules) of our Company.

Each of the Undertaking Shareholders shall irrevocably grant to the Joint Bookrunners a right of first refusal to act as (or for the relevant nominee or affiliate of the Joint Bookrunners to act as) his placing agent in respect of any placement or disposal of the Lock-up Shares during the Second Six Month Period. For each placement or disposal of the Lock-up Shares (a “**Proposed Placing**”), each of the Undertaking Shareholders shall make an offer to the Joint Bookrunners for the appointment of placing agent in respect of the Proposed Placing and discuss in good faith with the Joint Bookrunners (or the relevant nominee or affiliate of the Joint Bookrunners, as the case may be) with a view to agreeing on the terms of such appointment including the fees and commissions and executing the necessary documentation upon terms as shall be appropriate and customary for internationally recognised investment banking firms for transactions of the type under contemplation. Each of the Undertaking Shareholders shall not place or dispose of the Lock-up Shares unless (i) the Joint Bookrunners shall first have declined such offer in writing or shall not have accepted such offer within a reasonable period after such offer was made; (ii) he shall first have obtained the written consent from the Joint Bookrunners as referred to in sub-paragraph (B) under the paragraph headed “Other undertakings” in the section headed “Underwriting” in this prospectus; and (iii) in the event that the proposed terms for him to appoint a party other than the Joint Bookrunners (or the relevant nominee or affiliate of the Joint Bookrunners, as the case may be) (a “**Third Party**”) to act as placing agent for such Proposed Placing are more favourable than the ones offered to the Joint Bookrunners, he shall first make the same offer to the Joint Bookrunners and he shall not appoint such Third Party unless the Joint Bookrunners shall have first declined such offer in writing, or shall not have accepted such offer within a reasonable period after such offer was made. For the avoidance of doubt, the Joint Bookrunners are entitled (but not obligated) to be so appointed.

The Undertaking Shareholders have undertaken to each of our Company, the Joint Lead Managers, the Sole Global Coordinator and the Hong Kong Public Offer Underwriters that at any time during the Second Six Month Period, he shall:

- (a) if he pledges or charges or otherwise creates encumbrances over any Shares or securities of our Company or interests therein in respect of which he is the beneficial owner, whether directly or indirectly, immediately inform each of our Company, the Joint Lead Managers, the Sole Global Coordinator and the Hong Kong Public Offer Underwriters in writing of any such pledges or charges or encumbrances and the number of Shares or securities of our Company so pledged or charged or encumbered; and
- (b) if he receives any indication, either verbal or written, from any pledgee or chargee or encumbrancer or such third party that any of the pledged, charged, encumbered Shares or other securities of our Company will be disposed of, immediately inform each of our Company, the Joint Lead Managers, the Sole Global Coordinator and the Hong Kong Public Offer Underwriters in writing of any such indication.

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## UNDERWRITING

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### **Indemnity**

We and our Controlling Shareholders have agreed to indemnify the Hong Kong Public Offer Underwriters for certain losses which they may suffer, including losses arising from their performance of their obligations under the Hong Kong Public Offer Underwriting Agreement and any breach by us of the Hong Kong Public Offer Underwriting Agreement.

### **International Placing**

In connection with the International Placing, it is expected that our Company will enter into the International Underwriting Agreement with, inter alia, the International Underwriters. Under the International Underwriting Agreement, the International Underwriters will, subject to certain conditions, severally agree to subscribe or purchase or procure subscribers or purchasers to subscribe or purchase for the International Placing Shares being offered pursuant to the International Placing.

Our Company will grant to the Joint Lead Managers the Over-allotment Option, exercisable by the Joint Lead Managers on behalf of the International Underwriters at any time within 30 days after the last day for lodging applications under the Hong Kong Public Offer, to require our Company to allot and issue up to an aggregate of 58,500,000 additional Shares representing approximately 15% of the number of Offer Shares initially available under the Global Offering at the Offer Price, to cover, among other things, over-allocations, if any, in the International Placing.

### **Commissions, incentive fees and expenses**

The Underwriters will receive an underwriting commission and an incentive fee at the rate of 3.5% and 1.0% of the aggregate Offer Price payable for the Offer Shares respectively (including Shares to be issued pursuant to the Over-allotment Option), out of which they will pay any sub-underwriting commissions. In addition, an additional incentive fee of 0.5% on the Offer Price of all the Offer Shares will be paid to the Joint Bookrunners, if the Over-allotment Option is exercised subject to the terms of the Underwriting Agreements. The underwriting commission and incentive fee is estimated to be an amount of approximately HK\$13.5 million (based on Offer Price of HK\$0.77 per Offer Share and assuming that the Over-allotment Option is not exercised) and are payable by our Company and the Selling Shareholders with reference to the number of Offer Shares issued or sold by each of them under the Global Offering.

The listing fees, the Stock Exchange trading fees, the SFC transaction levy, legal and other professional fees, printing, and other expenses relating to the Global Offering, is currently estimated to be approximately HK\$27.8 million in aggregate and 76.9% of which is payable by our Company, and the remaining 23.1% of which is payable by the Selling Shareholders with reference to the number of Offer Shares issued or sold by each of them under the Global Offering.

### **UNDERWRITERS' INTERESTS IN OUR COMPANY**

Save for their obligations under the Underwriting Agreements or otherwise disclosed in this prospectus, none of the Underwriters is interested legally or beneficially in any shares of any member of our Group nor has any right or option (whether legally enforceable or not) to subscribe for or purchase or to nominate persons to subscribe for or purchase securities in any member of our Group nor any interest in the Global Offering.

### **SPONSOR'S INDEPENDENCE**

The Sole Sponsor satisfies the independence criteria applicable to sponsors as set out in Rule 3A.07 of the Listing Rules.

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## STRUCTURE AND CONDITIONS OF THE GLOBAL OFFERING

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### THE GLOBAL OFFERING

The Global Offering comprises 390,000,000 Shares, initially being offered by us for subscription by way of International Placing and Hong Kong Public Offer (assuming the Over-allotment Option is not exercised). A total of 351,000,000 Shares (being 261,000,000 New Shares offered for subscription by our Company and 90,000,000 Sale Shares offered for sale by the Selling Shareholders), representing an aggregate of 90% of the initial total number of the Offer Shares, will initially be offered under the International Placing to professional, institutional and/or other investors in Hong Kong and certain other jurisdictions outside the US in accordance with Regulation S. A total of 39,000,000 Shares, representing 10% of the initial total number of the Hong Kong Offer Shares, will initially be offered under the Hong Kong Public Offer.

The number of Shares to be offered under the Hong Kong Public Offer and the International Placing are subject to reallocation and, in the case of the International Placing only, the Over-allotment Option, as described below.

Investors may apply for Shares under the Hong Kong Public Offer or indicate an interest for Shares under the International Placing, but may not do both. Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offer from investors that received International Placing Shares, and to identify and reject indications of interest in the International Placing from investors that received the Hong Kong Public Offer Shares. The Hong Kong Public Offer is open to members of the public in Hong Kong as well as to institutional, professional and/or other investors. The International Placing will involve selective marketing of the International Placing Shares to institutional, professional and/or other investors, which are anticipated to have a sizeable demand for such Shares. Professional investors generally include brokers, dealers, companies (including fund managers) whose ordinary business involves dealing in shares and other securities and corporate entities which regularly invest in shares and other securities.

Assuming the Over-allotment Option and options granted or which may be granted under the Share Option Scheme are not exercised, the Offer Shares will represent 32.50% of our enlarged issued share capital immediately after completion of the Global Offering and the Capitalisation Issue.

If the Over-allotment Option is exercised in full, the Shares comprised in the Global Offering will represent approximately 35.64% of the enlarged issued share capital of us immediately after completion of the Global Offering, the Capitalisation Issue and the exercise of the Over-allotment Option, but takes no account of the options that may be granted under the Share Option Scheme.

### PRICE PAYABLE ON APPLICATION

The maximum Offer Price of HK\$0.83 per Share plus brokerage of 1%, trading fee payable to the Stock Exchange of 0.005% and transaction levy payable to the SFC of 0.004%, in each case of the Offer Price, amounting to a total of HK\$3,353.50 per board lot of 4,000 Hong Kong Public Offer Shares, is payable in full on application.

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## STRUCTURE AND CONDITIONS OF THE GLOBAL OFFERING

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If the Offer Price, as finally determined in the manner as set out below, is lower than the maximum Offer Price of HK\$0.83 per Share, appropriate refund payments will be made. Further details in this regard are set out in the section headed “How to apply for the Hong Kong Public Offer Shares” in this Prospectus.

### DETERMINING THE OFFER PRICE

The International Underwriters are soliciting from prospective investors indications of interest in acquiring the International Placing Shares. Prospective investors will be required to specify the number of International Placing Shares they would be prepared to acquire either at different prices or at a particular price. This process, known as “bookbuilding”, is expected to continue up to, and to cease on or about 30 June 2010.

The Offer Price will be fixed by agreement between our Company (for ourselves and on behalf of the Selling Shareholders) and the Joint Bookrunners (for themselves and on behalf of the Underwriters) on or before the Price Determination Date, which is expected to be on or before 30 June 2010 or by the latest on 2 July 2010. If the Joint Bookrunners (for themselves and on behalf of the Underwriters) and our Company (for ourselves and on behalf of the Selling Shareholders) are unable to reach an agreement on the Offer Price on 2 July 2010, the Global Offering will not proceed and will lapse.

The Offer Price will not be more than HK\$0.83 per Share and is currently expected to be not less than HK\$0.71 per Share. Prospective investors should be aware that the Offer Price to be determined on or before the Price Determination Date may be, but is not expected to be, lower than the indicative Offer Price range stated in this prospectus.

If, based on the level of interest expressed by prospective investors during the “bookbuilding” process, the Joint Bookrunners (for themselves and on behalf of the Underwriters), thinks it appropriate (for instance, if the level of interest expressed by prospective investors is below the indicative Offer Price range stated in this prospectus), the number of Offer Shares and/or the indicative Offer Price range may be reduced below that stated in this prospectus at any time prior to the morning of the day which is the last day for lodging applications under the Hong Kong Public Offer. In such a case, our Company will, as soon as practicable following the decision to make such reduction, and in any event not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offer cause to be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) notice of such a change. Applicants should have regard to the possibility that any announcement of a reduction in the number of Offer Shares and/or the indicative Offer Price range may not be made until the day which is the last day for lodging applications under the Hong Kong Public Offer. Such notice will also include confirmation or revision, as appropriate, of the working capital statement, the offer statistics, as currently set out in the section headed “Summary” in this prospectus and any other financial information which may change materially as a result of any such change. Applicants under the Hong Kong Public Offer should note that, even if the number of Offer Shares and/or the indicative Offer Price is so reduced, in no circumstances can applications be withdrawn once submitted, except where a person responsible for this prospectus under section 40 of the Companies Ordinance gives a public notice under that section before the fifth day after the time of the opening of the application lists (excluding any day which is a Saturday, Sunday or public holiday in Hong Kong) which limits the responsibility of that person for this prospectus, in which case applications made may be revoked before the said fifth day.

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## STRUCTURE AND CONDITIONS OF THE GLOBAL OFFERING

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In the absence of any notice being published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) of a reduction of the number of Offer Shares and/or the indicative Offer Price range in the manner set out above, the Offer Price and/or the number of Offer Shares, if agreed upon with our Company, will under no circumstances be set outside the Offer Price range and the number of Offer Shares as stated in this prospectus.

The Offer Price, the level of indication of interest in the International Placing, results of the applications and basis of allocation of the Hong Kong Public Offer Shares under the Hong Kong Public Offer are expected to be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on 6 July 2010.

### CONDITIONS OF THE GLOBAL OFFERING

Acceptance of applications for the Hong Kong Public Offer Shares are conditional upon:

**(a) Listing**

The Listing Committee granting the listing of, and permission to deal in, the Shares in issue and the Shares to be issued as mentioned in this prospectus (including Shares which may fall to be issued upon the exercise of the Over-allotment Option and any additional Shares, up to 10% of the issued share capital of our Company as of the Listing Date, which may be issued pursuant to the exercise of options which may be granted under the Share Option Scheme); and

**(b) Underwriting Agreements**

- (i) the execution and delivery of the International Underwriting Agreement in accordance with its terms or otherwise, prior to, on or about the date of the Price Determination Agreement; and
- (ii) the obligations of the Underwriters under each of the respective Underwriting Agreements becoming unconditional (which requires, among other things, that the Offer Price be agreed by no later than the Price Determination Date and the Price Determination Agreement be entered into) and the obligations under any of the Underwriting Agreements not being terminated in accordance with their terms or otherwise,

in each case, on or before the dates and times specified in the Underwriting Agreements (unless and to the extent such conditions are validly waived on or before such dates and times) and in any event not later than the date which is 30 days after the date of this prospectus.

If, for any reason, the Price Determination Agreement or the International Underwriting Agreement is not entered into, the Global Offering will not proceed.

The consummation of each of the Hong Kong Public Offer and the International Placing is conditional upon, among other things, the other becoming unconditional and not having been terminated in accordance with their respective terms.

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## STRUCTURE AND CONDITIONS OF THE GLOBAL OFFERING

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If any of the above conditions is not fulfilled (or, where applicable, waived by the Sole Global Coordinator (for itself and on behalf of the Underwriters)) prior to the time(s) and date(s) specified, the Global Offering will lapse and notice of lapse of the Global Offering will be published by our Company in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on the next day following such lapse. In such event, application monies will be returned, without interest. The terms on which money will be returned are set out in the paragraph headed “Refund of your application money” on the Application Forms.

In the meantime, application monies will be held in one or more separate bank account(s) with the receiving bank(s) or any other bank(s) in Hong Kong licenced under the Banking Ordinance (Chapter 155 of the Laws of Hong Kong).

### THE HONG KONG PUBLIC OFFER

Pursuant to the Hong Kong Public Offer, our Company is initially offering 39,000,000 new Shares, representing 10% of the total number of Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised), for subscription to the public in Hong Kong at the Offer Price. The Hong Kong Public Offer is fully underwritten by the Hong Kong Public Offer Underwriters subject to the terms and conditions of the Hong Kong Public Offer Underwriting Agreement.

Allocation of the Hong Kong Public Offer Shares to investors under the Hong Kong Public Offer will be based solely on the level of valid applications received. The basis of allocation may vary, depending on the number of Hong Kong Public Offer Shares validly applied for by each applicant. However, this may involve balloting, which would mean that some applicants may be allotted more Shares than others who have applied for the same number of Hong Kong Public Offer Shares and that applicants who are not successful in the ballot may not receive any Hong Kong Public Offer Shares.

For allocation purposes only, the Hong Kong Public Offer Shares (after taking into account of any reallocation of Offer Shares between the International Placing and the Hong Kong Public Offer referred to below) will be divided equally into two pools: pool A and pool B. The Hong Kong Public Offer Shares in pool A will initially consist of 19,500,000 Shares and will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Public Offer Shares with a total subscription amount (excluding amounts of brokerage and Stock Exchange trading fee and SFC transaction levy) of HK\$5 million or less. The Hong Kong Public Offer Shares in pool B will initially consist of 19,500,000 Shares and will be allocated on an equitable basis to successful applicants who have applied for Hong Kong Public Offer Shares with a total subscription amount (excluding amounts of brokerage and Stock Exchange trading fee and SFC transaction levy) of more than HK\$5 million and up to the total value of pool B. Applicants should be aware that applications in pool A and applications in pool B may receive different allocation ratios. If Hong Kong Public Offer Shares in one pool (but not both pools) are undersubscribed, the surplus Hong Kong Public Offer Shares will be transferred to the other pool to satisfy demand in that pool and be allocated accordingly. Applicants can only receive an allocation of Hong Kong Public Offer Shares from either pool A or pool B but not from both pools and may only apply for Hong Kong Public Offer Shares in either pool A or pool B.



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## STRUCTURE AND CONDITIONS OF THE GLOBAL OFFERING

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The Hong Kong Public Offer is open to all members of the public in Hong Kong. An applicant for Shares under the Hong Kong Public Offer will be required to give an undertaking and confirmation in the Application Form submitted by him that he has not taken up any Shares under the International Placing nor otherwise participated in the International Placing nor has he indicated (nor will he indicate) an interest under the International Placing, and such applicant's application will be rejected if the said undertaking and confirmation is breached and/or found to be untrue (as the case may be). The Hong Kong Public Offer will be subject to the conditions stated in the paragraph headed "Conditions of the Global Offering" above. The attention of applicants, including nominees who wish to submit separate applications on behalf of different beneficial owners, is drawn to the information regarding multiple applications contained in the section headed "How to apply for the Hong Kong Public Offer Shares" in this prospectus. Multiple or suspected multiple applications and any application for more than 100% of the Hong Kong Public Offer Shares in either pool A or pool B being initially offered for subscription pursuant to the Hong Kong Public Offer will be rejected at the discretion of the Sole Global Coordinator on behalf of our Company.

### THE INTERNATIONAL PLACING

Pursuant to the International Placing, our Company and the Selling Shareholders are initially offering 351,000,000 Shares (comprising 261,000,000 New Shares and 90,000,000 Sale Shares), representing 90% of the total number of Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised) for subscription by way of International Placing.

It is expected that the International Underwriters or selling agents nominated by them on behalf of our Company and the Selling Shareholders will conditionally place the International Placing Shares at the Offer Price with professional, institutional and/or other investors in Hong Kong and certain other jurisdictions. Professional and/or institutional investors generally include brokers, dealers, companies (including fund managers) whose ordinary business involves dealing in shares and/or other securities and corporate entities which regularly invest in shares and/or other securities. In Hong Kong, retail investors should apply for the Hong Kong Public Offer Shares under the Hong Kong Public Offer, as retail investors applying for the International Placing Shares (including applying through banks and/or other institutions) are unlikely to be allocated any International Placing Shares. Prospective investors may be required to give an undertaking and confirmation that he has not applied for or taken up any Hong Kong Public Offer Shares.

The International Placing is subject to the same conditions as stated in the paragraph headed "Conditions of the Global Offering" above. The total number of International Placing Shares to be allotted and issued or transferred pursuant to the International Placing may change as a result of the clawback arrangement referred to in the paragraph headed "Reallocation of the Offer Shares between the Hong Kong Public Offer and the International Placing" below, exercise of the Over-allotment Option and any reallocation of unsubscribed Shares originally included in the Hong Kong Public Offer.

Allocation of International Placing Shares to investors pursuant to the International Placing will be effected in accordance with the "book-building" process undertaken by the International Underwriters. Final allocation of the International Placing Shares pursuant to the International Placing is based on a number of factors, including the level and timing of demand and whether or not it is expected

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## STRUCTURE AND CONDITIONS OF THE GLOBAL OFFERING

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that the relevant investor is likely to buy further Shares or hold or sell its Shares, after the listing of the Shares on the Main Board. Such allocation is generally intended to result in a distribution of the International Placing Shares on a basis which would lead to the establishment of a solid shareholder base for the benefit of us and our Shareholders taken as a whole.

Professional and institutional investors may apply for Offer Shares under the Hong Kong Public Offer or receive Offer Shares under the International Placing. However, such investor will only receive Offer Shares under either the Hong Kong Public Offer or the International Placing, but not both.

### **REALLOCATION OF THE OFFER SHARES BETWEEN THE HONG KONG PUBLIC OFFER AND THE INTERNATIONAL PLACING**

The allocation of Offer Shares between the Hong Kong Public Offer and the International Placing is subject to adjustment on the following basis:

- (a) if the number of Shares validly applied for under the Hong Kong Public Offer represents 15 times or more but less than 50 times of the number of Shares initially available under the Hong Kong Public Offer, then an additional 78,000,000 Shares, representing 20% of the Shares being offered pursuant to the Global Offering (assuming the Over-allotment Option is not exercised) will be reallocated to the Hong Kong Public Offer from the International Placing, so that an aggregate of 117,000,000 Shares will be available under the Hong Kong Public Offer, representing 30% of the Shares being offered pursuant to the Global Offering (assuming the Over-allotment Option is not exercised);
- (b) if the number of Shares validly applied for under the Hong Kong Public Offer represents 50 times or more but less than 100 times of the number of Shares initially available under the Hong Kong Public Offer, then an additional 117,000,000 Shares, representing 30% of the Shares being offered pursuant to the Global Offering (assuming the Over-allotment Option is not exercised) will be reallocated to the Hong Kong Public Offer from the International Placing, so that an aggregate of 156,000,000 Shares will be available under the Hong Kong Public Offer, representing 40% of the Shares being offered pursuant to the Global Offering (assuming the Over-allotment Option is not exercised); and
- (c) if the number of Shares validly applied for under the Hong Kong Public Offer represents 100 times or more of the number of Shares initially available under the Hong Kong Public Offer, then an additional 156,000,000 Shares, representing 40% of the Shares initially being offered pursuant to the Global Offering (assuming the Over-allotment Option is not exercised) will be reallocated to the Hong Kong Public Offer from the International Placing, so that an aggregate of 195,000,000 Shares will be available under the Hong Kong Public Offer, representing 50% of the Shares being offered pursuant to the Global Offering (assuming the Over-allotment Option is not exercised).

International Placing Shares being offered in the International Placing may be reallocated and made available as additional Hong Kong Public Offer Shares at the discretion of the Joint Bookrunners (on behalf of the Underwriters) to satisfy valid applications made pursuant to the Hong Kong Public Offer.

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## STRUCTURE AND CONDITIONS OF THE GLOBAL OFFERING

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If the Hong Kong Public Offer Shares are not fully subscribed for, the Joint Bookrunners (on behalf of the Underwriters) has the authority (but not an obligation) to reallocate all or any of the unsubscribed Hong Kong Public Offer Shares originally included in the Hong Kong Public Offer to the International Placing in such proportions as they deem appropriate.

The number of International Placing Shares available under the International Placing will be correspondingly reduced or increased (as the case may be) as a result of reallocation (if any) described above.

### OVER-ALLOTMENT OPTION

Pursuant to the International Underwriting Agreement, we are expected to grant the International Underwriters a right (but not an obligation), exercisable by the Joint Bookrunners (for themselves and on behalf of the International Underwriters), to exercise the Over-allotment Option up to the 30th day after the last date for the lodging of applications under the Hong Kong Public Offer, to require our Company to issue up to an aggregate of 58,500,000 additional Shares, representing 15% of the number of the Offer Shares initially available under the Global Offering. These Shares will be issued at the Offer Price for the purpose of covering over-allocations in the International Placing, if any. Any election in respect of the Over-allotment Option may be exercised in whole or in part and from time to time.

The Offer Shares will constitute approximately 32.50% of our issued share capital before exercise of the Over-allotment Option and approximately 35.64% of the enlarged issued share capital of our Company immediately following the exercise of the Over-allotment Option in full. In the event that the Over-allotment Option is exercised, an announcement will be made in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese), and on our Company's website at [www.sinoref.com.hk](http://www.sinoref.com.hk) and the website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) as soon as practicable in accordance to the requirements of the Listing Rules.

### OVER-ALLOTMENT AND STABILISATION

Stabilisation is a practice used by underwriters in some markets to facilitate the distribution of securities. To stabilise, the underwriters may bid for, or purchase, the newly issued securities in the secondary market, during a specified period of time, to retard and, if possible, prevent a decline in the initial public offer prices of the securities. In Hong Kong and certain other jurisdictions, activity aimed at reducing the market price is prohibited, and the price at which stabilisation is effected is not permitted to exceed the Offer Price.

In connection with the Global Offering, the Joint Lead Managers, as stabilising managers, or their respective authorised agents, may, but are not obliged to, over-allocate Shares and/or effect any other transactions with a view to stabilising or supporting the market price of the Shares at a level higher than which might otherwise prevail in the open market, for a limited period. Such stabilising activity may include stock borrowing, making market purchases of Shares in the secondary market or selling Shares to liquidate a position held as a result of those purchases, as well as exercising the Over-allotment Option. Any such stabilising activity will be effected in compliance with all applicable laws, rules and regulatory requirements in Hong Kong on stabilisation including the Securities

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## STRUCTURE AND CONDITIONS OF THE GLOBAL OFFERING

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and Futures (Price Stabilising) Rules made under the SFO. However, there is no obligation on the stabilising managers or their respective authorised agents to conduct any such stabilising activity, which if commenced, will be done at the absolute discretion of the stabilising managers or their respective authorised agents and may be discontinued at any time. The number of Shares that may be over-allocated will not exceed the number of Shares that may be issued under the Over-allotment Option, namely 58,500,000 Shares, which is 15% of the number of Shares initially available under the Global Offering.

As a result of effecting transactions to stabilise or maintain the market price of the Shares, the stabilising managers or their respective authorised agents may maintain a long position in the Shares. The size of the long position, and the period for which the stabilising managers or their respective authorised agents will maintain the long position is at the discretion of the stabilising managers or their respective authorised agents and is uncertain. In the event that the stabilising managers or their respective authorised agents liquidate this long position by making sales in the open market, this may lead to a decline in the market price of the Shares.

Stabilising activity by the stabilising managers or their respective authorised agents are not permitted to support the price of the Shares for longer than the stabilising period, which begins on the day on which trading of the Shares commences on the Stock Exchange and ends on the 30th day after the last day for lodging of applications under the Hong Kong Public Offer. The stabilising period is expected to end on 30 July 2010. As a result, demand for the Shares, and its market price, may fall after the end of the stabilising period.

Any stabilising activity taken by the stabilising managers or their respective authorised agents may not necessarily result in the market price of the Shares staying at or above the Offer Price either during or after the stabilising period. Bids for or market purchases of the Shares by the stabilising managers or their respective authorised agents may be made at a price at or below the Offer Price and therefore at or below the price paid for the Shares by investors.

In order to facilitate the settlement of over-allocations, the stabilising managers or their respective authorised agents may, among other means, purchase Shares in the secondary market, enter into stock borrowing arrangements with holders of Shares, exercise the Over-allotment Option, engage in a combination of these means or otherwise as may be permitted under applicable laws. Any such secondary market purchases will be made in compliance with all applicable laws, rules and regulations.

The stabilising managers or their respective authorised agents may borrow up to 58,500,000 Shares from Mr. Xu, equivalent to the maximum number of additional Shares to be offered upon full exercise of the Over-allotment Option, under the Stock Borrowing Agreement. The Stock Borrowing Agreement is not subject to the restrictions of Rule 10.07(1) of the Listing Rules which restricts the disposal of Shares by Controlling Shareholders following a new listing, provided the following requirements in accordance with the provisions of Rule 10.07(3) of the Listing Rules are complied with:

- the Stock Borrowing Agreement will only be effected by the stabilising managers or their respective authorised agents for settlement of over-allocations in the International Placing and covering any short position prior to the exercise of the Over-allotment Option;

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## STRUCTURE AND CONDITIONS OF THE GLOBAL OFFERING

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- the maximum number of Shares to be borrowed from Mr. Xu will be limited to the maximum number of Shares which may be issued upon full exercise of the Over-allotment Option;
- the same number of Shares so borrowed must be returned to Mr. Xu on or before the third business day, a day that is not a Saturday, Sunday or public holiday in Hong Kong, following the earlier of (i) the last day on which the Over-allotment Option may be exercised, or, if earlier (ii) the date on which the Over-allotment Option is exercised in full;
- borrowing of Shares pursuant to the Stock Borrowing Agreement will be effected in compliance with all applicable Listing Rules, laws and other regulatory requirements; and
- no payment will be made to Mr. Xu in relation to the Stock Borrowing Agreement.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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### 1. METHODS TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

You may apply for the Hong Kong Public Offer Shares by using one of the following methods:

- using a **WHITE** or **YELLOW** Application Form; or
- giving electronic application instruction to HKSCC to cause HKSCC Nominees to apply for Hong Kong Public Offer Shares on your behalf; or
- by means of **HK eIPO White Form** by submitting application online through the designated website at **www.hkeipo.hk**.

You or you and your joint applicant(s) may only make one application (whether individually or jointly) by applying on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or to the designated **HK eIPO White Form** Service Provider.

### 2. WHO CAN APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

You can apply for Hong Kong Public Offer Shares if you or any person(s) for whose benefit you are applying are an individual, and:

- are 18 years of age or older;
- have a Hong Kong address;
- are outside the United States; and
- are not a US person (as defined in Regulation S of the US Securities Act);

If you wish to apply for the Hong Kong Public Offer Shares online through the designated website at **www.hkeipo.hk** under the **HK eIPO White Form** service, in addition to the above you must also:

- have a valid Hong Kong Identity Card number; and
- be willing to provide a valid e-mail address and a contact telephone number.

You may only apply by means of the **HK eIPO White Form** service if you are an individual applicant. Corporations or joint applicants may not apply by means of the **HK eIPO White Form** service.

If the applicant is a firm, the application must be in the name(s) of the individual member(s), not in the firm's name. If the applicant is a body corporate, the application form must be stamped with the company chop (bearing company name) and signed by a duly authorised officer, who must state his or her representative capacity.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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If an application is made by a person duly authorised under a valid power of attorney, the Company and the Sole Global Coordinator (or their respective agents or nominees) as the Company's agent(s) may accept it at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of the attorney.

The number of joint applicants may not exceed four.

Our Company and the Sole Global Coordinator (as agent for the Company) or their respective agents or nominees have, full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.

The Hong Kong Public Offer Shares are not available to existing beneficial owners of the Shares, the directors, or chief executive officers of our Company or any of our subsidiaries or any other connected persons of our Company or persons who will become connected persons of our Company immediately upon completion of the Global Offering, or their respective associates.

You should also note that you may apply for Shares under the Hong Kong Public Offer or indicate an interest for Shares under the International Placing, but may not do both.

### 3. WHICH APPLICATION METHOD YOU SHOULD USE

#### (a) **WHITE Application Form**

Use a **WHITE** Application Form if you want the Hong Kong Public Offer Shares to be registered in your own name.

#### (b) **YELLOW Application Form**

Use a **YELLOW** Application Form if you want the Hong Kong Public Offer Shares to be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

#### (c) **Instruct HKSCC to make an electronic application on your behalf**

Instead of using a **YELLOW** Application Form, you may give electronic application instruction to HKSCC to cause HKSCC Nominees to apply for the Hong Kong Public Offer Shares on your behalf via CCASS if you want the Hong Kong Public Offer Shares to be registered in the name of HKSCC Nominees. Any Hong Kong Public Offer Shares allocated to you will be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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### (d) Apply through the designated HK eIPO White Form service

Instead of using a **WHITE** Application Form, you may apply for the Hong Kong Public Offer Shares online through the designated website at [www.hkeipo.hk](http://www.hkeipo.hk), referred to herein as the “**HK eIPO White Form**” service, if you want the Hong Kong Public Offer Shares to be registered in your own name. In addition to any other requirements, you must also:

- have a valid Hong Kong Identity Card number; and
- be willing to provide a valid e-mail address and a contact telephone number.

You may only apply by means of the **HK eIPO White Form** service if you are an individual applicant. Corporations or joint applicants may not apply by means of **HK eIPO White Form**.

Except where you are a nominee and provide the required information in your application, you or your joint applicant(s) may not make more than one application (whether individually or jointly) by applying on a **WHITE** or **YELLOW** Application Form or applying online through **HK eIPO White Form** or by giving electronic application instructions to HKSCC.

*Note:* Except in the circumstances permitted under the Listing Rules, the Hong Kong Public Offer Shares are not available to existing beneficial owners of the Shares, the directors or chief executive officers of our Company or any of our subsidiaries or connected persons of our Company, or their respective associates or a US person, persons within the United States, or persons who do not have a Hong Kong address.

## 4. WHERE TO COLLECT THE APPLICATION FORMS

You can collect a **WHITE** Application Form and a prospectus during normal business hours from 9:00 a.m. on Friday, 25 June 2010 until 12:00 noon on Wednesday, 30 June 2010 from:

- Any participant of the Stock Exchange
- Any of the follow addresses of the Hong Kong Public Offer Underwriters:

DBS Asia Capital Limited at 22nd Floor, The Center, 99 Queen’s Road Central, Hong Kong

or

Kim Eng Securities (Hong Kong) Limited at Level 30, Three Pacific Place, 1 Queen’s Road East, Hong Kong

or

Celestial Capital Limited at 21st Floor, Low Block, Grand Millennium Plaza, 181 Queen’s Road Central, Hong Kong

or

KGI Capital Asia Limited at 41st Floor, Central Plaza, 18 Harbour Road, Wan Chai, Hong Kong

or

VC Brokerage Limited at 28th Floor, The Centrium, 60 Wyndham Street, Central, Hong Kong



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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- Any of the following branches of Standard Chartered Bank (Hong Kong) Limited:

	<b>Name of Branch</b>	<b>Address</b>
<b>Hong Kong Island:</b>	Central Branch	Shop no. 16, G/F and Lower G/F, New World Tower, 16-18 Queen's Road Central, Central
	88 Des Voeux Road Branch	88 Des Voeux Road Central, Central
	Quarry Bay Branch	G/F, Westlands Gardens, 1027 King's Road, Quarry Bay
	Causeway Bay Branch	G/F, Yee Wah Mansion, 38-40A Yee Wo Street, Causeway Bay
	Leighton Centre Branch	Shop 12-16, UG/F, Leighton Centre, 77 Leighton Road, Causeway Bay
<b>Kowloon:</b>	Kwun Tong Branch	1A Yue Man Square, Kwun Tong
	Mongkok Branch	Shop B, G/F, 1/F & 2/F, 617-623 Nathan Road, Mongkok
	Tsimshatsui Branch	G/F, 10 Granville Road, Tsimshatsui
	San Po Kong Branch	Shop A, G/F, Perfect Industrial Building, 31 Tai Yau Street, San Po Kong
<b>New Territories:</b>	Shatin Centre Branch	Shop 32C, Level 3, Shatin Shopping Arcade, Shatin Centre, 2-16 Wang Pok Street, Shatin
	Tsuen Wan Branch	Shop C, G/F & 1/F, Jade Plaza, 298 Sha Tsui Road, Tsuen Wan
	Metroplaza Branch	Shop No. 175-176, Level 1, Metroplaza, 223 Hing Fong Road, Kwai Chung

You can collect a **YELLOW** Application Form and a prospectus during normal business hours from 9:00 a.m. on 25 June 2010 until 12:00 noon on 30 June 2010 from the Depository Counter of HKSCC at 2nd Floor, Vicwood Plaza, 199 Des Voeux Road Central, Hong Kong; or your broker may have **YELLOW** Application Forms and this prospectus available.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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### 5. WHEN TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

#### (a) WHITE or YELLOW Application Forms

Your completed **WHITE** or **YELLOW** Application Form, with a cheque or banker's cashier order attached, must be lodged by 12:00 noon on 30 June 2010, or, if the application lists are not open on that day, by the time and date stated in the sub-paragraph headed "Effect of bad weather conditions on the opening of the application lists" below.

Your completed **WHITE** or **YELLOW** Application Form, with payment attached, should be deposited in the special collection boxes provided at any of the branches of the receiving bank listed under the paragraph headed "Where to collect the Application Forms" in this section at the following times:

Friday, 25 June 2010	–	9:00 a.m. to 5:00 p.m.
Saturday, 26 June 2010	–	9:00 a.m. to 1:00 p.m.
Monday, 28 June 2010	–	9:00 a.m. to 5:00 p.m.
Tuesday, 29 June 2010	–	9:00 a.m. to 5:00 p.m.
Wednesday, 30 June 2010	–	9:00 a.m. to 12:00 noon

#### (b) Electronic application instructions to HKSCC

CCASS Clearing Participants or CCASS Custodian Participants should input **electronic application instructions** at the following times:

Friday, 25 June 2010	–	9:00 a.m. to 8:30 p.m. <sup>(1)</sup>
Saturday, 26 June 2010	–	8:00 a.m. to 1:00 p.m. <sup>(1)</sup>
Monday, 28 June 2010	–	8:00 a.m. to 8:30 p.m. <sup>(1)</sup>
Tuesday, 29 June 2010	–	8:00 a.m. to 8:30 p.m. <sup>(1)</sup>
Wednesday, 30 June 2010	–	8:00 a.m. <sup>(1)</sup> to 12:00 noon

<sup>(1)</sup> These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing/Custodian Participants.

CCASS Investor Participants can input **electronic application instructions** from 9:00 a.m. on 25 June 2010 until 12:00 noon on 30 June 2010 (24 hours daily, except on the last application date).

The latest time for inputting your **electronic application instructions** via CCASS (if you are a CCASS Participant) is 12:00 noon on 30 June 2010 or if the application lists are not open on that day, by the time and date stated in the sub-paragraph headed "Effect of bad weather conditions on the opening of the application lists" below.

#### (c) HK eIPO White Form

You may submit your application to the designated **HK eIPO White Form** Service Provider through the designated website at [www.hkeipo.hk](http://www.hkeipo.hk) from 9:00 a.m. on 25 June 2010 until 11:30 a.m. on 30 June 2010 or such later time as described under the sub-paragraph

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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headed “Effects of bad weather conditions on the opening of the application lists” below (24 hours daily, except on the first and the last application dates). The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on 30 June 2010, the last application date, or, if the application lists are not open on that day, then by the time and date stated in the sub-paragraph headed “Effects of bad weather conditions on the opening of the application lists” below.

You will not be permitted to submit your application to the designated **HK eIPO White Form** Service Provider through the designated website at **www.hkeipo.hk** after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the application lists close.

### (d) Application lists

The application lists will be opened from 11:45 a.m. to 12:00 noon on 30 June 2010, except as provided in the sub-paragraph headed “Effect of bad weather conditions on the opening of the application lists” below.

No proceedings will be taken on applications for the Hong Kong Public Offer Shares and no allocation of any such Shares will be made until after the closing of the application lists.

### (e) Effect of bad weather conditions on the opening of the application lists

The application lists will be opened between 11:45 a.m. and 12:00 noon on 30 June 2010, subject to weather conditions. The application lists will not open in relation to the Hong Kong Public Offer if there is:

- a tropical cyclone warning signal number 8 or above; or
- a “black” rainstorm warning signal,

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on 30 June 2010. Instead, the application lists will open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon.

## 6. HOW TO APPLY USING A WHITE OR YELLOW APPLICATION FORM

- (a) Obtain a **WHITE** or **YELLOW** Application Form
- (b) You should read the instructions in this prospectus and the relevant Application Form carefully. If you do not follow the instructions, your application is liable to be rejected and returned by ordinary post together with the accompanying cheque or banker’s cashier order to you (or the first-named applicant in the case of joint applicants) at your own risk to the address stated on your Application Form.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- (c) Decide how many Hong Kong Public Offer Shares you want to purchase. Calculate the amount you must pay in accordance with the table of numbers and payments set out in the Application Forms on the basis of the maximum Offer Price of HK\$0.83 per Hong Kong Public Offer Share, plus brokerage of 1%, the SFC transaction levy of 0.004% and the Stock Exchange trading fee of 0.005%.
- (d) Complete the Application Form in English (save as otherwise indicated) and sign it. Only written signatures will be accepted. Applications made by corporations, whether on their own behalf, or on behalf of other persons, must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, whose representative capacity must be stated. If you are applying for the benefit of someone else, you, rather than that person, must sign on the Application Form. If it is a joint application, all applicants must sign on the Application Form. If your application is made through a duly authorised attorney, our Company and the Sole Global Coordinator (or their respective agents or nominees) as our Company's agent may accept or reject the application at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of your attorney. Our Company and the Sole Global Coordinator in its capacity as agent of our Company has full discretion to accept or reject any application, in full or in part, without assigning any reasons therefor.
- (e) Each Application Form must be accompanied by either one cheque or one banker's cashier order, which must be stapled to the top left-hand corner of the Application Form.

If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with the name of the applicant on the Application Form (or, in the case of joint applicants, the name of the first-named applicant). If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
- be made payable to "Horsford Nominees Limited – Sinoref Holdings Public Offer";
- not be post-dated; and
- be crossed "Account Payee Only".

Your application may be rejected if your cheque does not meet all these requirements or is dishonoured on its first presentation.

If you pay by banker's cashier order, the banker's cashier order must:

- be in Hong Kong dollars;

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- be issued by a licenced bank in Hong Kong and have your name certified on the back of the banker's cashier order by a person authorised by the bank on which it is drawn. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named joint applicant;
- be made payable to "Horsford Nominees Limited – Sinoref Holdings Public Offer";
- not be post-dated; and
- be crossed "Account Payee Only".

Your application may be rejected if your banker's cashier order does not meet all these requirements.

- (f) Lodge your **WHITE** or **YELLOW** Application Forms in one of the special collection boxes provided at any of the branches of Standard Chartered Bank (Hong Kong) Limited under the paragraph headed "Where to collect the Application Forms" in this section at the times set out in sub-paragraph (a) of the paragraph headed "When to apply for the Hong Kong Public Offer Shares" in this section.
- (g) The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on 30 June 2010. Our Company will not give you a receipt for your payment. Our Company will keep all interest accrued on your application monies (up until, in the case of monies to be refunded, the date of despatch of e-Auto Refund payment instructions/refund cheques). The right is also reserved to retain any share certificate(s) and/or any surplus application monies or refunds pending clearance of your cheque or banker's cashier order.
- (h) Multiple or suspected multiple applications are liable to be rejected. Please see the paragraph headed "How many applications you can make" in this section.
- (i) In order for the **YELLOW** Application Forms to be valid:

You, as the applicant(s), must complete the form and sign on the first page of the application form. Only written signatures will be accepted.

- If the application is made through a designated CCASS Participant (other than a CCASS Investor Participant):
  - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its CCASS Participant I.D. in the appropriate box on the **YELLOW** Application Form.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- If the application is made by an individual CCASS Investor Participant:
    - the **YELLOW** Application Form must contain your full name and your Hong Kong Identity Card number; and
    - the CCASS Investor Participant should insert its CCASS Participant I.D. in the appropriate box on the **YELLOW** Application Form.
  - If the application is made by a joint individual CCASS Investor Participant:
    - the **YELLOW** Application Form must contain all joint CCASS Investor Participants' names and the Hong Kong Identity Card numbers of all joint CCASS Investor Participants; and
    - the CCASS Participant I.D. must be inserted in the appropriate box on the **YELLOW** Application Form.
  - If you are applying as a corporate CCASS Investor Participant:
    - the **YELLOW** Application Form must contain the CCASS Investor Participant's company name and Hong Kong Business Registration certificate number; and
    - the CCASS Participant I.D. and company chop (bearing the CCASS Investor Participant's company name) must be inserted in the appropriate box on the **YELLOW** Application Form.
  - Incorrect or incomplete details of the CCASS Participant or the omission or inadequacy of CCASS Participant I.D. or other similar matters may render the application invalid.
- (k) Nominees who wish to submit separate applications in their names on behalf of different beneficial owners are required to designate on each Application Form in the box marked "For nominees" account numbers or other identification codes for each beneficial owner or, in the case of joint beneficial owners, for each joint beneficial owner.

### 7. HOW TO APPLY THROUGH HK eIPO WHITE FORM

- (a) You may apply through **HK eIPO White Form** by submitting an application through the designated website at **www.hkeipo.hk**. If you apply through **HK eIPO White Form**, the Shares will be issued in your own name. For the purposes of allocating Hong Kong Public Offer Shares, each applicant giving electronic application instructions through **HK eIPO White Form** to the **HK eIPO White Form** Service Provider through the designated website at **www.hkeipo.hk** will be treated as an applicant.
- (b) Detailed instructions for application through **HK eIPO White Form** are set out on the designated website at **www.hkeipo.hk**. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected by the designated **HK eIPO White Form** Service Provider and may not be submitted to our Company.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- (c) By submitting an application to the designated **HK eIPO White Form** Service Provider through **HK eIPO White Form**, you are deemed to have authorised the designated **HK eIPO White Form** Service Provider to apply on the terms and conditions set forth in this prospectus, as supplemented and amended by the terms and conditions applicable to **HK eIPO White Form**.
- (d) The designated **HK eIPO White Form** Service Provider may impose additional terms and conditions upon you for the use of **HK eIPO White Form**. Such terms and conditions are set out on the designated website at [www.hkeipo.hk](http://www.hkeipo.hk). You will be required to read, understand and agree to such terms and conditions in full prior to making any application.
- (e) By submitting an application to the designated **HK eIPO White Form** Service Provider through **HK eIPO White Form**, you are deemed to have authorised the designated **HK eIPO White Form** Service Provider to transfer the details of your application to our Company and our Hong Kong Share Registrar.
- (f) You may submit an application through **HK eIPO White Form** in respect of a minimum of 4,000 Hong Kong Public Offer Shares. Each electronic application instruction in respect of more than 4,000 Hong Kong Public Offer Shares must be in one of the numbers set out in the table in the Application Forms, or as otherwise specified on the designated website at [www.hkeipo.hk](http://www.hkeipo.hk).
- (g) You should give electronic application instructions through **HK eIPO White Form** at the times set out in sub-paragraph (c) of the paragraph headed “When to apply for the Hong Kong Public Offer Shares” in this section.
- (h) You should make payment for your application made by **HK eIPO White Form** in accordance with the methods and instructions set out in the designated website at [www.hkeipo.hk](http://www.hkeipo.hk). If you do not make complete payment of the application monies (including any related fees) on or before 12:00 noon on 30 June 2010, or such later time as described under the sub-paragraph (e) headed “Effect of bad weather conditions on the opening of the application lists” in the paragraph headed “When to apply for the Hong Kong Public Offer Shares”, the designated **HK eIPO White Form** Service Provider will reject your application and your application monies will be returned to you in the manner described in the designated website at [www.hkeipo.hk](http://www.hkeipo.hk).
- (i) Once you have completed payment in respect of any electronic application instruction given by you or for your benefit to the designated **HK eIPO White Form** Service Provider to make an application for Hong Kong Public Offer Shares, an actual application shall be deemed to have been made. For the avoidance of doubt, giving an electronic application instruction under **HK eIPO White Form** more than once and obtaining different application reference numbers without effecting full payment in respect of a particular application reference number will not constitute an actual application.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- (j) Warning: The application for Hong Kong Public Offer Shares through **HK eIPO White Form** is only a facility provided by the designated **HK eIPO White Form** Service Provider to public investors. Our Company, our Directors, the Sole Global Coordinator, the Sole Sponsor, the Joint Bookrunners and the Underwriters take no responsibility for such applications, and provide no assurance that applications through **HK eIPO White Form** will be submitted to our Company or that you will be allotted any Hong Kong Public Offer Shares.
- (k) Please note that internet services may have capacity limitations and/or be subject to service interruptions from time to time. To ensure that you can submit your applications through **HK eIPO White Form**, you are advised not to wait until the last day for submitting applications in the Hong Kong Public Offer to submit your **electronic application instructions**. In the event that you have problems connecting to the designated website for **HK eIPO White Form**, you should submit a **WHITE** Application Form. However, once you have submitted **electronic application instructions** and completed payment in full using the application reference number provided to you on the designated website, you will be deemed to have made an actual application and should not submit a **WHITE** or **YELLOW** Application Form or give **electronic application instructions** to HKSCC via CCASS. See the paragraph headed “How many applications you can make” below.

### 8. HOW TO APPLY BY GIVING ELECTRONIC APPLICATION INSTRUCTIONS TO HKSCC

- (a) CCASS Participants may give **electronic application instructions** via CCASS to HKSCC to apply for the Hong Kong Public Offer Shares and to arrange for payment of the monies due on application and payment of refunds. This will be in accordance with their participant agreements with HKSCC and the General Rules of CCASS and the CCASS Operational Procedures in effect from time to time.
- (b) If you are a CCASS Investor Participant, you may give **electronic application instructions** to HKSCC through the CCASS Phone System by calling 2979 7888 or CCASS Internet System at <https://ip.ccass.com> (according to the procedures contained in HKSCC’s “An Operating Guide for Investor Participants” in effect from time to time). HKSCC can also input **electronic application instructions** for you if you go to:

Hong Kong Securities Clearing Company Limited  
Customer Service Centre  
2/F Vicwood Plaza  
199 Des Voeux Road Central  
Hong Kong

and complete an input request form.

Prospectuses are available for collection from the above address.



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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- (c) If you are not a CCASS Investor Participant, you may instruct your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give **electronic application instructions** via CCASS terminals to apply for the Hong Kong Public Offer Shares on your behalf.
- (d) You are deemed to have authorised HKSCC and/or HKSCC Nominees to transfer the details of your application whether submitted by you or through your designated CCASS Clearing Participant or CCASS Custodian Participant to our Company and our Hong Kong Share Registrar.
- (e) You may give **electronic application instructions** in respect of a minimum of 4,000 Hong Kong Public Offer Shares. Each **electronic application instruction** in respect of more than 4,000 Hong Kong Public Offer Shares must be in one of the numbers set out in the table on the Application Form.
- (f) Where a **WHITE** Application Form is signed by HKSCC Nominees on behalf of persons who have given **electronic application instructions** to apply for the Hong Kong Public Offer Shares:
  - (i) HKSCC Nominees is only acting as nominee for those persons and shall not be liable for any breach of the terms and conditions of the **WHITE** Application Form and/or this prospectus; and
  - (ii) HKSCC Nominees does all the things on behalf of each of such persons as stated in the paragraph headed “Effect of making any application” below.
- (g) If you are suspected of having made multiple applications or if more than one application is made for your benefit, the number of Hong Kong Public Offer Shares applied for by HKSCC Nominees will be automatically reduced by the number of Hong Kong Public Offer Shares in respect of which you have given such instructions and/or in respect of which such instructions have been given for your benefit. Any **electronic application instructions** to make an application for the Hong Kong Public Offer Shares given by you or for your benefit to HKSCC shall be deemed to be an actual application for the purposes of considering whether multiple applications have been made.
- (h) For the purpose of allocating the Hong Kong Public Offer Shares, HKSCC Nominees shall not be treated as an applicant. Instead, each CCASS Participant who gives **electronic application instructions** or each person for whose benefit each such instruction is given shall be treated as an applicant.
- (i) The paragraph headed “Personal data” below applies to any personal data held by the Sole Sponsor, our Company and our Hong Kong Share Registrar about you in the same way as it applies to personal data about applicants other than HKSCC Nominees.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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### Warning

**Application for the Hong Kong Public Offer Shares by giving electronic application instructions to HKSCC is only a facility provided to CCASS Participants. Our Company, the Sole Sponsor and all other parties involved in the Global Offering take no responsibility for the application and provide no assurance that any CCASS Participant will be allocated any Hong Kong Public Offer Shares.**

**To ensure that CCASS Investor Participants can give their electronic application instructions to HKSCC through the CCASS Phone System or CCASS Internet System, CCASS Investor Participants are advised not to wait until the last minute to input instructions. If CCASS Investor Participants have problems in connecting to the CCASS Phone System or CCASS Internet System to submit electronic application instructions, they should either:**

- (a) submit the WHITE or YELLOW Application Form (as appropriate); or**
- (b) go to HKSCC's Customer Service Centre to complete an application instruction input request form before 12:00 noon on 30 June 2010 or such later time as described under the sub-paragraph headed "Effect of bad weather conditions on the opening of the application lists" in the paragraph headed "When to apply for the Hong Kong Public Offer Shares" above.**

### 9. RESULTS OF ALLOCATIONS

- Results of allocations for the Hong Kong Public Offer can be found in the announcement to be posted on our Company's website at [www.sinoref.com.hk](http://www.sinoref.com.hk) and the website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) on 6 July 2010;
- Results of allocations for the Hong Kong Public Offer will be available from the results of allocations website at [www.tricor.com.hk/ipo/result](http://www.tricor.com.hk/ipo/result) on a 24-hour basis from 8:00 a.m. on 6 July 2010 to 12:00 midnight on 12 July 2010. The user will be required to key in the Hong Kong identity card/passport/Hong Kong business registration certificate number provided in his/her/its application to search for his/her/its own allocation result;
- Results of allocations will be available from the Hong Kong Public Offer allocation results telephone enquiry line designated by our Company. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Public Offer Shares allocated to them, if any, by calling 852-3691 8488 between 9:00 a.m. and 6:00 p.m. from 6 July 2010 to 9 July 2010; and
- Special allocation results booklets setting out the results of allocations will be available for inspection during opening hours of individual receiving bank branches from 6 July 2010 to 8 July 2010 at all the receiving bank branches at the addresses set out in the paragraph headed "Where to collect the Application Forms".

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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### 10. HOW MANY APPLICATIONS YOU CAN MAKE

- (a) You may make more than one application for the Hong Kong Public Offer Shares only if:
- You are a nominee, in which case you may make an application as a nominee by:
    - (i) giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Participant); or (ii) using a **WHITE** or **YELLOW** Application Form and lodging more than one application in your own name on behalf of different beneficial owners. In the box on the **WHITE** or **YELLOW** Application Form marked “For nominees” you must include:
      - an account number; or
      - some other identification code for each beneficial owner (or, in the case of joint beneficial owners, for each such joint beneficial owner). If you do not include this information, the application will be treated as being made for your own benefit.

Multiple or suspected multiple applications are liable to be rejected.

- (b) Save as referred to (a) above, all of your applications for the Hong Kong Public Offer Shares (including the part of the application made by HKSCC Nominees acting on **electronic application instructions**) will be rejected as multiple applications if you, or you and your joint applicant(s) together or any of your joint applicants:
- make more than one application (whether individually or jointly with others) on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing or CCASS Custodian Participant) or to the designated **HK eIPO White Form** Service Provider via **HK eIPO White Form**; or
  - both apply (whether individually or jointly with others) on one **WHITE** Application Form and one **YELLOW** Application Form or on one **WHITE** or **YELLOW** Application Form and give **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form** Service Provider via **HK eIPO White Form**; or
  - apply (whether individually or jointly with others) on one **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing or CCASS Custodian Participant) or to the designated **HK eIPO White Form** Service Provider for more than 19,500,000 Shares, being 50% of the Shares initially being offered for subscription under the Hong Kong Public Offer as more particularly described in the section headed “Structure and conditions of the Global Offering” in this prospectus; or

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- have applied for or taken up, or indicated an interest in or have been or will be placed or allocated (including conditionally and/or provisionally) any International Placing Shares under the International Placing.
- (c) All of your applications for the Hong Kong Public Offer Shares are liable to be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCC Nominees acting on **electronic application instructions**).

If an application is made by an unlisted company and:

- (i) the principal business of that company is dealing in securities; and
- (ii) you exercise statutory control over that company,

then the application will be treated as being made for your benefit.

**Unlisted company** means a company with no equity securities listed on the Stock Exchange.

**Statutory control** in relation to a company means you:

- (i) control the composition of the board of directors of the company; and/or
  - (ii) control more than half of the voting power of the company; and/or
  - (iii) hold more than half of the issued share capital of the company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).
- (d) If you apply by means of **HK eIPO White Form**, once you complete payment in respect of any **electronic application instruction** given by you or for your benefit to the designated **HK eIPO White Form** Service Provider to make an application for Hong Kong Public Offer Shares, an actual application shall be deemed to have been made. For the avoidance of doubt, giving an **electronic application instruction** under **HK eIPO White Form** more than once and obtaining different application reference numbers without effecting full payment in respect of a particular reference number will not constitute an actual application.

If you are suspected of submitting more than one application through **HK eIPO White Form** by giving **electronic application instructions** through the designated website at [www.hkeipo.hk](http://www.hkeipo.hk) and completing payment in respect of such **electronic application instructions**, or of submitting one application through **HK eIPO White Form** and one or more applications by any other means, all of your applications are liable to be rejected.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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### 11. EFFECT OF MAKING ANY APPLICATION

- (a) By making any application, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:
- instruct and authorise our Company and/or the Sole Global Coordinator (or their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all things necessary to effect the registration of any Hong Kong Public Offer Shares allocated to you in your name(s) or HKSCC Nominees, as the case may be, as required by the Articles and otherwise to give effect to the arrangements described in this prospectus and the relevant Application Form;
  - undertake to sign all documents and to do all things necessary to enable you or HKSCC Nominees, as the case may be, to be registered as the holder of the Hong Kong Public Offer Shares allocated to you, and as required by the Articles;
  - represent, warrant and undertake that the Hong Kong Public Offer Shares have not been and will not be registered under the US Securities Act and you are outside the United States when completing and submitting the Application Form and you are not, and none of the other person(s) for whose benefit you are applying, is a US person (as defined in Regulation S under the US Securities Act);
  - confirm that you have received and/or read a copy of this prospectus and have only relied on the information and representations contained in this prospectus in making your application, and not on any other information or representation concerning our Company save as set out in any supplement to this prospectus and you agree that our Company, the Sole Sponsor, the Sole Global Coordinator, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Public Offer Underwriters and any of their respective directors, officers, employees, agents or advisers and any other parties involved in the Global Offering are liable only for and that you have only relied upon, the information and representations contained in this prospectus and any supplement to this prospectus;
  - agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
  - (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application;
  - (if the application is made for your own benefit) warrant that the application is the only application which will be made for your benefit on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form** Service Provider via **HK eIPO White Form**;

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- (if you are an agent for another person) warrant that the application is the only application which will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form** Service Provider via **HK eIPO White Form**, and that you are duly authorised to sign the Application Form as that other person's agent;
- agree that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offer made available by our Company;
- undertake and confirm that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for or taken up or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Placing Shares in the International Placing, nor otherwise participate in the International Placing;
- warrant the truth and accuracy of the information contained in your application;
- agree to disclose to our Company, our Hong Kong Share Registrar, receiving bank(s), the Sole Sponsor, the Sole Global Coordinator and the Underwriters and their respective officers, advisers and agents any personal data or information which they require about you or the person(s) for whose benefit you have made the application;
- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake and agree to accept the Hong Kong Public Offer Shares applied for, or any lesser number allocated to you under the application;
- authorise our Company to place your name(s) or the name of HKSCC Nominees, as the case may be, on the register of members of our Company as the holder(s) of any Hong Kong Public Offer Shares allocated to you, and our Company and/or its agents to send any share certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) to you or (in case of joint applicants) the first-named applicant in the application by ordinary post at your own risk to the address stated in your application (unless you have applied for 1,000,000 Hong Kong Public Offer Shares or more and have indicated in your application that you wish to collect your share certificate(s) (where applicable) and/or refund cheque(s) (where applicable) in person, then you can collect them from Tricor Investor Services Limited, at 26/F., Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong between 9:00 a.m. and 1:00 p.m. on 6 July 2010);

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- authorise our Company to despatch e-Auto Refund payment instructions to your bank account if you have completed payment of the **HK eIPO White Form** application monies from a single bank account; or authorise our Company to issue and despatch refund cheque(s) to the address given on the **HK eIPO White Form** application if you have completed payment of the application monies from multi-bank accounts;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have complied with all such laws and none of our Company, our Directors, the Sole Sponsor, the Sole Global Coordinator, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Public Offer Underwriters nor any of their respective officers, employees or advisers will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions set out in the Application Form and in this prospectus;
- agree that our Company, the Sole Global Coordinator, the Joint Bookrunners, the Sole Sponsor, the Joint Lead Managers, the Hong Kong Public Offer Underwriters and any of their respective directors, officers, employees, agents or advisers and any other parties involved in the Global Offering are liable only for and that you have only relied upon, the information and representations contained in this prospectus and any supplement to this prospectus;
- confirm that you have read the terms and conditions and application procedures set out in this prospectus and the Application Form and agree to be bound by them and he is aware of the restrictions on the Hong Kong Public Offer described in this prospectus;
- agree with our Company and each of our Shareholder that our Shares are freely transferable by the holder thereof;
- understand that these declarations and representations will be relied upon by our Company, the Sole Sponsor, the Sole Global Coordinator and the Underwriters in deciding whether or not to allocate any Hong Kong Public Offer Shares in response to your application and that you may be prosecuted for making a false declaration; and

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- (b) If you apply for the Hong Kong Public Offer Shares using a **YELLOW** Application Form, in addition to the confirmations and agreements referred to in (a) above you agree that:
- any Hong Kong Public Offer Shares to be allotted to you shall be registered in the name of HKSCC Nominees and deposited directly into CCASS operated by HKSCC for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant, in accordance with your instruction on the Application Form;
  - each of HKSCC and HKSCC Nominees reserves the right (1) not to accept any or part of such allotted Hong Kong Public Offer Shares issued in the name of HKSCC Nominees or not to accept such allotted Hong Kong Public Offer Shares for deposit into CCASS; (2) to cause such allotted Hong Kong Public Offer Shares to be withdrawn from CCASS and transferred into your name (or, if you are a joint applicant, to the first-named applicant) at your own risk and costs; and (3) to cause such allotted Hong Kong Public Offer Shares to be registered in your name (or, if you are a joint applicant, to the first-named applicant's) and in such a case, to post the share certificate(s) for such allotted Hong Kong Public Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
  - each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Public Offer Shares issued in the name of HKSCC Nominees;
  - neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in this prospectus and the Application Forms; and
  - neither HKSCC nor HKSCC Nominees shall be liable to you in any way.
- (c) In addition, by giving **electronic application instructions** to HKSCC or instructing your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give such instructions to HKSCC, you (and if you are joint applicants, each of you jointly and severally) are deemed to do the following additional things and neither HKSCC nor HKSCC Nominees will be liable to our Company nor any other person in respect of such things:
- instruct and authorise HKSCC to cause HKSCC Nominees (acting as nominee for the CCASS Participants) to apply for the Hong Kong Public Offer Shares on your behalf;



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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- instruct and authorise HKSCC to arrange payment of the maximum Offer Price, brokerage fee, the SFC transaction levy and the Stock Exchange trading fee by debiting your designated bank account and, in the case of wholly or partly unsuccessful applications and/or if the final Offer Price is less than the maximum Offer Price of HK\$0.83 per Hong Kong Public Offer Share, refund the appropriate portion of the application money by crediting your designated bank account;
- instruct and authorise HKSCC to cause HKSCC Nominees to do on your behalf all the things which it is stated to do on your behalf in the **WHITE** Application Form;
- (in addition to the confirmations and agreements set out in paragraph (a) above) instruct and authorise HKSCC to cause HKSCC Nominees to do on your behalf the following:
  - agree that the Hong Kong Public Offer Shares to be allocated shall be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of the CCASS Participant who has inputted **electronic application instructions** on your behalf;
  - undertake and agree to accept the Hong Kong Public Offer Shares in respect of which you have given **electronic application instructions** or any lesser number;
  - undertake and confirm that you have not applied for or taken up or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Placing Shares in the International Placing, nor otherwise participate in the International Placing;
  - (if the **electronic application instructions** are given for your own benefit) declare that only one set of **electronic application instructions** has been given for your benefit;
  - (if you are an agent for another person) declare that you have given only one set of **electronic application instructions** for the benefit of that other person, and that you are duly authorised to give those instructions as that other person's agent;
  - understand that the above declaration will be relied upon by our Company and the Sole Global Coordinator in deciding whether or not to make any allocation of the Hong Kong Public Offer Shares in respect of the **electronic application instructions** given by you and that you may be prosecuted if you make a false declaration;

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- authorise our Company to place the name of HKSCC Nominees on the register of members of our Company as the holder of the Hong Kong Public Offer Shares allocated in respect of your **electronic application instructions** and to send share certificates and/or refund monies in accordance with arrangements separately agreed between our Company and HKSCC;
- confirm that you have read the terms and conditions and application procedures set out in this prospectus and agree to be bound by them;
- confirm that you have only relied on the information and representations in this prospectus in giving your **electronic application instructions** or instructing your CCASS Clearing Participant or CCASS Custodian Participant to give **electronic application instructions** on your behalf;
- agree that our Company, the Sole Global Coordinator, the Joint Bookrunners, the Sole Sponsor, the Joint Lead Managers, the Underwriters and any of their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering are liable only for, and that you have only relied upon, the information and representations contained in this prospectus and any supplement to this prospectus;
- agree (without prejudice to any other rights which you may have) that once the application of HKSCC Nominees has been accepted, the application cannot be rescinded for innocent misrepresentation;
- agree to disclose to our Company, our Hong Kong Share Registrar, receiving bank(s), the Sole Sponsor, the Sole Global Coordinator and the Underwriters and any of their respective officers, advisers and agents personal data and any information which they require about you or the person(s) for whose benefit you have made the application;
- agree that any application made by HKSCC Nominees on behalf of that person pursuant to **electronic application instructions** given by that person is irrevocable before the expiration of the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is a Saturday, Sunday or public holiday in Hong Kong), such agreement to take effect as a collateral contract with our Company and to become binding when you give the instructions and such collateral contract to be in consideration of our Company agreeing that our Company will not offer any Hong Kong Public Offer Shares to any person before the said fifth day except by means of one of the procedures referred to in this prospectus. However, HKSCC Nominees may revoke the application before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day) if a person responsible for this prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for this prospectus;

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- agree that once the application of HKSCC Nominees is accepted, neither that application nor your **electronic application instructions** can be revoked and that acceptance of that application will be evidenced by the results of the Hong Kong Public Offer made available by our Company; and
- agree to the arrangements, undertakings and warranties specified in the participant agreement between you and HKSCC and read with the General Rules of CCASS and the CCASS Operational Procedures, in respect of the giving of **electronic application instructions** relating to the Hong Kong Public Offer Shares.

### 12. CIRCUMSTANCES IN WHICH YOU WILL NOT BE ALLOCATED HONG KONG PUBLIC OFFER SHARES

Full details of the circumstances in which you will not be allocated Hong Kong Public Offer Shares are set out in the notes attached to the Application Forms, and you should read them carefully. You should note in particular the following situations in which Hong Kong Public Offer Shares will not be allocated to you or your application is liable to be rejected:

**(a) If your application is revoked or withdrawn:**

By completing and submitting an Application Form or submitting **electronic application instructions** to HKSCC or to the designated **HK eIPO White Form** Service Provider, you agree that your application or the application made by HKSCC Nominees on your behalf cannot be revoked before the expiration of the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is a Saturday, Sunday, or public holiday in Hong Kong). This agreement will take effect as a collateral contract with our Company, and will become binding when you lodge your Application Form or submit your **electronic application instructions** to HKSCC or to the designated **HK eIPO White Form** Service Provider. This collateral contract will be in consideration of our Company agreeing that we will not offer any Hong Kong Public Offer Shares to any person before the expiration of the said fifth day except by means of one of the procedures referred to in this prospectus.

However, your application or the application made by HKSCC Nominees on your behalf may only be revoked before the expiration of the said fifth day if a person responsible for this prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for this prospectus.

If any supplement to this prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure(s) to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of this prospectus as supplemented.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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If your application or the application made by HKSCC Nominees on your behalf has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in English in the South China Morning Post and in Chinese in the Hong Kong Economic Times of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.

**(b) If the allocation of the Hong Kong Public Offer Shares is void:**

The allocation of the Hong Kong Public Offer Shares to you (and the allocation to HKSCC Nominees, as the case may be) will be void if the Listing Committee does not grant permission to list and deal in the Shares either:

- within three weeks from the closing date of the applications lists; or
- within a longer period of up to six weeks if the Listing Committee notifies our Company of that longer period within three weeks of the closing of the application lists.

**(c) If you make applications under the Hong Kong Public Offer as well as the International Placing:**

By filling in any of the Application Forms or giving **electronic application instructions** to HKSCC via CCASS or to the designated **HK eIPO White Form Service Provider**, you agree not to apply for International Placing Shares under the International Placing. Reasonable steps will be taken to identify and reject applications under the Hong Kong Public Offer from investors who have received International Placing Shares in the International Placing, and to identify and reject indications of interest in the International Placing from investors who have received Hong Kong Public Offer Shares in the Hong Kong Public Offer.

**(d) If our Company, the Sole Global Coordinator or the HK eIPO White Form Service Provider or their respective agents or nominees exercise their discretion to reject your application:**

Our Company, the Sole Global Coordinator (as agent of our Company) or the **HK eIPO White Form Service Provider** or their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.

**(e) If:**

- your application is a multiple or a suspected multiple application;
- your Application Form is not completed in accordance with the instructions as stated therein (if you apply by an Application Form);

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- your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured on its first presentation;
- you or the person for whose benefits you are applying have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) the International Placing Shares under the International Placing;
- you apply for more than 50% of the Hong Kong Public Offer Shares initially being offered for subscription under the Hong Kong Public Offer;
- any of the Underwriting Agreements does not become unconditional or it is terminated in accordance with their respective terms or otherwise; or
- we believe that by accepting your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed and/or signed.

### 13. HOW MUCH ARE THE HONG KONG PUBLIC OFFER SHARES

The maximum Offer Price of the Hong Kong Public Offer Shares is HK\$0.83 each. You must also pay a brokerage of 1%, a Stock Exchange trading fee of 0.005% and a SFC transaction levy of 0.004%. The proposed board lot for trading in the Shares is 4,000 Shares. This means that for every 4,000 Hong Kong Public Offer Shares, you will pay HK\$3,353.50. The Application Forms have tables showing the exact amount payable for certain numbers of Hong Kong Public Offer Shares up to 19,500,000 Hong Kong Public Offer Shares.

You must pay the maximum Offer Price, brokerage of 1%, the Stock Exchange trading fee of 0.005% and the SFC transaction levy of 0.004% in full when you apply for the Hong Kong Public Offer Shares.

If your application is successful, the brokerage is paid to participants of the Stock Exchange, the Stock Exchange trading fee is paid to the Stock Exchange and the SFC transaction levy is paid to the SFC.

If the Offer Price as finally determined is less than HK\$0.83 per Hong Kong Public Offer Share, appropriate refund payments (including brokerage of 1%, the Stock Exchange trading fee of 0.005% and the SFC transaction levy of 0.004% attributable to the surplus application monies) will be made to successful applicants, without interest. Details of the procedures for refund are set out in the paragraph headed "Refund of your money – additional information" below.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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### 14. IF YOUR APPLICATION FOR THE HONG KONG PUBLIC OFFER SHARES IS SUCCESSFUL (IN WHOLE OR IN PART)

- (a) If you are applying using a **WHITE** Application Form and you elect to receive any share certificate(s) in your name:
- Refund cheque(s) and share certificate(s) for those applicants who apply for less than 1,000,000 Hong Kong Public Offer Shares or apply for 1,000,000 Hong Kong Public Offer Shares or more and have not indicated on their Application Forms that they will collect share certificate(s) and/or refund cheque(s) (where applicable) in person, are expected to be despatched on 6 July 2010 to the addresses specified in the relevant Application Forms by ordinary post and at the applicants' own risk.
  - Applicants who have applied on **WHITE** Application Forms for 1,000,000 Hong Kong Public Offer Shares or more and have indicated on their Application Forms that they wish to collect share certificate(s) and/or refund cheque(s) (where applicable) in person from our Hong Kong Share Registrar may collect share certificate(s) and/or refund cheque(s) (where applicable) in person from our Hong Kong Share Registrar, Tricor Investor Services Limited, at 26/F., Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on 6 July 2010.
  - Applicants being individuals who are applying for 1,000,000 Hong Kong Public Offer Shares or more and opt for personal collection cannot authorise any other person to make collection on their behalf. Corporate applicants who are applying for 1,000,000 Hong Kong Public Offer Shares or more and opt for personal collection must attend by their authorised representatives bearing letters of authorisation from the corporation stamped with the corporation's chops. Both individuals and authorised representatives (where applicable) must produce, at the time of collection, evidence of identity acceptable to our Hong Kong Share Registrar.
  - Uncollected share certificate(s) and refund cheque(s) (where applicable) will be despatched by ordinary post at the applicants' own risk to the addresses specified on the relevant Application Forms.
- (b) If: (i) you are applying on a **YELLOW** Application Form; or (ii) you are giving **electronic application instructions** to HKSCC, and in each case you elect to have allocated Hong Kong Public Offer Shares deposited directly into CCASS:

If your application is wholly or partly successful, your share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you (on the Application Form or electronically, as the case may be), at the close of business on 6 July 2010 or, under certain contingent situations, on any other date as shall be determined by HKSCC or HKSCC Nominees.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- **If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) on a YELLOW Application Form:**

For Hong Kong Public Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Public Offer Shares allocated to you with that CCASS Participant.

- **If you are applying as a CCASS Investor Participant on a YELLOW Application Form:**

Our Company is expected to make available the results of the Hong Kong Public Offer, including the results of CCASS Investor Participants' applications, in the manner described above in the paragraph headed "Results of allocations" on 6 July 2010. You should check the results made available by our Company and report any discrepancies to HKSCC before 5:00 p.m. on 6 July 2010 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Public Offer Shares to your stock account, you can check your new account balance via the CCASS Phone System or CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Public Offer Shares credited to your stock account.

- **If you have given electronic application instructions to HKSCC:**

Our Company is expected to make available the application results of the Hong Kong Public Offer, including the results of CCASS Participants' applications (and in the case of CCASS Clearing Participants and CCASS Custodian Participants, our Company shall include information relating to the beneficial owner), your Hong Kong Identity Card number or passport number or Hong Kong Business Registration certificate number or other identification code (as appropriate) in the manner described above in the paragraph headed "Results of allocations" on 6 July 2010. You should check the results made available by our Company and report any discrepancies to HKSCC before 5:00 p.m. on 6 July 2010 or any other date HKSCC or HKSCC Nominees chooses.

- **If you are instructing your CCASS Clearing Participant or CCASS Custodian Participant to give electronic application instructions to HKSCC on your behalf:**

You can also check the number of Hong Kong Public Offer Shares allocated to you and the amount of refund (where applicable) payable to you with that CCASS Clearing Participant or CCASS Custodian Participant.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- **If you are applying as a CCASS Investor Participant by giving electronic application instruction to HKSCC:**

You can also check the number of the Hong Kong Public Offer Shares allotted to you and the amount of refund (where applicable) payable to you via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's 'An Operating Guide for Investor Participants' in effect from time to time) on 6 July 2010. Immediately following the credit of the Hong Kong Public Offer Shares to your stock account and the credit of the refund monies to your bank account, HKSCC will also make available to you an activity statement showing the number of the Hong Kong Public Offer Shares credited to your stock account and the amount of refund credited to your designated bank account (where applicable).

- (c) **If you are applying through HK eIPO White Form:**

If you apply for 1,000,000 Hong Kong Public Offer Shares or more through **HK eIPO White Form** by submitting an electronic application to the designated **HK eIPO White Form** Service Provider through the designated website at [www.hkeipo.hk](http://www.hkeipo.hk) and your application is wholly or partially successful, you may collect your share certificate(s) in person from Tricor Investor Services Limited, at 26/F., Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on 6 July 2010, or such other date as notified by our Company in the newspapers as the date of despatch/collection of share certificates/e-Auto Refund payment instructions/refund cheques.

If you do not collect your share certificate(s) personally within the time specified for collection, they will be sent to the address specified in your application instructions to the designated **HK eIPO White Form** Service Provider promptly thereafter by ordinary post and at your own risk.

If you apply for less than 1,000,000 Hong Kong Public Offer Shares, your share certificate(s) will be sent to the address specified in your application instructions to the designated **HK eIPO White Form** Service Provider through the designated website at [www.hkeipo.hk](http://www.hkeipo.hk) on 6 July 2010 by ordinary post and at your own risk.

If you paid the application monies from a single bank account and your application is wholly or partially unsuccessful and/or the final Offer Price being different from the Offer Price initially paid on your application, e-Auto Refund payment instructions (if any) will be despatched to your application payment bank account on or about 6 July 2010.

If you used multiple bank accounts to pay the application monies and your application is wholly or partially unsuccessful and/or the final Offer Price being different from the Offer Price initially paid on your application, refund cheque(s) will be sent to the address specified in your application instructions to the designated **HK eIPO White Form** Service Provider on or about 6 July 2010, by ordinary post and at your own risk.



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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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Please also note the additional information relating to refund of application monies overpaid, application money underpaid or applications rejected by the designated **HK eIPO White Form** Service Provider set out below under the paragraph headed “Refund of your money – additional information.”

**No receipt will be issued for application monies paid. Our Company will not issue temporary documents of title.**

### 15. REFUND OF YOUR MONEY – ADDITIONAL INFORMATION

- (a) You will be entitled to a refund (any interest accrued on refund money prior to the date of despatch of e-Auto Refund payment instructions/refund cheques will be retained for the benefit of our Company) if:
- your application is not successful, in which case our Company will refund your application monies together with the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee to you, without interest;
  - your application is accepted only in part, in which case our Company will refund the appropriate portion of your application monies, the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee, without interest;
  - the Offer Price (as finally determined) is less than the price per Offer Share initially paid by the applicant on application, in which case our Company will refund the surplus application monies together with the appropriate portion of the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee, without interest; and
  - the conditions of Global Offering are not fulfilled in accordance with the paragraph headed “Conditions of the Global Offering” under the section headed “Structure and conditions of the Global Offering” in this prospectus.
- (b) If you apply on a **YELLOW** Application Form for 1,000,000 Hong Kong Public Offer Shares or more and have indicated on your Application Form that you wish to collect your refund cheque in person, you may collect your refund cheque (where applicable) in person from our Hong Kong Share Registrar on 6 July 2010. The procedure for collection of refund cheques for **YELLOW** Application Form applicants is the same as that for **WHITE** Application Form applicants set out in sub-paragraph (a) of the paragraph headed “If your application for the Hong Kong Public Offer Shares is successful (in whole or in part)” in this section.

If you have applied for 1,000,000 Hong Kong Public Offer Shares or above and have not indicated on your Application Form that you will collect your refund cheque (if any) in person, or if you have applied for less than 1,000,000 Hong Kong Public Offer Shares, your refund cheque (if any) will be sent to the address on your Application Form on the date of despatch, which is expected to be on 6 July 2010, by ordinary post and at your own risk.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- (c) If you are applying by giving **electronic application instructions** to HKSCC to apply on your behalf, all refunds are expected to be credited to your designated bank account (if you are applying as a CCASS Investor Participant) or the designated bank account of your broker or custodian (if you are applying through a CCASS Clearing Participant or CCASS Custodian Participant) on 6 July 2010.
- (d) If your payment of application monies is insufficient, or in excess of the required amount, having regard to the number of Offer Shares for which you have applied, or if your application is otherwise rejected by the designated **HK eIPO White Form** Service Provider, the designated **HK eIPO White Form** Service Provider may adopt alternative arrangements for the refund of monies to you. Please refer to the additional information provided by the designated **HK eIPO White Form** Service Provider on the designated website at **www.hkeipo.hk**.

Otherwise, any monies payable to you due to a refund for any of the reasons set out above in this section shall be made pursuant to the arrangements described above in subparagraph (c) of the paragraph headed “If your application for the Hong Kong Public Offer Shares is successful (in whole or in part)”.

- (e) Refund cheque will be crossed “Account Payee Only”, and made out to you, or if you are a joint applicant, to the first-named applicant on your Application Form. Part of your Hong Kong Identity Card number or passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number or passport number of the first-named applicant provided by you, may be printed on your refund cheque, where applicable. Such data may also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number or passport number may lead to delay in encashment of or may invalidate your refund cheque.
- (f) e-Auto Refund payment instructions/refund cheques are expected to be despatched on or around 6 July 2010. Our Company intends to make special efforts to avoid undue delays in refunding money.

### 16. PERSONAL DATA

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the “Ordinance”) came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the Hong Kong Public Offer Shares of the policies and practices of our Company and our Hong Kong Share Registrar in relation to personal data and the Ordinance.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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### (a) Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to our Company and our Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of our Hong Kong Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected, delayed or the inability of our Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Public Offer Shares which you have successfully applied for and/or the despatch of share certificate(s), and/or the despatch of e-Auto Refund payment instructions/refund cheque(s) to which you are entitled.

It is important that holders of securities inform our Company and our Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

### (b) Purposes

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and e-Auto Refund payment instructions/refund cheque, where applicable and verification of compliance with the terms and application procedures set out in the Application Forms and this prospectus and announcing results of allocations of the Hong Kong Public Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong or elsewhere;
- registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the registers of holders of securities of our Company;
- conducting or assisting to conduct signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of our Company, such as dividends, rights issues and bonus issues;
- distributing communications from our Company and our subsidiaries;

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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- compiling statistical information and shareholder profiles;
- making disclosures as required by any laws, rules or regulations;
- disclosing identities of successful applications by way of announcement or otherwise;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable our Company and our Hong Kong Share Registrar to discharge our obligations to holders of securities and/or regulators and/or any other purpose to which the holders of securities may from time to time agree.

### (c) **Transfer of personal data**

Personal data held by our Company and our Hong Kong Share Registrar relating to the applicants and the holders of securities will be kept confidential but our Company and our Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as we consider necessary to confirm the accuracy of the personal data and in particular, we may disclose, obtain or provide (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- we or our appointed agents such as financial advisers, receiving bankers and our overseas principal share registrar and Hong Kong Share Registrar;
- HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Hong Kong Public Offer Shares to be deposited into CCASS);
- any agents, contractors or third party service providers who offer administrative, telecommunications, computer, payment or other services to our Company or our subsidiaries or our Hong Kong Share Registrar in connection with the operation of their respective businesses;
- the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc..

By signing an Application Form or by giving **electronic application instructions** to HKSCC or by applying through **HK eIPO White Form**, you agree to all of the above.

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## HOW TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

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### **(d) Access and correction of personal data**

The Ordinance provides the applicants and the holders of securities with rights to ascertain whether our Company and/or our Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, our Company and our Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices or the kinds of data held should be addressed to our Company for the attention of the company secretary or (as the case may be) our Hong Kong Share Registrar for the attention of the privacy compliance officer.

## **17. MISCELLANEOUS**

### **(a) Commencement of dealings in the Shares**

- Dealings in the Shares on the Main Board are expected to commence on 7 July 2010.
- The Shares will be traded in board lots of 4,000 Shares.
- The stock code of the Shares is 1020.

Any share certificates in respect of the Hong Kong Public Offer Shares collected or received by successful applicants will not be valid if the Global Offering is terminated in accordance with the terms of the Hong Kong Public Offer Underwriting Agreement.

### **(b) Shares will be eligible for admission into CCASS**

- If the Stock Exchange grants the listing of and permission to deal in the Shares and the stock admission requirements of HKSCC are complied with, the Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in the Shares on the Stock Exchange or any other date HKSCC chooses. Settlement of transactions between participants of the Stock Exchange is required to take place in CCASS on the second business day after any trading day.
- All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.
- All necessary arrangements have been made for the shares to be admitted into CCASS.
- Investors should seek the advice of their stockbroker or other professional adviser for details of the settlement arrangement as such arrangements may affect their rights and interests.



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香港金鐘道88號  
太古廣場一座35樓

Deloitte Touche Tohmatsu  
35/F, One Pacific Place  
88 Queenway  
Hong Kong

25 June 2010

The Directors  
Sinoref Holdings Limited  
DBS Asia Capital Limited

Dear Sirs,

We set out below our report on the financial information (the “Financial Information”) relating to Sinoref Holdings Limited (the “Company”) and its subsidiaries (hereinafter collectively referred to as the “Group”) for each of the three years ended 31 December 2009 (the “Relevant Periods”) for inclusion in the prospectus of the Company dated 25 June 2010 (the “Prospectus”) in connection with the proposed listing of the Company’s share on the Main Board of The Stock Exchange of Hong Kong Limited (“Stock Exchange”).

The Company was incorporated as an exempted company and registered in the Cayman Islands with limited liability under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands on 4 February 2010. Pursuant to a corporate reorganisation (“Corporate Reorganisation”), as more fully explained in the section headed “Group reorganisation” in Appendix VI to the Prospectus, the Company became the holding company of the companies comprising the Group on 7 June 2010.

All the companies comprising the Group have adopted 31 December as their financial year end date.

Particulars of the Company’s subsidiaries at the date of this report are as follows:

Name of subsidiary	Place and date of incorporation/ establishment	Equity interest attributable to the Company	Issued and fully paid share capital/ registered capital	Principal activities
Sinoref (BVI) Limited	British Virgin Islands (“BVI”) 12 January 2010	100%	US\$2	Investment holding
Sinoref (Hong Kong) Limited	Hong Kong 17 February 2010	100%	HK\$1	Investment holding
華耐國際(宜興)高級陶瓷有限公司 (“Sinoref Yixing”) <sup>#</sup>	People’s Republic of China (“PRC”) 20 July 2005	100%	RMB47,040,600	Manufacture and sales of advanced steel flow control products

All of the subsidiaries are wholly owned indirectly by the Company except for Sinoref (BVI) Limited which is wholly owned directly by the Company.

<sup>#</sup> Wholly foreign owned enterprise registered in the PRC.

No audited financial statements have been prepared for the Company since its date of incorporation as it has not carried on any business other than the transactions related to the Corporate Reorganisation.

No audited financial statements have been prepared for Sinoref (BVI) Limited since its date of incorporation as there is no statutory requirement in BVI to do so. Deloitte Touche Tohmatsu is the statutory auditor of Sinoref (Hong Kong) Limited since its incorporation. No audited financial statements have been prepared for Sinoref (Hong Kong) Limited since its incorporation as the company has not carried on any business other than the transactions related to the Corporate Reorganisation.

For the purpose of this report, we have, however, reviewed the relevant transactions of the Company, Sinoref (BVI) Limited and Sinoref (Hong Kong) Limited since their respective dates of incorporation and carried out such procedures as we considered necessary for inclusion of the financial information relating to these companies in the Prospectus.

The statutory financial statements of Sinoref Yixing were prepared in accordance with the relevant accounting principles and financial regulations applicable to enterprises established in the PRC and were audited by 宜興達華會計師事務所有限公司, the certified public accountants registered in the PRC for the Relevant Periods.

For the purpose of this report, the directors of Sinoref Yixing have prepared financial statements for the Relevant Periods in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") (the "Underlying Financial Statements"). We have undertaken an independent audit on the Underlying Financial Statements in accordance with Hong Kong Standards on Auditing issued by the HKICPA and examined the Underlying Financial Statements in accordance with the Auditing Guideline 3.340 "Prospectus and the Reporting Accountant" as recommended by the HKICPA.

The Financial Information of the Group for the Relevant Periods set out in this report has been prepared from the Underlying Financial Statements on the basis set out in note 1 to the Financial Information, after making such adjustments as we consider appropriate for the purpose of preparing our report for the inclusion in the Prospectus.

The Underlying Financial Statements are the responsibility of the directors of Sinoref Yixing who approved their issue. The Company's directors are responsible for the contents of the Prospectus in which this report is included. It is our responsibility to compile the Financial Information set out in this report from the Underlying Financial Statements, to form an independent opinion on the Financial Information and to report our opinion to you.

In our opinion, on the basis of presentation set out in note 1 to the Financial Information, the Financial Information gives, for the purpose of this report, a true and fair view of the state of affairs of the Group as at 31 December 2007, 2008 and 2009, and of the combined results and combined cash flows of the Group for the Relevant Periods.

## A. FINANCIAL INFORMATION

## COMBINED STATEMENTS OF COMPREHENSIVE INCOME

	<i>Notes</i>	Year ended 31 December		
		2007	2008	2009
		<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Revenue	6	40,006	67,206	156,896
Cost of sales		<u>(17,739)</u>	<u>(27,815)</u>	<u>(51,508)</u>
Gross profit		22,267	39,391	105,388
Other income	8	39	95	72
Selling and distribution costs		(3,915)	(6,654)	(13,109)
Administrative expenses		(4,457)	(5,588)	(6,263)
Other expenses	9	–	–	(2,000)
Finance costs	10	<u>(529)</u>	<u>(1,062)</u>	<u>(195)</u>
Profit before taxation		13,405	26,182	83,893
Taxation	13	<u>–</u>	<u>(1,211)</u>	<u>(13,817)</u>
Profit for the year and total comprehensive income for the year	14	<u><u>13,405</u></u>	<u><u>24,971</u></u>	<u><u>70,076</u></u>
Earnings per share				
Basic ( <i>RMB</i> )	15	<u><u>0.01</u></u>	<u><u>0.03</u></u>	<u><u>0.08</u></u>



## COMBINED STATEMENTS OF FINANCIAL POSITION

	<i>Notes</i>	<b>At 31 December</b>		
		<b>2007</b>	<b>2008</b>	<b>2009</b>
		<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
<b>Non-current assets</b>				
Property, plant and equipment	16	53,120	49,054	45,344
Prepaid land lease payments	17	11,036	10,801	10,566
		<u>64,156</u>	<u>59,855</u>	<u>55,910</u>
<b>Current assets</b>				
Inventories	18	5,133	6,133	8,604
Trade receivables	19	12,573	8,910	46,490
Bills receivable	20	200	7,890	12,625
Other receivables and prepayments		680	792	141
Prepaid land lease payments	17	235	235	235
Bank balances and cash	21	5,793	20,005	65,500
		<u>24,614</u>	<u>43,965</u>	<u>133,595</u>
<b>Current liabilities</b>				
Trade payables	22	426	525	1,602
Other payables and accruals	23	10,460	3,193	16,028
Amount due to a director	24	10,000	–	–
Amounts due to related companies	25	7,208	–	–
Secured bank borrowings				
– due within one year	26	9,000	9,000	–
Discounted bills with recourse	20	–	6,390	9,012
Tax liabilities		–	–	4,995
		<u>37,094</u>	<u>19,108</u>	<u>31,637</u>
<b>Net current (liabilities) assets</b>		<u>(12,480)</u>	<u>24,857</u>	<u>101,958</u>
<b>Total assets less current liabilities</b>		<u>51,676</u>	<u>84,712</u>	<u>157,868</u>
<b>Capital and reserves</b>				
Paid-in capital	27	40,187	47,041	47,041
Reserves		11,489	36,460	106,536
<b>Net assets attributable to owners of the Company</b>		51,676	83,501	153,577
<b>Non-current liability</b>				
Deferred taxation	28	–	1,211	4,291
		<u>51,676</u>	<u>84,712</u>	<u>157,868</u>

## COMBINED STATEMENTS OF CHANGES IN EQUITY

	<b>Paid-in capital</b>	<b>Statutory reserves</b>	<b>(Accumulated loss) retained profits</b>	<b>Total</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
		<i>(Note)</i>		
At 1 January 2007	32,627	–	(1,916)	30,711
Increase of registered capital of Sinoref Yixing	7,560	–	–	7,560
Profit for the year representing total comprehensive income for the year	–	–	13,405	13,405
Transfer to statutory reserves	–	1,174	(1,174)	–
At 31 December 2007	40,187	1,174	10,315	51,676
Increase of registered capital of Sinoref Yixing	6,854	–	–	6,854
Profit for the year representing total comprehensive income for the year	–	–	24,971	24,971
Transfer to statutory reserves	–	2,691	(2,691)	–
At 31 December 2008	47,041	3,865	32,595	83,501
Profit for the year representing total comprehensive income for the year	–	–	70,076	70,076
Transfer to statutory reserves	–	6,844	(6,844)	–
At 31 December 2009	<u>47,041</u>	<u>10,709</u>	<u>95,827</u>	<u>153,577</u>

*Note:*

In accordance with the relevant laws and regulations of the PRC, Sinoref Yixing is required to provide for PRC statutory reserves, including enterprise expansion fund and general reserve fund, by way of appropriations from its statutory net profit (based on the subsidiary's PRC statutory financial statements) but before dividend distributions.

All appropriations to the funds are made at the discretion of Sinoref Yixing's board of directors. The board of directors shall decide on the amounts to be appropriated based on its profitability each year.

The enterprise expansion fund may be used to increase registered capital subject to approval from the relevant PRC authorities. The general reserves fund may be used to offset accumulated losses or increase the registered capital subject to approval from the relevant PRC authorities.

## COMBINED STATEMENTS OF CASH FLOWS

	Year ended 31 December		
	2007 RMB'000	2008 RMB'000	2009 RMB'000
<b>OPERATING ACTIVITIES</b>			
Profit before taxation	13,405	26,182	83,893
Adjustments for:			
Interest income	(39)	(51)	(72)
Interest expense	529	1,062	195
Gain on disposal of property, plant and equipment	–	(16)	–
Depreciation of property, plant and equipment	4,226	4,503	4,591
Release of prepaid land lease payments	235	235	235
Operating cash flows before movements in working capital	18,356	31,915	88,842
Increase in inventories	(3,689)	(1,000)	(2,471)
(Increase) decrease in trade receivables	(12,573)	3,663	(37,580)
Increase in bills receivable	(200)	(7,690)	(4,735)
Decrease (increase) in other receivables and prepayments	596	(112)	651
Increase in trade payables	371	99	1,077
Increase (decrease) in other payables and accruals	4,058	(1,719)	13,558
Net cash generated from operations	6,919	25,156	59,342
PRC income tax paid	–	–	(5,742)
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<b>6,919</b>	<b>25,156</b>	<b>53,600</b>
<b>INVESTING ACTIVITIES</b>			
Interest received	39	51	72
Purchase of property, plant and equipment	(18,737)	(6,101)	(1,604)
Proceeds on disposal of property, plant and equipment	–	132	–
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(18,698)</b>	<b>(5,918)</b>	<b>(1,532)</b>
<b>FINANCING ACTIVITIES</b>			
Interest paid	(529)	(1,062)	(195)
Repayment to a director	–	(10,000)	–
Advances from (repayments to) related companies	7,208	(7,208)	–
New bank borrowings raised	12,000	9,000	–
Repayment of bank borrowings	(9,000)	(9,000)	(9,000)
Additions of discounted bills with recourse	–	6,390	2,622
Capital contributions from shareholders	7,560	6,854	–
<b>NET CASH FROM (USED IN) FINANCING ACTIVITIES</b>	<b>17,239</b>	<b>(5,026)</b>	<b>(6,573)</b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>5,460</b>	<b>14,212</b>	<b>45,495</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR</b>	<b>333</b>	<b>5,793</b>	<b>20,005</b>
<b>CASH AND CASH EQUIVALENTS AT END OF THE YEAR, REPRESENTED BY BANK BALANCES AND CASH</b>	<b>5,793</b>	<b>20,005</b>	<b>65,500</b>

**NOTES TO THE COMBINED FINANCIAL INFORMATION****1. BASIS OF PRESENTATION OF FINANCIAL INFORMATION**

Sinoref Yixing was established on 20 July 2005. It was 95% owned by Sinoref International Limited, a limited company incorporated in the BVI and 5% owned by Sino Super (Hong Kong) Limited, a limited company incorporated in Hong Kong prior to the Corporate Reorganisation.

Pursuant to the Corporate Reorganisation as set out in the section headed "Group reorganisation" in the Appendix VI to the Prospectus, 5% equity interest in Sinoref Yixing owned by Sino Super (Hong Kong) Limited was transferred to Sinoref International Limited by shares swap and Sinoref Yixing became a wholly-owned subsidiary of Sinoref International Limited. Thereafter, two new investment holding companies, Sinoref (BVI) Limited and its wholly-owned subsidiary, Sinoref (Hong Kong) Limited were incorporated and interspersed between Sinoref International Limited and Sinoref Yixing. On 4 February 2010, the Company was incorporated by Sinoref International Limited and became its wholly-owned subsidiary. On 7 June 2010, the Company acquired 100% equity interest in Sinoref (BVI) Limited from Sinoref International Limited and in exchange for which the Company allotted and issued, at the direction of Sinoref International Limited, 1,000,000 shares credited as fully paid to the shareholders of Sinoref International Limited in proportion to their respective shareholdings in Sinoref International Limited and the Company becomes the holding company of the Group.

Pursuant to the above Corporate Reorganisation, which was principally completed by establishing the Company, Sinoref (BVI) Limited and Sinoref (Hong Kong) Limited as the parent of Sinoref Yixing, the Company became the holding company of the companies comprising the Group on 7 June 2010. The Group comprising the Company and its subsidiaries resulting from the Corporate Reorganisation is regarded as a continuing entity.

The combined statements of comprehensive income, combined statements of changes in equity and combined statements of cash flows are prepared as if the current group structure had been in existence throughout the Relevant Periods, or since the respective dates of incorporation/establishment of the relevant entities, where this is a shorter period. The combined statements of financial position as at 31 December 2007, 2008 and 2009 present the assets and liabilities of the companies comprising the Group which had been incorporated/established at the end of each reporting period as if the current group structure had been in existence at those dates.

The Financial Information is presented in Renminbi ("RMB"), the currency of the primary economic environment in which Sinoref Yixing operates.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS

The HKICPA has issued a number of Hong Kong Accounting Standards (“HKAS(s)”), Hong Kong Financial Reporting Standards (“HKFRS(s)”), amendments and interpretations (“HK(IFRIC) – Int”) (hereinafter collectively referred to as the “new HKFRSs”) which are effective for the Group’s financial year beginning on 1 January 2009. For the purposes of preparing and presenting the Financial Information of the Group for the Relevant Periods, the Group has consistently adopted all these new HKFRSs throughout the Relevant Periods.

At the date of this report, the HKICPA has issued the following new and revised standards, amendments and interpretations that are not yet effective. The Group has not early applied these standards, amendments or interpretations.

HKFRSs (Amendments)	Amendment to HKFRS 5 as part of Improvements to HKFRSs 2008 <sup>1</sup>
HKFRSs (Amendments)	Improvements to HKFRSs 2009 <sup>2</sup>
HKFRSs (Amendments)	Improvements to HKFRSs 2010 <sup>3</sup>
HKAS 24 (Revised)	Related Party Disclosures <sup>7</sup>
HKAS 27 (Revised)	Consolidated and Separate Financial Statements <sup>1</sup>
HKAS 32 (Amendment)	Classification of Rights Issues <sup>5</sup>
HKAS 39 (Amendment)	Eligible Hedged Items <sup>1</sup>
HKFRS 1 (Amendment)	Additional Exemptions for First-time Adopters <sup>4</sup>
HKFRS 1 (Amendment)	Limited Exemptions from Comparative HKFRS 7 Disclosures for First-time Adopters <sup>6</sup>
HKFRS 2 (Amendment)	Group Cash-settled Share-based Payment Transactions <sup>4</sup>
HKFRS 3 (Revised)	Business Combinations <sup>1</sup>
HKFRS 9	Financial Instruments <sup>8</sup>
HK(IFRIC) – Int 14 (Amendment)	Prepayments of a Minimum Funding Requirement <sup>7</sup>
HK(IFRIC) – Int 17	Distributions of Non-cash Assets to Owners <sup>1</sup>
HK(IFRIC) – Int 19	Extinguishing Financial Liabilities with Equity Instruments <sup>6</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 July 2009

<sup>2</sup> Amendments that are effective for annual periods beginning on or after 1 July 2009 and 1 January 2010, as appropriate

<sup>3</sup> Effective for annual periods beginning on or after 1 July 2010 and 1 January 2011, as appropriate

<sup>4</sup> Effective for annual periods beginning on or after 1 January 2010

<sup>5</sup> Effective for annual periods beginning on or after 1 February 2010

<sup>6</sup> Effective for annual periods beginning on or after 1 July 2010

<sup>7</sup> Effective for annual periods beginning on or after 1 January 2011

<sup>8</sup> Effective for annual periods beginning on or after 1 January 2013

The application of HKFRS 3 (Revised) may affect the accounting for business combination for which the acquisition date is on or after 1 January 2010. HKAS 27 (Revised) will affect the accounting treatment for changes in a parent’s ownership interest in a subsidiary.

The directors of the Company anticipate that the application of the other new and revised standards, amendments or interpretations will have no material impact on the combined financial statements of the Group.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The Financial Information has been prepared under the historical cost basis and in accordance with the accounting policies below which conform with HKFRSs issued by the HKICPA. In addition, the Financial Information includes applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and by the Hong Kong Companies Ordinance.

#### **Basis of combination**

The combined financial information incorporates the financial statements of companies now comprising the Group.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by the Group.

All intra-group transactions, balances, income and expenses are eliminated on combination.

#### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold in the normal course of business, net of sales tax.

Revenue from sales of goods are recognised when goods are delivered and title has passed.

Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### **Property, plant and equipment**

Property, plant and equipment are stated at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

Depreciation is provided to write off the cost of items of property, plant and equipment over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the period in which the item is derecognised.

#### **Prepaid land lease payments**

The prepaid lease payments represent payment for land use rights, which are initially recognised at cost and released to combined statements of comprehensive income over the lease term on a straight-line basis.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### **Impairment of tangible assets**

At the end of each reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the weighted-average method.

#### **Foreign currencies**

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are re-translated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not re-translated.

Exchange differences arising on the settlement of monetary items, and on the translation of monetary items, are recognised in profit or loss in the period in which they arise.

#### **Financial instruments**

Financial assets and financial liabilities are recognised in the combined statement of financial position when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

#### ***Financial assets***

The Group's financial assets are classified as loans and receivables. All regular way purchases or sale of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation as convention in the marketplace.

*Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments.

*Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade receivables, other receivables, bills receivable and bank balances) are carried at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment loss of financial assets below).

*Impairment of financial assets*

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the financial assets have been affected.

For loans and receivables, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial assets, such as trade and bills receivables, assets that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, an impairment loss is recognised in profit or loss when there is objective evidence that the asset is impaired, and is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate. If, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.



*Financial liabilities and equity*

Financial liabilities and equity instruments issued by a group entity are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted in respect of financial liabilities and equity instruments are set out below.

*Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

Interest expense is recognised on an effective interest basis.

*Financial liabilities*

Financial liabilities including trade payables, other payables, amounts due to a director and related companies, secured bank borrowings and discounted bills with recourse are subsequently measured at amortised cost, using the effective interest method.

*Equity instruments*

Equity instruments issued by the group entities are recorded at the proceeds received, net of direct issue costs.

*Derecognition*

Financial assets are derecognised when the rights to receive cash flows from the assets expire or, the financial assets are transferred and the Group has transferred substantially all the risks and rewards of ownership of the financial assets. On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

Financial liabilities are derecognised when the obligation specified in the relevant contract is discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

**Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the combined statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other periods, and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted at the end of the reporting period.

Deferred tax is recognised on differences between the carrying amount of assets and liabilities in the combined financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly in equity respectively.

#### **Retirement benefits costs**

Payments to the defined contribution retirement benefits plan are charged as expenses when employees have rendered service entitling them to the contributions.

#### **4. KEY SOURCES OF ESTIMATION UNCERTAINTY**

In the process of applying the Group's accounting policies, which are described in note 3, the management has made various estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates are based on past experience, expectations of the future and other information that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of each reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Useful lives of property, plant and equipment

In applying the accounting policy on property, plant and equipment with respect to depreciation, management estimates the useful lives of various categories of property, plant and equipment according to the industrial experiences over the usage of property, plant and equipment and also by reference to the relevant industrial norm. If the actual useful lives of property, plant and equipment is less than the original estimate useful lives due to changes in commercial and technological environment, such difference will impact the depreciation charge for the remaining period.

#### Estimated allowances for inventories

The management estimates the net realisable value of inventories based primarily on the latest market prices and current market conditions. The Group carries out an inventory review at the end of each reporting period and makes allowance on obsolete and slow moving items to write off or write down inventories to their net realisable values. Where the expectation on the net realisable value is lower than the carrying amount, an impairment may arise.

#### Estimated impairment of trade receivables

When there is objective evidence of impairment loss, the Group takes into consideration the estimation of future cash flows. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Where the actual future cash flows are less than expected, a material impairment loss may arise. As at 31 December 2007, 2008 and 2009, the carrying amounts of trade receivables are RMB12,573,000, RMB8,910,000 and RMB46,490,000 respectively.

### 5. FINANCIAL INSTRUMENTS AND CAPITAL RISK DISCLOSURES

#### Categories of financial instruments

	At 31 December		
	2007	2008	2009
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
<b>Financial assets</b>			
Loans and receivables (including cash and cash equivalents)	18,873	36,877	124,629
<b>Financial liabilities</b>			
Amortised cost	33,036	17,095	11,047

#### Financial risk management objectives and policies

The Group's major financial instruments include trade receivables, other receivables, bills receivables, bank balances, trade payables, other payables, amounts due to a director and related companies, secured bank borrowings and discounted bills with recourse.

Details of these financial instruments are disclosed in respective notes. The risk associated with these financial instruments and the policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

### **Market risk**

#### *Currency risk*

Certain purchase transactions of the Group are denominated in foreign currencies, which expose the Group to foreign currency risk. The Group does not have a foreign currency hedging policy. However, the management monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise.

The financial assets and financial liabilities that are denominated in foreign currencies are insignificant at the end of each reporting period, therefore, no sensitivity analysis of foreign currencies against RMB is disclosed.

#### *Interest rate risk*

The Group was exposed to fair value interest rate risk at the end of each reporting period in relation to the fixed-rate secured bank borrowings and discounted bills with recourse. The Group's exposure to cash flow interest rate risk in relation to bank balances is considered as insignificant. The Group does not have an interest rate hedging policy. However, the management monitors interest rate exposure and will consider hedging significant interest rate exposure should the need arise.

### **Credit risk**

As the end of each reporting period, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties provided by the Group is arising from the carrying amount of the respective recognised financial assets as stated in the combined statements of financial position. The Group has adopted a policy of only dealing with creditworthy counterparties, as a means of mitigating the risk of financial loss from defaults.

Bank balances are placed in various authorised institutions and the directors of the Company consider the credit risk of such authorised institutions is low.

The Group has concentration of credit risk as 25% (2008: 19%; 2009: 10%) and 86% (2008: 62%; 2009: 47%) of the total trade receivables at 31 December 2007, 2008 and 2009 was due from the Group's largest customer and the five largest customers respectively. In order to minimise the concentration risk, the management of the Group has delegated staff responsible for determination of credit limits, credit approvals and other monitoring procedures to ensure follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual trade debt at the end of each reporting period to ensure that adequate impairment losses are made for irrecoverable amount. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

### **Liquidity risk**

In the management of the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. The management monitors the utilisation of bank borrowings and ensures compliance with loan covenants.

At 31 December 2007, the Group was in net current liabilities position. In 2007 and 2008, the Group relied on advances from a director of the Company and related companies, secured bank borrowings and discounted bills with recourse as significant sources of liquidity. In 2009, the internally generated funds were sufficient to maintain the liquidity of the Group and no advances from a director and related companies and bank borrowings were utilised at 31 December 2009.

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows.

	Weighted average effective interest rate %	Less than 3 months RMB'000	3 months to 1 year RMB'000	Total undiscounted cash flows RMB'000	Total RMB'000
<b>As at 31 December 2007</b>					
Trade payables	–	426	–	426	426
Other payables	–	6,402	–	6,402	6,402
Amount due to a director	–	10,000	–	10,000	10,000
Amounts due to related companies	–	7,208	–	7,208	7,208
Fixed interest rates secured bank borrowings	7.49	168	9,287	9,455	9,000
		<u>24,204</u>	<u>9,287</u>	<u>33,491</u>	<u>33,036</u>
<b>As at 31 December 2008</b>					
Trade payables	–	525	–	525	525
Other payables	–	1,180	–	1,180	1,180
Fixed interest rates secured bank borrowings	7.56	170	9,516	9,686	9,000
Discounted bills with recourse	4.29	4,390	2,000	6,390	6,390
		<u>6,265</u>	<u>11,516</u>	<u>17,781</u>	<u>17,095</u>
<b>As at 31 December 2009</b>					
Trade payables	–	1,602	–	1,602	1,602
Other payables	–	433	–	433	433
Discounted bills with recourse	2.81	6,451	2,561	9,012	9,012
		<u>8,486</u>	<u>2,561</u>	<u>11,047</u>	<u>11,047</u>

#### Fair values

The fair values of financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices or rates from observable current market transactions as input.

The directors consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost at the end of each reporting period approximate their fair values.

**Capital risk management**

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance.

The capital structure of the Group consists of debt, which includes amounts due to a director and related companies, secured bank borrowings and discounted bills with recourse as disclosed in notes 24, 25, 26 and 20 and equity attributable to equity holders of the Company, comprising issued capital and retained profits.

The management of the Group reviews the capital structure on a continuous basis taking into account the cost of capital and the risk associated with the capital. The Group will balance its overall capital structure through payment of dividend, issuance of new shares as well as the raising of new debts or the repayment of existing debt.

The Group's overall strategy remains unchanged during the Relevant Periods.

**6. REVENUE**

Revenue represents the net amounts received and receivable for goods sold less returns and discounts in the normal course of business.

**7. OPERATING SEGMENTS**

HKFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker (the board of directors) in order to allocate resources to the segment and to assess its performance.

For management purpose, the Group operates in one business unit based on their products, and has one reportable operating segment: manufacture and sales of advanced steel flow control products. The board of directors monitors the revenue of its business unit as a whole based on the monthly sales and delivery reports for the purpose of making decisions about resource allocation and performance assessment.

**Information about products**

The revenue of the major products is analysed as follows:

	<b>Year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Manufacture and sales of advanced steel flow control products:			
Subentry Nozzle	16,329	28,307	69,026
Stopper	11,607	19,042	45,700
Tundish Nozzle	6,318	14,146	32,992
Ladle Shroud	5,752	5,711	9,178
	<u>40,006</u>	<u>67,206</u>	<u>156,896</u>

**Information about geographical areas**

As all the Group's revenue is derived from customers based in the PRC and all the Group's identifiable assets and liabilities are located in the PRC, no geographical segment information is presented.

**Information about major customers**

Revenues from customers for the three years ended 31 December 2009 contributing over 10% of the total sales of the Group are as follows:

	Year ended 31 December		
	2007	2008	2009
	RMB'000	RMB'000	RMB'000
Customer A	14,573	11,292	19,261
Customer B	12,202	9,133	N/A*
Customer C	5,394	9,048	N/A*
Customer D	4,119	N/A*	N/A*
Customer E	N/A*	11,119	N/A*
Customer F	N/A*	9,265	17,688

\* The corresponding revenue did not contribute over 10% of the total sales of the Group.

Four types of products were sold to each of the customers A, B, C, E and F while only Ladle Shroud, Stopper and Subentry Nozzle were sold to customer D.

**8. OTHER INCOME**

	Year ended 31 December		
	2007	2008	2009
	RMB'000	RMB'000	RMB'000
Other income comprises:			
Bank interest income	39	51	72
Exchange gains	–	28	–
Gain on disposal of property, plant and equipment	–	16	–
	39	95	72
	39	95	72

**9. OTHER EXPENSES**

The amount represents professional fees and other expenses related to the listing of shares of the Company. Pursuant to HKAS 32 Financial Instruments: Presentation, the transaction costs of an equity transaction are accounted for as a deduction from equity to the extent they are directly attributable to the issuing of new shares. The remaining costs are recognised as an expense when incurred.

**10. FINANCE COSTS**

They represented the interests on bank borrowings and discounted bills with recourse wholly repayable within five years.

## 11. DIRECTORS' EMOLUMENTS

The emoluments paid or payable to each of the director during the Relevant Periods were as follows:

	<b>Xu Ye Jun</b>	<b>Gao Zhi Long</b>	<b>Zhang Lan Yin</b>	<b>Gu Ao Xing</b>	<b>Total</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
<b>For the year ended 31 December 2007</b>					
Fees	-	-	-	-	-
Salaries and allowances	97	-	500	26	623
Contributions to retirement benefits scheme	1	-	-	1	2
Total emoluments	<u>98</u>	<u>-</u>	<u>500</u>	<u>27</u>	<u>625</u>

	<b>Xu Ye Jun</b>	<b>Gao Zhi Long</b>	<b>Zhang Lan Yin</b>	<b>Gu Ao Xing</b>	<b>Total</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
<b>For the year ended 31 December 2008</b>					
Fees	-	-	-	-	-
Salaries and allowances	98	-	500	62	660
Contributions to retirement benefits scheme	3	-	-	3	6
Total emoluments	<u>101</u>	<u>-</u>	<u>500</u>	<u>65</u>	<u>666</u>

	<b>Xu Ye Jun</b>	<b>Gao Zhi Long</b>	<b>Zhang Lan Yin</b>	<b>Gu Ao Xing</b>	<b>Total</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
<b>For the year ended 31 December 2009</b>					
Fees	-	-	-	-	-
Salaries and allowances	198	-	500	62	760
Contributions to retirement benefits scheme	3	-	-	3	6
Total emoluments	<u>201</u>	<u>-</u>	<u>500</u>	<u>65</u>	<u>766</u>

None of the directors waived any emoluments during the Relevant Periods.



**12. EMPLOYEES' EMOLUMENTS**

Of the five individuals with the highest emoluments in the Group, one, one and two were directors of the Company for the years ended 31 December 2007, 2008 and 2009 respectively, details of whose emolument are included in the disclosures above. The emoluments of the remaining individuals were as follows:

	<b>Year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Salaries and allowances	727	725	452
Contributions to retirement benefits scheme	52	65	31
	<u>779</u>	<u>790</u>	<u>483</u>

The emoluments of the four, four and three highest paid individuals (other than the director) for the years ended 31 December 2007, 2008 and 2009 were less than RMB880,000 (equivalent to HK\$1,000,000).

During the Relevant Periods, no emolument was paid by the Group to any of the directors or the five individuals with the highest emoluments in the Group as an inducement to join or upon joining the Group or as compensation for loss of office.

**13. TAXATION**

	<b>Year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Current taxation:			
PRC Enterprise Income Tax	–	–	10,737
Deferred taxation ( <i>note 28</i> ):			
Current year	–	1,211	3,080
	<u>–</u>	<u>1,211</u>	<u>13,817</u>

Provision for the PRC Enterprise Income Tax for the Relevant Periods was made based on the estimated taxable profits calculated in accordance with the relevant income tax laws and regulations applicable to Sinoref Yixing.

On 16 March 2007, the PRC promulgated the Law of the PRC on Enterprise Income Tax (the "New EIT Law") by Order No. 63 of the President of the PRC. On 6 December 2007, the State Council of the PRC issued Implementation Regulations of the New EIT Law (the "Implementation Regulations"). The New EIT Law and the Implementation Regulations unify the Enterprise Income Tax rate for domestic and foreign enterprises at 25% from 1 January 2008.

Pursuant to an approval document issued by the State Tax Bureau of Yixing District dated 1 March 2010, Sinoref Yixing was entitled to the exemption from the PRC Enterprise Income Tax for the first two years commencing from the first profit-making year of operations, after offsetting all unexpired tax losses from previous years, and thereafter to a 50% relief from the PRC Enterprise Income Tax for the following three years. As a result, Sinoref Yixing was exempt from the PRC Enterprise Income Tax for the years ended 31 December 2007 and 2008 and was subject to the PRC Enterprise Income Tax rate of 12.5% for the year ended 31 December 2009.

According to a joint circular of the Ministry of Finance and State Administration of Taxation – (Cai Shui [2008] No. 1), distributions of the pre-2008 retained profits of a foreign invested enterprise to a foreign investor in 2008 or after are exempted from PRC withholding tax. Accordingly, the retained profits as at 31 December 2007 in Sinoref Yixing will not be subject to PRC withholding tax in future distributions. Dividend distributed out of the profits generated since 1 January 2008 shall be subject to the PRC withholding tax which is withheld by the PRC entity. Deferred tax expense of RMB1,211,000 and RMB3,080,000 charged on the undistributed earnings of Sinoref Yixing has been recognised in the combined statements of comprehensive income for the years ended 31 December 2008 and 2009 respectively.

The taxation for the year can be reconciled to the profit before taxation per the combined statements of comprehensive income as follows:

	Year ended 31 December		
	2007	2008	2009
	RMB'000	RMB'000	RMB'000
Profit before taxation	13,405	26,182	83,893
Tax at the PRC Enterprise Income Tax rate of 33% (2008 and 2009: 25%)	4,424	6,546	20,973
Tax effect of expenses non-deductible for tax purpose	–	–	500
Tax effect attributable to tax exemptions and concessions granted to Sinoref Yixing	(4,424)	(6,546)	(10,736)
Deferred tax on undistributed earnings of Sinoref Yixing	–	1,211	3,080
Taxation for the year	–	1,211	13,817

#### 14. PROFIT FOR THE YEAR

	Year ended 31 December		
	2007	2008	2009
	RMB'000	RMB'000	RMB'000
Profit for the year has been arrived at after charging:			
Auditor's remuneration	10	8	10
Cost of inventories recognised as an expense	17,705	27,738	51,339
Depreciation of property, plant and equipment	4,226	4,503	4,591
Release of prepaid lease payments	235	235	235
Staff costs (including directors' emoluments)			
– Salaries and other benefits	5,873	9,390	15,315
– Contributions to retirement benefits scheme	169	287	339
	6,042	9,677	15,654

## 15. EARNINGS PER SHARE

The calculations of the basic earnings per share for the Relevant Periods are based on the profit for the Relevant Periods and on the assumption that 900,000,000 ordinary shares were in issue throughout the Relevant Periods comprising 2,000,000 ordinary shares in issue as at the date of the Prospectus and 898,000,000 ordinary shares to be issued pursuant to the capitalisation issue as detailed in the paragraph headed "Resolutions in writing of all Shareholders passed on 7 June 2010" in Appendix VI to the Prospectus.

## 16. PROPERTY, PLANT AND EQUIPMENT

	Buildings <i>RMB'000</i>	Furniture and fixtures and office equipment <i>RMB'000</i>	Plant, machinery and equipment <i>RMB'000</i>	Motor vehicles <i>RMB'000</i>	Total <i>RMB'000</i>
COST					
At 1 January 2007	17,384	578	34,186	–	52,148
Additions	1,877	250	1,872	1,199	5,198
At 31 December 2007	19,261	828	36,058	1,199	57,346
Additions	4	71	381	97	553
Disposals	–	–	(132)	–	(132)
At 31 December 2008	19,265	899	36,307	1,296	57,767
Additions	274	71	358	178	881
At 31 December 2009	19,539	970	36,665	1,474	58,648
DEPRECIATION					
Provided for the year and at 31 December 2007	820	133	3,172	101	4,226
Provided for the year	862	155	3,263	223	4,503
Eliminated on disposals	–	–	(16)	–	(16)
At 31 December 2008	1,682	288	6,419	324	8,713
Provided for the year	908	168	3,279	236	4,591
At 31 December 2009	2,590	456	9,698	560	13,304
CARRYING VALUES					
At 31 December 2007	18,441	695	32,886	1,098	53,120
At 31 December 2008	17,583	611	29,888	972	49,054
At 31 December 2009	16,949	514	26,967	914	45,344

The above items of property, plant and equipment are depreciated using the straight-line method and after taking into account of their estimated residual value, at the following rates per annum:

Buildings	4.5%-18%
Furniture and fixtures and office equipment	18%
Plant, machinery and equipment	9%
Motor vehicles	18%

#### 17. PREPAID LAND LEASE PAYMENTS

The Group's prepaid lease payments represent leasehold land in the PRC under medium term leases and are charged to combined statements of comprehensive income over the lease term of 50 years from January 2006.

	At 31 December		
	2007	2008	2009
	RMB'000	RMB'000	RMB'000
Prepaid land lease payments of the Group are analysed for reporting purposes as:			
Non-current asset	11,036	10,801	10,566
Current asset	235	235	235
	<u>11,271</u>	<u>11,036</u>	<u>10,801</u>

The Group has pledged its leasehold land with a carrying value of RMB11,271,000, RMB11,036,000 and RMB10,801,000 at 31 December 2007, 2008 and 2009 respectively to secure general banking facilities granted to the Group. As at 31 December 2007, 2008 and 2009, the Group has utilised the banking facilities amounted to RMB9,000,000, RMB9,000,000 and Nil respectively.

#### 18. INVENTORIES

	At 31 December		
	2007	2008	2009
	RMB'000	RMB'000	RMB'000
Raw materials	3,103	4,513	3,447
Work-in-progress	1,321	1,355	2,345
Finished goods	709	265	2,812
	<u>5,133</u>	<u>6,133</u>	<u>8,604</u>

**19. TRADE RECEIVABLES**

The credit period granted by the Group to certain customers is within 90 days, while other customers are due immediately when goods are delivered. An aged analysis of the Group's trade receivables (by goods delivery date) at the end of the reporting period is as follows:

	<b>At 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
0 – 30 days	3,822	3,130	16,500
31 – 60 days	4,859	2,317	21,895
61 – 90 days	2,681	2,702	7,995
91 – 120 days	1,211	761	100
	<u>12,573</u>	<u>8,910</u>	<u>46,490</u>

Included in the Group's trade receivable balances are debtors with aggregate carrying amount of RMB10,806,000, RMB7,342,000 and RMB38,358,000 at 31 December 2007, 2008 and 2009 respectively, which are past due as at the end of each reporting period for which the Group has not provided for impairment loss.

Aging of trade receivables which are past due but not impaired:

	<b>At 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
0 – 30 days	3,426	2,626	13,676
31 – 60 days	3,488	1,593	17,536
61 – 90 days	2,681	2,362	7,046
91 – 120 days	1,211	761	100
	<u>10,806</u>	<u>7,342</u>	<u>38,358</u>

The Group has not provided for the trade receivables which are past due but not impaired because the directors of the Company consider that those receivables are recoverable based on the good payment record of the customers. The Group does not hold any collateral over these balances.

In determining the recoverability of the trade receivables, the Group considers any change in the credit quality of the trade receivables from the date credit was initially granted up to the end of each reporting period. In addition, the Group reviews the recoverable amount of each individual trade receivable at the end of each reporting period and considers to make impairment losses for irrecoverable amount, if necessary.

All the trade receivables are denominated in RMB.

**20. BILLS RECEIVABLE/DISCOUNTED BILLS WITH RECOURSE**

The aged analysis of bills receivable at the end of each reporting period are analysed as follows:

	<b>At 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Within 90 days	200	5,540	9,864
91 – 120 days	–	1,350	2,261
121 – 180 days	–	1,000	500
	<u>200</u>	<u>7,890</u>	<u>12,625</u>

At 31 December 2008 and 2009, the carrying values of bills receivable include bills discounted with recourse amounted to RMB6,390,000 and RMB9,012,000 respectively continue to be recognised as assets in the combined financial statements as the Group still exposes to credit risk on these receivables at the end of each reporting period. Accordingly, the cash received from discounted bills are recognised as current liabilities in the combined statements of financial position.

All the bills receivable and discounted bills with recourse are denominated in RMB. The discounted bills with recourse carried interest at average rates of 4.29% and 2.81% at 31 December 2008 and 2009 respectively.

The maturity dates of bills discounted with recourse are less than six months at 31 December 2008 and 2009.

**21. BANK BALANCES AND CASH**

Bank balances carried interest at average interest rates of 0.72%, 0.36% and 0.36% per annum at 31 December 2007, 2008 and 2009 respectively.

**22. TRADE PAYABLES**

The credit period granted by the suppliers to the Group is within 30 days. An aged analysis of the Group's trade payables (by goods receipt day) at the end of each reporting period is as follows:

	<b>At 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
0 – 30 days	156	285	1,426
31 – 60 days	27	2	40
61 – 90 days	201	36	59
Over 90 days	42	202	77
	<u>426</u>	<u>525</u>	<u>1,602</u>

The carrying amounts of the trade payables at the end of each reporting period are denominated in RMB.

**23. OTHER PAYABLES AND ACCRUALS**

	At 31 December		
	2007	2008	2009
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Other payables	39	365	341
Payables for acquisition of property, plant and equipment	6,363	815	92
Accrued sales commission	2,320	–	6,450
Accrued professional fees	–	–	2,000
Accrued staff costs	205	815	1,201
Other tax payables	1,533	1,198	5,944
	<u>10,460</u>	<u>3,193</u>	<u>16,028</u>

**24. AMOUNT DUE TO A DIRECTOR**

The amount due to a director of the Company, Mr. Xu Ye Jun ("Mr. Xu") outstanding at 31 December 2007 was unsecured, interest-free and repayable on demand. The balance was fully repaid in 2008.

**25. AMOUNTS DUE TO RELATED COMPANIES**

The amounts due to related companies, 宜興市泰科耐火材料有限公司 and 宜興市宏興房地產開發有限公司 outstanding at 31 December 2007 were unsecured, interest-free and repayable on demand. The balances were fully repaid in 2008. The beneficial owners of the related companies were the former shareholders of Sinoref International Limited, the then holding company of Sinoref Yixing.

**26. SECURED BANK BORROWINGS**

The secured bank borrowings at 31 December 2007 and 2008 were due within one year and denominated in RMB. The bank borrowings were fully repaid in 2009.

At 31 December 2007, Mr. Xu and his spouse and a company in which Mr. Xu's brother has beneficial interest jointly provided guarantees to the bank to secure the credit facilities granted to Sinoref Yixing. At 31 December 2008, Mr. Xu and his spouse and an independent third party of the Group jointly provided guarantees to the bank to secure the credit facilities granted to Sinoref Yixing.

The bank borrowings at 31 December 2007 and 2008 were secured by leasehold land of the Group. The guarantees and the pledge of leasehold land in respect of the bank borrowings have been released upon the full repayment of bank borrowings in January 2009.

In January 2009, another loan facility of RMB8,000,000 is provided by a bank to Sinoref Yixing. At 31 December 2009, the Group has not drawn down the loan facility which will be expired in December 2010. The loan facility is secured by the leasehold land of the Group.

Details of the leasehold land of the Group were set out in note 17.

All the bank borrowings are fixed-rate borrowings. The range of effective interest rates on the Group's interest bearing borrowings is as follows:

	At 31 December		
	2007	2008	2009
	7.23% – 8.02% per annum	6.99% – 7.84% per annum	–

**27. PAID-IN CAPITAL**

For the purpose of the preparation of the combined statements of financial position, the balances of paid-in capital at 31 December 2007, 2008 and 2009 represent the amount of registered capital of Sinoref Yixing.

**28. DEFERRED TAXATION**

	<b>Undistributed earnings of Sinoref Yixing RMB'000</b>
At 1 January 2007 and 31 December 2007	–
Charge for the year	<u>1,211</u>
At 31 December 2008	1,211
Charge for the year	<u>3,080</u>
At 31 December 2009	<u><u>4,291</u></u>

**29. RETIREMENT BENEFITS SCHEMES**

The employees of the Company's subsidiary established in the PRC are members of state-managed retirement benefits scheme operated by the PRC government. The subsidiary is required to contribute a specific percentage of its payroll costs to the retirement benefits scheme. The only obligation of the Group with respect to the retirement benefits scheme is to make the specified contributions.

During the Relevant Periods, the total amounts contributed by the Group to the schemes and cost charged to the combined statements of comprehensive income represents contributions payable to the schemes by the Group at rates specified in the rules of the schemes.

**30. RELATED PARTY TRANSACTIONS**

Other than disclosed in notes 24, 25 and 26, there were no other significant related party transactions during the Relevant Periods.

**Compensation of key management personnel**

The remuneration of members of key management including directors of the Company during the year ended 31 December 2007, 2008 and 2009 was as follows:

	<b>Year ended 31 December</b>		
	<b>2007</b>	<b>2008</b>	<b>2009</b>
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Short-term benefits	911	1,142	1,272
Contributions to retirement benefit scheme	<u>26</u>	<u>40</u>	<u>41</u>
	<u><u>937</u></u>	<u><u>1,182</u></u>	<u><u>1,313</u></u>



**B. DIRECTORS' REMUNERATION**

Under the arrangement currently in force, the aggregate amount of remunerations of the directors of the Company payable for the year ending 31 December 2010 is estimated to be approximately RMB1,500,000.

**C. SUBSEQUENT EVENTS**

The following transactions took place subsequent to 31 December 2009:

- (a) On 7 June 2010, the companies comprising the Group underwent and completed a reorganisation in preparation for the listing of the Company's shares on the Main Board of The Stock Exchange of Hong Kong Limited. Further details of the Corporate Reorganisation are set out in the section headed "Group reorganisation" in Appendix VI to the Prospectus.
- (b) On 7 June 2010, written resolutions of all the shareholders of the Company were passed to approve the matters set out in the paragraph headed "Resolutions in writing of all Shareholders passed on 7 June 2010" in Appendix VI to the Prospectus.

Save as aforesaid, no other significant events took place subsequent to 31 December 2009.

**D. SUBSEQUENT FINANCIAL STATEMENTS**

No audited financial statements of the Group, the Company or any of its subsidiaries have been prepared in respect of any period subsequent to 31 December 2009.

Yours faithfully,

**Deloitte Touche Tohmatsu**  
*Certified Public Accountants*  
Hong Kong

For illustrative purpose only, the unaudited pro forma financial information prepared in accordance with Rule 4.29 of the Listing Rules is set out here to illustrate (i) how the proposed listing might have affected the net tangible assets of the Group after the completion of the Global Offering as if the Global Offering had taken place on 31 December 2009 and (ii) how the proposed listing might have affected the forecast basic earnings per Share of the Group for the six months period ending 30 June 2010 as if the Global Offering had taken place on 1 January 2010.

#### A. UNAUDITED PRO FORMA STATEMENT OF ADJUSTED NET TANGIBLE ASSETS

The following is an illustrative statement of unaudited pro forma adjusted net tangible assets of the Group, which has been prepared for the purpose of illustrating the effect of the Global Offering as if it had taken place on 31 December 2009. It is prepared based on the net assets of the Group as of 31 December 2009 as set out in the Accountants' Report in Appendix I to this prospectus, and adjusted as described below. The unaudited pro forma statement of adjusted net tangible assets does not form part of the Accountants' Report in Appendix I to this prospectus. The pro forma financial information has been prepared for illustrative purpose only, and because of its nature, it may not give a true picture of the financial position of the Group had the Global Offering been completed as of 31 December 2009 or any future dates.

	Audited combined net tangible assets of the Group attributable to owners of the Company as of 31 December 2009 RMB'000 (Note 1)	Estimated net proceeds from the Global Offering RMB'000 (Note 2)	Unaudited pro forma adjusted net tangible assets attributable to owners of the Company RMB'000	Unaudited pro forma adjusted net tangible assets per Share	
				RMB (Note 3)	HK\$ (Note 4)
Based on an Offer Price of HK\$0.71 per share	153,577	159,710	313,287	0.26	0.30
Based on an Offer Price of HK\$0.83 per share	153,577	189,867	343,444	0.29	0.33

*Notes:*

- (1) The audited combined net tangible assets of the Group attributable to owners of the Company as of 31 December 2009 is based on the net assets attributable to owners of the Company extracted from the Accountants' Report set out in Appendix I to this prospectus.
- (2) The estimated net proceeds from the Global Offering are based on an Offer Price of HK\$0.71 and HK\$0.83 per Share, respectively (after deducting the underwriting fees and other related expenses), and takes no account of any Shares which may be issued pursuant to the exercise of the Over-allotment Option. For the purpose of the estimated net proceeds from the Global Offering, the amount stated in Renminbi has been converted into Hong Kong dollars at the rate of RMB1.00 to HK\$1.14.

- (3) The number of shares used for the calculation of unaudited pro forma adjusted net tangible assets attributable to owners of the Company per Share is based on 1,200,000,000 Shares in issue immediately after the Global Offering without taking into account any Shares which may be issued upon the exercise of the Over-allotment Option.
- (4) The amount stated in Renminbi has been converted into Hong Kong dollars at the rate of RMB1.00 to HK\$1.14.
- (5) With reference to the valuation of the Group's buildings and prepaid land lease payments as at 31 March 2010 as set out in Appendix IV to this prospectus, there was a valuation surplus of our Group's buildings and prepaid land lease payments of approximately RMB5,539,000. The Group will not incorporate the valuation surplus in its future financial statements. If the valuation surplus were to be incorporated in the Group's financial statements, additional annual depreciation and amortisation charge of approximately RMB110,000 would have been charged against the combined statement of comprehensive income.

## B. UNAUDITED PRO FORMA FORECAST BASIC EARNINGS PER SHARE

The following unaudited pro forma forecast basic earnings per Share has been prepared on the basis of the notes set out below for the purpose of illustrating the effect of the Global Offering as if it had taken place on 1 January 2010. The unaudited pro forma forecast basic earnings per Share has been prepared for illustrative purposes only and because of its hypothetical nature, it will not give a true picture to the Group's earnings per share for the six months ending 30 June 2010 or any future period.

Forecast combined profit after taxation of the Group for the six months ending 30 June 2010 <sup>(1)</sup>	Not less than RMB65.8 million (equivalent to approximately HK\$75.0 million) <sup>(3)</sup>
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Unaudited pro forma forecast basic earnings per Share for the six months ending 30 June 2010 <sup>(2)</sup>	Not less than RMB0.05 (equivalent to approximately HK\$0.06) <sup>(3)</sup>
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*Notes:*

1. The bases and assumptions on which the forecast combined profit attributable to owners of the Company for the six months ending 30 June 2010 have been prepared and summarised on page III-1 of Appendix III to this prospectus.

The forecast combined profit after taxation for the six months ending 30 June 2010 prepared by the Directors is based on the unaudited management accounts of the Group for the four months ended 30 April 2010 and a forecast of the combined results of the Group for the remaining two months ending 30 June 2010. The Directors have undertaken to the Stock Exchange that the interim report for the six months ending 30 June 2010 will be audited pursuant to Rule 11.18 of the Listing Rules. The forecast has been prepared on the basis of the accounting policies consistent in all material respects with those currently adopted by the Group as summarised in the "Accountants' Report" as set out in Appendix I to this prospectus.

2. The calculation of the unaudited pro forma forecast basic earnings per Share for the six months ending 30 June 2010 is based on the forecast combined results of the Group for the six months ending 30 June 2010, assuming the Global Offering had been completed on 1 January 2010 and a total of 1,200,000,000 Shares were in issue during the entire period, taking no account of any additional income the Group may have earned from the estimated net proceeds from the Global Offering, or any Shares which may fall to be allotted and issued pursuant to the exercise of the Over-allotment Option.
  
3. The amount stated in Renminbi has been converted into Hong Kong dollars at the rate of RMB1.00 to HK\$1.14.

*The following is the text of a report, prepared for inclusion in this prospectus, in respect of the unaudited pro forma statement of adjusted net tangible assets and unaudited pro forma forecast earnings per share of the Group, received from the Company's reporting accountants, Deloitte Touche Tohmatsu.*



## **ACCOUNTANTS' REPORT ON UNAUDITED PRO FORMA FINANCIAL INFORMATION TO THE DIRECTORS OF SINOREF HOLDINGS LIMITED**

We report on the unaudited pro forma financial information of Sinoref Holdings Limited (the "Company") and its subsidiaries (hereinafter collectively referred to as the "Group") set out on pages II-1 to II-3 under the heading of "Unaudited Pro Forma Statement of Adjusted Net Tangible Assets" and "Unaudited Pro Forma Forecast Basic Earnings Per Share" (the "Unaudited Pro Forma Financial Information") in Appendix II to the Company's prospectus dated 25 June 2010 (the "Prospectus"), which has been prepared by the directors of the Company for illustrative purposes only, to provide information about how the global offering might have affected the financial information of the Group. The basis of preparation of the Unaudited Pro Forma Financial Information is set out on pages II-1 to II-3 of Appendix II to the Prospectus.

### **Respective responsibilities of directors of the Company and reporting accountants**

It is the responsibility solely of the directors of the Company to prepare the Unaudited Pro Forma Financial Information in accordance with paragraph 29 of Chapter 4 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and with reference to Accounting Guideline 7 "Preparation of Pro Forma Financial Information for Inclusion in Investment Circulars" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

It is our responsibility to form an opinion, as required by paragraph 29(7) of Chapter 4 of the Listing Rules, on the Unaudited Pro Forma Financial Information and to report our opinion to you. We do not accept any responsibility for any reports previously given by us on any financial information used in the compilation of the Unaudited Pro Forma Financial Information beyond that owed to those to whom those reports were addressed by us at the dates of their issue.

### **Basis of opinion**

We conducted our engagement in accordance with Hong Kong Standard on Investment Circular Reporting Engagements 300 "Accountants' Reports on Pro Forma Financial Information in Investment Circulars" issued by the HKICPA. Our work consisted primarily of comparing the unadjusted financial information with source documents, considering the evidence supporting the adjustments and discussing the Unaudited Pro Forma Financial Information with the directors of the Company. This engagement did not involve independent examination of any of the underlying financial information.

We planned and performed our work so as to obtain the information and explanations we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Unaudited Pro Forma Financial Information has been properly compiled by the directors of the Company on the basis stated, that such basis is consistent with the accounting policies of the Group and that the adjustments are appropriate for the purpose of the unaudited pro forma financial information as disclosed pursuant to paragraph 29(1) of Chapter 4 of the Listing Rules.

Our work has not been carried out in accordance with the auditing standards or other standards and practices generally accepted in the United States of America or auditing standards of the Public Company Accounting Oversight Board (United States) and accordingly should not be relied upon as if it has been carried out in accordance with those standards.

The Unaudited Pro Forma Financial Information is for illustrative purpose only, based on the judgments and assumptions of the directors of the Company, and, because of its hypothetical nature, does not provide any assurance or indication that any event will take place in future and may not be indicative of:

- the financial position of the Group as at 31 December 2009 or any future date; or
- the earnings per share of the Group for the six months ending 30 June 2010 or any future period.

### **Opinion**

In our opinion:

- (a) the Unaudited Pro Forma Financial Information has been properly compiled by the directors of the Company on the basis stated;
- (b) such basis is consistent with the accounting policies of the Group; and
- (c) the adjustments are appropriate for the purpose of the unaudited pro forma financial information as disclosed pursuant to paragraph 29(1) of Chapter 4 of the Listing Rules.

**Deloitte Touche Tohmatsu**  
*Certified Public Accountants*

Hong Kong  
25 June 2010

*The forecast of the combined profit of the Group for the six months ending 30 June 2010 is set out in the paragraph headed “Profit Forecast” in the section headed “Financial Information” in this prospectus.*

**(A) BASES AND ASSUMPTIONS**

The forecast of the combined profit of the Group for the six months ending 30 June 2010 prepared by the Directors is based on the results shown in the unaudited management accounts of the Group for the four months period ended 30 April 2010, and a forecast of the results of the Group for the remaining two months period ending 30 June 2010. The Directors are not aware of any extraordinary items which have arisen or are likely to arise during the six months ending 30 June 2010. The forecast has been prepared on the basis of the accounting policies consistent in all material aspects with those currently adopted by the Group as summarised in the accountants’ report, the text of which is set out in Appendix I to this prospectus and is based on the following principal assumptions:

- (a) there will be no material changes in existing government policies or political, legal (including changes in legislation or regulations or rules), fiscal or economic conditions in Hong Kong, in the PRC or any other places in which any member of the Group is incorporated, carries on business;
- (b) there will be no material changes in the bases or rates of taxation or duties applicable to the activities of the Group in Hong Kong, in the PRC, or any other places in which the Group operates or in which any member of the Group is incorporated; and
- (c) there will be no material adverse changes in the foreign currency exchange rates and interest rates from those currently prevailing.

**B. LETTER FROM DELOITTE TOUCHE TOHMATSU**

The following is the text of a letter, prepared for the purpose of incorporation in this prospectus, received from the Company's reporting accountants, Deloitte Touche Tohmatsu, in connection with the profit forecast of the Group for the six months ending 30 June 2010.

**Deloitte.**  
**德勤**

德勤·關黃陳方會計師行  
香港金鐘道88號  
太古廣場一座35樓

Deloitte Touche Tohmatsu  
35/F, One Pacific Place  
88 Queenway  
Hong Kong

25 June 2010

The Directors  
Sinoref Holdings Limited  
DBS Asia Capital Limited

Dear Sirs,

We have reviewed the accounting policies adopted and calculations made in arriving at the forecast of the combined profit of Sinoref Holdings Limited (the "Company") and its subsidiaries (hereinafter collectively referred to as the "Group") for the six months ending 30 June 2010 attributable to the owners of the Company (the "Profit Forecast"), for which the directors of the Company (the "Directors") are solely responsible, as set out in the prospectus dated 25 June 2010 issued by the Company (the "Prospectus"). The Profit Forecast is prepared based on the combined results shown in the unaudited management accounts of the Group for the four months ended 30 April 2010, and a forecast of the combined results of the Group for the remaining two months ending 30 June 2010.

In our opinion the Profit Forecast, so far as the accounting policies and calculations are concerned, has been properly compiled on the basis of the assumptions made by the directors of the Company as set out in Section A of Appendix III to the Prospectus and is presented on a basis consistent in all material respects with the accounting policies normally adopted by the Group as set out in our accountants' report on the financial information of the Group for the three years ended 31 December 2009 in Appendix I to the Prospectus.

Yours faithfully,

**Deloitte Touche Tohmatsu**  
*Certified Public Accountants*  
Hong Kong





**DBS Asia Capital Limited**

22/F, The Center  
99 Queen's Road Central  
Hong Kong

25 June 2010

The Directors  
Sinoref Holdings Limited

Dear Sirs,

We refer to the forecast of the combined profit attributable to the shareholders of Sinoref Holdings Limited (the "Company", together with its subsidiaries, the "Group") for the six months period ending 30 June 2010 (the "Profit Forecast") as set out in the section entitled "Financial Information – Profit Forecast" of the prospectus of the Company dated 25 June 2010 (the "Prospectus").

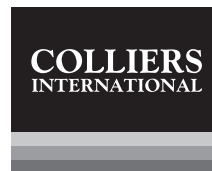
The Profit Forecast, for which the directors of the Company are solely responsible, has been prepared by them based on the results shown in the unaudited management accounts of the Group for the four months ended 30 April 2010, and a forecast of the results for the remaining two months ending 30 June 2010.

We have discussed with you the bases made by the Directors as set out in Section A Appendix III to the Prospectus upon which the Profit Forecast has been made. We have also considered the letter dated 25 June 2010 addressed to yourselves and ourselves from Deloitte Touche Tohmatsu regarding the accounting policies and calculations upon which the Profit Forecast has been made.

On the basis of the information comprising the Profit Forecast and on the basis of the accounting policies and calculations adopted by you and reviewed by Deloitte Touche Tohmatsu, we are of the opinion that the Profit Forecast, for which you are solely responsible, has been made after due and careful enquiry.

Yours faithfully,  
For and on behalf of  
**DBS Asia Capital Limited**  
**Andrew Yeung**  
*Senior Vice President*

*The following is the text of a letter and valuation certificate, prepared for the purpose of incorporation in this prospectus received from Colliers International (Hong Kong) Ltd., an independent valuer, in connection with its valuation as at 31 March 2010 of the property interests of the Group.*



**Colliers International (Hong Kong) Ltd**

Company Licence No: C-006052

Suite 5701 Central Plaza

18 Harbour Road Wanchai

Hong Kong

高力國際物業顧問(香港)有限公司

香港灣仔港灣道18號中環廣場5701室

Tel 852 2828 9888

Fax 852 2107 6051

www.colliers.com

25 June 2010

The Board of Directors  
Sinoref Holdings Limited  
East Qingyuan Avenue, Yixing EDZ,  
Jiangsu Province,  
the People's Republic of China 214200

Dear Sirs,

In accordance with your instructions to value the properties in which Sinoref Holdings Limited (the "Company") and its subsidiaries (hereinafter together referred to as the "Group") have interests in the People's Republic of China (the "PRC"), we confirm that we have carried out inspections, made relevant enquiries and searches and obtained such further information as we consider necessary for the purpose of providing you with our opinion of the capital value of the property interests as at 31 March 2010 (the "date of valuation").

Our valuations of the property interests represent the market value which we would define as intended to mean "the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion".

Due to the nature of the buildings and structures of the properties in the PRC, there are no market sales comparables readily available and the property interests have been valued on the basis of their depreciated replacement cost.

Depreciated replacement cost is defined as "the current cost of replacement (reproduction) of a property less deductions for physical deterioration and all relevant forms of obsolescence and optimization." It is based on an estimate of the market value for the existing use of the land, plus the current cost of replacement (reproduction) of the improvements, less deductions for physical deterioration and all relevant forms of obsolescence and optimization. The depreciated replacement costs of the property interests are subject to adequate potential profitability of the concerned business.

Our valuations have been made on the assumption that the seller sells the property interests in the market without the benefit of a deferred term contract, leaseback, joint venture, management agreement or any similar arrangement that could serve to affect the values of the property interests.

No allowance has been made in our report for any charges, mortgages or amounts owing on any of the property interests valued nor for any expenses or taxation that may be incurred in effecting a sale. Unless otherwise stated, it is assumed that the properties are free from encumbrances, restrictions and outgoings of an onerous nature that could affect their values.

In valuing the property interests, we have complied with all the requirements contained in Chapter 5 and Practice Note 12 of the Rules Governing the Listing of Securities issued by The Stock Exchange of Hong Kong Limited; the RICS Valuation Standards (6th Edition) published by the Royal Institution of Chartered Surveyors; and the HKIS Valuation Standards on Properties (1st Edition 2005) published by the Hong Kong Institute of Surveyors.

We have relied to a very considerable extent on the information provided by the Group and have accepted advice given to us on such matters as tenure, planning approvals, statutory notices, easements, particulars of occupancy, lettings and all other relevant matters.

We have been shown copies of various title documents including the State-owned Land Use Rights Certificate, Building Ownership Certificates and official plans relating to the property interests located in the PRC and have made relevant enquiries. We have not, however, searched the original documents to verify ownership or to verify the existence of any lease amendments that do not appear on the copies handed to us. We have relied considerably on the advice given by the Group's PRC legal adviser – Jingtian & Gongcheng Attorneys at Law, concerning the validity of the Group's titles to the property interests.

We have not carried out detailed site measurements to verify the correctness of the areas in respect of the properties, but have assumed that the areas shown on the documents and official site plans handed to us are correct. All documents and contracts have been used as reference only and all dimensions, measurements and areas are approximations. No on-site measurement has been taken.

We have inspected the exterior and, where possible, the interior of the properties. However, we have not carried out the investigation to determine the suitability of the ground condition and services for any development thereon. Our valuations have been prepared on the assumption that these aspects are satisfactory. Moreover, no structural survey has been made, but in the course of our inspection, we did not note any serious defects. We are not, however, able to report whether the properties are free of rot, infestation or any other structural defects. No tests were carried out on any of the services.

We have had no reason to doubt the truth and accuracy of the information provided to us by the Group. We have also sought confirmation from the Group that no material factors have been omitted from the information supplied. We consider that we have been provided with sufficient information to reach an informed view and have no reason to suspect that any material information has been withheld.

Unless otherwise stated, all monetary figures stated in this report are in Renminbi (RMB).

Our valuation certificate is attached herewith.

Yours faithfully,  
for and on behalf of  
**Colliers International (Hong Kong) Ltd.**  
**David Faulkner**  
*BSc (Hons) FRICS FHKIS RPS (GP) MAE*  
*Regional Director*  
*Consultancy and Valuation – Asia*

*Note:* David Faulkner is a Chartered Surveyor who has 21 years' experience in the valuation of properties in the PRC, and 25 years of property valuation experience in Hong Kong, Macau, Korea and Asia-Pacific region.

## VALUATION CERTIFICATE

## PROPERTY INTERESTS OWNED AND OCCUPIED BY THE GROUP IN THE PRC

Property	Description and tenure	Particulars of occupancy	Capital value in existing state as at 31 March 2010 RMB															
A parcel of land, and various buildings and structures located at East Qingyuan Avenue, Zhuqiao Industrial Zone, Yixing EDZ, Yixing City, Jiangsu Province, the PRC	<p>The Property comprises a parcel of land with a site area of approximately 37,704.3 sq m and three buildings and various ancillary structures constructed thereon. The buildings and structures were completed in 2006.</p> <p>The buildings include a single storey factory, a three-storey office building and a three-storey dormitory, and various ancillary structures including internal roads, fence walls, car shelters, ancillary house and a guard house.</p> <p>The buildings have a total gross floor area of approximately 10,949.49 sq m, the details of which are tabulated below:</p> <table border="1" style="margin-left: 40px;"> <thead> <tr> <th style="text-align: left;">No.</th> <th style="text-align: left;">Building</th> <th style="text-align: right;">Gross Floor Area (sq m)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Factory</td> <td style="text-align: right;">6,760.86</td> </tr> <tr> <td>2</td> <td>Office Building</td> <td style="text-align: right;">2,000.64</td> </tr> <tr> <td>3</td> <td>Dormitory Building</td> <td style="text-align: right;"><u>2,187.99</u></td> </tr> <tr> <td colspan="2" style="text-align: right;">Total:</td> <td style="text-align: right;"><u><u>10,949.49</u></u></td> </tr> </tbody> </table>	No.	Building	Gross Floor Area (sq m)	1	Factory	6,760.86	2	Office Building	2,000.64	3	Dormitory Building	<u>2,187.99</u>	Total:		<u><u>10,949.49</u></u>	The Property is currently occupied by the Group for production, office and dormitory purposes.	33,000,000  (100% interest attributable to the Group: RMB33,000,000)
No.	Building	Gross Floor Area (sq m)																
1	Factory	6,760.86																
2	Office Building	2,000.64																
3	Dormitory Building	<u>2,187.99</u>																
Total:		<u><u>10,949.49</u></u>																
	The land use rights of the Property were granted for a term of 50 years expiring on 18 January 2056 for industrial use.																	

*Notes:*

- 1) Pursuant to a State-owned Land Use Rights Grant Contract entered into between the Land and Resources Bureau of Yixing City of Jiangsu Province (Party A) and Sinoref International (Yixing) Co., Ltd. (Party B) dated 17 January 2006, it was agreed that the land use rights of the Property with a site area of approximately 37,959.7 sq m were granted to Party B for a term of 50 years for industrial use with a land grant premium of RMB11,729,547.
- 2) Pursuant to a State-owned Land Use Rights Certificate No. Yi Guo Yong (2006) Zi Di 041007658 Hao, issued by the People's Government of Yixing City dated 25 April 2006, the land use rights of the Property with a site area of approximately 37,704.3 sq m have been granted to Sinoref International (Yixing) Co., Ltd. for a term expiring on 18 January 2056 for industrial use.
- 3) Pursuant to three Building Ownership Certificates Nos. Yi Fang Quan Zheng Qi Ting Zi Di 1000024463 Hao, Yi Fang Quan Zheng Qi Ting Zi Di 1000024464 Hao, and Yi Fang Quan Zheng Qi Ting Zi Di 1000024465 Hao, all dated 4 March 2010 issued by the People's Government of Yixing City, the building ownership of the Property with a total gross floor area of approximately 10,949.49 sq m is held by Sinoref International (Yixing) Co., Ltd.
- 4) Pursuant to a Construction Land Use Planning Permit No. Yi Gui Di 2005 Zi Di 073 Hao dated 10 November 2005 issued by the Yixing City Construction Bureau, the planning requirement of the Property with a total site area of approximately 37,620 sq m has been complied.
- 5) Pursuant to three Construction Project Planning Permits Nos. Yi Gui Jian 2005 Zi Di 562 Hao, Yi Gui Jian 2005 Zi Di 563 Hao and Yi Gui Jian 2005 Zi Di 564 Hao all dated 26 December 2005, and issued by the Yixing City Construction Bureau, the Property was approved for construction with a total gross floor area of approximately 10,665.36 sq m.
- 6) Pursuant to two Construction Work Commencement Permits No. Yi 2006-033 Hao dated 14 April 2006 and No. Yi Jing Kai 2006(002) Hao dated November 2006 issued by the Yixing City Construction Bureau, construction works of the Property with a total gross floor area of approximately 10,665 sq m has been approved.
- 7) We have been provided with a legal opinion on the Property issued by the Group's PRC legal adviser, which contains, inter alia, the following:
  - (i) Sinoref International (Yixing) Co., Ltd. is a 100% owned subsidiary of the Company;
  - (ii) Sinoref International (Yixing) Co., Ltd. has paid the land premium and legally obtained the Stated-owned Land Use Rights Certificate of the Property and has the rights to occupy, use, transfer, let, mortgage or otherwise legally dispose of the land use rights of the Property without getting the approval, permission or consent of any government department or payment of land premium or other land fee;
  - (iii) Sinoref International (Yixing) Co., Ltd. has obtained the Building Ownership Certificates of the Property and is the sole owner of the buildings. Sinoref International (Yixing) Co., Ltd. has the rights to occupy, use, transfer, let, mortgage or otherwise legally dispose of the buildings without getting the approval, permission or consent of any government department;
  - (iv) Pursuant to an Other Rights Certificate No. Yi Ta Xiang (2009) Di 600068 Hao, dated 16 January 2009, issued by the Land and Resources Bureau of Yixing City, the Property with the site area of 37,704.3 sq m and all the buildings located on it were pledged to the Bank of Communications, Yixing Branch and pursuant to a loan contract on the same date, the Bank of Communications, Yixing Branch provided a loan facility to the quantum of RMB8,000,000 to Sinoref International (Yixing) Co., Ltd.

At the date of the PRC legal opinion, Sinoref International (Yixing) Co., Ltd. has not drawn down the aforesaid loan facility and the creditor's right of Bank of Communications, Yixing Branch over Sinoref International (Yixing) Co., Ltd. has not been set up. Therefore, although the registration of the pledge exists, Bank of Communications, Yixing Branch cannot execute its rights over the pledge unless Sinoref International (Yixing) Co., Ltd. draws down the loan in future.
  - (v) The existing uses of the land use rights and buildings are consistent with the designated uses.

*Set out below is a summary of certain provisions of the memorandum of association and Articles of our Company and of certain aspects of Cayman Islands company law.*

## **1. MEMORANDUM OF ASSOCIATION**

The memorandum of association provides that our Company's objects are unrestricted. The objects of our Company are set out in Clause 3 of the memorandum of association which is available for inspection at the address and during the period specified in the paragraph headed "Documents Available for Inspection" specified in Appendix VII to this Prospectus. As an exempted company, our Company will not trade in the Cayman Islands with any person, firm or corporation except in furtherance of the business of our Company carried on outside the Cayman Islands.

## **2. ARTICLES OF ASSOCIATION**

The Articles were adopted on 7 June 2010. The following is a summary of certain provisions of the Articles.

### **(a) Directors**

#### *(i) Power to allot and issue shares*

Without prejudice to any special rights or restrictions for the time being attaching to any shares or any class of shares, any share may be issued upon such terms and conditions and with such preferred, deferred or other special rights, or such restrictions, whether as regards dividend, voting, return of capital or otherwise, as our Company may from time to time by ordinary resolution determine (or, in the absence of any such determination or so far as the same may not make specific provision, as our Directors may determine) and any preference shares may be issued on terms that they are liable to be redeemed upon the happening of a specified event or upon a given date and either at the option of our Company or at the option of the holder. Our Directors may issue warrants to subscribe for any class of shares or securities of our Company on such terms as they may from time to time determine.

All unissued shares in our Company shall be at the disposal of our Directors, who may offer, allot, grant options over or otherwise dispose of them to such persons, at such times, for such consideration and generally on such terms they shall in their absolute discretion think fit, but so that no shares shall be issued at a discount.

#### *(ii) Power to dispose of the assets of our Company or any subsidiary*

There are no specific provisions in the Articles relating to the disposal of the assets of our Company or any of its subsidiaries although our Directors may exercise all powers and do all acts and things which may be exercised or done or approved by our Company and which are not required by the Articles or relevant statutes of the Cayman Islands to be exercised or done by our Company in general meeting.

*(iii) Compensation or payments for loss of office*

Payments to any Director or past Director of any sum by way of compensation for loss of office or as consideration for or in connection with his retirement from office (not being a payment to which our Director is contractually entitled) must be approved by our Company in general meeting.

*(iv) Loans and the giving of security for loans to Directors*

Where the shares of our Company remain listed on the Stock Exchange or on a stock exchange in such other territory as our Directors may from time to time decide, our Company may not make, without the approval of, or ratification by, our Company in general meeting, any loans to, or provide any guarantee, indemnity or security in respect of any loan to a Director or any of his associates, provided that the Articles do not prohibit the granting of any loan or the provision of any guarantee, indemnity or security (i) to be applied for, or in respect of a liability incurred for any business of our Company, (ii) for the purchase by a Director (or the repayment of a loan for his purchase) of a residence where the amount of the loan, the liability under the guarantee or indemnity or the value of the security does not exceed 80% of the fair market value of such residence nor 5% of the consolidated net asset value of our Company as shown in its latest audited accounts; provided that any such loan is on normal commercial terms and is secured by a legal charge over the residence; or, (iii) of any amount to, or in respect of a liability of, a company in which our Company has an equity interest, and the amount of such loan, or the liability assumed by our Company under such guarantee, indemnity or security, does not exceed its proportional interest in such company.

*(v) Financial assistance to purchase shares of our Company or its holdings company*

There are no provisions in the Articles relating to the giving by our Company of financial assistance for the purchase, subscription or other acquisition of shares of our Company or of its holding company. The law on this area is summarised in paragraph 4(b) below.

*(vi) Disclosure of interests in contracts with our Company or any of its subsidiaries*

A Director may hold any other office or place of profit with our Company (except that of an auditor) in conjunction with his office of Director for such period and upon such terms as our Directors may determine, and may be paid such extra remuneration therefor (whether by way of salary, commission, participation in profits or otherwise) as our Directors may determine. A Director may be or become a director or other officer of, or be otherwise interested in, any company promoted by our Company or any other company in which our Company may be interested, and shall not be liable to account to



our Company or the members for any remuneration, profit or other benefit received by him as a director or officer of or from his interest in such other company. Our Directors may also cause the voting power conferred by the shares in any other company held or owned by our Company to be exercised in such manner in all respects as they think fit, including the exercise thereof in favour of any resolution appointing our Directors or any of them to be directors or officers of such other company, or voting or providing for the payment of remuneration to the directors or officers of such other company. A Director shall not vote or be counted in the quorum on any resolution of our Directors concerning his own appointment or the appointment of any of his associates as the holder of any office or place of profit with our Company or any other company in which our Company is interested (including the arrangement or variation of the terms thereof, or the termination thereof).

Subject to the provisions of the Articles, no Director or proposed or intended Director shall be disqualified by his office from contracting with our Company, either with regard to his tenure of any office or place of profit or as vendor, purchaser or in any other manner whatsoever, nor will any contract with regard thereto or any other contract or arrangement in which any Director is in any way interested be liable to be avoided, nor shall any Director so contracting or being so interested be liable to account to our Company or the members for any remuneration, profit or other benefits realised by any such contract or arrangement by reason of such Director holding that office or the fiduciary relationship thereby established. If to the knowledge of a Director, he or any of his associates, is in any way, whether directly or indirectly, interested in a contract or arrangement or proposed contract or arrangement with our Company, he must declare the nature of his or, as the case may be, his associate(s)' interest at the meeting of our Directors at which the question of entering into the contract or arrangement is first taken into consideration, if he knows his interest or that of his associates then exists, or in any other case at the first meeting of our Directors after he knows that he or his associate(s) is or has become so interested.

Save as otherwise provided by the Articles, a Director may not vote (nor be counted in the quorum for the voting) on any resolution of our Directors approving any contract or arrangement in which he or any of his associate(s) is to his knowledge materially interested, and if he does so his vote will not be counted and such Director shall excuse himself from any meeting or part of any meeting of the Board and shall not participate in any discussions in respect of any resolutions where any contract or arrangement or other proposal in which he or any of his associates is materially interested is discussed or resolved, unless the attendance or participation of such Director at such meeting of the Board is specifically requested by the remaining Directors, but the above prohibitions will not apply to any of the following matters, namely:

- (aa) any contract or arrangement for the giving to our Director or his associate(s) of any security or indemnity in respect of money lent by him or any of them or obligations undertaken by him for the benefit of our Company;

- (bb) any contract or arrangement for the giving by our Company of any security to a third party in respect of a debt or obligation of our Company or any company in which our Company has an interest for which our Director or his associate(s) has himself/themselves guaranteed or secured in whole or in part;
- (cc) any contract or arrangement by a Director or his associate(s) to subscribe for shares or debentures or other securities of our Company to be issued pursuant to any offer or invitation to the members or debenture or other securities holders or to the public which does not provide our Director and his associate(s) any privilege not accorded to any other members or debenture or other securities holders or to the public;
- (dd) any contract or arrangement concerning an offer of the shares, debentures or other securities of or by our Company for subscription or purchase where our Director or his associate(s) is/are or is/are to be interested as a participant in the underwriting or sub underwriting of the offer and/or for the purposes of making any representations, the giving of any covenants, undertakings or warranties or assuming any other obligations in connection with such offer;
- (ee) any contract or arrangement in which our Director or his associate(s) is/are interested by virtue only of his/their interest in shares or debentures or other securities of our Company and/or his/their being the offeror or one of the offerors or is interested in one of the offerors for the purchase or effective acquisition of such shares, debentures or other securities;
- (ff) any contract or arrangement concerning any company in which he or his associate(s) is/are interested directly or indirectly whether as an officer or an executive or a member, other than a company in which our Director or his associates owns 5% or more of the voting equity capital or voting rights of any class of shares of such company (or of any third company through which his interest is derived), excluding shares which carry no voting rights at general meetings and no or nugatory dividend and return of capital rights, and excluding shares held directly or indirectly through our Company;
- (gg) any proposal or arrangement for the benefit of employees of our Company or its subsidiaries including a pension fund or retirement, death or disability benefit scheme or personal pension plan under which a Director, his associate(s) and employees of our Company or of any of its subsidiaries may benefit and which has been approved by or is subject to and conditional on approval by the relevant tax authorities for taxation purposes or relates to Directors, associate(s) of Directors and employees of our Company or any of its subsidiaries and does not give our Director or his associate(s) any privilege not accorded to the relevant class of officers of which our Director is a member and to whom such scheme or fund relates;

- (hh) any proposal concerning the adoption, modification or operation of any share scheme involving the issue or grant of options over shares or other securities by our Company to, or for the benefit of, the employees of our Company or its subsidiaries under which our Director or his associate(s) may benefit; and
- (ii) any contract, agreement, transaction or proposal concerning the purchase and/or maintenance of any insurance policy for the benefit of any Director, his associate(s), officer or employee pursuant to the Articles.

*(vii) Remuneration*

Our Directors shall be entitled to receive by way of ordinary remuneration for their services such sum as is from time to time determined by our Company in general meeting, such sum (unless otherwise directed by the resolution by which it is voted) to be divided amongst our Directors in such proportions and in such manner as they may agree, or failing agreement, equally, except that in such event any Director holding office for less than the whole of the relevant period in respect of which the remuneration is paid shall only rank in such division in proportion to the time during such period for which he has held office. The foregoing provisions shall not apply to a Director who holds any salaried employment or office in our Company except in the case of sums paid in respect of Directors' fees. Our Directors shall also be entitled to be repaid all travelling, hotel and other expenses reasonably incurred by them respectively in or about the performance of their duties as Directors, including their expenses of travelling to and from Directors' meetings, committee meetings or general meetings, or otherwise incurred whilst engaged on the business of our Company or in the discharge of their duties as Directors.

Our Directors may grant special remuneration to any Director who performs any special or extra services to or at the request of our Company. Such special remuneration may be made payable to such Director in addition to or in substitution for his ordinary remuneration as a Director, and may be made payable by way of salary, commission or participation in profits or otherwise as may be arranged. Notwithstanding the foregoing the remuneration of the managing director, joint managing director, deputy managing director or an executive Director or a Director appointed to any other office in the management of our Company may be fixed from time to time by our Directors and may be by way of salary, commission or participation in profits or otherwise or by all or any of those modes and with such other benefits (including pension and/or gratuity and/or other benefits on retirement) and allowances as our Directors may from time to time decide. Such remuneration is in addition to his ordinary remuneration as a Director.

Our Directors also have power to establish and maintain or procure the establishment and maintenance of any contributory or non contributory pension or superannuation funds for the benefit of, or to give or procure the giving of donations, gratuities, pensions,

allowances or emoluments to, any persons who are or were at any time in the employment or service of our Company, or of any company which is a subsidiary of our Company, or is allied or associated with our Company or with any such subsidiary company, or who are or were at any time directors or officers of our Company or of any such other company as aforesaid, and holding or who have held any salaried employment or office in our Company or such other company, and the spouses, widows, widowers, families and dependants of any such persons and may make payments for or towards the insurance of any such persons. Any Director holding any such employment or office is entitled to participate in and retain for his own benefit any such donation, gratuity, pension, allowance or emolument.

*(viii) Retirement, appointment and removal*

At each annual general meeting, one third of our Directors for the time being (or if their number is not three or a multiple of three, then the number nearest to but not less than one third) will retire from office by rotation provided that every Director shall be subject to retirement at least once every three years. Our Directors to retire in every year will be those who have been longest in office since their last election but as between persons who became Directors on the same day those to retire shall (unless they otherwise agree between themselves) be determined by lot.

A Director is not required to retire upon reaching any particular age.

Our Directors are entitled to attend and speak at all general meetings.

The number of Directors shall not be fewer than one. A Director may be removed by an ordinary resolution of our Company before the expiration of his period of office (but without prejudice to any claim which such Director may have for damages for breach of any contract of service between him and our Company). Subject to the statutes and the provisions of the Articles, our Company may from time to time in general meeting by ordinary resolution elect any person to be a Director either to fill a casual vacancy or as an additional Director. In addition, our Directors may appoint any person to be a Director either to fill a casual vacancy or as an additional Director but so that the number of Directors so appointed shall not exceed the maximum number determined from time to time by the members in general meeting. Any Director so appointed shall hold office only until the next following annual general meeting of our Company and shall then be eligible for re election at the meeting.

Our Directors may from time to time entrust to and confer upon the chairman, deputy chairman, managing director, joint managing director, deputy managing director or executive director of our Company all or any of the powers of our Directors that they may think fit, provided that the exercise of all powers by such Director shall be subject to such regulations and restrictions as our Directors may from time to time make and impose. Our Directors may delegate any of their powers to committees consisting of such

member or members of their body and such other persons as they think fit, and they may from time to time revoke such delegation or revoke the appointment of and discharge any such committees either wholly or in part, and either as to persons or purposes, but every committee so formed shall in the exercise of the powers so delegated conform to any regulations that may from time to time be imposed upon it by our Directors.

*(ix) Borrowing powers*

Our Directors may from time to time at their discretion exercise all the powers of our Company to raise or borrow or to secure the payment of any sum or sums of money for the purposes of our Company and to mortgage or charge its undertaking, property and uncalled capital or any part thereof. Our Directors may raise or secure the payment or repayment of such sum or sums in such manner and upon such terms and conditions in all respects as they think fit and in particular, but subject to the provisions of the Companies Law, by the issue of debentures, debenture stock, bonds or other securities of our Company, whether outright or as collateral security for any debt, liability or obligation of our Company or of any third party.

*Note:* The provisions summarised above, in common with the Articles in general, may be varied with the sanction of a special resolution of our Company.

*(x) Qualification shares*

Directors of our Company are not required under the Articles to hold any qualification shares.

*(xi) Indemnity to Directors*

The Articles contain provisions that provide indemnity to, among other persons, our Directors from and against all actions, costs, charges, losses, damages and expenses which they or any of them may incur or sustain by reason of any act done, concurred in or omitted in or about the execution of their duty or supposed duty in their respective offices or trusts, except such (if any) as they shall incur or sustain through their own fraud or dishonesty.

**(b) Alterations to constitutive documents**

The memorandum of association of our Company may be altered by our Company in general meeting. The Articles may also be amended by our Company in general meeting. As more fully described in paragraph 3 below, the Articles provide that, subject to certain exceptions, a special resolution is required to alter the memorandum of association, to approve any alteration to the Articles and to change the name of our Company.

**(c) Alterations of capital**

Our Company may from time to time by ordinary resolution:

- (i) increase its share capital;
- (ii) consolidate or divide all or any of its share capital into shares of larger or smaller amount than its existing shares; on any consolidation of fully paid shares into shares of larger amount, our Board may settle any difficulty which may arise as it thinks expedient and in particular (but without prejudice to the generality of the foregoing) may, as between the holders of the shares to be consolidated, determine which particular shares are to be consolidated into a consolidated share, and if it shall happen that any person shall become entitled to fractions of a consolidated share or shares, such fractions may be sold by some person appointed by our Directors for that purpose and the person so appointed may transfer the shares so sold to the purchaser thereof and the validity of such transfer shall not be questioned, and so that the net proceeds of such sale (after deduction of the expenses of such sale) may either be distributed among the persons who would otherwise be entitled to a fraction or fractions of a consolidated share or shares rateably in accordance with their rights and interests or may be paid to our Company for our Company's benefit;
- (iii) divide its shares into several classes and attach thereto respectively any preferential, deferred, qualified or special rights, privileges or conditions;
- (iv) cancel any shares which at the date of the passing of the resolution have not been taken or agreed to be taken by any person, and diminish the amount of its share capital by the amount of the shares so cancelled;
- (v) sub divide its shares or any of them into shares of smaller amount than is fixed by the memorandum of association, subject nevertheless to the Companies Law, and so that the resolution whereby any shares are sub divided may determine that, as between the holders of the shares resulting from such sub division, one or more of the shares may have any such preferred or other special rights over, or may have such deferred rights or be subject to any such restrictions as compared with the others as our Company has power to attach to unissued or new shares;
- (vi) change the currency of denomination of its share capital; and
- (vii) make provision for the issue and allotment of shares which do not carry any voting rights.

Our Company may by special resolution reduce its issued share capital, any capital redemption reserve fund or other undistributable reserve in any manner authorised and subject to any conditions prescribed by law. Our Company may apply its share premium account in any manner permitted by law.

**(d) Variation of rights of existing shares or classes of shares**

If at any time the capital is divided into different classes of shares, all or any of the special rights (unless otherwise provided for by the terms of issue of that class) attached to any class may, subject to the provisions of the Companies Law, be varied or abrogated either with the consent in writing of the holders of not less than three fourths in nominal value of the issued shares of that class or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class. To every such separate general meeting the provisions of the Articles relating to general meetings will mutatis mutandis apply, save as to the provisions regarding the quorum of meetings, as to which see paragraph 2(s) below.

**(e) Special resolutions – majority required**

For so long as any part of the issued capital of our Company remains listed on the Stock Exchange, a special resolution of our Company must be passed by a majority of not less than three fourths of the votes cast by such members as, being entitled so to do, vote in person or, in the case of such members as are corporations, by their respective duly authorised representatives, or by proxy, at a general meeting of which not less than 21 days' notice, specifying the intention to propose the resolution as a special resolution, has been duly given. However, at all times while any part of the issued capital of our Company remains listed on the Stock Exchange, except in the case of an annual general meeting, if it is so agreed by a majority in number of the members having a right to attend and vote at such meeting, being a majority together holding not less than 95% in nominal value of the shares giving that right, (or, in the case of an annual general meeting, by all members) a resolution may be proposed and passed as a special resolution at a meeting of which less than 21 days' notice has been given.

**(f) Voting rights**

Subject to any special rights, privileges or restrictions as to voting for the time being attached to any class or classes of shares, at any general meeting on a poll every member present in person (or, in the case of a member being a corporation, by its duly authorised representative) or by proxy shall have one vote for every share of which he is the holder which is fully paid or credited as fully paid (but so that no amount paid or credited as paid on a share in advance of calls or instalments is treated for the foregoing purposes as paid on the share). So long as the shares are listed on the Stock Exchange, where any member is, under the Listing Rules (as defined in the Articles), required to abstain from voting on any particular resolution or restricted to voting only for or only against any particular resolution, any votes cast by or on behalf of such member (whether by way of proxy or, as the case may be, corporate representative) in contravention of such requirement or restriction shall not be counted. On a poll, a member entitled to more than one vote need not use all his votes or cast all his votes in the same way.

At any general meeting a resolution put to the vote of the meeting shall be decided by way of a poll.

Where a shareholder is a clearing house (as defined in the Articles) or a nominee of a clearing house, it may authorise such persons as it thinks fit to act as its representatives at any meeting of our Company or at any meeting of any class of shareholders provided that the authorisation shall specify the number and class of shares in respect of which each such representative is so authorised. Each person so authorised under the provisions of the Articles shall be entitled to exercise the same rights and powers as if such person was the registered holder of the shares of our Company held by the clearing house (or its nominees) in respect of the number and class of shares specified in the relevant authorisation.

**(g) Requirements for annual general meetings**

For so long as any part of the issued capital of our Company remains listed on the Stock Exchange, an annual general meeting must be held once in every year and within not more than 15 months after the last preceding annual general meeting or such longer period as is permissible or not prohibited under the rules of the Stock Exchange on which any securities of our Company are listed with the permission of our Company.

**(h) Accounts and audit**

Our Directors shall cause true accounts to be kept of the sums of money received and expended by our Company, and the matters in respect of which such receipts and expenditure take place, and of the property, assets, credits and liabilities of our Company and of all other matters required by law or are necessary to give a true and fair view of the state of our Company's affairs and to show and explain its transactions.

The books of accounts are to be kept at the principal office of our Company or at such other place as our Directors think fit and shall always be open to the inspection of our Directors. No member (not being a Director) or other person has any right to inspect any account or book or document of our Company except as conferred by the Companies Law or ordered by a court of competent jurisdiction or authorised by our Directors or by our Company in general meeting.

Our Directors shall from time to time cause to be prepared and laid before our Company at its annual general meeting such profit and loss accounts, balance sheets, group accounts (if any) and reports and so long as any shares in our Company are listed on the Stock Exchange, the accounts of our Company shall be prepared and audited based on the generally accepted accounting principles of Hong Kong or the International Financial Reporting Standards or such other standards as the Stock Exchange may permit. Every balance sheet of our Company shall be signed on behalf of our Directors by two Directors and a copy of every balance sheet (including every document required by law to be comprised therein or attached or annexed thereto) and profit and loss account which is to be laid before our Company at its annual general meeting, together with a copy of our Directors' report and a copy of the auditors' report, shall



not less than 21 days before the date of the meeting, be sent to every member of, and every holder of debentures of, our Company and every other person entitled to receive notices of general meetings of our Company under the Companies Law or of the Articles. Subject to due compliance with the Companies Law and the rules of the Stock Exchange, and to obtaining all necessary consents, if any, required thereunder and such consents being in full force and effect, such requirements shall be deemed satisfied in relation to any person by sending to the person in any manner not prohibited by the Companies Law and instead of such copies, a summary financial statement derived from our Company's annual financial statements and the directors' report thereon, which shall be in the form and containing the information required by applicable laws and regulation, provided that any person who is otherwise entitled to the annual financial statements of our Company and the directors' report thereon may, if he so requires by notice in writing served on our Company, demand that our Company sends to him, in addition to a summary financial statement, a complete printed copy of our Company's annual financial statement and the directors' report thereon. If all or any of the shares or debentures of our Company are for the time being (with the consent of our Company) listed or dealt in on any stock exchange, there shall be forwarded to such stock exchange such number of copies of such documents as may for the time being be required under its regulations or practice.

Auditors shall be appointed and their duties regulated in accordance with the Articles. Save as otherwise provided by such provisions the remuneration of the auditors shall be fixed by or on the authority of our Company at each annual general meeting, but in respect of any particular year, our Company in general meeting may delegate the fixing of such remuneration to our Directors.

**(i) Notices of meetings and business to be conducted thereat**

An annual general meeting shall be called by notice of not less than 21 clear days and not less than 20 clear business days and any extraordinary general meeting at which the passing of a special resolution is to be considered shall be called by notice of not less than 21 clear days and not less than 10 clear business days. All other extraordinary general meetings may be called by notice of not less than 14 clear days and not less than 10 clear business days (in each case exclusive of the day on which the notice is served or deemed to be served and of the day for which it is given). The notice must specify the place, the day and the hour of meeting and, in the case of special business, the general nature of that business.

**(j) Transfer of shares**

All transfers of shares must be effected by transfer in writing in the usual or common form or so long as any shares in our Company are listed on the Stock Exchange, such standard form prescribed by the Stock Exchange or in any other form acceptable to our Board and may be under hand only or, if the transferor or transferee is a clearing house or its nominee(s), by hand, by machine imprinted signature or by such other means of execution as our Directors may approve from time to time; and an instrument of transfer must be executed by or on behalf of the transferor and by or on behalf of the transferee and the transferor shall be deemed to remain the holder of the share until the name of the transferee is entered in the register of members in

respect thereof, provided that our Directors may in their absolute discretion dispense with the requirement for the production of a transfer in writing before registering a transfer of a share, and may accept mechanically executed transfers in any case.

Our Directors may, in their absolute discretion, at any time and from time to time transfer or agree to transfer any share upon the principal register to any branch register or any share on any branch register to the principal register or any other branch register.

Unless our Directors otherwise agree, no shares on the principal register shall be transferred to any branch register nor shall shares on any branch register be transferred to the principal register or any other register. All transfers and other documents of title must be lodged for registration and registered, in the case of shares on a branch register, at the relevant registration office and, in the case of shares on the principal register, at the transfer office for that register.

Our Directors may in their absolute discretion and without assigning any reason therefor, refuse to register any transfer of any shares (not being fully paid shares) to a person of whom they do not approve and they may refuse to register the transfer of any shares (not being fully paid shares) on which our Company has a lien. Our Directors may also refuse to register a transfer of shares (whether fully paid or not) in favour of more than four persons jointly or any share issued under any share option scheme for employees upon which a restriction on transfer imposed thereby shall subsist, or where the transfer is to an infant or a person of unsound mind or under other legal disability. If our Directors refuse to register a transfer, they must within two months after the date on which the transfer was lodged with our Company send to the transferor and transferee notice of the refusal and (if the shares concerned are fully paid shares) the reason(s) for such refusal.

Our Directors may, if applicable, decline to recognise an instrument of transfer unless the instrument of transfer is properly stamped, is in respect of only one class of share and is lodged at the relevant registration or transfer office accompanied by the relevant share certificate(s) and such other evidence as they may reasonably require to show the right of the transferor to make the transfer (and if the instrument of transfer is executed by some other person on his behalf, the authority of that person so to do).

The registration of transfers may, on giving notice by advertisement in one English and one Chinese newspaper circulating in Hong Kong, be suspended at such times and for such periods as our Directors may from time to time determine and either generally or in respect of any class of shares. The register of members shall not be closed for periods exceeding in the whole 30 days in any year.

**(k) Power for our Company to purchase its own shares**

The Articles provide that the power of our Company to purchase or otherwise acquire its shares is exercisable by our Directors upon such terms and conditions as they think fit subject to the conditions prescribed by the Companies Law.

**(l) Power of any subsidiary to own securities in our Company**

There are no provisions in the Articles relating to ownership of securities in our Company by a subsidiary.

**(m) Dividends and other methods of distribution**

Our Company in general meeting may declare dividends in any currency but no dividend may exceed the amount recommended by our Directors. Our Company may also make a distribution out of share premium account subject to the provisions of the Companies Law.

Unless and to the extent that the rights attached to any shares or the terms of issue thereof otherwise provide, all dividends will be apportioned and paid pro rata according to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid. No amount paid on a share in advance of calls will for this purpose be treated as paid on the shares. Our Directors may retain any dividends or other moneys payable on or in respect of a share upon which our Company has a lien, and may apply the same in or towards satisfaction of the debts, liabilities or engagements in respect of which the lien exists. Our Directors may deduct from any dividend or bonus payable to any member all sums of money (if any) presently payable by him to our Company on account of calls, instalments or otherwise.

Whenever our Directors or our Company in general meeting have resolved that a dividend be paid or declared on the share capital of our Company, our Directors may further resolve either (a) that such dividend be satisfied wholly or in part in the form of an allotment of shares credited as fully paid, provided that the members entitled thereto will be entitled to elect to receive such dividend (or part thereof) in cash in lieu of such allotment, or (b) that the members entitled to such dividend will be entitled to elect to receive an allotment of shares credited as fully paid in lieu of the whole or such part of the dividend as our Directors may think fit.

Our Company may also upon the recommendation of our Directors by an ordinary resolution resolve in respect of any particular dividend of our Company that it may be satisfied wholly in the form of an allotment of shares credited as fully paid without offering any right to members to elect to receive such dividend in cash in lieu of such allotment.

Whenever our Directors or our Company in general meeting have resolved that a dividend be paid or declared our Directors may further resolve that such dividend be satisfied wholly or in part by the distribution of specific assets of any kind.

All dividends, bonuses or other distributions or the proceeds of the realisation of any of the foregoing unclaimed for one year after having been declared may be invested or otherwise made use of by our Directors for the benefit of our Company until claimed and our Company shall not be constituted a trustee in respect thereof. All dividends, bonuses or other distributions or proceeds as aforesaid unclaimed for six years after having been declared may be forfeited by our Directors and, upon such forfeiture, shall revert to our Company and, in the case where any of the same are securities in our Company, may be re-allotted or re-issued for such consideration as our Directors think fit.

**(n) Proxies**

Any member of our Company entitled to attend and vote at a meeting of our Company or a meeting of the holders of any class of shares in our Company is entitled to appoint another person as his proxy to attend and vote instead of him. A member who is the holder of two or more shares may appoint more than one proxy to represent him to vote on his behalf at a general meeting of our Company or at a class meeting. At any general meeting, votes may be given either personally (or, in the case of a member being a corporation, by its duly authorised representative) or by proxy. Proxies need not be members of our Company.

A proxy shall be entitled to exercise the same powers on behalf of a member who is an individual and for whom he acts as proxy as such member could exercise. In addition, a proxy shall be entitled to exercise the same powers on behalf of a member which is a corporation and for which he acts as proxy as such member could exercise as if it were an individual member.

**(o) Corporate representatives**

A corporate member of our Company entitled to attend and vote at a meeting of our Company is entitled to appoint any person or persons as its representative to attend and vote on its behalf. A corporate member represented by its representative is deemed to be present in person at the relevant meeting and its representative may vote on a poll on any resolution put at such meeting.

**(p) Calls on shares and forfeiture of shares**

Our Directors may from time to time make such calls as it may think fit upon the members in respect of any monies unpaid on the shares held by them respectively (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at fixed times. A call may be made payable either in one sum or by instalments. If the sum payable in respect of any call or instalment is not paid on or before the day appointed for payment thereof, the person or persons from whom the sum is due shall pay interest on the same at such rate not exceeding 20% per annum as our Directors shall fix from the day appointed for the payment thereof to the time of actual payment, but our Directors may waive payment of such interest wholly or in part. Our Directors may, if they think fit, receive

from any member willing to advance the same, either in money or money's worth, all or any part of the money uncalled and unpaid or instalments payable upon any shares held by him, and in respect of all or any of the monies so advanced our Company may pay interest at such rate (if any) not exceeding 20% per annum as our Directors may decide.

If a member fails to pay any call or instalment of a call on the day appointed for payment thereof, our Directors may, at any time thereafter during such time as any part of the call or instalment remains unpaid, serve a notice on him requiring payment of so much of the call or instalment as is unpaid, together with any interest which may have accrued and which may still accrue up to the date of actual payment. The notice will name a further day (not earlier than the expiration of fourteen days from the date of the notice) on or before which the payment required by the notice is to be made, and it will also name the place where payment is to be made. The notice shall also state that, in the event of non payment at or before the time appointed, the shares in respect of which the call was made will be liable to be forfeited.

If the requirements of any such notice are not complied with, any share in respect of which the notice has been given may at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of our Directors to that effect. Such forfeiture will include all dividends and bonuses declared in respect of the forfeited share and not actually paid before the forfeiture.

A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares but shall, notwithstanding, remain liable to pay to our Company all moneys which, at the date of forfeiture, were payable by him to our Company in respect of the shares together with (if our Directors shall in their discretion so require) interest thereon from the date of forfeiture until payment at such rate not exceeding 20% per annum as our Board may prescribe.

**(q) Inspection of register of members**

For so long as any part of the share capital is listed on the Stock Exchange, any member may inspect the principal or branch register of our Company maintained in Hong Kong without charge and require the provision to him of copies or extracts thereof in all respect as if our Company were incorporated under and is subject to the Companies Ordinance.

**(r) Inspection of register of Directors**

There are no provisions in the Articles relating to the inspection of the register of Directors and Officers of our Company, since the register is not open to inspection (as to which see paragraph 4(k) below).

**(s) Quorum for meetings and separate class meetings**

For all purposes the quorum for a general meeting shall be two members present in person and entitled to vote (or, in the case of a member being a corporation, by its duly authorised representative) or by proxy and entitled to vote. In respect of a separate class meeting convened to sanction the modification of class rights, the necessary quorum shall not be less than two persons holding or representing by proxy one third in nominal value of the issued shares of that class and, where such meeting is adjourned for want of quorum, the quorum for the adjourned meeting shall be any two members present in person and entitled to vote or by proxy (whatever the number of shares held by them).

**(t) Rights of the minorities in relation to fraud or oppression**

There are no provisions in the Articles relating to rights of minority members in relation to fraud or oppression. However, certain remedies are available to members of our Company under Cayman Islands company law as summarised in paragraph 4(e) below.

**(u) Procedures on liquidation**

A resolution for a court or voluntary winding up of our Company must be passed by way of a special resolution.

If our Company shall be wound up, the surplus assets remaining after payment to all creditors are to be divided among the members in proportion to the capital paid up on the shares held by them respectively, and if such surplus assets shall be insufficient to repay the whole of the paid up capital, they are to be distributed so that, as nearly as may be, the losses shall be borne by the members in proportion to the capital paid up on the shares held by them respectively, all subject to the rights of any shares issued on special terms and conditions.

If our Company shall be wound up (whether the liquidation is voluntary or by the court), the liquidator may, with the sanction of a special resolution, divide among the members in specie or kind the whole or any part of the assets of our Company and whether the assets consist of property of one kind or properties of different kinds and the liquidator may, for such purposes, set such value as he deems fair upon any one or more class or classes of property to be divided as aforesaid and may determine how such division is to be carried out as between the members or different classes of members and the members within each class. The liquidator may, with the like sanction, vest any one or more class or classes of property and may determine how such division shall be carried out as between the members or different classes of members. The liquidator may, with the like sanction, vest any part of the assets in trustees upon such trusts for the benefit of members as the liquidator, with the like sanction, shall think fit, but so that no member shall be compelled to accept any shares or other assets upon which there is a liability.

**(v) Untraceable members**

Our Company may sell the shares of any member if: (i) dividends or other distributions have been declared by our Company on at least three occasions during a period of 12 years and these dividends or distributions have been unclaimed on such shares; (ii) our Company has published an advertisement of its intention to sell such shares in English and in Chinese in one leading English and (unless unavailable) one leading Chinese newspaper circulating in the territory of the stock exchange on which the ordinary share capital of our Company is listed and a period of three months has elapsed since the date of the first publication of such notice; (iii) our Company has not at any time during the said periods of 12 years and three months received any indication of the existence of the member who is the holder of such shares or of a person entitled to such shares by death, bankruptcy or operations of law; and (iv) our Company has notified the stock exchange on which the ordinary share capital of our Company is listed of its intention to sell such shares. The net proceeds of any such sale will belong to our Company and upon the receipt of such net proceeds by our Company, our Company will become indebted to the former holder of such shares for an amount equal to the amount of such net proceeds.

**(w) Stock**

Our Company may by ordinary resolution convert any fully paid shares into stock, and may from time to time by like resolution reconvert any stock into fully paid shares of any denominations. The holders of stock may transfer the same or any part thereof in the same manner, and subject to the same regulations as and subject to which the shares from which the stock arose might prior to conversion have been transferred or as near thereto as circumstances admit, but our Directors may from time to time, if they think fit, fix the minimum amount of stock transferable and restrict or prohibit the transfer of fractions of that minimum, but so that such minimum shall not exceed the nominal amount of the shares from which the stock arose. No warrants to bearer shall be issued in respect of any stock. The holders of stock shall, according to the amount of the stock held by them, have the same rights, privileges and advantages as regards dividends, participation in assets on a winding up, voting at meetings, and other matters, as if they held the shares from which the stock arose, but no such privilege of our Company shall be conferred by an amount of stock which would not, if existing in shares, have conferred such privilege or advantage. All such of the provisions of the Articles as are applicable to paid up shares shall apply to stock, and the words “share” and “shareholder” and “member” therein shall include “stock” and “stockholder”.

**(x) Other provisions**

The Articles provide that, to the extent that it is not prohibited by and is in compliance with the Companies Law, if any rights attaching to any warrants which our Company may issue after the date of this prospectus shall remain exercisable and our Company does any act which would result in the subscription price under such warrants being reduced below the par value of a Share, a subscription right reserve shall be established and applied in paying up the shortfall between the subscription price and the par value of a Share on any exercise of the warrants.

**3. VARIATION OF MEMORANDUM AND ARTICLES OF ASSOCIATION**

Subject to the rights of our Company set out in paragraph 2(c) above to amend its capital by ordinary resolution, the memorandum of association of our Company may be altered by our Company by special resolution. The Articles state that a special resolution shall be required to alter the provisions of the memorandum of association (subject as provided above) or the Articles or to change the name of our Company. For these purposes, a resolution is a special resolution if it has been passed by a majority of not less than three-fourths of the votes cast by such members of our Company as, being entitled to do so, vote in person or, in the case of such members as are corporations, by their respective duly authorised representatives or, where proxies are allowed, by proxy at a general meeting of which not less than 21 clear days' notice specifying the intention to propose the resolution as a special resolution has been duly given. Except in the case of an annual general meeting, the requirement of 21 clear days' notice may be waived by a majority in number of the members having the right to attend and vote at the relevant meeting, being a majority together holding not less than 95% in nominal value of the shares giving that right.

**4. CAYMAN ISLANDS COMPANY LAW**

Our Company is incorporated in the Cayman Islands and, therefore, operates subject to Cayman Islands law. Set out below is a summary of certain provisions of the Cayman Islands company law, although this does not purport to contain all applicable qualifications and exceptions or to be a complete review of all matters of Cayman Islands company law and taxation, which may differ from equivalent provisions in jurisdictions with which interested parties may be more familiar.

**(a) Share capital**

The Companies Law provides that where a company issues shares at a premium, whether for cash or otherwise, a sum equal to the aggregate amount or value of the premiums on those shares shall be transferred to an account, to be called the "share premium account". The share premium account may be applied by a company subject to the provisions of its memorandum and articles of association in such manner as the company may from time to time determine including, but without limitation:

- (i) in paying distributions or dividends to members;
- (ii) in paying up unissued shares of the company to be issued to members of the company as fully paid bonus shares;
- (iii) in redeeming or purchasing its shares as provided in the Companies Law;
- (iv) in writing off
  - (aa) the preliminary expenses of the company; or



(bb) the expenses of, or the commission paid or discount allowed on, any issue of shares or debentures of the company; or

(v) in providing for the premium payable on redemption of any shares or of any debentures of the company.

No dividend or distribution may be paid to members out of the share premium account unless immediately following the date of the proposed payment, the company is able to pay its debts as they fall due in the ordinary course of business.

A company may issue preference shares and redeemable preference shares.

The Companies Law does not contain any express provisions dealing with the variation of rights of holders of different classes of shares.

**(b) Financial assistance to purchase shares of a company or its holding company**

There is no statutory restriction in the Cayman Islands against the provision of financial assistance for the purchase, subscription or other acquisition of its shares, though on English common law principles, the directors have a duty to act in good faith for a proper purpose in the best interests of the company, and moreover, there are restrictions on any act which amounts to a reduction of capital. Accordingly, it may, depending on the circumstances be legitimate for the directors to authorise the provision by a company of financial assistance for the purchase, subscription or other acquisition of its own shares, or the shares of its holding company.

**(c) Redemption and Purchase of shares and warrants by a company and its subsidiaries**

A company may, if authorised by its articles of associations issue redeemable shares and, purchase its own shares, including any redeemable shares. Purchases and redemptions may only be effected out of the profits of the company or out of the proceeds of a fresh issue of shares made for the purpose, or, if so authorised by its articles of association and subject to the provisions of the Companies Law, out of capital. Any premium payable on a redemption or purchase over the par value of the shares to be purchased must be provided for out of profits of the company or out of the company's share premium account, or, if so authorised by its articles of association and subject to the provisions of the Companies Law, out of capital. Any purchase by a company of its own shares may be authorised by its directors or otherwise by or in accordance with the provisions of its articles. A payment out of capital for a redemption or purchase of a company's own shares is not lawful unless immediately following the date of the proposed payment the company is able to pay its debts as they fall due in the ordinary course of business. The shares so purchased or redeemed will be treated as cancelled and the company's issued, but not its authorised, capital will be diminished accordingly.

A company is not prohibited from purchasing and may purchase its own subscription warrants subject to and in accordance with the terms and conditions of the relevant warrant instrument or certificate. There is no requirement under Cayman Islands law that a company's memorandum or articles of association contain a specific provision enabling such purchases.

Under Cayman Islands law, a subsidiary may hold shares in its holding company and in certain circumstances, may acquire such shares. A company, whether a subsidiary or a holding company, may only purchase its own shares for cancellation if it is authorised to do so in its articles of association.

**(d) Dividends and distributions**

A company may not pay a dividend, or make a distribution out of share premium account unless immediately following the date on which the payment is proposed to be made, the company is able to pay its debts as they fall due in the ordinary course of business.

**(e) Protection of minorities**

The Cayman Islands courts ordinarily would be expected to follow English case law precedents which permit a minority shareholder to commence a representative action against or derivative actions in the name of a company to challenge (a) an act which is ultra vires the company or illegal (b) an act which constitutes a fraud against the minority and the wrong doers are themselves in control of the company, or (c) an irregularity in the passing of a resolution which requires a qualified (or special) majority.

In the case of company (not being a bank) having a share capital divided into shares, the court may, on the application of members holding not less than one-fifth of the shares of the company in issue, appoint an inspector to examine into the affairs of the company and to report thereon in such manner as the court shall direct.

Any shareholder of a company may petition the court which may make a winding up order if the court is of the opinion that it is just and equitable that the company shall be wound up.

Generally, claims against a company by its shareholders must be based on the general laws of contract or tort applicable in the Cayman Islands or their individual rights as shareholders as established by the memorandum and articles of association of the company.

**(f) Management**

The Companies Law contains no specific restrictions on the power of directors to dispose of assets of a company. However, as a matter of general law, every officer of a company, which includes a director, managing director and secretary is required, in exercising his powers and discharging his duties must do so honestly and in good faith with a view to the best interests of the company and exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances.

**(g) Accounting and auditing requirements**

The Companies Law requires a company to cause proper records of accounts to be kept with respect to (i) all sums of money received and expended by the company and the matters in respect of which the receipt and expenditure takes place; (ii) all sales and purchases of goods by the company and (iii) the assets and liabilities of the company. A company is required to keep such books of account as are necessary to give a true and fair view of the state of the company's affairs and to explain its transactions.

**(h) Exchange control**

There are no exchange control regulations or currency restrictions in the Cayman Islands.

**(i) Taxation**

There are no income, corporation, capital gains or other taxes in effect in the Cayman Islands on the basis of the present legislation. As an exempted company, our Company has received from the Governor-in-Counsel of the Cayman Islands pursuant to the Tax Concessions Law (1999 Revision) of the Cayman Islands, an undertaking that in the event of any change to the foregoing, our Company, for a period of 20 years from the date of the grant of the undertaking, will not be chargeable to tax in the Cayman Islands on its income or its capital gains arising in the Caymans Islands or elsewhere and that dividends of our Company will be payable without deductions of Cayman Islands tax. No capital or stamp duties are levied in the Cayman Islands on the issue, transfer or redemption of Shares.

**(j) Stamp duty**

Certain documents (which do not include contract, notes for the sale and purchase of, or instruments of transfer of, shares in Cayman Islands companies) are subject to stamp duty which is generally calculated on an ad valorem basis.

**(k) Inspection of corporate records**

Neither the members of a company nor the general public have the right to inspect the register of directors and officers, the minutes, accounts or, in the case of any exempted company, the register of members. The register of mortgages and charges must be kept at the registered office of the company and must be open to inspection by any creditor or member at all reasonable times.

Members of the public have no right to inspect the constitutive documents of a company but the memorandum and articles of association must be forwarded to any member of the company upon request. If no articles of association have been registered with the Registrar of Companies, each member has the right to receive copies of special resolutions of members upon request upon payment of a nominal fee.

The location of the registered office of a company is available to the general public upon request to the Registrar of Companies.

**(l) Winding up**

A company may be wound up by the Cayman Islands court on application presented by the company itself, its creditors or its contributors. The Cayman Islands court also has authority to order winding up in a number of specified circumstances including where it is, in the opinion of the Cayman Islands court, just and equitable that such company be wound up.

A company may be wound up voluntarily when the members so resolve in general meeting, or, in the case of a limited duration company, when the period fixed for the duration of the company by its memorandum of association expires, or the event occurs on the occurrence of which the memorandum of association provides that the company is to be dissolved. In the case of a voluntary winding up, such company is obliged to cease to carry on its business from the time of passing the resolution for voluntary winding up or upon the expiry of the period or the occurrence of the event referred to above. Upon the appointment of a liquidator, the responsibility for the company's affairs rests entirely in his hands and no future executive action may be carried out without his approval.

Where a resolution has been passed for the voluntary winding up of a company, the court may make an order that the winding up should continue subject to the supervision of the court with such liberty to creditors, contributors or others to apply to the court as the court may think fit.

In the case of a members' voluntary winding up of a company, the company in general meeting must appoint one or more liquidators for the purposes of winding up the affairs of the company and distributing its assets. If the liquidator at any time forms the opinion that such company will not be able to pay its debts in full, he is obliged to summon a meeting of creditors.

As soon as the affairs of the company are fully wound up, the liquidator must make up an account of the winding up, showing how the winding up has been conducted and the property of the company has been disposed of, and thereupon call a general meeting of the company for the purposes of laying before it the account and giving an explanation thereof. This final general meeting requires at least one month's notice called by Public Notice in the Cayman Islands or otherwise as the Registrar of Companies may direct.

**FURTHER INFORMATION ABOUT OUR COMPANY AND OUR SUBSIDIARIES****1. Incorporation of our Company**

Our Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law on 4 February 2010 with an authorised share capital of HK\$100,000 divided into 1,000,000 Shares. On 4 February 2010, one nil-paid Share was allotted and issued, to Codan Trust Company (Cayman) Limited, which was transferred to Sinoref International on the same date. Our Company also allotted and issued another 999,999 nil-paid Shares to Sinoref International on the same date. The said 1,000,000 nil-paid Shares were transferred to the shareholders of Sinoref International in proportion to their respective shareholdings in Sinoref International, at nil consideration, immediately prior to completion of the share transfer agreement referred to in paragraph 4(g) below and were subsequently paid up in the manner described therein.

On 11 February 2010, the name of our Company changed from Sinoref Holdings Ltd. to Sinoref Holdings Limited 華耐科技控股有限公司. On 11 May 2010, the name of our Company changed from Sinoref Holdings Limited 華耐科技控股有限公司 to Sinoref Holdings Ltd., and from Sinoref Holdings Ltd. to Sinoref Holdings Limited 華耐控股有限公司, which is our current company name.

As our Company was incorporated in the Cayman Islands, we operate subject to the relevant laws and regulations of the Cayman Islands and our constitution which comprises a memorandum of association and the Articles. A summary of the relevant laws and regulations of the Cayman Islands and of our Company's constitution is set out in Appendix V to this prospectus.

**2. Changes in share capital of our Company***(a) Increase in authorised share capital*

The authorised share capital of our Company was increased from HK\$100,000 to HK\$300,000,000 by the creation of 2,999,000,000 new Shares pursuant to a resolution passed by all Shareholders referred to in paragraph 3 below.

Immediately following completion of the Global Offering and the Capitalisation Issue (taking no account of any Shares which may be allotted and issued pursuant to the exercise of the options which may be granted under the Share Option Scheme and the Over-allotment Option), our authorised share capital will be HK\$300,000,000 divided into 3,000,000,000 Shares, of which 1,200,000,000 Shares will be issued fully paid or credited as fully paid, and 1,800,000,000 Shares will remain unissued. Other than pursuant to the exercise of the Over-allotment Option or the options which may be granted under the Share Option Scheme, there is no present intention to issue any of the authorised but unissued share capital of our Company and, without the prior approval of our Shareholders in general meeting, no issue of Shares will be made which would effectively alter the control of our Company.

Save as disclosed in this paragraph and in the paragraphs headed "Incorporation of our Company", "Resolutions in writing of all Shareholders passed on 7 June 2010" and "Group reorganisation" in this Appendix, there has been no alteration in the share capital of our Company since its incorporation.

(b) *Founder shares*

Our Company has no founder shares, management shares or deferred shares.

**3. Resolutions in writing of all Shareholders passed on 7 June 2010**

By resolutions in writing of all Shareholders passed on 7 June 2010:

- (a) the authorised share capital of our Company was increased from HK\$100,000 to HK\$300,000,000 by the creation of 2,999,000,000 new Shares and we approved the relevant amendment to our memorandum of association;
- (b) we approved and adopted the Articles;
- (c) conditional on (aa) the Listing Committee granting the listing of, and permission to deal in, the Shares in issue and to be issued as mentioned in this prospectus, (bb) the Offer Price having been determined; (cc) the execution and delivery of the International Underwriting Agreement on or before the date as mentioned in this prospectus; and (dd) the obligations of the Underwriters under the Underwriting Agreements becoming unconditional and not being terminated in accordance with the terms of the Underwriting Agreements or otherwise, in each case on or before the day falling 30 days after the date of this prospectus:
  - (i) the Global Offering and the grant of the Over-allotment Option by our Company were approved and our Directors were authorised to allot and issue the Offer Shares pursuant to the Global Offering and such number of Shares as may be allotted and issued upon the exercise of the Over-allotment Option;
  - (ii) the rules of the Share Option Scheme, the principal terms of which are set out in the paragraph headed “Share Option Scheme” in this Appendix, were approved and adopted and our Directors were authorised to approve any amendments to the rules of the Share Option Scheme as may be acceptable or not objected to by the Stock Exchange, and at their absolute discretion to grant options to subscribe for Shares thereunder and to allot, issue and deal with Shares pursuant to the exercise of options which may be granted under the Share Option Scheme and to take all such steps as may be necessary, desirable or expedient to carry into effect the Share Option Scheme;
  - (iii) conditional on the share premium account of our Company being credited as a result of the Global Offering, our Directors were authorised to capitalise HK\$89,800,000 standing to the credit of the share premium account of our Company by applying such sum in paying up in full at par 898,000,000 Shares for allotment and issue to our Shareholders whose names appear on the register of members of our Company at the close of business on 7 June 2010 (or as they may direct) in proportion to their then existing respective shareholdings in our Company and so that the Shares be allotted and issued pursuant to this resolution shall rank *pari passu* in all respects with the then existing issued Shares and our Directors were authorised to give effect to such capitalisation;

- (iv) a general unconditional mandate was given to our Directors to exercise all powers of our Company to allot, issue and deal with, otherwise than by way of rights issue, scrip dividend schemes or similar arrangements in accordance with the Articles, or upon the exercise of any options which may be granted under the Share Option Scheme or under the Global Offering or the Capitalisation Issue or upon the exercise of the Over-allotment Option, Shares with an aggregate nominal amount of not exceeding the sum of (aa) 20% of the aggregate nominal amount of the share capital of our Company in issue immediately following completion of the Global Offering and the Capitalisation Issue but excluding any Shares which may be issued pursuant to the exercise of the Over-allotment Option; and (bb) the nominal amount of the share capital of our Company which may be purchased by our Company pursuant to the authority granted to our Directors as referred to in sub-paragraph (vi) below, until the conclusion of the next annual general meeting of our Company, or the date by which the next annual general meeting of our Company is required by the Articles or any applicable law to be held, or the passing of an ordinary resolution by our Shareholders revoking or varying the authority given to our Directors, whichever occurs first;
- (v) a general unconditional mandate (the “**Repurchase Mandate**”) was given to our Directors to exercise all powers of our Company to purchase Shares on the Stock Exchange or other stock exchange on which the securities of our Company may be listed and recognised by the SFC and the Stock Exchange for this purpose, with an aggregate nominal amount of not exceeding 10% of the aggregate nominal amount of the share capital of our Company in issue immediately following completion of the Global Offering and the Capitalisation Issue but excluding any Shares which may be issued pursuant to the exercise of the Over-allotment Option; until the conclusion of the next annual general meeting of our Company, or the date by which the next annual general meeting of our Company is required by the Articles or any applicable law to be held, or the passing of an ordinary resolution by our Shareholders revoking or varying the authority given to our Directors, whichever occurs first; and
- (vi) the extension of the general mandate to allot, issue and deal with Shares pursuant to sub-paragraph (iv) above to include the nominal amount of Shares which may be purchased or repurchased pursuant to sub-paragraph (v) above; and
- (d) the form and substance of each of the service agreements made between our executive Directors and our Company, and the form and substance of each of the appointment letters made between each of our non-executive Director and our independent non-executive Directors with our Company were approved.



#### 4. Group reorganisation

The companies comprising our Group underwent a reorganisation to rationalise our Group's structure in preparation for the listing of the Shares on the Stock Exchange, which involved the following:

- (a) On 12 January 2010, Sinoref (BVI) was incorporated in the BVI for the purpose of acting as the intermediate company of our Group with an authorised share capital of US\$50,000 divided into 50,000 shares of US\$1.00 each. On the same date, Sinoref (BVI) allotted and issued one share to Sinoref International;
- (b) On 2 February 2010, Sino Super and Sinoref International entered into an equity transfer agreement, pursuant to which Sino Super transferred its 5% equity interest in Sinoref (Yixing) to Sinoref International in consideration of Sinoref International allotting and issuing 263,158 shares of US\$0.01 each in its share capital credited as fully paid to Sino Super. Sino Super had directed such shares to be issued to Dr. Zhang, being the sole shareholder of Sino Super, on 5 March 2010 (after the share subdivision as referred to in sub-paragraph (e) below). Sinoref (Yixing) has become a wholly-owned subsidiary of Sinoref International;
- (c) On 4 February 2010, our Company was incorporated under the Companies Law as an exempted company with an authorised share capital of HK\$100,000 divided into 1,000,000 shares of HK\$0.10 each. On 4 February 2010, our Company allotted and issued one nil-paid Share to Codan Trust Company (Cayman) Limited, which was transferred to Sinoref International on the same date. Our Company also allotted and issued another 999,999 nil-paid Shares to Sinoref International on the same date;
- (d) On 17 February 2010, Sinoref (HK) was incorporated under the Companies Ordinance in Hong Kong for the purpose of acting as the intermediate company of our Group with an authorised share capital of HK\$10,000 divided into 10,000 shares of HK\$1.00 each. On the same date, Sinoref (HK) allotted and issued one share to Sinoref (BVI);
- (e) On 4 March 2010, each of the then issued shares of Sinoref International having a par value of US\$1.00 each was subdivided into 100 subdivided shares having a par value of US\$0.01 each, thereby the number of the then issued shares was increased from 50,000 shares of US\$1.00 each to 5,000,000 shares of US\$0.01 each. On the same date, the authorised share capital of Sinoref International was increased from US\$50,000 divided into 5,000,000 shares of US\$0.01 each to US\$55,000 divided into 5,500,000 shares of US\$0.01 each;
- (f) On 8 March 2010, Sinoref International and Sinoref (HK) entered into an equity transfer agreement, pursuant to which Sinoref International transferred its entire equity interest in Sinoref (Yixing) to Sinoref (HK) in consideration of Sinoref (HK) procuring Sinoref (BVI) allotting and issuing one share of US\$1.00 each in its share capital credited as fully paid to Sinoref International. Sinoref (Yixing) has become a wholly-owned subsidiary of Sinoref (HK); and

- (g) On 7 June 2010, the authorised share capital of our Company was increased from HK\$100,000 to HK\$300,000,000. Pursuant to a share purchase agreement dated 7 June 2010 and entered into by, among other parties, Sinoref International as vendor and our Company as purchaser for the acquisition of the entire issued share capital of Sinoref (BVI), being two shares of US\$1.00 each, in consideration of and in exchange for which our Company (i) credited as fully paid at par the 1,000,000 nil-paid Shares then held by the shareholders of Sinoref International; and (ii) allotted and issued, at the direction of Sinoref International, 1,000,000 Shares credited as fully paid to the shareholders of Sinoref International in proportion to their respective shareholdings in Sinoref International.

## 5. Changes in share capital of our subsidiaries

Our subsidiaries are listed in the accountants' report set out in Appendix I to this prospectus.

Save for the alterations described in paragraph 4 above, there is no alteration in the share capital of our subsidiaries which took place within the two years immediately preceding the date of this prospectus.

## 6. Further information about our Group's PRC establishments

Our Group has interest in the registered capital of Sinoref (Yixing) in the PRC. A summary of the corporate information of Sinoref (Yixing) is set out as follows:

### *Sinoref (Yixing)*

- |   |   |
|---|---|
| (i) Name of the enterprise:             | 華耐國際(宜興)高級陶瓷有限公司<br>(Sinoref International (Yixing) Co., Ltd.)  |
| (ii) Economic nature:                   | Limited liability company (wholly owned by Taiwan, Hong Kong and Macau investors (台港澳法人獨資))                     |
| (iii) Registered owner:                 | Sinoref (HK)  |
| (iv) Total investment:                  | US\$12,000,000  |
| (v) Registered capital:                 | US\$6,000,000   |
| (vi) Attributable interest to our Group | 100%  |
| (vii) Term of operation:                | From 20 July 2005 to 19 July 2055   |
| (viii) Scope of business:               | Permitted operation item: Nil<br>General operation items: Manufacturing of advanced steel flow control products |

## 7. Repurchase by our Company of our own securities

This paragraph includes information required by the Stock Exchange to be included in this prospectus concerning the repurchase by us of our own securities.

### *(a) Shareholders' approval*

All proposed repurchases of securities (which must be fully paid up in the case of shares) by a company listed on the Stock Exchange must be approved in advance by an ordinary resolution of the shareholders, either by way of general mandate or by specific approval of a particular transaction.

*Note:* Pursuant to a resolution in writing passed by all Shareholders on 7 June 2010, the Repurchase Mandate was given to our Directors authorising any repurchase by our Company of Shares on the Stock Exchange or other stock exchange on which the securities of our Company may be listed and which is recognised by the SFC and the Stock Exchange for this purpose, with an aggregate nominal amount of not exceeding 10% of the aggregate nominal amount of the share capital of our Company in issue immediately following completion of the Global Offering and the Capitalisation Issue but excluding any Shares which may be issued pursuant to the exercise of the Over-allotment Option, such mandate to expire at the conclusion of the next annual general meeting of our Company, or the date by which the next annual general meeting of our Company is required by the Articles or any applicable law to be held, or the passing of an ordinary resolution by our Shareholders revoking or varying the authority given to our Directors, whichever occurs first.

### *(b) Source of funds*

Repurchases must be paid out of funds legally available for the purpose in accordance with the Articles and the Companies Law. A listed company may not repurchase its own securities on the Stock Exchange for a consideration other than cash or for settlement otherwise than in accordance with the trading rules of the Stock Exchange. Under the Cayman Islands laws, any repurchases by us may be made out of our profits or out of the proceeds of a fresh issue of Shares made for the purpose of the repurchase or, if so authorised by the Articles and subject to the Companies Law, out of capital. Any premium payable on a redemption or purchase over the par value of the Shares to be repurchased must be provided for out of our profits or from sums standing to the credit of our share premium account or, if authorised by the Articles and subject to the Companies Law, out of capital.

### *(c) Reasons for repurchases*

Our Directors believe that it is in the best interests of our Company and our Shareholders for our Directors to have general authority from our Shareholders to enable our Company to repurchase Shares in the market. Such repurchases may, depending on market conditions and funding arrangements at the time, lead to an enhancement of the net asset value per Share and/or earnings per Share and will only be made if our Directors believe that such repurchases will benefit our Company and our Shareholders.

(d) *Funding of repurchases*

In repurchasing securities, we may only apply funds legally available for such purpose in accordance with the Articles, the Listing Rules and the applicable laws of the Cayman Islands.

On the basis of the current financial position of our Group as disclosed in this prospectus and taking into account our current working capital position, our Directors consider that, if the Repurchase Mandate were to be exercised in full, it might have a material adverse effect on the working capital and/or the gearing position of our Group as compared with the position disclosed in this prospectus. However, our Directors do not propose to exercise the Repurchase Mandate to such an extent as would, in the circumstances, have a material adverse effect on the working capital requirements of our Group or the gearing levels which in the opinion of our Directors are from time to time appropriate for our Group.

(e) *General*

None of our Directors nor, to the best of their knowledge having made all reasonable enquiries, any of their associates currently intends to sell any Shares to our Company or our subsidiaries.

Our Directors have undertaken to the Stock Exchange that, so far as the same may be applicable, they will exercise the Repurchase Mandate in accordance with the Listing Rules and the applicable laws of the Cayman Islands.

If, as a result of a securities repurchase, a Shareholder's proportionate interest in the voting rights of our Company is increased, such increase will be treated as an acquisition for the purpose of the Takeovers Code. Accordingly, a Shareholder or a group of Shareholders acting in concert could obtain or consolidate control of our Company and become obliged to make a mandatory offer in accordance with Rule 26 of the Takeovers Code. Save as aforesaid, our Directors are not aware of any consequences which would arise under the Takeovers Code as a consequence of any repurchases pursuant to the Repurchase Mandate.

Our Directors will not exercise the Repurchase Mandate if the repurchase would result in the number of Shares which are in the hands of the public falling below 25% of the total number of Shares in issue (or such other percentage as may be prescribed as the minimum public shareholding under the Listing Rules).

No connected person of our Company has notified us that he/she/it has a present intention to sell Shares to our Company, or has undertaken not to do so if the Repurchase Mandate is exercised.

## 8. Registration under Part XI of the Companies Ordinance

Our Company has established our head office and a principal place of business in Hong Kong for the purpose of registration under Part XI of the Companies Ordinance at 40/F., Jardine House, 1 Connaught Place, Central, Hong Kong. Our Company has been registered as a non-Hong Kong company under Part XI of the Companies Ordinance. Mr. Tam Chi Ming, George, our company secretary, has been appointed as the agent of our Company for the acceptance of service of process and any notice required to be served on us in Hong Kong.

## FURTHER INFORMATION ABOUT THE BUSINESS OF OUR COMPANY



### 9. Summary of material contracts

The following contracts (not being contracts entered into in the ordinary course of business) have been entered into by the members of our Group within the two years preceding the date of this prospectus and are or may be material:

- (a) an equity transfer agreement dated 22 August 2009 and entered into by Sinoref International as purchaser and Sino Super as vendor, pursuant to which Sino Super agreed to transfer its 17% equity interest in Sinoref (Yixing) (i.e. paid-up capital of US\$1,020,000) to Sinoref International at a consideration of US\$1,020,000;
- (b) an equity transfer agreement dated 2 February 2010 and entered into by Sinoref International as purchaser and Sino Super as vendor, pursuant to which Sino Super agreed to transfer its 5% equity interest in Sinoref (Yixing) (i.e. paid-up capital of US\$300,000) to Sinoref International at a consideration of US\$300,000 which was settled by Sinoref International allotting and issuing 263,158 shares in its share capital to Sino Super or its designated company or individual;
- (c) an equity transfer agreement dated 8 March 2010 and entered into by Sinoref International as vendor and Sinoref (HK) as purchaser, pursuant to which Sinoref (HK) agreed to acquire the entire equity interest in Sinoref (Yixing) at a consideration of US\$6,000,000 which was settled by Sinoref (HK) procuring Sinoref (BVI) to allot and issue one share in the share capital of Sinoref (BVI) to Sinoref International;
- (d) a share purchase agreement dated 7 June 2010 and entered into by Sinoref International as vendor and warrantor, Mr. Xu and Dr. Zhang as warrantors and our Company as purchaser, pursuant to which our Company acquired the entire issued share capital of Sinoref (BVI) in consideration of and in exchange for which our Company (i) allotted and issued, credited as fully paid, an aggregate of 1,000,000 Shares to the shareholders of Sinoref International in proportion to their respective shareholdings in Sinoref International at the direction of Sinoref International; and (ii) credited as fully paid at par the 1,000,000 nil-paid Shares then held by the shareholders of Sinoref International;
- (e) a deed of indemnity dated 24 June 2010 executed by Mr. Xu, Dr. Zhang, Mr. Gu Aoxing, Mr. Chai Xishu, Mr. Wang Zhizhong, Mr. Fu Chengzheng and Mr. Gao Zhilong in favour of our Company (for ourselves and as trustee for our subsidiaries stated therein) containing the indemnities more particularly referred to in the paragraph headed “Estate duty, tax and other indemnity” of this Appendix; and
- (f) the Hong Kong Public Offer Underwriting Agreement.

**10. Intellectual property rights of our Group***Trademarks*

As at the Latest Practicable Date, our Group had the right to use the following trademarks:

No.	Trademark	Registered owner	Place of registration	Class	Registration number	Duration of validity
1.		Sinoref (Yixing)	PRC	19 <i>(Note)</i>	4843136	14 April 2009 to 13 April 2019
2.		Sinoref (Yixing)	PRC	19 <i>(Note)</i>	4843510	7 March 2009 to 6 March 2019

*Note:*

The specific goods under class 19 in respect of which these trademarks were applied for registration are non-metallic building materials.

As at the Latest Practicable Date, applications had been made by our Group for the registration of the following trademarks:

No.	Trademark	Applicant	Place of registration	Class	Application number	Application Date
1.		Our Company	Hong Kong	19 <i>(Note)</i>	301574497	26 March 2010
2.		Our Company	Hong Kong	19 <i>(Note)</i>	301574479	26 March 2010

*Note:*

The specific goods under class 19 in respect of which these trademarks were applied for registration are non-metallic building materials.

*Patents*

As at the Latest Practicable Date, our Group had the right to use the following patents:

No.	Patent	Registered owner	Place of registration	Type	Registration number
1.	薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process)	Sinoref (Yixing)	PRC	Utility	ZL20092004677.2
2.	可控制流入氣體的 整體式塞棒(Mono block Stopper with controlled gas flow)	Sinoref (Yixing)	PRC	Utility	ZL200920047287.8

As at the Latest Practicable Date, applications had been made by our Group for the registration of the following patents:

No.	Patent	Applicant	Place of application	Type	Application number	Application date
1.	薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process)	Sinoref (Yixing)	PRC	Invention	200910026394.7	22 April 2009
2.	可控制流入氣體的 整體式塞棒 (Mono block Stopper with controlled gas flow)	Sinoref (Yixing)	PRC	Invention	200910031793.2	14 July 2009
3.	薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process)	Sinoref (Yixing)	PRC	Invention	200910264567.9	28 December 2009
4.	薄板坯浸入式水口 (Subentry Nozzle for thin slab casting process)	Sinoref (Yixing)	PRC	Utility	200920284817.0	28 December 2009
5.	一種內裝浸入式水口 (A built-in Subentry Nozzle)	Sinoref (Yixing)	PRC	Utility	2010201334793	17 March 2010
6.	複合式棒頭結構塞棒 (Compound-head structured Stopper)	Sinoref (Yixing)	PRC	Invention	2010101309122	23 March 2010
7.	複合式棒頭結構塞棒 (Compound-head structured Stopper)	Sinoref (Yixing)	PRC	Utility	2010201385742	23 March 2010

*Domain names*

As at the Latest Practicable Date, our Group had registered the following domain names:

No.	Domain name	Registrant	Registration date	Expiration date
1.	sinoref.cn	Sinoref (Yixing)	15 October 2006	15 October 2010
2.	sinoref.com.hk	Sinoref (HK)	19 March 2010	25 March 2011

**11. Connected transactions and related party transactions**

Save as disclosed in notes 25 and 30 to the Accountants' Report, the text of which is set out in Appendix I to this prospectus, during the two years immediately preceding the date of this prospectus, we have not engaged in any other material connected transactions or related party transactions.

**FURTHER INFORMATION ABOUT DIRECTORS AND SHAREHOLDERS****12. Directors****(a) Disclosure of interests of Directors**

- (i) Mr. Xu, Dr. Zhang, Mr. Gu Aoxing, and Mr. Gao Zhilong are interested in the Reorganisation.
- (ii) Save as disclosed in this prospectus, none of our Directors or their associates was engaged in any dealings with our Group during the two years preceding the date of this prospectus.

**(b) Particulars of Directors' service contracts***Executive Directors*

Each of our executive Directors has entered into a service contract with our Company pursuant to which they agreed to act as executive Directors for an initial term of three years with effect from 7 June 2010. The term of service shall be renewed and extended automatically by one year on the expiry of such initial term and on the expiry of every successive period of one year thereafter, unless either party has given at least three months' written notice of non-renewal before the expiry of the then existing term.

Each of our executive Directors is entitled to a basic salary as set out below (subject to an annual increment after 31 December 2010 at the discretion of our Directors of not more than 10% of the annual salary immediately prior to such increase). In addition, each of our executive Directors is also entitled to a discretionary management bonus provided that the aggregate amount of the bonuses payable to all our executive Directors for any financial year of our Company may not exceed 10% of the audited combined or consolidated net profit of our Group (after taxation and minority interests and payment of such bonuses but before extraordinary items) in respect of that financial year of our Company. Further, each of Mr. Xu and Dr. Zhang is entitled to the use of a car in the PRC of the style and model commensurate with his rank and position, and Dr. Zhang will be reimbursed for his accommodation in Yixing where he is required to stay and perform his duties under the service contract. An executive Director may not vote on any resolution of our Directors regarding the amount of the management bonus payable to him. The current basic annual salaries of our executive Directors are as follows:

<b>Name</b>	<b>Annual salary (RMB)</b>
Mr. Xu	500,000
Dr. Zhang	500,000
Mr. Gu Aoxing	200,000



*Non-executive Director and independent non-executive Directors*

Each of our non-executive Director and our independent non-executive Directors has been appointed for an initial term of two years commencing from 7 June 2010 renewable automatically for successive term of one year each commencing from the next day after the expiry of the then current term of appointment, unless terminated by either our non-executive Director or our independent non-executive Director, as applicable, or our Company giving not less than three months' notice in writing expiring at the end of the initial term or at any time thereafter. Each of our non-executive Director and our independent non-executive Directors is entitled to a director's fee of HK\$10,000 per month. Save for directors' fees, none of our non-executive Director or our independent non-executive Directors is expected to receive any other remuneration for holding their office as a non-executive Director or an independent non-executive Director.

Save as disclosed aforesaid, none of our Directors has or is proposed to have a service contract with our Company or any of our subsidiaries other than contracts expiring or determinable by the employer within one year without the payment of compensation (other than statutory compensation).

**(c) Remuneration of Directors**

- (i) The aggregate emoluments paid and benefits in kind granted by our Group to our Directors in respect of the financial year ended 31 December 2009 were approximately RMB766,000.
- (ii) Under the arrangements currently in force, the aggregate emoluments (excluding discretionary bonus) payable by our Group to and benefits in kind receivable by our Directors (including our non-executive Director and independent non-executive Directors) for the year ending 31 December 2010, are expected to be approximately RMB1,500,000.
- (iii) None of our Directors or any past directors of any member of our Group has been paid any sum of money for each of the three years ended 31 December 2009 as (i) an inducement to join or upon joining our Company; or (ii) for loss of office as a director of any member of our Group or of any other office in connection with the management of the affairs of any member of our Group.
- (iv) There has been no arrangement under which a Director has waived or agreed to waive any emoluments for each of the three years ended 31 December 2009.

**(d) Interests and short positions of our Directors in the Shares, underlying Shares or debentures of our Company and our associated corporations following the Global Offering**

Immediately following completion of the Global Offering and the Capitalisation Issue and taking no account of any Shares which may be allotted and issued pursuant to the Share Option Scheme or the exercise of the Over-allotment Option, the interests or short positions of our Directors in the Shares, underlying Shares or debentures of our Company and our associated corporations (within the meaning of Part XV of the SFO) which will have to be notified to

our Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO) or which will be required, pursuant to section 352 of the SFO, to be recorded in the register referred to therein or which will be required to notify our Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers contained in the Listing Rules, will be as follows:

Name of Director(s)	Name of Group member/associated corporation	Capacity/nature of interest	Number and class of securities (Note 1)	Percentage of shareholding
Mr. Xu	Our Company	Beneficial owner	360,000,000 Shares (L)	30.00%
Mr. Gao Zhilong	Our Company	Beneficial owner	171,000,000 Shares (L)	14.25%
Dr. Zhang	Our Company	Beneficial owner	90,000,000 Shares (L)	7.50%
Mr. Gu Aoxing	Our Company	Beneficial owner	36,000,000 Shares (L)	3.00%

*Note:*

- The letter "L" denotes our Directors' long position in our Shares.

### 13. Interest discloseable under the SFO and substantial shareholders

So far as our Directors are aware, immediately following completion of the Global Offering and the Capitalisation Issue (but without taking into account of any Shares which may be taken up under the Global Offering and any Shares which may be allotted and issued upon the exercise of the Over-allotment Option), other than a Director or chief executive of our Company whose interests are disclosed under the sub-paragraph headed "Interests and short positions of our Directors in the Shares, underlying Shares or debentures of our Company and our associated corporations following the Global Offering" above, the following persons will have an interest or short position in the Shares or underlying Shares which would fall to be disclosed to our Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or who will be expected, directly or indirectly, to be interested in 10% or more of the Shares:

Name of Shareholder	Capacity/nature of interest	Number and class of securities (Note 1)	Percentage of shareholding
Ms. Gu Shuping (Note 2)	Interest of spouse	360,000,000 Shares (L)	30.00%
Ms. Chai Xiaoyuan (Note 3)	Interest of spouse	171,000,000 Shares (L)	14.25%
Mr. Chai Xishu	Beneficial owner	108,000,000 Shares (L)	9.00%
Ms. Wang Suying (Note 4)	Interest of spouse	108,000,000 Shares (L)	9.00%
Ms. Zhao Yijun (Note 5)	Interest of spouse	90,000,000 Shares (L)	7.50%

*Note:*

- The letter "L" denotes the corporation's long position in our Shares.
- Ms. Gu Shuping is the wife of Mr. Xu.
- Ms. Chai Xiaoyuan is the wife of Mr. Gao Zhilong.
- Ms. Wang Suying is the wife of Mr. Chai Xishu.
- Ms. Zhao Yijun is the wife of Dr. Zhang.

**14. Particulars of the Selling Shareholders**

<b>Name</b>	<b>Description</b>	<b>Address</b>	<b>Number of Sale Shares</b>
Gao Zhilong	Non-executive Director	Room 603, No.19, District 10 Alley 3118, Yindu Road Minhang District Shanghai, China 201100	54,000,000
Chai Xishu	PRC individual	No.88, Shanbei, Sidu County Jiangshan City Zhejiang Province China	36,000,000

**15. Disclaimers**

Save as disclosed in this prospectus:

- (a) and taking no account of any Shares which may be taken up or acquired under the Global Offering or upon the exercise of the Over-allotment Option or any options which may be granted under the Share Option Scheme, our Directors are not aware of any person (not being a Director or chief executive of our Company) who will, immediately following completion of the Global Offering and the Capitalisation Issue, have an interest or a short position in Shares or underlying Shares which would fall to be disclosed to our Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who will, either directly or indirectly, be interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of our Company or any other member of us;
- (b) none of our Directors has any interest or short position in any of the shares, underlying shares or debentures of our Company or any associated corporations within the meaning of Part XV of the SFO, which will have to be notified to our Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which any of them is deemed to have under such provisions of the SFO) or which will be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein or which will be required to be notified to our Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers, in each case once the Shares are listed;
- (c) none of our Directors nor any of the parties listed in the paragraph 23 has been interested in the promotion of, or has any direct or indirect interest in any assets which have been, within the two years immediately preceding the date of this prospectus, acquired or disposed of by or leased to our Company or any of our subsidiaries, or are proposed to be acquired or disposed of by or leased to our Company or any other member of us nor will any Director apply for the Offer Shares either in his own name or in the name of a nominee;

- (d) none of our Directors nor any of the parties listed in paragraph 23 below is materially interested in any contract or arrangement subsisting at the date of this prospectus which is significant in relation to our business; and
- (e) save in connection with the Underwriting Agreements, none of the parties listed in paragraph 23 below:
  - (i) is interested legally or beneficially in any securities of any member of us; or
  - (ii) has any right (whether legally enforceable or not) to subscribe for or to nominate persons to subscribe for securities in any member of us.

## OTHER INFORMATION

### 16. Share Option Scheme

#### (a) *Summary of terms*

The following is a summary of the principal terms of the Share Option Scheme conditionally adopted by a resolution in writing passed by all Shareholders on 7 June 2010:

#### (i) *Purposes of the scheme*

The purpose of the Share Option Scheme is to enable us to grant options to selected participants as incentives or rewards for their contribution to us. Our Directors consider the Share Option Scheme, with its broadened basis of participation, will enable us to reward the employees, our Directors and other selected participants for their contributions to us. Given that our Directors are entitled to determine any performance targets to be achieved as well as the minimum period that an option must be held before an option can be exercised on a case by case basis, and that the exercise price of an option cannot in any event fall below the price stipulated in the Listing Rules or such higher price as may be fixed by our Directors, it is expected that grantees of an option will make an effort to contribute to our development so as to bring about an increased market price of the Shares in order to capitalise on the benefits of the options granted.

#### (ii) *Who may join*

Our Directors (which expression shall, for the purpose of this paragraph 16, include a duly authorised committee thereof) may, at its absolute discretion, invite any person belonging to any of the following classes of participants, to take up options to subscribe for Shares:

- (aa) any employee (whether full-time or part-time including any executive director but excluding any non-executive director) of our Company, any of our subsidiaries or any entity (the “**Invested Entity**”) in which our Group holds an equity interest;

- (bb) any non-executive directors (including independent non-executive directors) of our Company, any of our subsidiaries or any Invested Entity;
- (cc) any supplier of goods or services to any member of our Group or any Invested Entity;
- (dd) any customer of any member of our Group or any Invested Entity;
- (ee) any person or entity that provides research, development or other technological support to any member of our Group or any Invested Entity;
- (ff) any shareholder of any member of our Group or any Invested Entity or any holder of any securities issued by any member of our Group or any Invested Entity;
- (gg) any adviser (professional or otherwise) or consultant to any area of business or business development of any member of our Group or any Invested Entity; and
- (hh) any other group or classes of participants who have contributed or may contribute by way of joint venture, business alliance or other business arrangement and growth of our Group,

and, for the purposes of the Share Option Scheme, the options may be granted to any company wholly owned by one or more persons belonging to any of the above classes of participants. For the avoidance of doubt, the grant of any options by our Company for the subscription of Shares or other securities of our Group to any person who falls within any of the above classes of participants shall not, by itself, unless our Directors otherwise determined, be construed as a grant of option under the Share Option Scheme.

The eligibility of any of the above class of participants to the grant of any option shall be determined by our Directors from time to time on the basis of our Directors' opinion as to his contribution to the development and growth of our Group.

(iii) *Maximum number of Shares*

- (aa) The maximum number of Shares to be allotted and issued upon the exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option scheme of our Group must not in aggregate exceed 30% of the issued share capital of our Company from time to time.
- (bb) The total number of Shares which may be allotted and issued upon exercise of all options (excluding, for this purpose, options which have lapsed in accordance with the terms of the Share Option Scheme and any other share option scheme of our Group) to be granted under the Share Option Scheme and any other share option scheme of our Group must not in aggregate exceed 10% of the Shares in issue on the Listing Date (the "**General Scheme Limit**").

- (cc) Subject to (aa) above but without prejudice to (dd) below, our Company may seek approval of our Shareholders in general meeting to refresh the General Scheme Limit provided that the total number of Shares which may be allotted and issued upon exercise of all options to be granted under the Share Option Scheme and any other share option scheme of our Group must not exceed 10% of the Shares in issue as at the date of approval of the limit and for the purpose of calculating the limit, options (including those outstanding, cancelled, lapsed or exercised in accordance with the Share Option Scheme and any other share option scheme of our Group) previously granted under the Share Option Scheme and any other share option scheme of our Group will not be counted. The circular sent by our Company to our Shareholders shall contain, among other information, the information required under Rule 17.02(2)(d) of the Listing Rules and the disclaimer required under Rule 17.02(4) of the Listing Rules.
- (dd) Subject to (aa) above and without prejudice to (cc) above, our Company may seek separate Shareholders' approval in general meeting to grant options beyond the General Scheme Limit or, if applicable, the refreshed limit referred to in (cc) above to participants specifically identified by our Company before such approval is sought. In such event, our Company must send a circular to our Shareholders containing a general description of the specified participants, the number and terms of options to be granted, the purpose of granting options to the specified participants with an explanation as to how the terms of the options serve such purpose and such other information required under Rule 17.02(2)(d) of the Listing Rules and the disclaimer required under Rule 17.02(4) of the Listing Rules.

(iv) *Maximum entitlement of each participant*

The total number of Shares issued and which may fall to be issued upon exercise of the options granted under the Share Option Scheme and any other share option scheme of our Group (including both exercised or outstanding options) to each grantee in any 12-month period shall not exceed 1% of the issued share capital of our Company for the time being (the "**Individual Limit**"). Any further grant of options in excess of the Individual Limit in any 12-month period up to and including the date of such further grant must be separately approved by our Shareholders in general meeting of our Company with such grantee and his associates abstaining from voting. The number and terms (including the exercise price) of the options to be granted must be fixed before Shareholders' approval and the date of the Board meeting for proposing such further grant should be taken as the date of grant for the purpose of calculating the exercise price under note (1) to Rule 17.03(9) of the Listing Rules.

(v) *Grant of options to connected persons*

- (aa) Any grant of options under the Share Option Scheme to a Director, chief executive or substantial shareholder of our Company or any of their respective associates must be approved by independent non-executive Directors (excluding independent non-executive Director who or whose associate is the proposed grantee of the options).
- (bb) Where any grant of options to a substantial shareholder of our Company or an independent non-executive Director or any of their respective associates, would result in the Shares issued and to be issued upon exercise of all options already granted and to be granted (including options exercised, cancelled and outstanding) to such person in the 12-month period up to and including the date of such grant:
- (i) representing in aggregate over 0.1% of the Shares in issue; and
  - (ii) having an aggregate value, based on the closing price of the Shares at the date of each offer for the grant, in excess of HK\$5 million;

such further grant of options must be approved by our Shareholders in general meeting. Our Company must send a circular to our Shareholders. All connected persons of our Company must abstain from voting at such general meeting, except that any connected person may vote against the relevant resolution at the general meeting provided that his intention to do so has been stated in the circular. Any vote taken at the meeting to approve the grant of such options must be taken on a poll. Any change in the terms of options granted to a substantial shareholder or an independent non-executive Director or any of their respective associates must be approved by our Shareholders in general meeting.

(vi) *Time of acceptance and exercise of option*

An option may be accepted by a participant within 21 days from the date of the offer of grant of the option.

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period to be determined and notified by our Directors to each grantee, which period may commence from the date of the offer for the grant of options is made, but shall end in any event not later than 10 years from the date of grant of the option subject to the provisions for early termination thereof. Unless otherwise determined by our Directors and stated in the offer for the grant of options to a grantee, there is no minimum period required under the Share Option Scheme for the holding of an option before it can be exercised.

(vii) *Performance targets*

Unless our Directors otherwise determined and stated in the offer for the grant of options to a grantee, a grantee is not required to achieve any performance targets before any options granted under the Share Option Scheme can be exercised.

(viii) *Subscription price for the Shares and consideration for the option*

The subscription price for the Shares under the Share Option Scheme shall be a price determined by our Directors, but shall not be less than the highest of (i) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date of the offer of grant, which must be a business day; (ii) the average closing price of the Shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of the offer of grant; and (iii) the nominal value of a Share.

A nominal consideration of HK\$1 is payable on acceptance of the grant of an option.

(ix) *Ranking of the Shares*

(aa) The Shares allotted upon the exercise of an option will be subject to all the provisions of the Articles and will rank *pari passu* in all respects with the fully paid Shares in issue on the date on which the option is duly exercised or, if that date falls on a day when the register of members of our Company is closed, the first day of the re-opening of the register of members (the "**Exercise Date**") and accordingly will entitle the holders thereof to participate in all dividends or other distributions paid or made on or after the Exercise Date other than any dividend or other distribution previously declared or recommended or resolved to be paid or made if the record date therefor shall be before the Exercise Date. A Share allotted and issued upon the exercise of an option shall not carry voting rights until the name of the grantee has been duly entered on the register of members of our Company as the holder thereof.

(bb) Unless the context otherwise requires, references to "Shares" in this paragraph include references to shares in the ordinary equity share capital of our Company of such nominal amount as shall result from a subdivision, consolidation, re-classification or re-construction of the share capital of our Company from time to time.

(x) *Restrictions on the time of the offer for the grant of options*

No offer for grant of options shall be made after a price sensitive event has occurred or a price sensitive matter has been the subject of a decision until such price sensitive information has been announced in accordance with the requirements of the Listing



Rules. In particular, during the period commencing one month immediately preceding the earlier of (i) the date of the meeting of our Directors (as such date is first notified to the Stock Exchange in accordance with the Listing Rules) for the approval of our Company's results for any year, half-year, quarterly or any other interim period (whether or not required under the Listing Rules); and (ii) the deadline for our Company to publish an announcement of its results for any year or half-year (whether or not required under the Listing Rules), and ending on the date of the results announcement of the results, no option may be granted.

Our Directors may not make any offer for the grant of option to a participant who is a Director during the periods or times in which Directors are prohibited from dealing in Shares pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers prescribed by the Listing Rules or any corresponding code or securities dealing restrictions adopted by our Company.

*(xi) Period of the Share Option Scheme*

The Share Option Scheme will remain in force for a period of 10 years commencing on the date on which the Share Option Scheme is adopted.

*(xii) Rights on ceasing employment*

If the grantee of an option is an Eligible Employee and ceases to be an Eligible Employee for any reason other than death, ill-health or retirement in accordance with his contract of employment or the termination of his employment on one or more of the grounds referred to in sub-paragraph (xiv) below before exercising his option in full, the option (to the extent not already exercised) will lapse on the date of cessation and shall not be exercisable unless our Directors otherwise determine in which event the grantee may exercise the option (to the extent not already exercised) in whole or in part within such period as our Directors may determine following the date of such cessation, which will be taken to be the last day on which the grantee was at work with our Group or the Invested Entity whether salary is paid in lieu of notice or not.

Eligible Employee means any employee (whether full-time or part-time employee, including any executive director but not any non-executive director) of our Company, any of our subsidiaries or any Invested Entity.

*(xiii) Rights on death, ill-health or retirement*

If the grantee of an option is an Eligible Employee and ceases to be an Eligible Employee by reason of his death, ill-health or retirement in accordance with his contract of employment before exercising the option in full, his personal representative(s), or, as appropriate, the grantee may exercise the option (to the extent not already exercised) in whole or in part within a period of 12 months following the date of cessation of employment which date shall be the last day on which the grantee was at work with our Group or the Invested Entity whether salary is paid in lieu of notice or not or such longer period as our Directors may determine.

*(xiv) Rights on dismissal*

If the grantee of an option is an Eligible Employee and ceases to be an Eligible Employee by reason of termination of his employment on the grounds that he has been guilty of persistent or serious misconduct, or has committed any act of bankruptcy or has become insolvent or has made any arrangements or composition with his creditors generally, or has been convicted of any criminal offence (other than an offence which in the opinion of our Directors does not bring the grantee or our Group or the Invested Entity into disrepute), his option (to the extent not already exercised) will lapse automatically on the date of cessation to be an Eligible Employee.

*(xv) Rights on breach of contract*

If our Directors shall at their absolute discretion determine that (aa) (1) the grantee of any option (other than an Eligible Employee) or his associate has committed any breach of any contract entered into between the grantee or his associate on the one part and our Group or any Invested Entity on the other part; or (2) that the grantee has committed any act of bankruptcy or has become insolvent or is subject to any winding-up, liquidation or analogous proceedings or has made any arrangement or composition with his creditors generally; or (3) the grantee could no longer make any contribution to the growth and development of our Group by reason of the cessation of its relations with our Group or by other reason whatsoever; and (bb) the option granted to the grantee under the Share Option Scheme shall lapse as a result of any event specified in sub-paragraphs (1), (2) or (3) above, his option will lapse automatically on the date on which our Directors have so determined.

*(xvi) Rights on a general offer, a compromise or arrangement*

If a general or partial offer, whether by way of take-over offer, share re-purchase offer, or scheme of arrangement or otherwise in like manner is made to all Shareholders, or all such holders other than the offeror and/or any person controlled by the offeror and/or any person acting in association or concert with the offeror, our Company shall use all reasonable endeavours to procure that such offer is extended to all the grantees on the same terms, mutatis mutandis, and assuming that they will become, by the exercise in full of the options granted to them, Shareholders. If such offer becomes or is declared unconditional or such scheme of arrangement is formally proposed to our Shareholders, a grantee shall be entitled to exercise his option (to the extent not already exercised) to its full extent or to the extent specified in the grantee's notice to our Company in exercise of his option at any time thereafter and up to the close of such offer (or any revised offer) or the record date for entitlements under such scheme of arrangement, as the case may be. Subject to the above, an option will lapse automatically (to the extent not exercised) on the date on which such offer (or, as the case may be, revised offer) closes or the relevant date for entitlements under such scheme of arrangement, as the case may be.

*(xvii) Rights on winding up*

In the event of a resolution being proposed for the voluntary winding-up of our Company during the option period, the grantee may, subject to the provisions of all applicable laws, by notice in writing to our Company at any time not less than two business

days before the date on which such resolution is to be considered and/or passed, exercise his option (to the extent not already exercised) either to its full extent or to the extent specified in such notice in accordance with the provisions of the Share Option Scheme and our Company shall allot and issue to the grantee the Shares in respect of which such grantee has exercised his option not less than one business day before the date on which such resolution is to be considered and/or passed whereupon the grantee shall accordingly be entitled, in respect of the Shares allotted and issued to him in the aforesaid manner, to participate in the distribution of the assets of our Company available in liquidation *pari passu* with the holders of the Shares in issue on the day prior to the date of such resolution. Subject thereto, all options then outstanding shall lapse and determine on the commencement of the winding-up of our Company.

*(xviii) Grantee being a company wholly owned by eligible participants*

If the grantee is a company wholly owned by one or more eligible participants:

- (i) sub-paragraphs (xii), (xiii), (xiv) and (xv) shall apply to the grantee and to the options to such grantee, *mutatis mutandis*, as if such options had been granted to the relevant eligible participant, and such options shall accordingly lapse or fall to be exercisable after the event(s) referred to in sub-paragraphs (xii), (xiii), (xiv) and (xv) shall occur with respect to the relevant eligible participant; and
- (ii) the options granted to the grantee shall lapse and determine on the date the grantee ceases to be wholly owned by the relevant eligible participant provided that our Directors may in their absolute discretion decide that such options or any part thereof shall not so lapse or determine subject to such conditions or limitations as they may impose.

*(xix) Adjustments to the subscription price*

In the event of a capitalisation issue, rights issue, subdivision or consolidation of Shares or reduction of capital of our Company while an option remains exercisable, such corresponding alterations (if any) certified by the auditors for the time being of or an independent financial adviser to our Company as fair and reasonable will be made to the number or nominal amount of Shares to which the Share Option Scheme or any option relates (insofar as it is/they are unexercised) and/or the subscription price of the option concerned and/or (unless the grantee of the option elects to waive such adjustment) the number of Shares comprised in an option or which remains comprised in an option, provided that (i) any adjustments shall give a grantee the same proportion of the issued share capital to which he was entitled prior to such alteration; (ii) the issue of Shares or other securities of our Group as consideration in a transaction may not be regarded as a circumstance requiring adjustment; (iii) no alteration shall be made the effect of which would be to enable a Share to be issued at less than its nominal value; and (iv) any adjustment must be made in compliance with the Listing Rules and such rules, codes and guidance notes of the Stock Exchange from time to time. In addition, in respect of any such adjustments, other than any adjustment made on a capitalisation issue, such auditors or independent financial adviser must confirm to our Directors in writing that the adjustments satisfy the requirements of the relevant provision of the Listing Rules.

*(xx) Cancellation of options*

Any cancellation of options granted but not exercised must be subject to the prior written consent of the relevant grantee and the approval of our Directors.

When our Company cancels any option granted to a grantee but not exercised and issues new option(s) to the same grantee, the issue of such new option(s) may only be made with available unissued options (excluding the options so cancelled) within the General Scheme Limit or the new limits approved by our Shareholders pursuant subparagraphs (iii) (cc) and (dd) above.

*(xxi) Termination of the Share Option Scheme*

Our Company may by resolution in general meeting at any time terminate the Share Option Scheme and in such event no further options shall be offered but in all other respects the provisions of the Share Option Scheme shall remain in force to the extent necessary to give effect to the exercise of any options (to the extent not already exercised) granted prior to the termination or otherwise as may be required in accordance with the provisions of the Share Option Scheme. Options (to the extent not already exercised) granted prior to such termination shall continue to be valid and exercisable in accordance with the Share Option Scheme.

*(xxii) Rights are personal to the grantee*

An option is personal to the grantee and shall not be transferable or assignable.

*(xxiii) Lapse of option*

An option shall lapse automatically (to the extent not already exercised) on the earliest of:

- (aa) the expiry of the option period in respect of such option; and
- (bb) the expiry of the periods or dates referred to in paragraphs (xii), (xiii), (xiv), (xv), (xvi), (xvii) and (xviii); and
- (cc) the date on which the Directors exercise our Company's right to cancel the option by reason of a breach of paragraph (xxii) above by the grantee.

*(xxiv) Others*

- (aa) The Share Option Scheme is conditional on the Listing Committee granting the listing of and permission to deal in, such number of Shares to be allotted and issued pursuant to the exercise of any options which may be granted under the Share Option Scheme, such number being not less than that of the General Scheme Limit.

- (bb) The terms and conditions of the Share Option Scheme relating to the matters set out in Rule 17.03 of the Listing Rules shall not be altered to the advantage of grantees of the options except with the approval of our Shareholders in general meeting.
- (cc) Any alterations to the terms and conditions of the Share Option Scheme which are of a material nature or any change to the terms of options granted must be approved by our Shareholders in general meeting, except where the alterations take effect automatically under the existing terms of the Share Option Scheme.
- (dd) The amended terms of the Share Option Scheme or the options shall comply with the relevant requirements of Chapter 17 of the Listing Rules.
- (ee) Any change to the authority of our Directors or the scheme administrators in relation to any alteration to the terms of the Share Option Scheme shall be approved by our Shareholders in general meeting.

**(b) *Present status of the Share Option Scheme***

*(i) Approval of the Listing Committee required*

The Share Option Scheme is conditional on the Listing Committee granting the listing of, and permission to deal in, such number of Shares to be issued pursuant to the exercise of any options which may be granted under the Share Option Scheme, such number being not less than that of the General Scheme Limit.

*(ii) Application for approval*

Application has been made to the Listing Committee for the listing of and permission to deal in the Shares to be issued within the General Scheme Limit pursuant to the exercise of any options which may be granted under the Share Option Scheme.

*(iii) Grant of option*

As at the date of this prospectus, no options have been granted or agreed to be granted under the Share Option Scheme.

*(iv) Value of options*

Our Directors consider it inappropriate to disclose the value of options which may be granted under the Share Option scheme as if they had been granted as at the Latest Practicable Date. Any such valuation will have to be made on the basis of certain option pricing model or other methodology, which depends on various assumptions including, the exercise price, the exercise period, interest rate, expected volatility and other variables.

As no options have been granted, certain variables are not available for calculating the value of options. Our Directors believe that any calculation of the value of options as at the Latest Practicable Date based on a number of speculative assumptions would not be meaningful and would be misleading to investors.

#### 17. Estate duty, tax and other indemnity

Mr. Xu, Dr. Zhang, Mr. Gu Aoxing, Mr. Chai Xishu, Mr. Wang Zhizhong, Mr. Fu Chengzheng and Mr. Gao Zhilong (together, the “**Indemnifiers**”) have entered into a deed of indemnity with and in favour of our Company (for ourselves and as trustee for each of our present subsidiaries) (being the material contract (e) referred to in paragraph 9 above) to provide indemnities on a joint and several basis in respect of, among other matters:

- (a) any liability for Hong Kong estate duty which might be incurred by any member of our Group by reason of any transfer of property (within the meaning of sections 35 and 43 of the Estate Duty Ordinance (Chapter 111 of the Laws of Hong Kong) or the equivalent thereof under the laws of any jurisdiction outside Hong Kong) to any member of our Group on or before the Listing; and
- (b) tax liabilities (including all reasonable fines, penalties, costs, charges, expenses and interests incidental or relating to taxation) which might be payable by any member of our Group in respect of any income, profits, gains, transactions, events, matters or things earned, accrued, received, entered into or occurring on or before the Listing Date, whether alone or in conjunction with any other circumstances whenever occurring and whether or not such tax liabilities are chargeable against or attributable to any other person, firm, company or corporation.

The Indemnifiers are under no liability under the deed of indemnity in respect of any taxation:

- (a) to the extent that provision or reserve has been made for such taxation in the audited accounts of any member of our Group for any accounting period up to 31 December 2009;
- (b) to the extent that such taxation or liability falling on any of the members of our Group in respect of any accounting period commencing on 1 January 2010 and ending on the Listing Date, where such taxation or liability would not have arisen but for some act or omission of, or transaction voluntarily entered into by, any member of our Group (whether alone or in conjunction with some other act, omission or transaction, whenever occurring) without the prior written consent or agreement of the Indemnifiers, other than any such act, omission or transaction:
  - (i) carried out or effected in the ordinary course of business or in the ordinary course of acquiring and disposing of capital assets after 1 January 2010; or
  - (ii) carried out, made or entered into pursuant to a legally binding commitment created on or before 1 January 2010 or pursuant to any statement of intention made in this prospectus; or

- (c) to the extent that such taxation liabilities or claim arise or are incurred as a result of the imposition of taxation as a consequence of any retrospective change in the law, rules and regulations or the interpretation or practice thereof by the Hong Kong Inland Revenue Department or the taxation authority of the PRC, or any other relevant authority (whether in Hong Kong or the PRC or any other part of the world) coming into force after the date of the deed of indemnity or to the extent such claim arises or is increased by an increase in rates of taxation after the date of the deed of indemnity with retrospective effect; or
- (d) to the extent that any provision or reserve made for taxation in the audited accounts of any member of our Group up to 31 December 2009 which is finally established to be an over-provision or an excessive reserve, in which case the Indemnifiers' liability (if any) in respect of such taxation shall be reduced by an amount not exceeding such provision or reserve, provided that the amount of any such provision or reserve applied referred to in this paragraph to reduce the Indemnifiers' liability in respect of taxation shall not be available in respect of any such liability arising thereafter.

Under the deed of indemnity, Dr. Zhang has also undertaken to us that he will indemnify and at all times keeps us fully indemnified, on demand from and against all losses, claims, actions, demands, liabilities, damages, costs, expenses, fines and of whatever nature suffered or incurred by any of the members of our Group directly or indirectly as a result of or in connection with any successful claim(s) of infringement of intellectual property rights taken out by the Vesuvius group relating to his previous employment with the Vesuvius group which might arise in the future.

## **18. Litigation**

No member of our Group is engaged in any litigation, arbitration or claim of material importance, and no litigation, arbitration or claim of material importance is known to our Directors to be pending or threatened by or against our Company, that would have a material adverse effect on our results of operations or financial condition of our Company.

## **19. Preliminary expenses**

The preliminary expenses of our Company are estimated to be approximately US\$4,150 and are payable by our Company.

## **20. Promoter**

- (a) Our Company does not have any promoter.
- (b) Within the two years preceding the date of this prospectus, no amount or benefit has been paid or given to any promoters of our Company in connection with the Global Offering or the related transactions described in this prospectus.

**21. Agency fees or commissions received**

The Underwriters will receive an underwriting commission and an incentive fee at the rate of 3.5% and 1.0% of the aggregate Offer Price payable for the Offer Shares respectively (including Shares to be issued pursuant to the Over-allotment Option), out of which they will pay any sub-underwriting commissions. In addition, an additional incentive fee of 0.5% on the Offer Price of all the Offer Shares will be paid to the Joint Bookrunners if the Over-allotment Option is exercised subject to the terms of the Underwriting Agreements. The underwriting commission and incentive fee is estimated to be an amount of approximately HK\$13.5 million (based on Offer Price of HK\$0.77 per Offer Share and assuming that the Over-allotment Option is not exercised) and are payable by our Company and the Selling Shareholders with reference to the number of Offer Shares issued or sold by each of them under the Global Offering.

The listing fees, the Stock Exchange trading fees, the SFC transaction levy, legal and other professional fees, printing, and other expenses relating to the Global Offering, is currently estimated to be approximately HK\$27.8 million in aggregate and 76.9% of which is payable by our Company, and the remaining 23.1% of which is payable by the Selling Shareholders with reference to the number of Offer Shares issued or sold by each of them under the Global Offering.

**22. Application for listing of Shares**

The Sole Sponsor has made an application on behalf of our Company to the Listing Committee for listing of, and permission to deal in, the Shares in issue and to be issued as mentioned in this prospectus and any Shares which may be issued upon the exercise of the Over-allotment Option and any option which may be granted under the Share Option Scheme, being 10% of the Shares in issue on the Listing Date, on the Stock Exchange. All necessary arrangements have been made to enable the securities to be admitted into CCASS.

**23. Qualifications of experts**

The following are the qualifications of the experts who have given opinions and/or whose names are included in this prospectus:

<b>Name</b>	<b>Qualification</b>
DBS Asia Capital Limited	Licensed under the SFO to carry on type 1 (dealing in securities), type 4 (advising on securities) and type 6 (advising on corporate finance) regulated activities
Deloitte Touche Tohmatsu	Certified Public Accountants
Conyers Dill & Pearman	Cayman Islands attorneys-at-law
Jingtian & Gongcheng Attorneys at Law	Qualified PRC lawyers
Colliers International (Hong Kong) Ltd.	Professional property valuer



**24. Consents of experts**

Each of DBS, Deloitte Touche Tohmatsu, Conyers Dill & Pearman, Jingtian & Gongcheng Attorneys at Law and Colliers International (Hong Kong) Ltd. has given and has not withdrawn its written consent to the issue of this prospectus with the inclusion of its report, letter and/or legal opinion (as the case may be) and the references to its names or summaries of opinions included herein in the form and context in which they respectively appear.

**25. Binding effect**

This prospectus shall have the effect, if an application is made in pursuance of it, of rendering all persons concerned bound by all the provisions (other than the penal provisions) of sections 44A and 44B of the Companies Ordinance so far as applicable.

**26. Taxation of holders of Shares**

Dealings in Shares registered on our Company's Hong Kong branch register of members will be subject to Hong Kong stamp duty. Intending holders of our Shares are recommended to consult their professional advisers if they are in any doubt as to the taxation implications of subscribing for, purchasing, holding or disposing of or dealing in our Shares. It is emphasised that none of our Company, our Directors or the other parties involved in the Global Offering can accept responsibility for any tax effect on, or liabilities of, holders of our Shares resulting from their subscription for, purchase, holding or disposal of or dealing in our Shares or exercising any rights attaching to them.

Profits from dealings in our Shares arising in or derived from Hong Kong may also be subject to Hong Kong profits tax.

The sale, purchase and transfer of our Shares are subject to Hong Kong stamp duty, the current rate of which is 0.2% of the consideration or, if higher, the value of our Shares being sold or transferred.

Under present Cayman Islands law, transfers and other dispositions of our Shares are exempt from Cayman Islands stamp duty.

**27. Miscellaneous**

- (a) Save as disclosed in this prospectus:
  - (i) within two years preceding the date of this prospectus:
    - (aa) no share or loan capital of our Company or of any of our subsidiaries has been issued, agreed to be issued or is proposed to be issued fully or partly paid either for cash or for a consideration other than cash; and

- (bb) no commissions, discounts, brokerages or other special terms have been granted in connection with the issue or sale of any share or loan capital of our Company or any of our subsidiaries;
- (cc) no commission has been paid or payable for subscribing or agreeing to subscribe, or procuring or agreeing to procure the subscriptions, for any shares in our Company or any of our subsidiaries;
- (ii) no share or loan capital of our Company or any of our subsidiaries is under option or is agreed conditionally or unconditionally to be put under option; and
- (b) our Directors confirm that there has been no material adverse change in the financial or trading position or prospects of our Group since 31 December 2009 (being the date to which the latest audited combined financial statements of our Group were made up).
- (c) our Directors confirm that there has not been any interruption in the business of our Group which may have or has had a significant effect on the financial position of our Group in the 12 months preceding the date of this prospectus.

**28. Bilingual prospectus**

The English language and Chinese language versions of this prospectus are being published separately, in reliance upon the exemption provided under section 4 of the Companies Ordinance (Exemption of Companies and Prospectuses for Compliance with Provisions) Notice (Chapter 32L of the Laws of Hong Kong).

**A. DOCUMENTS DELIVERED TO THE REGISTRAR OF COMPANIES IN HONG KONG**

The documents attached to a copy of this prospectus and delivered to the Registrar of Companies in Hong Kong for registration were, among other documents:

- (a) copies of the **WHITE, YELLOW** and **GREEN** Application Forms;
- (b) the written consents referred to in the sub-paragraph headed “Consents of experts” in the paragraph headed “Other information” in Appendix VI to this prospectus;
- (c) copies of the material contracts referred to in the sub-paragraph headed “Summary of material contracts” in the paragraph headed “Further information about the business of our Company” in Appendix VI to this prospectus;
- (d) a statement as to the names, description and addresses of the Selling Shareholders; and
- (e) the statement of adjustments in arriving at the figures in the Accountants’ Report set out in Appendix I to this prospectus.

**B. DOCUMENTS AVAILABLE FOR INSPECTION**

Copies of the following documents will be available for inspection at the office of Chiu & Partners at 40th Floor, Jardine House, 1 Connaught Place, Central, Hong Kong during normal business hours up to and including the date which is 14 days from the date of this prospectus:

- (a) the memorandum of association of our Company and the Articles;
- (b) the accountants’ report prepared by Deloitte Touche Tohmatsu, the text of which is set out in Appendix I to this prospectus and the related statement of adjustments;
- (c) the audited financial statements of companies comprising our Group for each of the three financial years ended 31 December 2009 (or the period since their respective dates of incorporation of the relevant member of our Group where it is shorter), if any;
- (d) the letter prepared by Deloitte Touche Tohmatsu on unaudited pro forma financial information, the text of which is set out in Appendix II to this prospectus;
- (e) the letters relating to the profit forecast prepared by Deloitte Touche Tohmatsu and DBS, the text of which are set out in Appendix III to this prospectus;
- (f) the valuation report (including a letter and the valuation certificate) prepared by Colliers International (Hong Kong) Ltd. relating to the property interests of our Company, the text of which are set out in Appendix IV to this prospectus;

- (g) the Companies Law;
- (h) the letter of advice prepared by Conyers Dill & Pearman summarising certain aspects of Cayman Islands company law as referred to in Appendix V to this prospectus;
- (i) the legal opinions prepared by the PRC Legal Advisers in respect of certain aspects of our Group and the property interests of our Group in the PRC;
- (j) the material contracts referred to in the sub-paragraph headed “Summary of material contracts” under the paragraph headed “Further information about the business of our Company” in Appendix VI to this prospectus;
- (k) the service contracts referred to in the sub-paragraph headed “Particulars of Directors’ service contracts” under the paragraph headed “Further information about Directors and Shareholders” in Appendix VI to this prospectus;
- (l) the rules of the Share Option Scheme;
- (m) the written consents referred to in the sub-paragraph headed “Consents of experts” under the paragraph headed “Other information” in Appendix VI to this prospectus; and
- (n) a statement as to the names, description and addresses of the Selling Shareholders.

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**SINOREF**

華耐控股有限公司

SINOREF HOLDINGS LIMITED